

# Adding Values to Value

ANNUAL REPORT 2019-20 SUMEDHA FISCAL SERVICES LIMITED



#### SUMEDHA FISCAL SERVICES LIMITED

(CIN : L70101WB1989PLC047465) REGISTERED and CORPORATE OFFICE 6A Geetanjali, 8B Middleton Street, Kolkata – 700 071 Tel: +91 33 2229 8936/6758/3237/4473 Fax: +91 33 2226 4140/2265 5830 Website: www.sumedhafiscal.com Email: kolkata@sumedhafiscal.com

# **BRANCH OFFICES**

#### **MUMBAI**

C-703 "Marathon Innova", Off Ganapatrao Kadam Marg, Opp. Peninsula Corporate Park, Lower Parel (W) , Mumbai - 400 013 Tel: +91 22 4033 2400 Fax: +91 22 2498 2878 Email: mumbai@sumedhafiscal.com

#### **NEW DELHI**

B1/12, Safdarjung Enclave, 2nd Floor New Delhi – 110 029 Tel: +91 11 4165 4481/4482 Fax: +91 11 4165 4483 Email: delhi@sumedhafiscal.com

#### AHMEDABAD

A/82, Pariseema Complex, Opp. IFCI Bhawan C.G. Road, Ahmedabad – 380 009 Tel: +91 79 3002 3337 / 6605 2957 Fax: +91 79 2646 0394 Email: ahmedabad@sumedhafiscal.com

#### BANGALORE

"Park Plaza", 1st Floor, No. 1 Park Road (Off. Infantry Road), Tasker Town Bangalore – 560 051 Tel: +91 80 4124 2545 / 2546 Fax: +91 80 4124 2547 Email: bangalore@sumedhafiscal.com

#### HYDERABAD

309/1, 3rd Floor, Krishna Plaza Khairatabad, Hyderabad – 500 004 Tel: +91 40 4020 2826/4026 7272 Fax: +91 40 4020 2826 Email: hyderabad@sumedhafiscal.com

SEBI CATEGORY I MERCHANT BANKER: MB/INM000008753, PMS: PM/INP000004144 AMFI NO: ARN - 0205





**Dr. Basudeb Sen** Independent Director



Mr. Ratan Lal Gaggar

Chairman, Independent Director





Mr. Santanu Mukherjee Independent Director

Mr. Vijay Maheshwari Non-Executive Director





Mr. Prashant Sekhar Panda Independent Director

Mr. Anil Kumar Birla Non-Executive Director

Mr. Bhawani Sankar Rathi

Wholetime Director





Mr. Bijay Murmuria Non-Executive Director



Mrs. Garima Maheshwari Non-Executive Director

# Sumedha Fiscal Services Ltd. (Composition of Committees of Directors)

# **Audit Committee**

S1. No.	Name of the Member	Category
1.	Mr. Prashant Shekhar Panda, Chairman	Independent Director
2.	Mr. S. A. Ramesh Rangan	Independent Director
3.	Mr. Santanu Mukherjee	Independent Director
4.	Mr. Bijay Murmuria	Non-Executive Director/Promoter

# **Stakeholders Relationship Committee**

S1. No.	No. Name of the Member Category	
1.	Mr. Prashant Shekhar Panda, Chairman	Independent Director
2.	Mr. Anil Kumar Birla	Non-Executive Director
3.	Mr. Bijay Murmuria	Non-Executive Director/Promoter

# Nomination & Remuneration Committee / Compensation Committee

S1. No.	Name of the Member	Category	
1.	Mr. Prashant Shekhar Panda, Chairman	Independent Director	
2.	Mr. S. A. Ramesh Rangan	Independent Director	
3.	Mr. Santanu Mukherjee	Independent Director	
4.	Mr. Vijay Maheshwari	Non-Executive Director/Promoter	
5.	Mr. Bijay Murmuria	Non-Executive Director/Promoter	

# **Management Committee**

S1. No.	Name of the Member	Category	
1.	Mr. Bijay Murmuria, Chairman	Non-Executive Director/Promoter	
2.	Mr. Anil Kumar Birla	Non-Executive Director	
3.	Mr. Vijay Maheshwari	Non-Executive Director/Promoter	

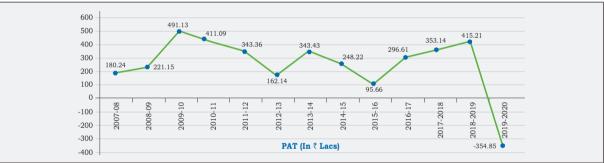
# **KEY BUSINESS HIGHLIGHTS IN 2019 – 2020**

- Income from operations ₹ 1782.88 Lacs
- **9** PAT stood at ₹ (354.85) Lacs.
- Shareholders' Fund ₹ 3646.98 Lacs
- 5 EPS ₹ (4.44)

The Investment Banking Segment continues to remain the major earning vertical accounting to 66.50% of Total Income and 93% of operating profits of the Company.

# **PERFORMANCE HIGHLIGHTS**











# **CHAIRMAN'S ADDRESS**



Dear Shareholders,

Welcome to the 31st Annual General Meeting of your Company.

We are all aware that the nation has been passing through COVID-19 pandemic. This is in spite of preventive

nation-wide initial lockdown followed by orchestrated need based ones. Several steps and economic stimulus are being applied to restart the economy that had slowed down in response to initial preference to "**Life**" instead of "**Livelihood**".

In the Second round, the Government has gradually opened up sectors with focus on "**Livelihood**". The project "**Atmanirbhar Bharat**" would steadily transform the nation to a more healthy, assertive and self-reliant India.

The Company is indeed passing through the consequences of the pandemic and has taken progressive steps towards containing costs and overhead, use of video conferencing facility, moving towards cloud-based platform and other measures. I am sure the Company will emerge as stronger, more focused and efficient.

When we emerge out of this crisis, the world will be a different place. The company shall emerge stronger and be resilient to newer products, client acquisitions and staying true to its purpose and values.

#### Key area of focus

Investment Banking continues to be the focus area for the Company, as a one-stop solution for major value added corporate services. The services covered include merchant banking, loan syndication, financial restructuring, resolution of stressed assets, merger amalgamation, placements of securities. Income there from was Rs. 1185 lacs in FY 20 compared to Rs. 1131 lacs during FY 19.

Considering the change in Govt. Policy Framework and overall risk and rewards attached thereto, your Company closed down Portfolio Management Services (PMS) and Mutual Funds Products Distribution operations (effective April 1, 2020), in compliance of all regulatory formalities. However, certain human assets employed therein are being re-deployed in the Company's other segments. The Company remains committed to its broader financial services business.

#### **Financial performance**

The Company has posted revenues of Rs. 1783 lacs during FY 20 (Rs.1809 Lacs for FY 19). Profit before Tax was Rs. (388) lacs against Rs. 551 lacs in the previous year due to losses arising out of collapse of secondary market, whereas PAT was Rs.(355) lacs compared with Rs. 415 lacs. EPS stood at Rs. (4.44) in FY 20, compared to Rs. 5.20 in FY 19.

#### Looking ahead

With green shoots for recovery of the economy and Reserve Bank initiative towards providing liquidity support, new products, restructuring scheme etc., your company is confident of availing the opportunities to consolidate, venture into new opportunities and move forward.

On behalf of the Board of Directors, I thank you for your sustained trust, encouragement and support.

Warm Regards,

**R. L. Gaggar** Chairman

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# **Corporate Information**

#### **Board of Directors**

Mr. Ratan Lal Gaggar, *Chairman* Dr. Basudeb Sen Mr. S. A. Ramesh Rangan Mr. Santanu Mukherjee *(appointed on May 18, 2019)* Mr. Prashant Shekhar Panda Mr. Vijay Maheshwari Mr. Anil Kumar Birla Mr. Bijay Murmuria Mr. Bhawani Shankar Rathi, *Wholetime Director* Mrs. Garima Maheshwari

#### **Company Secretary**

Mr. Deb Kumar Sett

## **Registered & Corporate Office**

6A, Geetanjali, 8B, Middleton Street, Kolkata – 700071. **Corporate Identity No.: L70101WB1989PLC047465** Tel: + 91 33 2229 8936/6758/3237/4473 Fax: + 91 33 2226 4140/2265 5830 Web: www.sumedhafiscal.com Email: investors@sumedhafiscal.com

#### Bankers

Canara Bank, HDFC Bank

#### Auditors

V. Singhi & Associates, Chartered Accountants, Kolkata

#### **Registrar & Share Transfer Agents**

Maheshwari Datamatics Private Limited 23 R. N. Mukherjee Road, 5th Floor, Kolkata - 700 001 Tel. No.: 033-2243-5029, 2248-2248 Fax No.: 033-2248-4787 Email: mdpldc@yahoo.com

## **Annual General Meeting**

Day: Saturday Date: 19th September, 2020 Time: 10.30 A.M. Venue: Annual General Meeting through Video Conferencing/other Audio Visual Means facility. [Deemed venue for the meeting: Registered Office: 6A Geetanjali, 8B Middleton Street, Kolkata – 700 071.]

#### Sumedha Fiscal Services Ltd.

Corporate Identification Number: L70101WB1989PLC047465 **Registered Office: 6A, Geetanjali, 8B, Middleton Street, Kolkata – 700071** Tel: 033-2229-8936/6758 Fax: 033-2226-4140/033-2265-5830 Email: investors@sumedhafiscal.com Website: www.sumedhafiscal.com

#### NOTICE OF 31ST ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the 31st Annual General Meeting of the Members of **Sumedha Fiscal Services Limited** will be held on **Saturday, the 19th day of September, 2020, at 10.30 a.m.** (1ST) for the transaction of the following businesses, through Video Conferencing/Other Audio Visual Means in conformity with the regulatory provisions and Circulars issued by the Ministry of Corporate Affairs, Government of India:

#### **ORDINARY BUSINESS**

- 1. To consider and adopt the Financial Statements of the Company for the financial year ended 31st March, 2020, the Consolidated Financial Statements for the said financial year and the Reports of the Board of Directors and the Auditors.
- 2. To declare dividend for the financial year ended 31st March, 2020.
- **3.** To appoint Mr. Vijay Maheshwari [DIN 00216687], who retires by rotation and being eligible, offer himself for re-election.

Kolkata – 700 071. Date: 26th June, 2020	<b>Deb Kumar Sett</b> Company Secretary
8B, Middleton Street,	By Order of the Board
6A, Geetanjali,	
Registered Office:	

#### **Notes:**

- 1. The Register of Members and Share Transfer Books of the Company will remain closed from Monday, September 14, 2020 to Saturday, September 19, 2020 (both days inclusive).
- 2. Since this AGM will be held through Video Conferencing ('VC') /Other Audio Visual Means ('OAVM'), Members will not be able to appoint proxies for this meeting. Further, Attendance Slip and Route Map are not being annexed to this Notice.
- **3.** Corporate Members are requested to send a scanned copy (in PDF/JPG format) of the Board Resolution authorising their representatives to attend the AGM, pursuant to Section 113 of the Act, through e-mail at **investors@sumedhafiscal.com**.
- **4.** In terms of Section 108 of the Act read with Rule 20 of the Companies (Management and Administration) Rules, 2014, the Resolutions for consideration at this AGM will be transacted through remote e-voting (facility to cast vote prior to the AGM) and also e-voting during the AGM, for which purpose the Board of Directors of the Company (the Board) have engaged the services of CDSL. The Board has appointed Mr. Ashit Kumar Labh, Company Secretary in Practice (Membership No. 32891; C.P. No. 14664), to act as the Scrutinizer, to scrutinize the entire e-voting process in a fair and transparent manner.

- 5. Remote e-voting will commence at 9.00 am. on 16th September, 2020 and will end at 5.00 p.m. on 18th September, 2020, when remote e-voting will be blocked by CDSL.
- 6. Voting rights will be reckoned on the shares registered in the name of the Members on 12th September, 2020 (cut-off date). Only those Members whose names are recorded in the Register of Members of the Company or in the Register of Beneficial Owners maintained by the Depositories as on the cut-off date will be entitled to cast their votes by remote e-voting or e-voting during the AGM. A person who is not a Member on the cut-off date should accordingly treat this Notice as for information purposes only.
- 7. Pursuant to the Income-tax Act, 1961 ("the IT Act") read with the Finance Act, 2020, dividend income is taxable in the hands of the Members with effect from 1st April, 2020 and the Company is required to deduct tax at source from such dividend at the prescribed rates. A communication providing information and detailed instructions with respect to tax on dividend for the financial year ended 31st March, 2020 is being sent separately by the Company to the Members.
- 8. Unclaimed dividend for the financial year ended 31st March, 2013 and the shares in respect of which dividend entitlements remain unclaimed for seven consecutive years will be due for transfer to the Investor Education and Protection Fund of the Central Government on 16th September, 2020, pursuant to the provisions of Section 124 of the Act read with the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules. 2016. Members are requested to claim the said dividend, details of which are available on the Company's corporate website www.sumedhafiscal.com under the section <COMPLIANCE>. The Company will not be able to entertain any claim received after 1st September, 2020 in respect of the same.
- **9.** In conformity with the applicable regulatory requirements, the Notice of this AGM and the Report and Accounts 2020 are being sent only through electronic mode to those Members who have registered their e-mail addresses with the Company or with the Depositories.

Members who have not registered their e-mail addresses with the Company or with the Depositories and wish to receive the aforesaid documents are required to register their e-mail addresses online on the website of the **Maheshwari Datamatics Pvt. Ltd.** (Registrar and Share Transfer Agent of the Company) at www.mdpl.in/ form/email-update (**MDPL**) and provide the required particulars for registering their e-mail addresses.

#### 10. CDSL e-Voting System - For Remote e-voting and e-voting during AGM/EGM

- Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 (as amended), and MCA Circulars dated April 08, 2020, April 13, 2020 and May 05, 2020 the Company is providing facility of remote e-voting to its Members in respect of the business to be transacted at the AGM. For this purpose, the Company has entered into an agreement with Central Depository Services (India) Limited (CDSL) for facilitating voting through electronic means, as the authorized e-Voting's agency. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the AGM will be provided by CDSL.
- 2. The Members can join the AGM in the VC/OAVM mode 15 minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The facility of participation at the AGM through VC/OAVM will be made available to atleast 1000 members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the AGM without restriction on account of first come first served basis.
- 3. The attendance of the Members attending the AGM through VC/OAVM will be counted for the purpose of ascertaining the quorum under Section 103 of the Companies Act, 2013.

- 4. Pursuant to MCA Circular No. 14/2020 dated April 08, 2020, the facility to appoint proxy to attend and cast vote for the members is not available for this AGM. However, in pursuance of Section 112 and Section 113 of the Companies Act, 2013, representatives of the members such as the President of India or the Governor of a State or body corporate can attend the AGM through VC/OAVM and cast their votes through e-voting.
- 5. In line with the Ministry of Corporate Affairs (MCA) Circular No. 17/2020 dated April 13, 2020, the Notice calling the AGM has been uploaded on the website of the Company at *www.sumedhafiscal.com*. The Notice can also be accessed from the website of the Stock Exchange i.e. BSE Limited at *www.bseindia.com*. The AGM Notice is also disseminated on the website of CDSL (agency for providing the Remote e-Voting facility and e-voting system during the AGM) i.e. *www.evotingindia.com*.
- The AGM has been convened through VC/OAVM in compliance with applicable provisions of the Companies Act, 2013 read with MCA Circular No. 14/2020 dated April 8, 2020 and MCA Circular No. 17/2020 dated April 13, 2020 and MCA Circular No. 20/2020 dated May 05, 2020.

#### THE INTRUCTIONS FOR SHAREHOLDRES FOR REMOTE E-VOTING ARE AS UNDER:

- (i) The remote e-voting period begins on Wednesday, September 16, 2020 (9.00 A.M. IST) and ends on Friday, September 18, 2020 (5.00 P.M. IST). During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of Saturday, September 12, 2020 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (ii) Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue.
- (iii) The shareholders should log on to the e-voting website www.evotingindia.com.
- (iv) Click on "Shareholders" module.
- (v) Now enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Shareholders holding shares in Physical Form should enter Folio Number registered with the Company.

OR

Alternatively, if you are registered for CDSL's **EASI/EASIEST** e-services, you can log-in at *https://www. cdslindia.com* from **Login - Myeasi** using your login credentials. Once you successfully log-in to CDSL's **EASI/EASIEST** e-services, click on **e-Voting** option and proceed directly to cast your vote electronically.

- (vi) Next enter the Image Verification as displayed and Click on Login.
- (vii) If you are holding shares in demat form and had logged on to *www.evotingindia.com* and voted on an earlier e-voting of any company, then your existing password is to be used.
- (viii) If you are a first time user follow the steps given below:

	For	Shareholders holding shares in Demat Form and Physical Form
PAN	Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department	
	(Applicable for both demat shareholders as well as physical shareholders)	
	•	Shareholders who have not updated their PAN with the Company/
		Depository Participant are requested to use the sequence number sent by
		Company/RTA or contact Company/RTA.