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THIS ANNUAL REPORT IS **dedicated** to words on numbers.



## 11,245 MM

At Sunil Hitech, this is the customer portfolio size we created in over a decade.

# 8 percent

This percentage represents the proportion of India's power generation capacity addressed by Sunil Hitech.

# 71 percent

The business addressed by Sunil Hitech as a proportion of India's projected Eleventh Plan wattage.

Through the complex complement of domain software with hardware.

The number of Sunil Hitech's operational sites

## 10,000

The number of Sunil Hitech's people (approximately) concurrently working across various project locations



Indian states in which Sunil Hitech enjoys an embedded presence

11,245

Capacity commissioned by Sunil Hitech (megawatts)

The size of the first EPC-based multi-fuel power plant (in megawatts) that Sunil Hitech constructed for Gangakhed Sugar and Energy Limited (GSEL) in 2009

The number of Sunil Hitech managers working across its Nagpur and other offices



The record time (in months) in which Sunil Hitech commissioned a 6,000-tpd-cane-crushing facility, 60,000 litres per day ethanol unit and a 30-MW power plant for GSEL

The first large balance-of-plant (BoP) order (in Rs. cr) Sunil Hitech bagged from Mahagenco, covering 250 MW in March 2010





## Profile

Sunil Engineering Works (commissioned in 1984) was renamed Sunil Hitech Engineers Private Limited following acquisition by the present management in 1998. The Company now provides design, fabrication, erection and commissioning-related BOP (balance-of-plant) – excluding the boiler, turbine, generator – assignments for power plants. The Company's expertise spans BOP, civil, structure and related electrical works (EBOP) and the commissioning of boilers and TG sets in power plants upto 660 MW.

## Visinn

- To contribute to the development of power, steel and process industries as well as related infrastructure
- To meet quality, price and schedule benchmarks and consistently satisfy customers

## Mission

- To develop, implement and innovate construction and onsite implementation methods to meet the best industrial standards
- To continuously improve on cycle-time reduction, enhancement of construction methods applicable for the power, process and infrastructure industries and augment safety standards

## **Philosophy**

- To bring in a high level of project management, execution skills, meet customer benchmarks related to timely execution of projects meeting quality standards
- To improve on existing quality systems in operations
- To achieve greater productivity and safety standards
- To develop human resources and improve employee attitudes
- To maintain good net worth growth and build on the Company's assets
- To be a market leader and highly dependable service provider
- To develop partnerships for growth and diversification
- To continuously strive to achieve greater customer satisfaction

- Headquartered in Nagpur (Maharashtra), managing projects across 45 locations in 13 Indian states.
- Corporate office located in Mumbai.

The equity shares of Sunil Hitech Engineers Limited are listed on the Bombay and National stock exchanges. The promoters hold a 53.20 percent stake in the Company's equity share capital.

## Intellectual strength

An employee team of 2,340 (585 BE and BTech engineers, 100 MBAs, 10 CAs and the rest post-graduates, graduates and technicians).