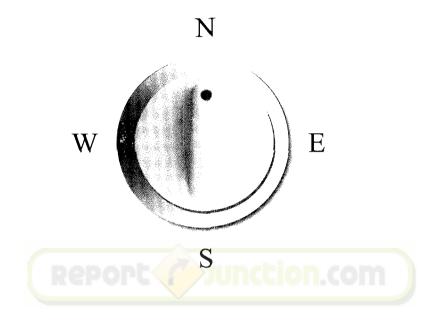
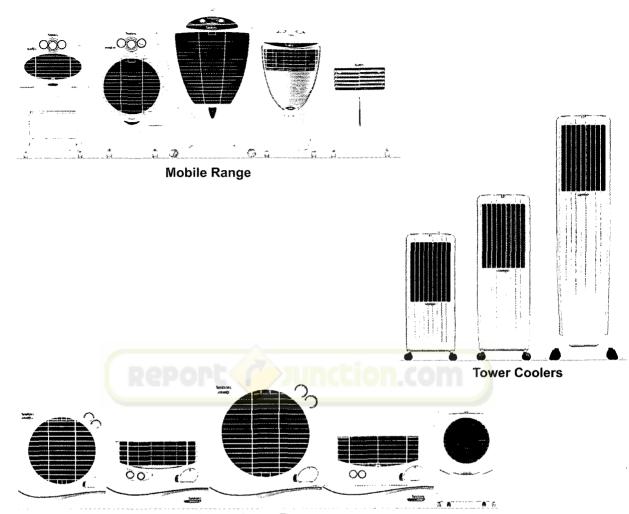
Symphony Comfort Systems Ltd. **Annual Report 2008-09** 



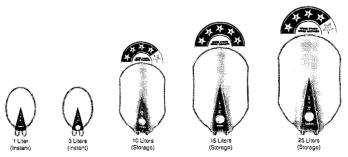
Global Cooling.
Symphony Air Coolers

# **World Leader In Air Cooling**



## **Power Saver Range**

Symphony blends together the newest technologies and the finest aesthetics to create the most powerfully exquisite air coolers in the world.



Water Heater Range

# **Symphony Products and Brands**

| PRODUCT       | RANGE             | BRANI      |          | LAUNCHED IN |
|---------------|-------------------|------------|----------|-------------|
|               |                   | SUMOGO     |          | 1999        |
| AIR<br>COOLER |                   | SUMO JR.   |          | 2000        |
|               | MOBILE RANGE      | ninja      | nja 2000 | 2000        |
|               | Report            | h!cool     |          | 2004        |
|               |                   | winter     |          | 2005        |
|               | POWER SAVER RANGE | Kaizen     | 00 (     | 1993        |
| AIR<br>COOLER |                   | Kaizen Jr. | 00       | 1996        |
|               |                   | JUMBO      |          | 2004        |
|               |                   | JUMBO Jr.  |          | 2006        |
|               |                   |            | ,        | 2009        |

| PRODUCT          | RANGE                    | BRAND               |   | BRAND LAU |  | LAUNCHED IN |  |
|------------------|--------------------------|---------------------|---|-----------|--|-------------|--|
|                  |                          | DiET <sub>50T</sub> |   | 2009      |  |             |  |
| AIR<br>COOLER    | TOWER COOLERS            | DIET <sub>22T</sub> |   | 2009      |  |             |  |
|                  |                          | DIET8T              |   | 2009      |  |             |  |
|                  | INSTANT WATER<br>HEATERS | 1 Ltr. Saluna       |   | 2005      |  |             |  |
|                  |                          | 3 Ltr. Sauna        |   | 2005      |  |             |  |
| WATER<br>HEATERS | Report                   | 10 Ltr. Saluna      |   | 2005      |  |             |  |
|                  | STORAGE WATER<br>HEATERS | 15 Ltr. Saluna      | A | 2005      |  |             |  |
|                  |                          | 25 Ltr. Sauna       |   | 2005      |  |             |  |

# Intellectual properties

| intenectual properties |  |  |
|------------------------|--|--|
| TYPES                  | NO.  |  |
| DESIGN                 | 45   |  |
| TRADE MARK             | 102  |  |
| COPYRIGHT              | 6  |  |
| PATENT                 | 8  |  |
| · TOTAL                | 161  |  |
|                        | TYPES  DESIGN  TRADE MARK  COPYRIGHT  PATENT |  |



#### SYMPHONY COMFORT SYSTEMS LTD.

#### CHAIRMAN'S MESSAGE

Dear Shareholder,

I feel privileged to be able to place this balance sheet in the hands of our valued share holders. Despite the difficult external scenario, the company has done exceedingly well in terms of top line and bottom line growth during the last couple of years and has emerged as the largest Air Cooler company in the world. It is also recognised in the various countries it operates in, for the excellence of its product design and quality.

However, considering the vast latent potential of the Air cooler category, we believe our work has barely begun. Rising temperatures across the world, the environment friendliness of the product, low cost of purchase and of operation and great user benefits offer tremendous opportunity which your company is poised to reap. Similarly, the category of storage water heaters that the company also operates in, offers great upside due to the product's energy efficiency, aesthetics and features.

I take this opportunity to thank the share holders of the company for their patience, faith and support during the difficult years that the company passed through. Your company has now turned the corner, has a positive net worth again and has virtually no debt nor contingent liabilities.

I would also like to state that the management of your company is resolute in its belief that Symphony should figure in the pantheon of India's most respectable and admired companies. We would work on achieving this by the company's growth, its financial performance, its corporate governance, its contribution to the national exchequer, its social responsibility, its commitment to all stake-holders and through the fairness and transparency of all its dealings.

Finally, your management will continuously strive to deliver the best returns possible to its share holders.

Achal Bakeri Chairman

#### SYMPHONY COMFORT SYSTEMS LTD.

5 1 1 4 80 CE

#### **BOARD OF DIRECTORS**

Mr. ACHAL BAKERI
Chairman & Managing Director

Mr. NRUPESH SHAH
Director

Mr. DIPAK PALKAR
Director

Mr. HIMANSHU SHAH .

Director

#### REGISTERED OFFICE & CORPORATE OFFICE

'Saumya', Nr. Bakeri Circle, Navrangpura, Ahmedabad 380014. Tel # 26424430-35. Fax # 079-26425930.

# COMPANY SECRETARY Mr. CHANDRAKANT GANDHI

#### FACTORY

703/704, Sanand Kadi Highway, Village Thol, Tal.Kadi, Dist.Mehsana, Gujarat. PIN - 382728.

Tel # (2764) 274342-45. Fax # 02764-274347.

Email: corporate@symphonycomfort.com

Website: www.symphonycomfort.com

# AUDITORS SHAH & DALAL

Chartered Accountants

#### **REGISTRAR & SHARE TRANSFER AGENT**

M/s. Pinnacle Shares Registry Pvt. Ltd., Near Ashoka Mills, Naroda Road, Ahmedabad - 380 025.

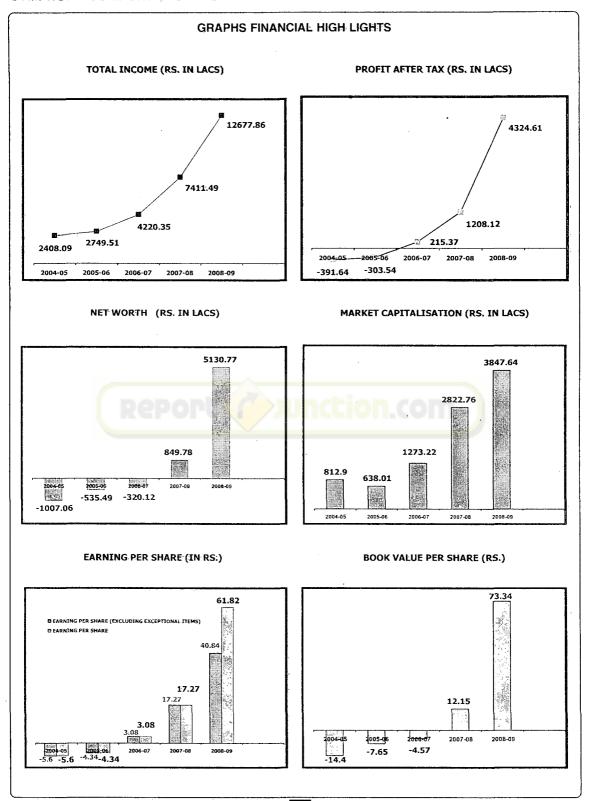
NOTE: ALL SHAREHOLDERS ARE REQUESTED TO SEND ALL TRANSFER OF SHARE/ RELATED CORRESPONDENCE TO THE REGISTRAR AND SHARE TRANSFER AGENT.

# SYMPHONY COMFORT SYSTEMS LTD.

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# SANSCO SERVICES - Annual Reports Library Services - www.sansco.net SYMPHONY COMFORT SYSTEMS LTD.



# SYMPHONY COMFORT SYSTEMS LTD.

|                              | ancial Highlights  | r · · · · · · · · · · · · · · · · · · ·                     | •  |  | . (H   | ls. in Lacs  |
|------------------------------|--|---|--|--|--|--|
| Sr.<br>No.                   | Particulars  | 2008-09   | 2007-08  | 2006-07  | 2005-06  | 2004-0   |
| 1                            | Turnover   | 12422.02  | 7324.12  | 4196.56  | 2505.35  | 2387.6   |
| 2                            | Total Income   | 12677.86  | 7411.49  | 4220.35  | 2749.51  | 2408.0   |
| 3                            | Profit before Depreciation, Interest & Tax (PBIDT)   | 4150.01   | 1502.71  | 382.20   | -94.88   | -157.4   |
| 4                            | Depreciation   | 114.84  | 92.55  | 133.35   | 190.25   | 221.4  |
| 5                            | Financial Charges  | 88.89   | 7.66   | 30.47  | 11.12  | 11.0   |
| 6                            | Profit before Exceptional Items . but before tax   | 3946.28   | 1402.50  | 218.38   | -296.25  | -389.9   |
| 7                            | Exceptional Items  | 1976.70   | 0.00   | 0.00   | 0.00   | 0.0  |
| 8                            | Profit after Exceptional Items but before Tax  | 5922.98   | 1402.50  | 218.38   | -296.25  | -389.9   |
| 9                            | Net Profit after Tax   | 4324.61   | 1208.12  | 215.37   | -303.54  | -391.6   |
| 10                           | Equity Dividend %  | 10.00   | 0.00   | 0.00   | 0.00   | 0.0  |
| 11                           | Equity Share Capital   | 699.57  | 699.57   | 699.57   | 699.57   | 699.5  |
| 12                           | Reserves & Surplus   | 4431.20   | 150.21   | -1019.69   | -1235.06                                       | -1600.5  |
| 13                           | Net Worth  | 5130.77   | 849.78   | -320.12  | -535.49  | -1007.0  |
| 14                           | Secured Loans  | 2.19  | 7.26   | 12.07  | 208.53   | 1591.5   |
| 15                           | Unsecured Loans  | 28.18   | 347.67   | 368.33   | 300.71   | 1.2  |
| 16                           | Investments  | 3137.78   | 323.67   | 0.48   | 0.48   | 0.4  |
| 17                           | Gross Fixed Assets   | 1285.55   | 1137.97  | 1028.01  | 2572.83  | 2480.2   |
| 18                           | Net Fixed Assets   | 657.54  | 624.80   | 605.16   | 647.46   | 742.9  |
| 19                           | Market Capitalisation  | 3847.64   | 2822.76  | 1273.22  | 638.01   | 812.9  |
| 20                           | Number of Employees  | 205   | 211  | 143  | 57   | 6  |
| 21 ,                         | Contribution to National Exchequer   | 2917.54   | 1170.80  | 739.56   | 571.88   | 353.8  |
| Key<br>Sr.                   | y Indicators   |   |  |  | · · · · · · · · · · · · · · · · · · ·          |  |
| No.                          | Particulars  | 2008-09   | 2007-08  | 2006-07  | 2005-06  | 2004-0   |
| 1                            | Earning per Share (Excluding Exceptional Item)- Figure in Rs.  | 40.84   | 17.27  | 3.08   | -4.34  | -5.6   |
| 2                            | Earning per Share (Including Exceptional Item) - Figures in Rs.  | 61.82   | 17.27  | 3.08   | -4.34  | -5.6   |
| 3                            | PBIDT / Gross Turnover %   | 33.41   | 20.52  | 9.11   | -3.79  | -6.5   |
| 4                            | Net Profit Margin - % (Excluding Exceptional item)   | 23.00   | 16.50  | 5.13   | -12.12   | -16.4  |
|                              | Net Profit Margin - %  |   | 10.50  | 5.13   | -12.12   | -16.4  |
| 5                            | (Including Exceptional Item)   | 34.81   | 16.50  |  |  |  |
| 6                            | (Including Exceptional Item)  ROCE - %   | 85.51%  | 100.92%  | 407.83%  | N.A.   |  |
| 6<br>7                       | (Including Exceptional Item)  ROCE - %  Book Value per Share-Rs.   | 85.51%<br>73.34   | 100.92%<br>12.15   | 407.83%<br>-4.58   | -7.65  | -14.4  |
| 6<br>7<br>8                  | (Including Exceptional Item)  ROCE - %  Book Value per Share-Rs.  Turnover per Share-Rs.   | 85.51%<br>73.34<br>177.57                                   | 100.92%<br>12.15<br>104.69                                   | 407.83%<br>-4.58<br>59.99                                  | -7.65<br>35.81                                 | -14.4<br>34.1  |
| 6<br>7<br>8<br>9             | (Including Exceptional Item)  ROCE - %  Book Value per Share-Rs.  Turnover per Share-Rs.  Total Assets Turnover  | 85.51%<br>73.34<br>177.57<br>4.52                           | 100.92%<br>12.15<br>104.69<br>3.88                           | 407.83%<br>4.58<br>59.99<br>4.64                           | -7.65<br>35.81<br>1.32                         | -14.4<br>34.1<br>. 1.0                                   |
| 6<br>7<br>8<br>9             | (Including Exceptional Item)  ROCE - %  Book Value per Share-Rs.  Turnover per Share-Rs.  Total Assets Turnover  Fixed Assets Turnover   | 85.51%<br>73.34<br>177.57<br>4.52<br>9.66                   | 100.92%<br>12.15<br>104.69<br>3.88<br>6.44                   | 407.83%<br>-4.58<br>59.99<br>4.64<br>4.08                  | -7.65<br>35.81<br>1.32<br>0.97                 | -14.4<br>34.1<br>. 1.0                                   |
| 6<br>7<br>8<br>9<br>10       | (Including Exceptional Item)  ROCE - %  Book Value per Share-Rs.  Turnover per Share-Rs.  Total Assets Turnover  Fixed Assets Turnover  Net Fixed Assets Turnover                    | 85.51%<br>73.34<br>177.57<br>4.52<br>9.66<br>18.89          | 100.92%<br>12.15<br>104.69<br>3.88<br>6.44<br>11.72          | 407.83%<br>-4.58<br>59.99<br>4.64<br>4.08<br>6.93          | -7.65<br>35.81<br>1.32<br>0.97<br>3.86         | -14.4<br>34.1<br>. 1.0<br>. 0.9<br>3.2                   |
| 6<br>7<br>8<br>9<br>10<br>11 | (Including Exceptional Item)  ROCE - %  Book Value per Share-Rs.  Turnover per Share-Rs.  Total Assets Turnover  Fixed Assets Turnover  Net Fixed Assets Turnover Inventory Turnover | 85.51%<br>73.34<br>177.57<br>4.52<br>9.66<br>18.89<br>44.05 | 100.92%<br>12.15<br>104.69<br>3.88<br>6.44<br>11.72<br>17.75 | 407.83%<br>-4.58<br>59.99<br>4.64<br>4.08<br>6.93<br>10.76 | -7.65<br>35.81<br>1.32<br>0.97<br>3.86<br>6.73 | -14.4<br>34.1<br>1.0<br>0.9<br>3.2<br>9.4                |
| 6<br>7<br>8<br>9<br>10       | (Including Exceptional Item)  ROCE - %  Book Value per Share-Rs.  Turnover per Share-Rs.  Total Assets Turnover  Fixed Assets Turnover  Net Fixed Assets Turnover                    | 85.51%<br>73.34<br>177.57<br>4.52<br>9.66<br>18.89          | 100.92%<br>12.15<br>104.69<br>3.88<br>6.44<br>11.72          | 407.83%<br>-4.58<br>59.99<br>4.64<br>4.08<br>6.93          | -7.65<br>35.81<br>1.32<br>0.97<br>3.86         | N./<br>-14.4<br>34.1<br>1.0<br>0.9<br>3.2<br>9.4<br>25.4 |

#### SYMPHONY COMFORT SYSTEMS LTD.

#### NOTICE TO SHAREHOLDERS.

Notice is hereby given that the Twenty Second Annual General Meeting of the Members of Symphony Comfort Systems Ltd. will be held at Ahmedabad Management Association, ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad-380015, on Thursday, the 31st December, 2009 at 10.00 A.M. to transact the following business:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt Accounts for the year ended 30th June 2009 and the Report of the Directors and Auditors thereon.
- 2. To declare dividend.
- 3. To appoint a Director in place of Shri Nrupesh Shah who retires by rotation, and being eligible, offers himself for re-appointment.
- To appoint auditors and to fix their remuneration and for that purpose to pass with or without modification the following resolution as an Ordinary Resolution.

"RESOLVED THAT M/s. Shah & Dalal, Chartered Accountants, Ahmedabad, be and are hereby appointed as Auditors of the Company to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company and the Board of Directors of the Company be and are hereby authorised to fix their remuneration for the said period."

#### SPECIAL BUSINESS:

 To consider and, if thought fit, to pass with or without modification the following resolution as an ordinary resolution:

"RESOLVED THAT Shri Himanshu Shah, who was appointed as an Additional Director of the Company by the Board of Directors and who holds office upto the date of Annual General Meeting u/s 260 of the Companies Act, 1956 and in respect of whom the Company, u/s 257 of the said Act, received a notice in writing proposing his candidature for the office of Director, be and is hereby appointed as Director of the Company, liable to retire by rotation."

 To consider and, if thought fit, to pass with or without modification the following resolution as a special resolution: "RESOLVED THAT subject to the approval of the Central Government, the name of the company be is hereby changed from "Symphony Comfort Systems Ltd." to "Symphony Ltd.".

"RESOLVED FURTHER THAT the Board of Directors or a Committee thereof of the Company, be and is hereby authorized to take all such steps as may be necessary, proper and expedient to give effect this Resolution."

 To consider and, if thought fit, to pass with or without modification the following resolution as a special resolution:

"RESOLVED THAT pursuant to the provisions of section 372A and other applicable provisions, if any of the Companies Act, 1956, or of other law time being in force, and subject to the approval of the Central Government and / or other statutory approvals / permissions as may be necessary, the Board of Directors be and is hereby authorized to make investments in the securities/application in I.P.O.I make any loan / give any guarantee / provide security to the other bodies corporate in excess of the limits prescribed under section 372A as they may, in their absolute discretion deem beneficial and in the interest of the company, up to the aggregate amount of Rs. 200 crores."

"RESOLVED FURTHER THAT the Board of Directors or a Committee thereof of the Company, be and is hereby authorized to take all such steps as may be necessary, proper and expedient to give effect to this Resolution."

Registered Office:

"Saumya"

Nr. Bakeri Circle, Navrangpura,

Ahmedabad-380014. Date: 31/10/2009 By Order of the Board
For SYMPHONY COMFORT

SYSTEMS LTD.

(ChandrakantGandhi) COMPANY SECRETARY

EXPLANATORY STATEMENT PURSUANT TO SECTION 173 (2) OF THE COMPANIES ACT, 1956

ANNEXURE TO NOTICE:

ITEM NO. 5

Shri Himanshu Shah was appointed by the Board of Directors as an Additional Director of the Company. In terms of Section 260 of the Companies Act, 1956