



SUPER SALES AGENCIES LIMITED COIMBATORE

MD	✓		BKC	✓
CS	✓		DPY	NA
RO	✓		DIV	✓
TRA	✓		AC	✓
AGM	✓	✓	SHI	✓
YE	✓	✓		

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15th Annual Report - 1996 - 97



SUPER SALES AGENCIES LIMITED

Registered Office :

695, Avanashi Road, Coimbatore - 641 037

Administrative Office :

U.R. House, First Floor, 1056-C, Avanashi Road, Coimbatore - 641 018

BOARD OF DIRECTORS :

Sri R. Venkatrangappan (Chairman)
Sri Ramesh Rudrappan
Sri K. Nagabhushan Rao
Sri P. Srinivasan
Sri C.B. Kariappa
Sri Ravi Sam
Sri Sanjay Jayavarthanavelu

PRESIDENT :

Sri M.A. Chandrasekara Rajha

COMPANY SECRETARY:

Sri A. Prabhakar

AUDITORS :

M/s. S. KRISHNAMOORTHY & CO.,
Chartered Accountants

BANKERS :

INDIAN OVERSEAS BANK
TAMILNAD MERCANTILE BANK LTD.
CANARA BANK
STATE BANK OF INDIA

REGISTRARS AND SHARE TRANSFER AGENTS :

SREE KRISHNA DATA CENTRE
11, Street No. 1
S.N. Lay out
Coimbatore - 641 012

SUPER SALES AGENCIES LIMITED

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NOTICE TO SHARE HOLDERS

NOTICE is hereby given that the 15th Annual General Meeting of the shareholders of the Company will be held at 03.00 P.M. on Wednesday the 27th August, 1997, at 'Nani Kalai Arangam', Mani Higher Secondary School, Pappanaickenpalyam, Coimbatore 641 037 to transact the following business :

Ordinary Business :

1. To receive, consider, approve and adopt the Reports of the Auditors' and of the Directors' and the Profit & Loss Account for the year ended March 31, 1997 and the Balance Sheet on that date.
2. To declare a dividend.
3. To appoint a Director in the place of Sri K Nagabhushan Rao, who retires by rotation and being eligible offers himself for re-appointment.
4. To appoint a Director in the place of Sri P Srinivasan, who retires by rotation and being eligible offers himself for re-appointment.
5. To appoint a Director in the place of Sri R Venkatrangappan, who retires by rotation and being eligible offers himself for re-appointment.
6. To appoint Auditors to hold office upto the conclusion of the next Annual General Meeting and to fix their remuneration.

Coimbatore
4th June, 1997

By Order of the Board
A. PRABHAKAR
Company Secretary

Notes :

1. A member who is entitled to attend and vote at the above meeting is entitled to appoint a proxy and vote instead of himself and such proxy need not be a member of the Company.
2. The instruments appointing the proxy should be lodged with the Company not less than fortyeight hours before the scheduled commencement of the Meeting.
3. The Register of Members and Share Transfer Books of the Company will be closed from 1st August, 1997 to 27th August, 1997 (both days inclusive)
4. Members are requested to communicate their change of address, if any, quoting their folio numbers to our Registrars and Share Transfer Agents, Sree Krishna Data Centre, No: 11, Street No: 1, S.N. Layout, Coimbatore - 641 012.
5. The Dividend as recommended by the Board, if sanctioned at the Meeting, will be paid to those Members (or their Mandatees) whose names appear on the Register of Members as on 27th August, 1997.
6. Pursuant to section 205 A of the Companies Act, 1956, all unclaimed dividends upto the Company's financial year ended 31st March, 1993 (paid in 1993) have been transferred to the "General Revenue Account" of the Central Government.

SUPER SALES AGENCIES LIMITED

DIRECTORS' REPORT

Your Directors have pleasure in presenting the annual report together with the audited accounts for the year ended March 31, 1997.

PROFITS & DIVIDEND

The working of the Company has resulted in a net Profit (after depreciation) of Rs. 23,827,673/- which your Directors propose to appropriate as under :

	Rs.
Provision for prior year expenses / extraordinary items	1,302,222
Provision for prior year taxes	2,044,240
Provision for taxes of current year	9,500,000
Proposed addition to General Reserve	2,500,000
Proposed dividend on Equity Shares @ Rs. 2/- per share,	6,143,000
Balance carried forward	2,338,211
Total	23,827,673

DIVIDEND :

Your Directors recommend payment of dividend at 20%. The dividend if approved, will be paid to those members or their mandatees whose names appear on the Register of members on 27th August, 1997.

WORKING OF THE COMPANY :

TEXTILE DIVISION :

Unforeseen crisis in the textile industry affected the performance of your mills. Cotton price was steady, but yarn prices were fluctuating due to sluggish demand for yarn and low off-take in the market. The cost of Polyester Staple Fibre was falling every month. This resulted in reduced yarn prices.

At the Unit at Othakalmandapam, viz., G K D Textiles the turnover registered a growth of 10% when compared to previous year. However this was offset by the increase in input costs particularly power and labour.

At the Unit at Pollachi, viz., Jay Textiles, the turnover has marginally decreased when compared to previous year.

The Company, in order to tap the export market has placed orders for various machineries to improve the quality of yarn produced.

AGENCY DIVISION :

During the year under review the progress of sales in textile machinery was affected when compared to previous year, due to general recession in the textile industry and also due to lesser restrictions on import of second hand textile machinery.

Sales in Machine Tool Division was also affected due to availability of cheaper imported machines in the market.

INVESTMENTS :

In compliance with Accounting Standard 13 (A.S.13) issued by The Institute of Chartered Accountants of India, it has become mandatory that due provision for diminution in value of investments be made to recognise a decline in the value of investments. Accordingly necessary reserve has been created.

DEPOSITS :

As at the close of the year, six deposits amounting to Rs. 29,000/- remain unclaimed. However as on date all the deposits have been renewed.

DIRECTORS :

The following Directors retire by rotation at the ensuing Annual General Meeting, who being eligible, offer themselves for re-appointment :

1. Sri K Nagabhushan Rao
2. Sri P Srinivasan
3. Sri R Venkatrangappan

Sri G. Venkataraman, Director resigned from the Board on 13th May, 1997. Your Directors wish to place on record their appreciation of the valuable services rendered by him.

AUDITORS :

M/s. S. Krishnamoorthy & Co., Chartered Accountants, the retiring Auditors, have given the certificate pursuant to Sec. 224 (1-B) of the Companies Act, 1956 and are eligible to be re-appointed.

STATEMENT UNDER SEC. 217 (2A) :

The particulars are enclosed.

CONSERVATION OF ENERGY :

Various electrical equipments are being constantly monitored and overhauled in order to ensure that the consumption of energy is always at peak efficiency levels. The Generators are being overhauled periodically and maintained in good order to ensure optimum output. Energy consumption particulars as required by Rule 2 of the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules 1988, are attached.

GENERAL :

The Directors acknowledge the support given by the Principals, M/s Lakshmi Machine Works Ltd as also the assistance given by the bankers of the company. Directors also wish to place on record, the co-operation extended by the employees at various levels.

Coimbatore

4th June, 1997

By order of the Board

R. Venkatrangappan

Chairman

SUPER SALES AGENCIES LIMITED

STATEMENT APPENDED TO THE DIRECTORS' REPORT PURSUANT TO RULE 2(A) (d) OF THE COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988 AND FORMING PART OF THE DIRECTORS' REPORT FOR THE YEAR ENDED MARCH 31, 1997.

	31.3.1997	31.3.1996
A. POWER AND FUEL CONSUMPTION		
1. Electricity		
a. Purchased :		
Units	14,414,023	13,581,057
Total Amount	* Rs. 40,351,196	* Rs. 37,693,776
Rate / Unit	Rs. 2.80	Rs. 2.77
* Rebate received Rs. Nil (Previous year Rs. 1,982,131/-)		
b. Own Generation :		
i) Through diesel generator	2,046,510	1,720,754
Units per ltr. of diesel oil	2.89	2.94
Cost / Unit	Rs. 2.72	Rs. 2.33
ii) Through steam turbine / generator	Nil	Nil
2. COAL (Specify quality and where used)	Nil	Nil
3. Furnace Oil	Nil	Nil
4. Other / Internal generation (Please give details)	Nil	Nil
B CONSUMPTION PER UNIT OF PRODUCTION		
Product name	Yarn	Yarn
Yarn - Produced	2,580.30 M.T.	2,375.76 M.T.
Yarn per tonne		
Electricity	Rs. 17,792.67	Rs. 17,522.63
Furnace Oil	Nil	Nil
Coal	Nil	Nil
Others (specify)	Nil	Nil

STATEMENT APPENDED TO THE DIRECTORS' REPORT PURSUANT TO SECTION 217 (2A) OF THE COMPANIES ACT, 1956 READ WITH THE COMPANIES (PARTICULARS OF EMPLOYEES) RULES, 1975 AND FORMING PART OF THE DIRECTORS' REPORT FOR THE YEAR ENDED MARCH 31, 1997.

Sl. No.	Name	Age Years	Designation / Nature of Duties	Remuneration Rs.	Qualification	Experience Years	Date of commencement of employment	Last employment before joining the Company
EMPLOYED FOR FULL YEAR								
1	Sri. Chandrasekara Rajha	47	President	599,702	M.A.	18	1.3.1996	Jay and Jay Enterprises Ltd.
EMPLOYED FOR PART OF THE YEAR								
1.	Sri. A.R. Gopalaswamy	60	Managing Director	219,095	L.T.M.	38	1.7.1989	Lakshmi Machine Works Limited

- Gross remuneration includes Company's contribution to Provident Fund, reimbursement of medical expenses and other perquisites.
- Sri A.R. Gopalaswamy is related to Chairman, Sri R. Venkatrangappan.

AUDITORS' REPORT

To

The Members of Super Sales Agencies Limited

We have audited the attached Balance Sheet of SUPER SALES AGENCIES LIMITED as at 31st March, 1997 and the Profit and Loss Account annexed thereto for the year ended on that date and report that :

1. As required by the Manufacturing and other Companies (Auditors' Report) Order, 1988 issued by the Company Law Board in terms of Section 227(4A) of the Companies Act, 1956 we enclose in the annexure, a statement on the matters specified in paragraphs 4 and 5 of the said order.
2. Further to our comments in the Annexure referred to in paragraph 1 above :
 - a. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
 - b. In our opinion, proper books of accounts as required by law have been kept by the Company so far as appears from our examination of those books.
 - c. The Balance Sheet and Profit and Loss Account referred to in this report are in agreement with the books of account.
 - d. In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with the notes, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view :
 - (i) In the case of Balance Sheet, of the state of Company's affairs as on 31st March, 1997.
 - and
 - (ii) In the case of Profit and Loss Account, of the profit for the year ended on that date.

Coimbatore
11th June, 1997

For S. KRISHNAMOORTHY & CO.,
Chartered Accountants
K.N. SREEDHARAN
Partner
Auditors