

11<sup>th</sup>  
**ANNUAL REPORT**  
2015 - 2016

**AKME STAR HOUSING FINANCE LIMITED**





## **Corporate Information.....**

### **Board of Directors**

Dr. Mohan Lal Nagda - Managing Director  
 Mr. Nirmal Kumar Jain - Executive Director  
 Mr. Kalu Lal Jain - Executive Director  
 Mr. Amrit Singh Ji Rajpurohit Non-Exe.Independent Director  
 Mr. Avinash Bhatnagar - Non-Exe.Independent Director  
 Mrs. Rajni Gehlot - Non-Exe.Independent Director

### **Committees of Board of Directors**

- **Audit Committee**

Mrs. Rajni Gehlot- Chairperson  
 Mr. Avinash Bhatnagar- Member  
 Mr. Nirmal Kumar Jain- Member

- **Stakeholder's Relationship Committee**

Mr. Avinash Bhatnagar- Chairman  
 Mrs. Rajni Gehlot- Member  
 Mr. Amrit Singh Ji Rajpurohit- Member

- **Nomination and Remuneration Committee**

Mr. Avinash Bhatnagar- Chairman  
 Mrs. Rajni Gehlot- Member  
 Mr. Amrit Singh Ji Rajpurohit- Member

- **Corporate Social Responsibility Committee**

Mr. Avinash Bhatnagar- Chairman  
 Mr. Nirmal Kumar Jain- Member  
 Dr. Mohan Lal Nagda- Member

- **Risk Management Committee**

Mr. Avinash Bhatnagar- Chairman  
 Mr. Nirmal Kumar Jain- Member  
 Mrs. Rajni Gehlot- Member

### **Chief Financial Officer**

Mr. Ashish Jain

### **Company Secretary & Compliance Officer**

Mr. Paritosh Kothari

### **Registered Office & Corporate Office**

Akme Business Center (ABC), 4-5 Subcity Center  
 Savina Circle, Udaipur 313002  
 Tel: 0294-2489501  
 Email: akmestarthousing@yahoo.com

### **Secretarial Auditor**

Ronak Jhuthawat & Co.  
 1097, Gyan Nagar, Hiran Magri,  
 Sector - 4, Udaipur 313002  
 Tel: +91-9887422212  
 Email: csronakjhuthawat@gmail.com

### **Statutory Auditors**

Nyati Mundra & Co.  
 G-1, Shanti Niketan complex, 115/3,  
 Ashok Nagar, Udaipur-313001  
 Email: caakashjain@gmail.com

### **Bankers**

Bank of Baroda (BOB)  
 Main Branch, Town hall, Udaipur 313001

### **Registrar And Transfer Agents**

Big Share Services Private Limited  
 E2 Ansa Industrial Estate, Sakivihar Road,  
 Sakinaka, Andheri East, Mumbai 400072  
 Email: ipo@bigshareonline.com

### **Stock Exchanges**

Bombay Stock exchange (BSE)  
 Phiroze Jeejeebhoy Towers,  
 Dalal Street, Mumbai- 400,001

### **Depositories**

#### **National Securities Depository Limited (NSDL)**

Trade World, 4th Floor, Kamala Mills, Compounds,  
 Senapati Bapat Marg, Lower Parel, Mumbai-400,013

#### **Central Depository Services Limited (CDSL)**

17th floor, P J Towers, Dalal Street,  
 Mumbai 400001.



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## **OUR VISION.....**

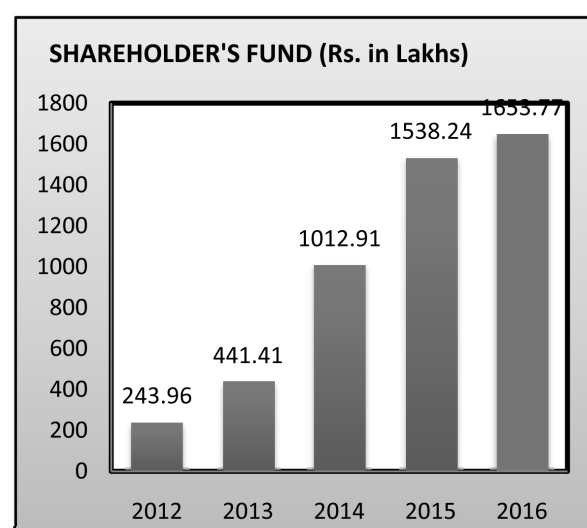
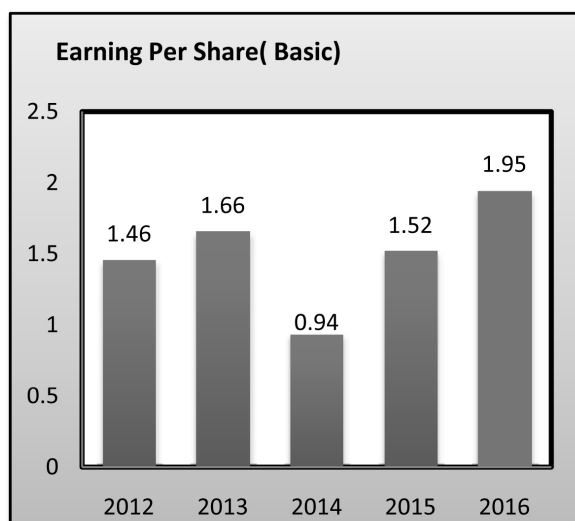
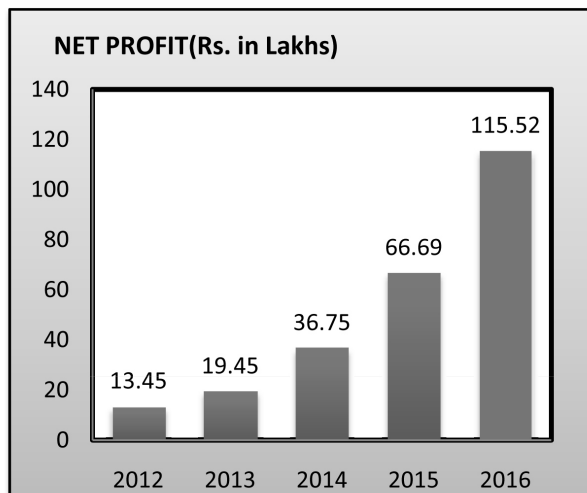
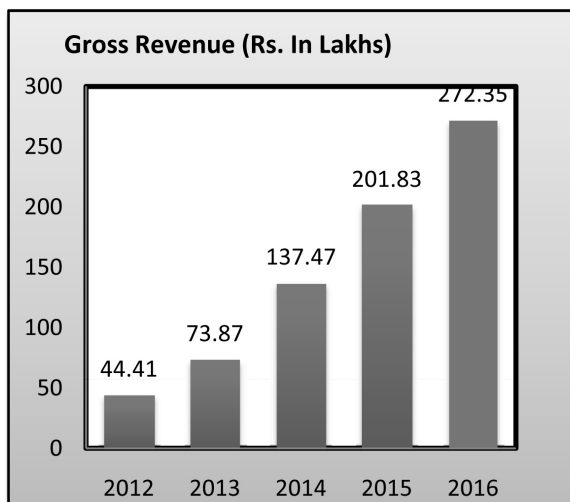
**“To provide financial  
Assistance for shelter  
With no burden”**

## **OUR MISSION.....**

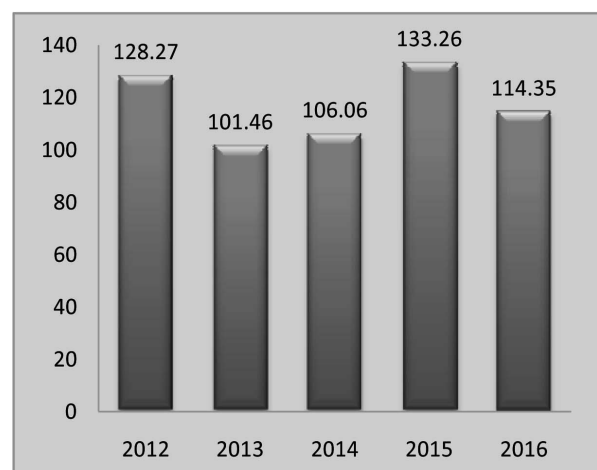
- Accelerating participation in the growth of India by providing security in form of a roof over every Indian head.
- Keeping up customer's requirements and offer customized financial solutions.
- Mobilizing resources & attention to Lower and Middle Income (LMI) segment.
- Enhancing the stakeholder's value and regulating innovations in our products, services, processes and credit policies.



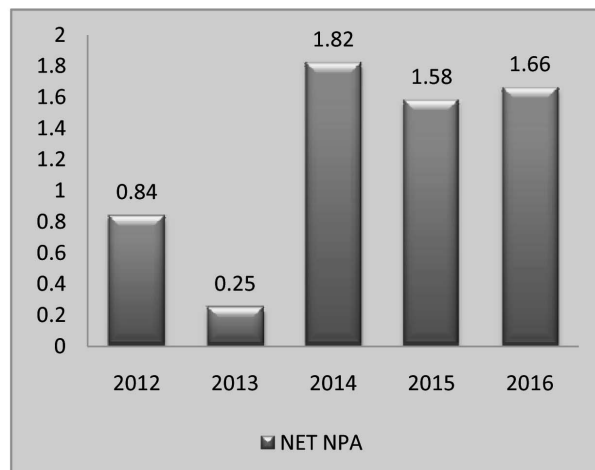
## KEY HIGHLIGHTS.....



CRAR (%)



NET NPA (%)





## **LOAN PRODUCTS.....**

### ***HOME LOAN***

- 1. Purchase of Flats/Houses*
- 2. Renovation of Existing units*
- 3. Extension of Existing units*
- 4. Purchase of Plot for construction of houses*

### ***MORTGAGE LOANS***

### ***BUILDER LOAN***

- 1. For Construction of Residential Flats*



## **Profile of Directors.....**



**DR. MOHAN LAL NAGDA**  
MANAGING DIRECTOR &  
CHAIRMAN  
DIN 00211925

**Dr. Mohan Lal Nagda**, aged 58 years, is the Promoter and Managing Director of our group to achieve new heights in business. He is a qualified Chartered Accountant with additional qualifications of CS, ICWA, MBA and Phd degree from private University on the topic "Disinvestment by Government. After a service of more than 23 years on higher managerial post in Hindustan Zinc, he had taken VRS and started active participation in the functioning of various activities of the Akme group. Under his dynamic leadership group has got the license for establishing Housing Finance Company.



**MR. NIRMAL KUMAR JAIN**  
EXECUTIVE DIRECTOR  
DIN 00240441

**Mr. Nirmal Kumar Jain**, aged 49 years, is the Promoter and Executive Director of our Company. Founder member of the Akme Group he is a first generation entrepreneur, a Chartered Accountant and Cost Accountant by qualification and visionary having more than two decades business experience. He along with other promoters of Group have started groups operation through its company M/s Akme Fintrade (India) Limited which was incorporated in the year 1996. Mr. Nirmal Kumar Jain also awarded as "Business Leader Corporate 2nd Rank by Institute of Chartered Accountants of India and the Mahaveer Yuva Sansthan Udaipur give honor as "YUVA GAURAV" in 2012

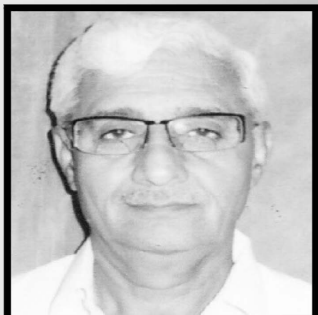


**MR. KALU LAL JAIN**  
EXECUTIVE DIRECTOR  
DIN 00451442

**Mr. Kalu Lal Jain**, aged 45 years, is the Promoter and Director of our Company. He is a highly acclaimed dignitary of the city having vast experience of real estate market since 1986. He actively looks after the housing finance division of the Company and has adequate experience of activities allied thereto



## **Profile of Directors.....**



**MR. AMRIT SINGH  
RAJPUROHIT**  
NON - EXECUTIVE  
INDEPENDENT DIRECTOR  
DIN 02173432

**Mr. Amrit Singh Rajpurohit**, aged 62 years, is the Non-Executive & Independent Director of our Company. He has a vast experience in mineral industries and development of land. He is a active social worker and is associated with various NGOs



**MRS. RAJNI GEHLOT**  
NON - EXECUTIVE  
INDEPENDENT DIRECTOR  
DIN 06627287

**Mrs. Rajni Gehlot**, aged 33 years, is the Non-Executive & Independent Director of our Company. She is a young dynamic Chartered Accountant member of ICAI having a bright knowledge of Finance and managing functioning of Company in well manner, having experience of more than 4 years. She is also the chairperson of the Audit committee of our Company.



**MR. AVINASH  
BHATNAGAR**  
NON - EXECUTIVE  
INDEPENDENT DIRECTOR  
DIN 06968417

**Mr. Avinash Bhatnagar**, aged 66 years, is the Non-Executive & Independent Director of our Company. He is a seasoned retired Senior Manager from a private Sector Bank having more than 33 years of experience in the banking industry and is a guiding force for our Housing Finance activities of the company.





## CHAIRMAN'S MESSAGE

Dear Shareholders,

On behalf of the Board of Directors and on my own behalf, I feel proud to present the 11th Annual Report for the FY 2015-16.

The Indian Government's empowering initiatives like "Digital India" and "Make in India" are designed to propel our nation to become a world-class country and your Company will keep evolving to meet the growing consumer needs across segments while cementing its dominance over the LMI customer. The Launch of "Housing –For- all by 2022" scheme in 2015 gave birth to a new evolution in Housing Finance Sector resulting in the much needed boost to real estate and housing finance industry.



Your Company's core offering comprises housing loans, SME loans, mortgage loans. Majorly Company's loan portfolio comprises housing loans given for purchase of homes, extension & improvements and self-construction.

For the last 8 years, we have helped several Indians belonging to Lower and Middle income segment to mobilize funds to buy or build their own homes. In the process, we have built strong relationships with our customers and have amassed deep customer insights. We have built the systems for delivering best-in-class customer experience and expertise for assessing credit worthiness, financial protection needs and alternate savings options.

At ASHFL, we listen to our customers' aspirations, help assess their capabilities; and devise solutions to meet their needs. This enhances their trust in our brand; and we continue to strengthen the trust our customers place in us.

High quality, mortgage backed secured lending has been the bedrock of our business. We continue to diligently focus on maintaining tight underwriting standards, asset quality, profitability in our business and effective leverage of technology. All of this has ensured that the Company maintains its healthy growth trajectory and continues to build a scalable and sustainable business.

It gives me immense pleasure to report that your Company registered a strong performance in FY 2015-16. Your Company's continuous vision of empowering the lower and middle income segment and focusing on being a trusted partner to customers has helped it stand in good stead.

During the year, your Company grew consistently, witnessing a steady increase in revenue and profits. Your Company not only offers housing loans but also mortgage loans and builder loan for construction of residential flats, indicating that your Company's relationships go beyond just financing a house.

Our Company's main aim is to maximize its shareholder's wealth which is clearly reflected in the financial statements as EPS of your company increased from 1.52 to 1.95 during the year under review.

During the year ended March 31st, 2016 the Company's total revenue increased from 201.83 Lacs to Rs. 272.35 Lacs, Profit before tax increased from Rs. 97.99 Lacs to Rs. 168.93 Lacs and Profit After Tax increased from Rs. 66.69 Lacs to Rs. 115.52 Lacs. The Net Owned Fund (NOF) of the Company as on March 31st 2016 stood at Rs.1653.78 Lacs.

We are looking at the Housing Scenario at a stage when the national economy is on the road to revival, industrial growth rate which was at a low of 1.5 percent is now a little over 5 percent. The potential for housing in this country, is by NHB estimates around 20 million houses which is huge. This means that a lot of investments can be expected in the coming years. There is also talk of foreign direct investment coming in which will add to the capabilities of the financial sector in meeting the requirements of housing. As far as availability of finance to the retail customers is concerned, there has been a tremendous improvement in the last few years. The other significant factor that has kicked up a lot of activity in the recent past, in the housing sector, is today's steadily falling interest rates of loans. The customer who is purchasing a house today has not only the options of competitively low rate of interest, but also choice of different types of loans starting from the house-purchase or house-building loans to house-improvement loans, etc.



Your Company remains committed to deliver economic empowerment to the least supported citizens of our country whilst delivering value to all stakeholders. Your Company is well poised to leverage an innovation and technology-led business model that empowers people, delivers profits and protects the integrity of financial services in our country.

**Corporate Governance :**

Your Company complies with the Corporate Governance guidelines for listed companies enunciated as per SEBI (LODR) Guidelines, 2015.

**Acknowledgements :**

The Board of Directors places on record its deepest appreciation of the valuable services and dedicated efforts rendered by the employees of Akme Star Housing Finance Limited and other stakeholders, in achieving the high performance objectives during the year 2015-16.

I look forward to the continued support of all our stakeholders in taking your Company forward on the journey of sustainable and profitable growth.

With best wishes,

**Mohan Lal Nagda**  
Chairman & Managing Director  
DIN 00211925