





## **Responsive Responsible Resilient**





#### Responsive

At SBI, customer-centricity is of paramount importance, and we have a proactive and flexible approach to meet the changing financial demands of our customers. We employ cuttingedge technology and new solutions to offer seamless and efficient banking experiences. keeping our finger on the pulse of market developments. We aspire to surpass expectations and establish long-term relationships with our valued clients by providing responsive customer service, multi-channel accessibility, and customised solutions.



#### Responsible

We adhere to the highest standards of corporate governance, ethics, and openness while operating with uncompromising integrity. To limit risk and safeguard the interests of our stakeholders. we comply with regulations and employ responsible lending practices. In addition to this, we promote environmental responsibility by sponsoring initiatives with favourable social and environmental benefits. Our committment to corporate social responsibility helps strengthen communities, allowing for inclusive growth and societal progress.



#### Resilient

We have always stood resolute in the face of challenges, fortified by a robust framework, that ensures resilience across operations. We maintain a strong capital base, diligent risk management practices, and diversified business portfolios to withstand market fluctuations. Our strategic focus on digital transformation equips us with the agility to adapt swiftly to changing landscapes, ensuring uninterrupted banking services and fostering financial stability.

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Responsible Approach

Environment

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#### Highlights, FY2023

#### FINANCIAL

TOTAL ASSETS

₹55,16,979 Cr

**10.61%** 

**NET INTEREST INCOME (NII)** 

₹1,44,841 Cr

**19.99%** 

**DEPOSITS** 

₹44,23,778 Cr

**9.19%** 

**FEE INCOME** 

₹26,245 Cr

**6.84%** 

**ADVANCES** 

₹32,69,242 Cr

**15.99%** 

PROFIT AFTER TAX (PAT)

₹50,232 Cr

**58.58%** 



#### **NON-FINANCIAL**

CUMULATIVE REGISTERED USERS IN YONO

6.07 + Cr

**TOTAL EMPLOYEES** 

2,35,858

NO OF NEW DIGITAL SAVINGS ACCOUNTS OPENED PER DAY

~23,000

**CSR EXPENDITURE** 

₹316.76 Cr

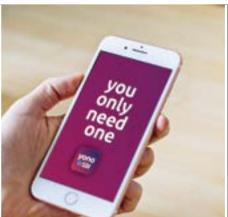
AVERAGE DAILY CARDLESS CASH WITHDRAWAL

1.07 Lakh

WOMEN IN THE WORKFORCE

26.78%







#### SBI at a Glance

# Redefining Banking for More Than Two Centuries

Over the period of more than 200 years, we have been able to cement SBI's position as the largest bank in the country. We have been able to successfully redefine the banking landscape in India through the introduction of various industry-first products and services for all our customer segments. In line with the requirements of our customers, we have successfully diversified our businesses and leveraged the latest technologies to remain the preferred Bank of the Indian populace. As we move ahead, we will continue to further redefine banking through responsible and sustainable banking solutions.

# We are India's largest bank

We serve 48+ Crore customers

We have a user base of 6.07+ Crore on our digital application - YONO





#### Mission

Committed to providing Simple, Responsive and Innovative Financial Solutions

#### Values









Supplied to the little

Politeness

Sustainability



#### I FADING THE WAY\*

22,405

TOTAL BRANCHES

65,627

ATMs AND ADWMs

76,089

CSPs

22,99%

MARKET SHARE OF DEPOSITS

19.68%

MARKET SHARE OF ADVANCES

\*As on 31st March 2023

29.90%

MARKET SHARE OF ATMs

26.25%

MARKET SHARE OF DEBIT CARD SPENDS

26%

MARKET SHARE IN REMITTANCES

20,89%

MARKET SHARE IN **MOBILE BANKING** TRANSACTIONS IN VALUE



#### **ESG HIGHLIGHTS**

23,679.55 MW

CAPACITY OF RENEWAL ENERGY **PORTFOLIO** 

**US\$ 1 Billion** 

CONCLUDED THE LANDMARK SYNDICATED SOCIAL LOAN

₹36,243 Crore

VALUE OF RENEWABLE ENERGY (RE) PROJECTS SANCTIONED

CARBON DISCLOSURE PROJECT **RATING IN 2022** 

46

**EV CHARGERS INSTALLED** 

**GREEN BUILDING CERTIFICATIONS** 

8.34+ Lakh

TREES PLANTED IN FY2023

5,190

**EMPLOYEES WITH** DISABILITIES

~54 Lakh

**CSR BENEFICIARIES** 

#### **Products and Services**

# Diversified Portfolio Catering to Everyone

At SBI, our focus has always been on ensuring to offer a wide range of banking products and services to all our customer segments. Through our various branches and outlets, joint ventures, subsidiaries and associate companies, we are able to meet the requirements of all our customers.

#### PERSONAL BANKING

#### PG 41 ▶

We offer integrated Personal Banking services through a wide range of loan products, Salary Packages, Digital Loan offerings, NRI Business, and Wealth Management services, amongst others.

#### Key highlights

- Real estate portfolio stands at ₹6.41 trillion.
- High-value car loan segment registered a growth of 160% YoY.
- Provided education loans to 1,13,793 students during the year.
- Personal loan portfolio reached
   ₹3,49,988 Crore.

#### #1

HOME LOAN PROVIDER IN INDIA

#### #1

EDUCATION LOAN PROVIDER IN INDIA

#### #1

PERSONAL LOAN PROVIDER IN INDIA

#### RURAL BANKING

#### PG 51 ▶

We cater to the needs of India's rural citizens through our offerings under financial inclusion micro credit and agriculture business.

- Lending to farming and agricultural activities crossed ₹2,58,000 Crore.
- Crossed ₹34,000 Crore in the SHG loan portfolio.
- Provided training to 99,438 candidates through our 152 Rural Self Employment Training Institutes (RSETIs).

#### #1

LENDER TO FARMING AND AGRICULTURAL ACTIVITIES IN INDIA

#### #1

MARKET SHARE IN SHG LOANS IN INDIA

#### 152

RURAL SELF EMPLOYMENT
TRAINING INSTITUTES (RSETIS) SET
UP ACROSS INDIA

### INTERNATIONAL BANKING GROUP

#### PG 57 ▶

We are the pioneers of International Banking in India. The International Banking arm is a consistent contributor to transforming the industry landscape through its Overseas Branches, Overseas Banking Subsidiaries, Joint Ventures and Associates.

- Acted as the Lead Arranger in Syndicated Loan facility of three Fortune 500 companies in the US.
- Awarded as 'The Best Trade Finance Provider (India) – 2023' for the eleventh consecutive year by Global Finance Magazine, New York.

#### 1st

INDIAN BANK TO EXPAND ITS PRESENCE GLOBALLY

#### \$**1+** Bn

RESOURCES RAISED FROM DIFFERENT MULTILATERAL AGENCIES

#### \$12.81 Bn

VALUE OF FOREIGN CURRENCY LOANS SANCTIONED TO INDIA-BASED CORPORATES



#### SMF **BANKING**

PG 49 ▶

We are the leaders of SME financing in the country. We provide simple and innovative financial solutions to our SME clientele along with high-quality customer services.

- SME portfolio reached ₹3,59,270 Crore.
- Entered 16 new e-DFS and 37 new e-VFS
- Entered into co-lending agreements with 5 NBFCs.

#### 19 Lakh

TOTAL SME CUSTOMERS

833

**DEDICATED SME INTENSIVE BRANCHES** 

2,000+

RELATIONSHIP MANAGERS (RMs) **DEDICATED TO SMEs** 

#### **CORPORATE** BANKING

PG 55 ▶

Our Corporate Account Group and Commercial Credit Group provide onestop solution, by providing a wide range of financial products and services, to top corporates of the country and Navratna PSUs.

- Investments worth ₹800 Crore sanctioned in Private Equity/ Alternative Investment Funds.
- Made FX-All and e-Forex platforms available to customers to meet their foreign exchange requirements.

#### One-stop solution

FOR FINANCIAL SERVICES AND PRODUCTS TO TOP-RATED CORPORATES AND THEIR FOREIGN **ASSOCIATES AND SUBSIDIARIES** 

#### Funding of

LARGE PROJECTS THROUGH PROJECT FINANCE AND STRUCTURING SBU

₹9.80 Lakh Crore

TOTAL PORTFOLIO OF CORPORATE BANKING

#### **GOVERNMENT BANKING**

PG 53 ▶

We are the undisputed market leader in the Government business. It significantly contributes towards e-governance initiatives taken by the GOI and is instrumental in the development of e-Solutions for both Central and State Governments.

- Recorded a turnover of ₹60,35,342 Crore.
- Administered pension payments to ~43 Lakh pensioners.
- Added 2.54 Lakh new pension accounts during the year.

#### #1

MARKET SHARE IN CENTRAL **GOVERNMENT BUSINESS** 

26

CENTRAL GOVERNMENT MINISTRIES AND DEPARTMENTS FOR WHICH WE ARE THE ACCREDITED BANKER

₹3,953 Crore

TOTAL COMMISSION EARNED

#### **Financial Legacy**

# A Decade of Banking Excellence

	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
Liabilities										
Capital (₹ in Crore)	747	747	776	797	892	892	892	892	892	892
Reserves & Surplus (₹ in Crore)	1,17,536	1,27,692	1,43,498	1,87,489	2,18,236	2,20,021	2,31,115	2,52,983	2,79,196	3,26,716
Deposits (₹ in Crore)	13,94,409	15,76,793	17,30,722	20,44,751	27,06,344	29,11,386	32,41,621	36,81,277	40,51,534	44,23,778
Borrowings (₹ in Crore)	1,83,131	2,05,150	3,23,345	3,17,694	3,62,142	4,03,017	3,14,656	4,17,298	4,26,043	4,93,135
Other's (₹ in Crore)	96,927	1,37,698	1,59,276	1,55,235	1,67,138	1,45,597	1,63,110	1,81,980	2,29,932	2,72,457
Total(₹ in Crore)	17,92,748	20,48,080	23,57,617	27,05,966	34,54,752	36,80,914	39,51,394	45,34,430	49,87,597	55,16,979
Assets										
Investments (₹ in Crore)	3,98,800	4,81,759	5,75,652	7,65,990	10,60,987	9,67,022	10,46,954	13,51,705	14,81,445	15,70,366
Advances (₹ in Crore)	12,09,829	13,00,026	14,63,700	15,71,078	19,34,880	21,85,877	23,25,290	24,49,498	27,33,967	31,99,269
Other Assets (₹ in Crore)	1,84,119	2,66,295	3,18,265	3,68,898	4,58,885	5,28,015	5,79,150	7,33,227	7,72,185	7,47,344
Total (₹ in Crore)	17,92,748	20,48,080	23,57,617	27,05,966	34,54,752	36,80,914	39,51,394	45,34,430	49,87,597	55,16,979
Net Interest Income (₹ in Crore)	49,282	55,015	57,195	61,860	74,854	88,349	98,085	1,10,710	1,20,708	1,44,841
Provisions for NPA (₹ in Crore)	14,224	17,908	26,984	32,247	70,680	54,529	42,776	27,244	14,087	9,144
Operating Result (₹ in Crore)	32,109	39,537	43,258	50,848	59,511	55,436	68,133	71,554	75,292	83,713
Net Profit Before Taxes	16,174	19,314	13,774	14,855	-15,528	1,607	25,063	27,541	43,422	67,205
(₹ in Crore)	10,174	19,514	15,774	14,000	-13,320	1,007	23,003	27,341	45,422	07,203
Net Profit (₹ in Crore)	10,891	13,102	9,951	10,484	-6,547	862	14,488	20,410	31,676	50,232
Return on Average Assets (%)	0.65	0.68	0.46	0.41	-0.19	0.02	0.38	0.48	0.67	0.96
Return on equity (%)	10.49	11.17	7.74	7.25	-3.78	0.48	7.74	9.94	13.92	19.43
Expenses to Income (%) (operating Expenses to total Net Income)	52.67	49.04	49.13	47.75	50.18	55.70	52.46	53.60	53.31	53.87
	485	602	470	511	-243	33	578.98	828.35	1,292.72	2,122.64
Profit Per employee (₹ in 000)	156.76	17.55	12.98	13.43	-7.67	0.97	16.23	22.87	35.49	56.29
Earnings Per Share (₹)*	30	3.5	2.60	2.60	-7.07 Nil	Nil	Nil	4.00	7.10	11.30
Dividend Per Share (₹)*										
Share Price (on NSE) (₹)*	1,917.70	267.05	194.25	293.40	249.90	320.75	196.85	364.30	493.55	523.75
Dividend Pay out Ratio % (₹)	20.56	20.21	20.28	20.11	NA	NA	NA	17.49	20.00	20.08
Capital Adequacy Ratio (%)	1 45 045	1 5 4 401	1 01 000	0.00.005	0.04.050	0.41.070	0.00.500	2.01.000	2 2 4 2 2 2	
Basel-II Total Capital (₹ in Crore)	1,45,845	1,54,491	1,81,800	2,06,685	2,34,056	2,41,073	2,66,596	3,01,980	3,34,829	
%	12.96	12.79	13.94	13.56	12.74	12.85	13.13	13.82	13.85	
Tier I Capital (₹ in Crore)	1,12,333	1,22,025	1,35,757	1,56,506	1,84,146	1,94,655	2,17,477	2,44,421	2,69,708	
%	9.98	10.1	10.41	10.27	10.02	10.38	10.71	11.19	11.16	
Tier II Capital (₹ in Crore)	33,512	32,466	46,043	50,179	49,910	46,418	49,119	57,559	65,121	
%	2.98	2.69	3.53	3.29	2.72	2.47	2.42	2.63	2.69	
Basel-III Total Capital (₹ in Crore)	1,40,151	1,46,519	1,75,903	2,04,731	2,38,154	2,45,225	2,74,036	3,08,893	3,42,792	4,08,579
%	12.44	12	13.12	13.11	12.60	12.72	13.06	13.74	13.83	14.68
Tier I Capital (₹ in Crore)	1,09,547	1,17,157	1,33,035	1,61,644	1,95,820	2,05,238	2,30,769	2,57,177	2,83,070	3,35,528
%	9.72	9.60	9.92	10.35	10.36	10.65	11.00	11.44	11.42	12.06
Tier II Capital (₹ in Crore)	30,604	29,362	42,868	43,087	42,334	39,987	43,267	51,716	59,722	73,051
%	2.72	2.40	3.20	2.76	2.24	2.07	2.06	2.30	2.41	2.62
Net NPA to Net Advances (%)	2.57	2.12	3.81	3.71	5.73	3.01	2.23	1.50	1.02	0.67
Number of Domestic Branches	15,869	16,333	16,784	17,170	22,414	22,010	22,141	22,219	22,266	22,405
Number of Foreign Branches / offices	190	191	198	195	206	208	233	229	227	235

<sup>\*</sup>The face value of shares of the Bank was split from ₹10 per share to ₹1 per share - wef.  $22^{nd}$  November 2014. The data is on ₹1 per share from 2014-15 onwards and ₹10 per share for earlier years.

# Ratings

BANK RATING	Baa3/Stable/P-3  BBB-/Stable/A-3  BBB-/Stable/F-3	S&P
AT 1 BONDS	AA+/Stable ————————————————————————————————————	ICRA
TIER II BONDS	AAA/Stable ————————————————————————————————————	——— CARE ——— ICRA
INFRASTRUCTURE BONDS	AAA/Stable ————————————————————————————————————	

CARE: Credit Analysis & Research Limited

ICRA: ICRA Limited CRISIL: CRISIL Limited S&P: Standard & Poor's

Note: Ratings as on 31.03.2023

#### **Awards and Recognitions**

## Getting Rewarded for our Endeavours

1



IBA 18th Annual Technology Award 2022 2



Awarded "Best Performing Bank under CLSS" from Government of India, Ministry of Housing & Urban Affairs under PMAY-U Awards-2021: 150 Days Challenge" 3



Awarded "Special Jury Award for Consistent Transformation" from BT-KPMG Best Banks & Fintechs Awards 2022

4



Awarded "India's Best Annual Report Awards-2022



Awarded "Best Security Awareness Award" and "Best Security Operations Centre of the year" from NASSCOM-DSCI Excellence Awards 2022



Awarded "The Best Bank Award 2022" from Global Finance Magazine

7



ET BFSI Best Brands 2022 and ET BFSI Best Brands 2023 8



ICAI awards for excellence in financial reporting for year 2021-22 Gold Shield, category I – Public Sector Banks