

# Annual Report 2002-2003

**GOLDEN LAMINATES LIMITED** 

# **BOARD OF DIRECTORS**

N.R.Aggarwal

Jagdish Gupta

Satish Gupta

Mahavir Singh

Bomi E.Dosabhoy

Ravinder Krishan

Chairman

**Managing Director** 

**Executive Director** 

Nominee HSIDC

Director

Director

# **BANKERS**

State Bank of Patiala Sector - 7-C, Chandigarh

# **AUDITORS**

M/S. Sunil K.Sood & Co. 143, Sector - 7, Panchkula

# REGD. OFFICE

SCO -14, Sector - 7C, Madhya Marg, Chandigarh - 160 019

## **WORKS**:

192-193, Phase - I, Industrial Estate, Panchkula - 134 109

## NOTICE

Notice is hereby given that the Twelth Annual General Meeting of the Members of GOLDEN LAMINATES LIMITED will be held at Hotel President, Sector - 26, Chandigarh on Tuesday the 30th September, 2003 at 9.30 A.M. to transact the following business.

## ORDINARY BUSINESS :-

- To consider and adopt Audited Profit & Loss Account for the Year ended 31st March, 2003 1. and the Balance Sheet as at 31st March, 2003 and the Report of Directors and Auditors there on.
- To appoint a Director in place of Mr. Jagdish Gupta, who retires by rotation and being 2. eligible, offers himself for reappointment.
- To appoint a Director in place of Mr. Satish Gupta, who retires by rotation and being eli-3. gible, offers himself for re-appointment.
- To appoint Auditors and to fix their remuneration and for the purpose to consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution.

"RESOLVED that pursuant to Section 224 and other applicable provisions, if any, of the Companies Act. 1956, M/s. Sunil Kumar Sood & Company, Chartered Accountants, the retiring auditors of the Company be and hereby re-appointed as Statutory Auditors of the Company to hold office from the conclusion of this meeting upto the conclusion of the next Annual General Meeting of the Company and to examine and audit the account of the Company for the financial Year 2003-2004".

"RESOLVED FURTHER that the auditors be paid for the financial year 2003-2004 such remuneration as may be mutually agreed upon between the Board of Directors and the Auditors".

BY THE ORDER OF THE BOARD

Sd/-**JAGDISH GUPTA** (Managing Director)

Place: Chandigarh

Date: 1st September 2003

Read. Office:

SCO - 14, Sector - 7-C, Madhya Marg,

Chandigarh - 160 019

## NOTES:

- 1. Explanatory Statement as per Section 173(2) of the Companies Act, 1956 is annexed with the notice.
- 2. A member entitled to attend and vote is entitled to appoint a proxy to attend on a poll, to vote instead of himself and the proxy need not be a member:
  Proxies, in order to be valid and effective must be delivered at the Registered Office of the Company not later than forty-eight hours before the commencement of the meeting.
- 3. The Register of members and transfer books for the company will be closed from 23.09.2003 to 30.09.2003 (Both days inclusive)
- 4. The Members are requested to notify, immediately, change in their addresses, if any, at the Registered Office of the Company at SCO 14, Sector 7C, Madhya Marg, Chandigarh 160 019, quoting their folio numbers to ensure prompt receipt of their communication.
- 5. As per the provisions of the amended Companies Act 1956, the facility for making nominations is available to the shareholders of the Company in respect of the shares held by them.

The nomination forms can be obtained from the Registered office of the Company.



## MANAGEMENT DISCUSSION AND ANALYSIS

## 1.0 INDUSTRY STRUCTURE & DEVELOPMENTS

1.1 The industry structure of laminates and plywood can be broadly classified into two sectors viz organized and unorganized. The organized sector plants (which includes our Company) are mainly producing quality grade finished goods whereas the unorganized sector is catering to the users of the low priced finished goods.

## 2.0 SEGMENT WISE / PRODUCT WISE PERFORMANCE

## 2.1 **LAMINATES**

Because of competitive environment, the Company has opted for different product mix for different areas. In international market, the exports to developing countries are of low thickness high volume products, whereas to developed countries, both the high volume—low thickness and low volume—higher thickness/special products are exported. In domestic market, various stock points have been started from where fast deliveries

In domestic market, various stock points have been started from where fast deliveries are made to the chain of dealer network here to, areas have been identified where only high end products are being sold and in other areas, the whole of product mix is available to the end user. This has increased our product take off very well and positive results of the same are expected to be reaped in current and future years.

## 2.2 PLYWOOD

The Company is producing only value added, boiling water proof, decorative & moisture resistant plywood as there is stiff competition and negligible margins in commercial plywood and it was felt that the company should not get into this product. Since plywood is sold only in domestic market (there is no export market of these products from India), it has been clubbed with laminates for stocking at various points for further sales. As dealers of both laminates and plywood are same, the Company has a distinct advantage over those competitors who are not into both the products.

## 3.0 OPPORTUNITIES AND THREATS

- 3.1 The demand of both the high end and low value products is growing both in the country as well as in the international market. India is one of the largest exporters of laminates of the world and the volume of exports are increasing every year. The Company is also exporting to various countries all over the globe and has a veritable list of satisfied repetitive customers.
- 3.2 The Company is mainly in competition with other organized sector producers in the domestic market and owing to strong quality products and known brand, has started expanding its base in areas hitherto untapped by it due to preoccupancy with exports. The products have been well accepted in the market and the demand is growing speedily.
- In addition to the existing range, the Company has also started exporting high end high value products and has started introducing the same in domestic market also.

## 4.0 INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY

- The Company has a proper and adequate internal control system commensurate with the size of the business for safeguarding and protecting the use and disposition of all its assets, as well as authorization of all financial transactions. In addition to Company wide control systems, the Company has adopted all the recommendations of SEBI including constitution of the Audit Committee of the Board. All financials before placement at the Board are independently reviewed by the Audit Committee and their view and recommendations are considered for adoption by the full Board. This process ensures recognition of full accountability by the Board and forms the core of our corporate governance practices.
- The Company's business ethics policy aims at management's commitment to conduct its business with the highest ethical standards in conformity with all applicable laws.
- 4,3 Financial and administrative authority granted to the Managing Director and other senior executives is clearly defined and documented ensuring complete accountability and adequate internal control.

## 5.0 FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE:

- 5.1 Your Company has demonstrated operational efficiencies in all its functional areas operations, marketing & procurement.
- In spite of decreasing margins due to rise in cost of raw materials and stiff competitions in the laminates industry and high cost of depreciation on newly acquired assets the Company could make a profit of Rs. 80.06 Lacs and has achieved a Net Profit ratio of 3.59%
- Your company demonstrated strict control over working capital operations and cash management.
- The debt to equity ratio at 0.46:1 as on 31.03.03 gives the company sufficient borrowing capacity for future projects.

## 6.0 HUMAN RESOURCE DEVELOPMENT

- 6.1 We believe that human resources are the basic source of value creation in all aspects of its business. We acknowledge the importance of human resource strength and attracting talent creating and environment to excel and advancing the best talent. In Golden Laminates Ltd., we have adopted multi pronged approach to address it, these are:
  - a) Aligning HR interventions to strategic goals of the organizations.
  - b) Creating an environment conducive to full participation of employees.
  - c) Learning, training and development of employees for emerging requirements of a different skill-mix.

#### 6.2 Industrial Relations:

The management and workers in Golden Laminates Limited maintain cordial and harmonious relations-unanimous in their belief that they have one common objective – sustainable success of the Company. All areas concerning employees involvement, safety, health, training and development solicit their unqualified participations.

## 7.0 RISKS AND CONCERNS

- 7.1 The laminates industry operates on thin operating margins. Its profitability and cash flows are seriously impacted by even slight changes in external environmental factors.
- 7.2 The laminates industry is highly competitive, as there are quite many players in the market. It requires a lot of thrust and efforts on the part of company in the field of marketing and advertising.

## 8.0 FUTURE OUTLOOK

- 8.1 Golden Laminates Limited has operated its facilities during the past years at their most optimum level and will continue to further improve its operations in the years to come.
- 8.2 Golden Laminates Limited will endeavour to maintain and indeed enhance, its leadership position in the domestic laminates industry by continually improving its product and service offering and simultaneously pursuing alternative growth opportunities in related areas in the <u>near to medium term.</u>
- 8.3 Your Company's business outlook in the near term remains positive. Based on initiatives already in place, and others in the pipeline, your Company can look forward confidently to overcoming the few constraining factors outlined above, and to successfully take on competition and grow in the years to come.

## **CAUTIONARY STATEMENT**

The above analysis may contain certain 'forward looking statements' within the meaning of applicable securities laws and regulations. These forward looking statements and based on certain assumptions and expectations of future events. The Company can not guarantee that these assumptions and expectations are accurate and will be realized. The Company's actual results, performance or achievements could thus differ materially from those projected above. Important factors that could make a difference to the Company's operations include global and Indian demand-supply conditions, finished goods prices, raw material availability and prices, cyclical demand and pricing in the Company's principal markets, changes in Governmental regulations, tax regimes and other factors. The Company assumes no responsibility to publicly amend, modify and revise any forward looking statements on the basis of any subsequent developments, information or events.

# **CORPORATE GOVERNANCE REPORT 2002-03**

(As required under Clause 49 of the Listing Agreements entered into with Stock Exchanges)

Corporate Governance is a system, by which business corporations are directed and controlled. The corporate governace structure specifies the distribution of rights and responsibilities among different participants in one corporation, such as the Board, Managers, Shareholders and other stake holders and spells out the rules and procedures for making decisions on corporate affairs. By doing this, it also provides the structure through which the company objective of 'REACHING TOMORROW FIRST' is set and the means of attaining these objectives and the system of monitoring performance is institutionalised.

the com	pany ob	naking decisions on corporate affairs. By doing this, it also provides the structure through which jective of 'REACHING TOMORROW FIRST' is set and the means of attaining these objectives of monitoring performance is institutionalised.			
The Dir	ectors ;	present the Company's report on Corporate Governance :			
1.	CORPORATE GOVERNANCE PHILOSOPHY				
Α.	Corporate governance relates to compliance of laws, regulations, procedures and adherence to simplicit rules and voluntary practices of the Board of Directors and the Management which ensures				
		Enhancement of shareholders value.			
		Protection of the interest of other stake holders.			
		Long-term Financial health of the Company.			
		Providing customers with quality products and services at competitive prices.			
	0	Environment friendly production methods.			
	0	Providing for fair wages and safe working condition for employees and inviting inputs from employees in decision making.			
		Contribution to the socio-economic development of the local community.			
B. Achievement of desirable Corporate Governance  Board Structuring					
					<b>a</b>
		Independent/Non-Executive Directors are nominated as Chairperson/members of sub-committees of the Board viz. Audit Committee, Remuneration Committee & Share holders'/Investors' Grievance Committee.			
	Commi	tment of the Board			
•	~	Eversion offertive control in the control offering of the Company			
		Exercise effective control in the general affairs of the Company.			
		Monitor continuous improvement in the performance of the company for the benefit of shareholders and other stakeholders.			
`. ·		Establish long term and short term corporate objectives, taking into account industry structure and developments and formulate strategies in view of the opportunities and threats for achieving the set objectives, in terms of quantity, profitability and stakeholders satisfaction.			
		Service investors through a mechanism of quick redressal of shareholders complaints regarding transfer of shares, non-receipt of balance sheet, non-receipt of declared dividends etc.			
		To make proper financial and managerial disclosures in the Annual Report and Financial Statements.			

## C. Corporate Governance measures taken at Golden Laminates Limited

From inception, the board was composed of the Wholetime Directors, Non-Executive Directors and independent Directors of proven caliber.

The Remuneration Committee comprising of non-Executive and Independent Directors was formed on 4<sup>th</sup> April, 2000 to decide the performance.

The Audit committee of the Board was formed on 4th April'2000 with Non-Executive and independent Directors. The Committee was actively involved in promoting transparency.

The Shareholders'/Investors' Grievance Committee of the Board was formed on 4th April, 2000 with independent and non-executive Directors and the Managing Director. They look into the grievances voiced by shareholders through letters and ensure quick redressal.

## II. BOARD OF DIRECTORS - as on 31.03.2002

A.

Composition and Category	Executive Directors Non-Executive Directors Independent Directors	02 02 03

DIRECTOR	CATEGORY	NOMINATION
Mr. N.R. Aggarwal (Chairman)	Non-Executive	
Mr. Jagdish Gupta (Managing Director)	Executive	
Mr. Satish Gupta (Executive Director)	Executive	
Mr. Ravinder Krishan	Independent	
Mr. Mahavir Singh	Independent	Nominated by HSIDC
Mr. Bomi E.Dosabhoy	Independent	
Ms. Saru Gupta	Non-Executive	com 1

Mr. Jagdish Gupta

**Total Number of Directorships** 

## B. DIRECTORSHIPS / COMMITTEE MEMBERSHIPS OF DIRECTORS

Total Number of Directorships 02 Number of Committee Memeberships 04 across Companies		
Directorships	Committee Memberships	
1. Golden Laminates Limited	Audit Committee     Remuneration     Commitee     Shareholder'/ Investors' Grievance Committee     Share Tranfer     Committee	
Golden Chem Tech     Limited		

Mr N R Aggarwal

Number of Committee Memeberships across Companies			
Directorships	Committee Memberships		
Golden Laminates     Limited	Shareholder'/     Investors' Griev-     ance Committee     Share Tranfer     Committe		
<ol> <li>Golden Chem Tech Ltd.</li> <li>Golden Remedies (P) Ltd.</li> <li>J.G. Electros Pvt. Ltd</li> <li>S.G.Evershine Farms Pvt. Ltd.</li> </ol>			

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	Mr. Satish Gupta Total Number of Director Number of Committee M across Companies	•
	Directorships	Committee Memberships
	Golden Laminates     Limited	Share Transfer     Committee
	2. Golden Chem Tech Ltd. 3. Golden Remedies (P) Ltd. 4. Stylet Finance (P) Ltd. 5. J.G. Electros Pvt. Ltd. 6. S.G. Evershine Farms Pvt. Ltd.	

Mr. Ravinder Krishan Total Number of Directo Number of Committee I across Companies	•
Directorships	Committee Memberships
Golden Laminates     Limited	Audit Committee     Remuneration     Commitee     Shareholder'/ Investors' Grievance Committee

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lemeberships 02		
Committee Memberships		
1. Audit Committee		
2. Remuneration		
Commitee		
-6/1 /3/		

Mr. Bomi E. Dosabhoy Total Number of Directorships 01 Number of Committee Memeberships Nil across Companies			
Directorships	Committee <b>Me</b> mberships		
Golden Laminates     Limited			
ction.co	n		

Ms. Saru Gupta Total Number of Directorships 01 Number of Committee Memeberships Nil across Companies			
Directorships	Committee Memberships		
Golden Laminates     Limited			

Notes: Committee memberships of companies of Section 25 of the Companies Act, 1956, societies, trusts and committees set up by the government have been excluded.

C. Board Meeting during the Financial Year 2002-2003

	Date of Meetings			
Ī	1.	29.06.2002	5.	30.10.2002
Number of meetings - 8 (Eight)	2.	30.07.2002	6.	24.12.2002
·	3.	02.09.2002	7.	31.01.2003
<u> </u>	4.	01.10.2002	8.	20.02.2003