### 45th Annual Report April 2017 - March 2018





### CARE BEYOND BOUNDARIES

The Corporate Social Responsibility (CSR) committee plans and approves sustainable community outreach activities and initiatives based on core themes – promotion of education, preventive healthcare, infrastructural support, sanitation facilities, livelihood enhancement and community welfare. This year the Company strengthened its bond with the community through several CSR activities which include educational assistance in the form of scholarships, stationery and study kits; infrastructural support such as construction of roofs, sheds, washrooms, storage vaults, PA systems, play area etc. in primary schools; funding medical equipment for eye surgery; distribution of melamine dinner sets to the families located in the vicinity of Company's plants; funding of traffic control facilities and contribution to civic welfare scheme such as Chief Minister's Relief Fund.



### SPEARHEADING STYRENICS IN INDIA

INEOS Styrolution India Limited (formerly known as Styrolution ABS (India) Ltd) is a leader and number one producer of Absolac® (ABS) and Absolan® (SAN) in India. ABS is a plastic resin produced from acrylonitrile, butadiene and styrene, used for manufacturing of home appliances, automobiles, consumer durables and machinery. SAN is a polymerized plastic resin produced from styrene and acrylonitrile, mainly used for products such as lighting, stationery, novelties, refrigerators and cosmetic packing.

With over 40 years of pioneering experience, INEOS Styrolution India Limited has been the most preferred supplier to our esteemed customers. We take immense effort in analyzing and understanding our customer's requirements to offer innovative solutions that enhance the quality of their products. Our commitment to offer best-in-class products and customized solutions has put us in number one position. We are committed to work hand-in-hand with our customers to drive success together.

Effective 31 March 2016, Styrolution India Pvt. Ltd. has merged with INEOS Styrolution India Ltd., bringing the polystyrene business to the Company's product portfolio.

Our parent Company, INEOS Styrolution is the leading, global styrenics supplier with a focus on styrene monomer, polystyrene, ABS Standard and styrenic specialties and employs approximately 3,300 people and operates 18 production sites in nine countries. With world-class production facilities and more than 85 years of experience, INEOS Styrolution helps its customers succeed by offering the best possible solution, designed to

give them a competitive edge in their markets. The Company provides styrenic applications for many everyday products across a broad range of industries, including automotive, electronics, household, construction, healthcare, packaging and toys / sports / leisure. In 2017, sales were at 5.3 billion euros.

### **PLANTS IN INDIA**



Nandesari



Katol



Moxi



Dahej

### 5 YEARS STATISTICAL INFORMATION

(INR in Lakhs)

YEAR	2017-18(#)	2016-17(#)	2015-16(#)	2014-15(^)	2013(^
NO. OF MONTHS	12	12	12	15	12
Equity Share Capital	1,758.6	1,758.6	1,758.6	1,758.6	1,758.6
Other Equity	62,693.2	56,946.3	50,909.5	48,622.0	45,966.3
Total Equity	64,451.8	58,704.8	52,668.1	50,380.6	47,724.9
Borrowings - Long Term	-	-	-	-	
Funds Employeed	64,451.8	58,704.8	52,668.1	50,380.6	47,724.9
Net Worth per equity (INR)	366.5	333.8	299.5	286.5	271.4
Current Ratio	1.9	1.8	1.7	1.6	1.8
INCOME AND PROFITS					
Sale of goods	195,010.9	162,819.5	172,925.2	146,172.0	111,184.0
Profit Before Tax (PBT)	10,313.1	10,029.6	6,024.6	5,173.2	7,742.4
Tax	3,690.6	3,101.6	(358.4)	1,670.9	2,692.1
Profit for the year (1)	6,622.5	6,928.0	6,383.0	3,502.3	5,050.3
Earning Per Share (INR)	37.7	39.4	36.3	19.9	28.7
Dividend Per Share (INR)	4.0	4.0	4.0	4.0	4.0
Return on Net worth	10.3%	11.8%	12.1%	7.0%	10.6%

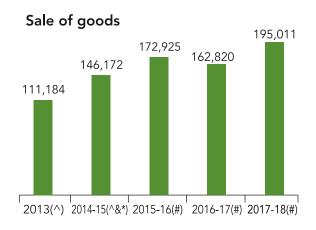
<sup>(#)</sup> FY 2017-18 and FY 2016-17 results have been prepared based on IND AS. FY 2015-16 financials and balance sheet as on 1 April, 2015 have been reinstated as per IND AS to make them comparable with the reporting period.

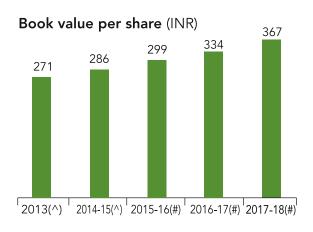


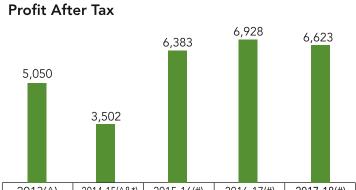
<sup>(^)</sup> Numbers are as per previous IGAAP as reported in respective period.

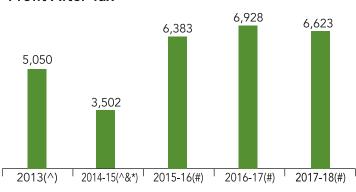
<sup>(1)</sup> Profit for the period 2013 and 2014-15 is profit after tax as per previous IGAAP, while 2015-16, 2016-17 and 2017-18 profit is before other comprehensive income.

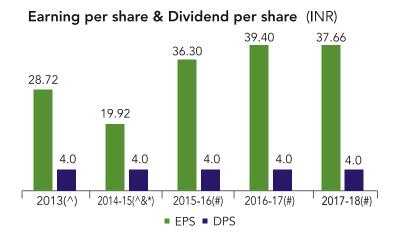
(INR in Lakhs)











- (\*) 2014-15 results are for 15 months.
- (#) FY 2017-18 and 2016-17 results have been prepared based on IND AS. FY 2015-16 financials and balance sheet as on 1 April, 2015 have been reinstated as per IND AS to make them comparable with the reporting period.
- (^) Numbers are as per previous IGAAP as reported in respective period.
- (1) Profit for the period 2013 and 2014-15 is profit after tax as per previous IGAAP, while 2015-16, 2016-17 and 2017-18 profit is before other comprehensive income.

### BOARD OF **DIRECTORS**



Stephen Mark Harrington

Stephen Mark Harrington is the Chairperson of INEOS Styrolution India Limited. He has held various commercial roles at INEOS during his 29-year career and has previously worked for ICI and Unilever. Since April 2015, he is appointed President of INEOS Styrolution APAC operations, based in Singapore. He is also concurrently President of Styrolution's Global Styrene business and serves as Chairman of the Styrene Information and Research Center. He holds a degree from Hull University, United Kingdom.



Sanjiv Vasudeva

Sanjiv Vasudeva is the Managing Director and Chief Executive Officer of INEOS Styrolution India Limited. He has 27 years of broad functional experience in global leadership positions in multiple geographies with some of the world's largest diversified industrial conglomerates. He has worked as Commercial Director and Global Marketing Leader for SABIC Innovative Plastics - India. He has held full P&L responsibility for Asia and has been Country Commercial Director for G.E Plastics, Singapore. He is a certified Master Black Belt in Six Sigma and has spent 10 years in The Netherlands with G.E. Plastics in Quality, Product Management and Manufacturing roles. He is a Chemical Engineering graduate from M.S. University of Baroda. Sanjiv is the Managing Director and Occupier, INEOS Styrolution India Ltd.



Nitankumar Duggal

Nitankumar Duggal is the Whole-time Director of INEOS Styrolution India Limited. He joined ABS Plastics Ltd as a Graduate Engineer Trainee in Projects in 1989 and has been an integral part of this organization ever since. Over the course of his career, he has handled various responsibilities in Projects, Operations and Safety Health & Environment (SHE) throughout the company's transition from ABS Plastics to INEOS Styrolution and gained valuable experience in countries such as India, Germany and Singapore. In July 2017, he assumed the role of Director - Operations for INEOS Styrolution in India, responsible for all ABS and PS manufacturing facilities and operations at Kandla and Windmills. He is a Chemical Engineer and holds a Masters in Finance.



Jal R. Patel

Jal R. Patel is an Independent Director of INEOS Styrolution India Limited. He has a varied experience in the field of Finance / Commercial and Corporate Administration. He is a highly respected Industrialist and has retired as the Chairman of FAG Bearings India Ltd (now known as Schaeffler India Ltd), a company which he had joined as Chief Accountant and thereon went on to be its Managing Director, Vice Chairman and then Chairman. He is an Independent Director in several reputed public Companies, including Gujarat Gas Company Ltd, ABC Bearings Ltd, Elecon Engineering India Ltd and Munjal Auto Industries Limited. He is an advisor to Goradia group of Companies, Vadodara, which is predominantly in the oral consumer care business. He is a past President and Managing Committee member of Federation of Gujarat Industries and has also been a past President and governing body member of Gujarat Employers' organization. He is past Chairman and Member, Board of Governors, United Way of Baroda. He holds membership and is a trustee in various trusts and social organizations including United Way of Baroda, Heritage Trust and V-One society. He is a Chartered Accountant and Company Secretary by qualification.



Ryna Karani

Ryna Karani is an Independent Director of INEOS Styrolution India limited. She is a practicing lawyer with over 20 years of experience. She specializes in corporate commercial transactions, joint ventures, real estate and advices on general corporate law. This includes advising on mergers and acquisitions, joint ventures, private equity and investment funds on a full range of corporate transactions including cross border transactions. She has advised and assisted a number of foreign clients in establishing a presence in India through incorporations of companies and/or establishment of branch/liaison offices. She advises clients on infrastructure projects including submission and preparation of RFPs, finalizing tenders, drafting and/or negotiating concession agreements and related documents. A big part of her practice also includes banking and finance (including project finance). She regularly advises clients on loan transactions (both Rupee and external commercial borrowings), including drafting and negotiating the loan agreements, security and other related documents. She is also on the board of Reliance Infrastructure Ltd, Reliance Naval and Engineering Ltd, Reliance communications Ltd and others. She has completed her B.A L.L.B From Mumbai University and she currently serves as a partner at ALMT Law firm in Mumbai.



Anil Shankar

Anil Shankar is an Independent Director of INEOS Styrolution India limited. He has rich professional experience of over 38 years in Strategic, Operational, Financial and General Management with leading Multinational Companies. His areas of expertise include Mergers and Acquisition, Taxation, Working Capital Management, Internal Controls and Processes and Financial Planning and Analysis. Besides finance, he has provided oversight to other corporate functions like IT and implementation of ERP Systems, HR, Supply Chain Management, Corporate Governance and Legal. He has served on the Boards of Motorola and Polaroid India. During his last assignment, he was a member of the Board of Directors and CFO of SIEMENS Healthcare. He is a qualified Chartered Accountant from the Institute of Chartered Accountants of India (ICAI) and has completed his Master of Business Administration (MBA) degree with specialization in Finance and International Business from Bowling Green State University, Ohio, USA.



Jit Teng Tan

Jit teng Tan is an Alternate Director to Mr. Stephen Mark Harrington at INEOS Styrolution India Limited. He is the Vice President, Finance for INEOS Styrolution Asia Pacific, based in Singapore. He has extensive experience in financial and management accounting, as well as corporate and statutory reporting. He also has deep expertise and knowledge of daily operations and processes, governance, budgeting, and tax aspects of the Styrenics business in Asia Pacific. He has a Masters of Business Administration (MBA) from the University of Hull, United Kingdom and a Bachelor of Economics form Macquarie University, Australia.



Sanjeev Madan

Sanjeev Madan is Chief Financial Officer (CFO) of INEOS Styrolution India Limited. He has rich professional experience of over 22 years in handling financial control and reporting, strategic business support, accounting, tax and regulatory, funding and treasury management, business control and compliances, business financial planning, performance management and ERP implementation. He has worked with major companies including SABIC Innovative plastic, Valvoline Cummins India Ltd., Bharti Airtel, Coca Cola India and Ernst & Young. He is an accomplished Chartered Accountant from the Institute of Chartered Accountants of India (ICAI). He has his Bachelor's in Commerce (Honors) from Shri Ram College of Commerce, Delhi University.



Haresh Khilnani

Haresh Khilnani is the Company secretary, Head – Legal and Compliance of INEOS Styrolution India Limited since September 2013. He has over 18 years of enriching and diversified experience in secretarial and legal department of reputed multinational and listed companies. He has worked with companies such as SIEMENS for over seven years in the past in similar functions. He is a Fellow member of The Institute of Company Secretaries of India, has an MBA in Finance, Certification in Contract Management from the Indian Institute of Management (IIM), Ahmedabad, and is a postgraduate in Law.



## PRODUCT **PROFILE**



### ABSOLAC® (ABS)

Absolac® is a plastic resin produced from acrylonitrile, butadiene and styrene. It is a widely used intermediary product. Its application ranges from home appliances to automobile interiors and exteriors, to consumer durables to office equipments.



### ABSOLAN® (SAN)

Absolan is also a polymerized plastic resin produced from styrene and acrylonitrile. It has its main application in lighting, stationery and novelties, electrical appliances and cosmetic packing.



### **GPPS**

General purpose polystyrene are transparent polymers that are suitable for injection molding or extrusion applications to produce end-products such as toys, CD cases, hangers, plastic cups, IT equipment, jewel boxes, disposable medical products, bath accessories and garden equipments.



### **HIPS**

As opposed to general purpose polystyrene, high Impact polystyrene contains rubber and is used in manufacturing of technically challenging applications that require impact resistance, ranging from single-use yogurt cups to durable refrigerator liners.

# THE POWER OF STYRENICS

As the world evolves and embraces new technologies towards making lives simpler, processes smoother, machines more efficient, gadgets sleeker and the environment safer, styrenics products are drawing global attention as a preferred product of choice to drive the business and functional needs. An array of product variants; each with its unique capabilities, offers our customers and consumers the desired solution across diverse market segments.

### **AUTOMOBILES** (four-wheelers)

From functional consoles, light casings, rearview mirrors, cabin parts, glove boxes, bar covers to the aesthetic front grills, mirror housings, door trims and molding covers, our styrenics solutions are eco-friendly and cost-efficient, while at the same time offers a premium look and feel for four-wheelers.

### **AUTOMOBILES** (two-wheelers)

From the visual appeal of impact-resistant body parts to the functionality of front lamp casings, light weight moldings, toolboxes, brake light casings, styrenics solutions provide cutting-edge applications for high quality design and performance.





