

46th Annual Report : 2018-19

INEOS Styrolution India Limited



CARE BEYOND BOUNDARIES

The Corporate Social Responsibility (CSR) committees plans and approves sustainable community outreach activities and initiatives based on core themes – promotion of education, preventive healthcare, infrastructural support, sanitation facilities, livelihood enhancement and community welfare. This year the Company strengthened this bond with the community through several CSR activities, which include educational assistance in the form of scholarships, stationery and study kits and assistance to special needs children in Sai school in Vadodara and Dhvani trust school in Bharuch. Construction and repair of school classrooms, roof, shed, washrooms, cooling water drinking plant, deepening natural water storage ponds in villages in vicinity of Company's plants, The Company contributed to the Prime Minister's Relief Fund during Kerala Flood and 'Bharat ke Veer'.



SPEARHEADING STYRENICS IN INDIA

INEOS Styrolution India Limited (formerly known as Styrolution ABS India Ltd.) is the leader and number one producer of ABSOLAC (ABS) in India. ABS is a plastic resin produced from Acrylonitrile, Butadiene & Styrene, used for manufacturing of home appliances, automobiles, consumer durables and business machines. The company is also a leading manufacturer of ABSOLAN (SAN) which is a polymerized plastic resin produced from Styrene & Acrylonitrile, and mainly used for products such as lightings, stationeries, novelties, refrigerators and cosmetic packing. Effective March 31, 2016, Styrolution India Pvt. Ltd. has merged with INEOS Styrolution India Ltd., bringing the Polystyrene business to the company's product portfolio.

With over 40 years of pioneering experience, INEOS Styrolution India Limited has been the most preferred supplier to our esteemed customers. We take immense effort in analyzing and understanding our customer's requirements to offer innovative solutions that enhances quality of their products. Our commitment to offer best-in-class products and customized solutions has put us in number one position. We are committed to work hand in hand with our customers to drive success together.

Our parent company, INEOS Styrolution is the leading, global styrenics supplier with a focus on styrene monomer, polystyrene, ABS Standard and styrenic specialties. With world-class production facilities and more than 85 years of experience, INEOS Styrolution helps its customers succeed by offering the best possible solution, designed to give them a competitive edge in their markets. The company provides styrenic applications for many everyday products across a broad range of

industries, including automotive, electronics, household, construction, healthcare, toys/sports/leisure, and packaging. In 2018, sales were at 5.4 billion euros. INEOS Styrolution employs approximately 3,500 people and operates 20 production sites in nine countries.

PLANTS IN INDIA

Nandesari



Katol

Moxi



Dahej

BOARD OF DIRECTORS



Mr. Stephen Mark Harrington

During his 26-year career, Stephen Mark Harrington has held various commercial roles at INEOS, and previously worked for ICI and Unilever. Since April 2015, he is President of Styrolution's Asia Pacific operations, based in Singapore. He is also concurrently President of Styrolution's Global Styrene business and serves as Chairman of the Styrene Information and Research Center. He holds a degree from Hull University, United Kingdom.



Mr. Sanjiv Vasudeva

Sanjiv Vasudeva is the Managing Director of INEOS Styrolution India Limited. He has a proven track record in leadership, general management and operations, having 25 years of broad functional experience in various global leadership positions in multiple geographies with some of the world's largest diversified industrial conglomerates. He has worked as Country Commercial Director and Global Marketing Leader for SABIC Innovative Plastics, India. He has held full P&L responsibility for Asia and has been Country Commercial Director for G.E. Plastics, Singapore. He is a certified Master Black Belt- Six Sigma having spent 10 years in The Netherlands with G.E. Plastics in quality/ Six Sigma, product management and manufacturing. Vasudeva is a Chemical Engineering graduate from MS University of Baroda



Mr. Nitankumar Duggal

Nitankumar is the Head of Operations for INEOS Styrolution in India. He is a Chemical Engineer and holds a MBA in Finance. He joined ABS Plastics Ltd as a Graduate Engineer Trainee in Projects in 1989 and has been an integral part of this organization ever since. Over the course of his career, he has handled various responsibilities in Projects, Operations and Safety Health & Environment (SHE) throughout the company's transition from ABS Plastics to INEOS Styrolution and gained valuable experience in countries such as India, Japan, Germany and Singapore. In July 2017, he assumed the role of Director - Operations for INEOS Styrolution in India, responsible for all ABS and PS manufacturing facilities and operations at Kandla and Windmills



Mr. Jal R. Patel

Jal Patel is a Chartered Accountant and Company Secretary by qualification, having varied experience in the field of Finance / Commercial and Corporate Administration. He is a highly respected Industrialist and has retired as the Chairman of FAG Bearings India Ltd, (now known as Schaeffler India Ltd.) a company which he had joined as Chief Accountant and thereon went on to be its Managing Director, Vice Chairman and then Chairman. He is an Independent Director in several reputed public companies, including Gujarat Gas Company Ltd, Elecon Engineering India Ltd and Munjal Auto India Ltd. He is a Director and advisor to the Goradia group of companies, Vadodara, which is predominantly in the oral consumer care business. He is a past President and currently managing committee member of Federation of Gujarat Industries and has also been a past President and governing body member of Gujarat Employers' Organization. He is past Chairman and permanent Invitee, Board of Governors, United Way of Vadodara. He holds membership and is a trustee in various trusts and social organizations in Vadodara.



Ms. Ryna Karani

Ryna Karani is a partner at ALMT Legal in Mumbai with over 20 years of professional experience. Ryna specializes in advising on mergers and acquisitions, joint ventures, private equity and investment funds on a full range of corporate transactions including cross border transactions. She has advised and assisted a number of foreign clients in establishing a presence in India through incorporations of companies and/or establishment of branch/liaison offices. Besides her M&A practice, Ryna advises clients on infrastructure projects, loan transactions, general corporate matters, commercial contracts and has a substantial real estate practice. Ryna is a Director on the board of several other listed companies, including Reliance Infrastructure Ltd., and some public unlisted and private companies.



Mr. Anil Shankar

Anil Shankar is a qualified Chartered Accountant from the Institute of Chartered Accountants of India (ICAI). He has rich professional experience of over 39 years in strategic and operational Financial and General Management with leading Multinational Companies. His areas of expertise include Mergers and Acquisition, Taxation, Working Capital Management, Internal Controls and Processes and Financial Planning and Analysis. Besides finance, he has provided oversight to other corporate functions like IT and implementation of ERP Systems, HR, Supply Chain Management, Corporate Governance and Legal.

Anil Shankar has served on the Boards of Motorola and Polaroid India. During his last assignment, he was a member of the Board of Directors and CFO of SIEMENS Healthcare. He has completed his Master of Business Administration (MBA) degree with specialization in Finance and International Business from Bowling Green State University, Ohio, USA.

SENIOR MANAGEMENT



Mr. Jit Teng Tan

Mr Tan completed his Masters of Business Administration (MBA) from the University of Hull, England and Bachelor of Economics from Macquarie University, Australia. He is currently Vice President (Finance) of INEOS Styrolution APAC Pte. Ltd., Singapore and has extensive experience managing regional activities in finance and accounting operations, tax, governance, budgeting and business analyses. He also has in-depth experience with regional internal audit function and in HR development.



Mr. Sanjeev Madan

Sanjeev Madan is CFO of INEOS Styrolution India Limited. He is an accomplished Chartered Accountant from the Institute of Chartered Accountants of India (ICAI) and Bachelor in Commerce (Honors) from Shri Ram College of Commerce, Delhi University. He has rich professional experience of over 22 years in handling strategic and operation financial with various Multinationals and industries like FMCG, Telecom, Lubricant, Chemicals. His area of expert include financial planning and execution, financial control & Reporting, direct and indirect tax, statutory compliances, funding & treasury management, Working Capital Management, Business Control & Compliances, Internal Control and automation of process including ERP Implementation. He has worked with major companies including SABIC Innovative plastic, Valvoline Cummins India, Bharti Airtel, Coca Cola India and Ernst & Young.



Mr. Abhijaat Sinha

Abhijaat Sinha is the Head – Legal & Company Secretary of INEOS Styrolution India Limited. He is an Associate Member of the Institute of Company Secretaries of India and a Law Graduate from Mumbai University, with a rich experience of over 19 years in industry covering all aspects of legal, compliance and secretarial functions for listed and private companies. He specializes in corporate law advisory, corporate laws' compliance, legal drafting, vetting, contract negotiations, corporate structuring, investment structuring, government liaison and listing of securities. He has worked with reputed business houses like Piramal group and Tata group in the past and has diverse experience in various industries like telecom, manufacturing, pharmaceutical, retail, shipping and real estate venture capital. Prior to joining the Company, he was working as Head – Legal & Secretarial for a telecom company in Mumbai.

5 YEARS STATISTICAL INFORMATION

(Rs. in lakhs)

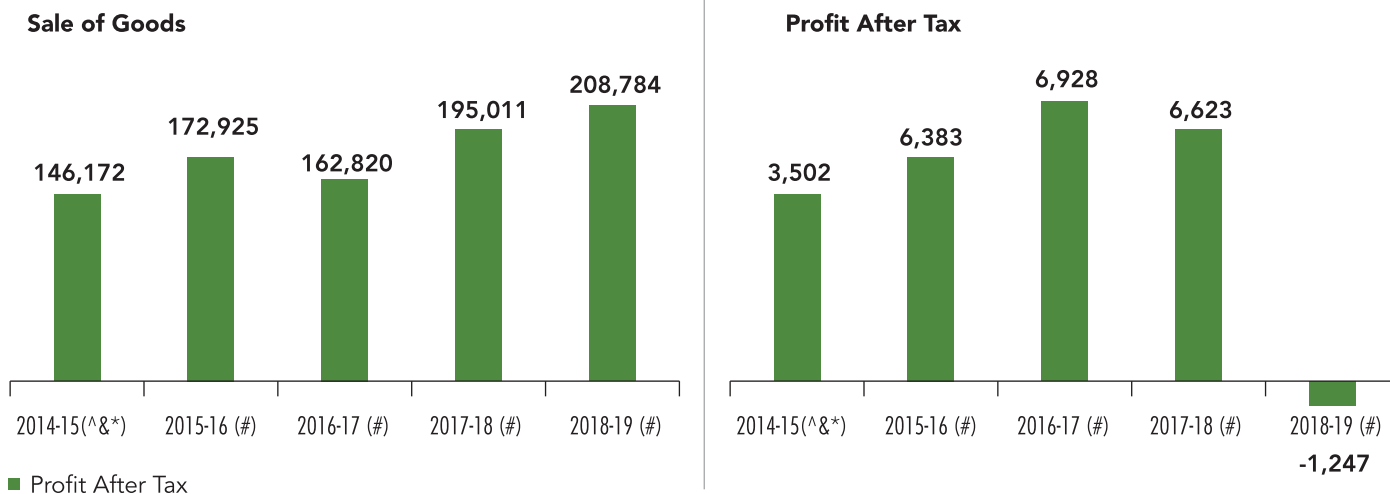
YEAR NO OF MONTHS	2018-19 (#) 12	2017-18 (#) 12	2016-17 (#) 12	2015-16 (#) 12	2014-15 (^) 15
Equity Share Capital	1,758.6	1,758.6	1,758.6	1,758.6	1,758.6
Other Equity	60,567.4	62,693.2	56,946.3	50,909.5	48,622.0
Total Equity	62,326.0	64,451.8	58,704.8	52,668.1	50,380.6
Borrowings - Long Term	8,900.00	2,300.00	-	-	-
Funds Employeed	71,226.0	66,751.8	58,704.8	52,668.1	50,380.6
Net Worth per equity (Rs)	354.4	366.5	333.8	299.5	286.5
Current Ratio	1.7	1.9	1.8	1.7	1.6
YEAR INCOME AND PROFITS	2018-19 (#)	2017-18 (#)	2016-17 (#)	2015-16 (#)	2014-15 (^#)
Sale of goods	208,784.1	195,010.9	162,819.5	172,925.2	146,172.0
Profit Before Tax	(1,848.1)	10,313.1	10,029.6	6,024.6	5,173.2
Tax	(601.4)	3,690.6	3,101.6	(358.40)	1,670.9
Profit After Tax	(1,246.7)	6,622.5	6,928.0	6,383.0	3,502.3
Earning Per Share (Rs)	(7.1)	37.7	39.4	36.3	19.9
Dividend Per Share (Rs)	2.0	4.0	4.0	4.0	4.0
Return on Net worth	-2.0%	10.3%	11.8%	12.1%	7.0%

"(#) FY 2018-19, FY 2017-18 and FY 2016-17 results have been prepared based on IND AS. FY 2015-16 financials and balance sheet as on April 1, 2015 have been reinstated as per IND AS to make them comparable with the reporting period."

(^) Numbers are as per previous IGAAP as reported in respective period.

(1) Profit for the period 2014-15 is profit after tax as per previous IGAAP, while 2015-16, 2016-17, 2017-18 and 2018-19 profit is before other comprehensive income.

(Rs. in lakhs)



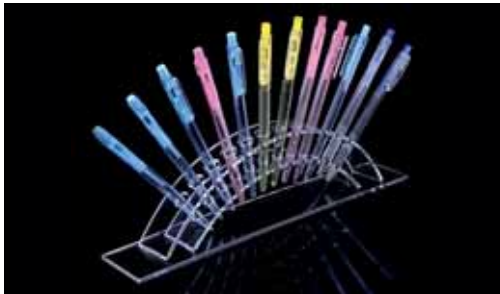
PRODUCT PROFILE



ABSOLAC® (ABS)

ABSOLAC®/ NOVODUR® is a plastic resin produced from acrylonitrile butadiene styrene (ABS). ABSOLAC® is produced exclusively in India. The products are available pre-coloured and can be tailored to your needs.

INEOS Styrolution's specialty acrylonitrile butadiene styrene (ABS) copolymers feature grades characterised by easy processing ease, high aesthetic colourful surfaces and excellent paintability, as well as good impact strength and heat resistance. They also exhibit high adhesion strength required for electroplating, as well as good mechanical strength and chemical resistance. It has applications diverse from automotive exterior: radiator grilles, light housing spoiler, helmets and automotive interior: loudspeaker grilles. Housing for electronic devices, household applications and office equipment.



ABSOLAN® (SAN)

INEOS Styrolution's styrene acrylonitrile polymer (SAN) portfolio is available for the local market in India. Absolan® grades feature a very well balanced property profile ranging from excellent transparency and good chemical resistance to high stiffness, and good dimensional stability. It has applications diverse from industrial goods, stationery, electrical appliances, household applications and cosmetic jars.



LURAN® S (ASA)

INEOS Styrolution's acrylonitrile styrene acrylate (ASA) polymers are the benchmark styrenic polymer for weather resistance. The grades in the Luran S portfolio feature high surface quality, excellent chemical resistance and good impact strength, including enhanced color fastness and superior long-term performance when exposed to UV irradiation and heat. It has applications diverse from automotive exterior: radiator grilles, mirror housings and automotive interiors: overhead compartments. Household applications, PVC cap stock for sheets, sidings, roof tiles and gardening equipment.



NOVODUR® HIGH HEAT (HH ABS)

INEOS Styrolution's speciality acrylonitrile butadiene styrene (ABS) is the material of choice for heat resistance and aesthetics. The copolymers feature grades with a well-balanced mix of properties for injection molding, including good impact strength, dimensional stability and heat resistance. Novodur® high heat is easy to process and creates highly aesthetic, colourful surface appearance. The versatile product line is available pre-coloured and contains products with unique features to fit the most demanding product applications. Like for automotive exterior: mirror housings, light housings, front grills, trims and for automotive interiors: glove box, centre consoles and instrument panel trims. Vacuum cleaners housings and coffee machines.



GPPS

INEOS Styrolution's STYROLUTION® PS - General Purpose Polystyrene (GPPS) resins are transparent polymers suitable for injection molding and extrusion applications. Uses for these products vary from food service and food packaging to refrigerator components, healthcare and diagnostic and lab ware as well as XPS insulation. Flexible property makes it ideal for toys, cases, hangers, plastic cups, IT equipment, jewel boxes, disposable medical products, bath accessories and garden equipments.



HIPS

INEOS Styrolution's STYROLUTION® PS - High Impact Polystyrene (HIPS), impact modified PS resins are a line of robust grades designed to fulfil a variety of customer's needs. Whether the application is intended for a single use yogurt cup or a durable refrigerator liner, STYROLUTION® PS HIPS resins can meet the demands of technically challenging applications. Key applications are Electronic goods housings, Refrigerator liners and parts, Toys and Stationary products, household items, Food packaging products like cups, dishes, containers, yogurt bottles etc.

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