



Building bridges to the future SINCE 1907



INTEGRATED REPORT & ANNUAL ACCOUNTS 2019-20

113[™] YEAR

ABOUT TATA STEEL

Established in India as Asia's first integrated private steel company in 1907, Tata Steel Limited (Tata Steel) is today one of the most profitable and low-cost producers of steel in the world, with captive iron ore mines and collieries located near our manufacturing facilities in Jamshedpur and Kalinganagar. Our comprehensive portfolio of products and brands caters to multiple industries and segments, making the steel we produce an integral part of our everyday lives.

ABOUT THIS REPORT

Our Approach to Reporting

This is the fifth Integrated Report of Tata Steel Limited. Our Integrated Report provides quantitative and qualitative disclosures on our relationships with the stakeholders and how our leadership, culture and strategy are aligned to deliver value while managing risks and changes in the external environment. Our Report continues to evolve towards enhanced disclosures to meet the requirements of our investors and other stakeholders.

Reporting Principle

The financial and statutory data presented in this Report is in line with the requirements of the Companies Act, 2013 (including the rules made thereunder); Indian Accounting Standards; the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015; and the Secretarial Standards. The Report is prepared in accordance with the Integrated Reporting <IR> framework of the International Integrated Reporting Council (IIRC) and discloses performance against the Key Performance Indicators (KPIs) relevant to Tata Steel, as per the Global Reporting Initiative (GRI), the Securities and Exchange Board of India (SEBI) and World Steel Association (worldsteel).

Reporting Period

The information is reported for the period April 1, 2019 to March 31, 2020. For KPIs, comparative figures for the last three to five years have been incorporated in the Report to provide a holistic view to our stakeholders.

Scope and Boundary

The Report predominantly covers information on Tata Steel Limited, including the Tata Steel plants (at Jamshedpur, Jharkhand and Kalinganagar, Odisha), Raw Materials Division and Profit Centres. However, certain sections of the report include KPIs (financial and production) of our subsidiaries, Tata Steel BSL Limited and Tata Steel Long Products Limited.

Approach to Materiality

The Report presents an overview of our business and associated activities that help in long-term value creation. Report content and presentation is based on issues material to Tata Steel and its stakeholders. Material issues are gathered from multiple channels and forums of engagement across the organisation and from external stakeholders. In FY 2018-19, Tata Steel updated its Environmental, Social and Governance (ESG) material issues and incorporated them in its long-term plans.

Management Responsibility

To optimise governance oversight, risk management and controls, the contents of this Report have been reviewed by the senior executives of the Company, including the Chief Executive Officer and Managing Director; Executive Director and Chief Financial Officer; Vice President Safety, Health and Sustainability; and the Company Secretary and Chief Legal Officer (Corporate and Compliance).

Independent Assurance

Assurance on financial statements has been provided by independent auditors Price Waterhouse & Co. Chartered Accountants LLP and on non-financial statements by KPMG. The certificate issued by KPMG is available on our website at <u>www.tatasteel.com</u> or can be accessed at <u>https://bit.ly/IRAC20192020</u>

Forward-looking Statements

Certain statements in the Report regarding our business operations may constitute forward-looking statements. These include all statements other than statements of historical facts, including those regarding the financial position, business strategy, management plans and objectives for future operations.

Forward-looking statements can be identified by words such as 'believes', 'estimates', 'anticipates', 'expects', 'intends', 'may', 'will', 'plans', 'outlook' and other words of similar meaning in connection with a discussion of future operational or financial performance.

Forward-looking statements are necessarily dependent on assumptions, data or methods that may be incorrect or imprecise and that may be incapable of being realised, and as such, are not intended to be a guarantee of future results, but constitute our current expectations based on reasonable assumptions. Actual results could differ materially from those projected in any forward-looking statements due to various events, risks, uncertainties and other factors. We neither assume any obligation nor intend to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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Building bridges to the future **SINCE 1907**

We have helped shape India's industrial narrative since the time we set up our first steel plant in Jamshedpur to cater to local steel demand. More than a century later, we continue to make the world's most versatile material even better to help create iconic structures and landmarks, as well as roads and bridges to make life easier. In the meantime, we have navigated through the ebb and flow of wars and pandemics, and highs and lows of the industry, which have strengthened our resolve and resilience.

Today, as India takes confident strides towards economic 'self-reliance', we remain committed to move forward on our intertwined growth journey. Our desire to imagine, innovate and co-create a future with infinite possibilities is reflected in our efforts to look beyond steel, adopt next-generation technologies and make a meaningful positive impact on over a billion lives.

WeAlsoMakeTomorrow

Bogibeel Bridge, Assam, India

TATA STEEL

PERFORMANCE HIGHLIGHTS (TATA STEEL INDIA)

Today in perspective

Despite a challenging domestic demand environment, we managed to increase our deliveries, remain profitable, launch new products and retain our position as the largest steel manufacturer in India.



4% growth

in domestic deliveries despite decline in domestic demand



8% growth

in crude steel production with ramp up at TSBSL and acquisition of Usha Martin's steel business by TSLP





8% growth

in domestic deliveries from

the Branded Products and

in 5 out of 10 passenger cars launched in FY 2019-20 amid intense competition in a eak market





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TSBSL - Tata Steel BSL Limited



TSLP - Tata Steel Long Products Limited

Turnover





Tata Steel India - (Tata Steel Limited + TSBSL + TSLP)

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Coil stack at Jamshedpur Steel Works



RECALIBRATING OPERATIONS TO STRENGTHEN RESILIENCE

The COVID-19 outbreak has dampened domestic demand. We pivoted business decisions to achieve cash neutrality in our operations by reducing spend, managing working capital and reducing capital expenditures.

- Both our acquisitions, TSBSL and the steel business of Usha Martin Limited by TSLP, continue to deliver operational improvement
- Managing risks at physical assets and across the supply chain
- Ramped up mining operations to reduce iron ore buy Focussing on exports to offset weak demand in domestic markets



Kalinganagar Steel Works

₹5,611 cr. Profit After Tax (PAT)

Building bridges to the future **SINCE 1907**

By being first and efficient

We built Asia's first private integrated steel plant in Jamshedpur, India.

We are the lowest cost steel producer in the country.

We are the first steel manufacturer in India to receive Cll's GreenPro certification for four of our products.





Our Kalinganagar plant is the first and only Indian manufacturing facility to be included in the World Economic Forum's Global Lighthouse Network.

TATA STEEL

CORPORATE PORTRAIT Building a sustainable enterprise

Tata Steel was established in 1907 out of the commitment to contribute to nation building. Today, we are one of the world's most geographically diversified steel producers and are recognised as the hallmark for corporate citizenship and business ethics.

Embodying the vision of the Tata group founder Jamsetji Nusserwanji Tata, we have created a culture of continuous improvement, environmental consciousness and giving back to the community. As India embarks on its journey towards 'self-reliance', Tata Steel remains committed to being a reliable and responsible partner in the nation's progress.

20.6 MnTPA 25 MnTPA >1.4 million

Operational capacity in India Target capacity in India

Lives reached through CSR initiatives in FY 2019-20

Building a business that is as relevant and impactful tomorrow as it is today calls for a culture of agility. At Tata Steel, we are leveraging our innovation capabilities, technology leadership and sustainability focus to create long-term value for our stakeholders.

by 2025

Innovation	Technology	Sustainability
Creating solutions that make a positive difference to the society with patents, new products and materials, and developing in-house technologies	Technology leadership is a strategic enabler to achieve sustainable differentiation and create innovative businesses	Remaining committed to conserving natural resources while ensuring sustainable growth and fostering strong relationships with communities

VISION

We aspire to be the global steel industry benchmark for Value Creation and Corporate Citizenship. We make a difference through:

Our Our	Our	Our
People Offerings	Conduct	Policies

MISSION

Consistent with the vision and values of the founder Jamsetji Tata, Tata Steel strives to strengthen India's industrial base through effective utilisation of staff and materials. The means envisaged to achieve this are cutting-edge technology and high productivity, consistent with modern management practices.

Tata Steel recognises that while honesty and integrity are essential ingredients of a strong and stable enterprise, profitability provides the main spark for economic activity. Overall, the Company seeks to scale the heights of excellence in all it does in an atmosphere free from fear, and thereby reaffirms its faith in democratic values.





Our Innovative Approach

Jamshedpur Steel Works

VALUES

Integrity

We will be fair, honest, transparent and ethical in our conduct; everything we do must stand the test of public scrutiny

Excellence

We will be passionate about achieving the highest standards of quality, always promoting meritocracy.

Unity

We will invest in our people and partners, enable continuous learning, and build caring and collaborative relationships based on trust and mutual respect.

Responsibility

We will integrate environmental and social principles in our businesses, ensuring that what comes from the people goes back to the people many times over.

Pioneering

We will be bold and agile, courageously taking on challenges, using deep customer insight to develop innovative solutions.

INTEGRATED OPERATIONS

Designed to deliver operational excellence

We operate with a completely integrated value chain that extends from mining to finished steel products, with a relentless focus on innovation and cutting-edge technologies.

MANUFACTURING FACILITIES IN INDIA

JAMSHEDPUR

The Jamshedpur plant is our flagship facility and is among the first steel plants in Asia. It is also the only facility in India to produce steel at the same site continuously for over 100 years. In FY 2019-20, Tata Steel's subsidiary, Tata Steel Long Products Limited, acquired the steel business of Usha Martin Limited with specialised ~1.0 MnTPA alloy-based manufacturing capacity in long products, at Jamshedpur.



KALINGANAGAR

Commissioned in 2016, the Kalinganagar plant attained production levels at its rated capacity in less than two years. A capacity expansion to 8 MnTPA (Phase II) is currently underway, which will augment our product portfolio with new value-added products while driving operational efficiency.

3 MnTPA Installed capacit

DHENKANAL

Tata Steel BSL's plant in Dhenkanal is one of India's largest integrated steel mills equipped with steelmaking and finishing facilities, with downstream operations at Sahibabad (Uttar Pradesh), Khopoli (Maharashtra) and Hosur (Tamil Nadu).

5.6 MnTPA Installed capacity

RAW MATERIALS

02

The making of steel involves complex metallurgical processes and technological expertise of the highest degree. We source most of our required raw materials from our captive mines — which provide supply security and enable us to keep costs low as well as drive resource efficiencies.



IRON ORE

- Sourced from the captive mines of Noamundi in Jharkhand and Joda, Katamati and Khondbond in Odisha
- Jamshedpur and Kalinganagar procure 100% of their iron ore requirements from captive mines

COAL

- Sourced from two mine groups: Jharia Group and West Bokaro Group
- Jharia has a leasehold area of 5,500 acres across two colliery groups (Jamadoba and Sijua) and five operative underground collieries
- West Bokaro has a leasehold area of 4,300 acres, with two open-cast sites, a coal washing and processing capacity of 7 MnTPA, and a quick loading station

7 MnTPA

Coal washing and processing capacity

TSJ - Tata Steel Jamshedpur TSK - Tata Steel Kalinganagar

Captive iron ore sourcing

100%*

*TSJ and TSK

*includes Steel Works, Jamshedpur (Tata Steel) and plant at Gamharia (TSLP)

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FERRO ALLOYS

- Supplied by the Ferro Alloys and Minerals Division (FAMD), the largest non-steel business unit of Tata Steel
- Minerals are sourced from chrome and manganese ore reserves of Odisha
- India's leading manganese alloy producer
- India's leading supplier of dolomite and pyroxenite

#1 **Producer of ferro chrome**

PRODUCT PORTFOLIO AND GEOGRAPHIC PRESENCE Diversified offerings across market segments

AUTOMOTIVE

Mark

Auto

(B2B)

Auto

(B2B)

ket Sub-segments	Products and Brands
OEMs*	Hot-rolled (HR), Cold-rolled (CR Coated Coils and Sheets
Ancillaries) (B2ECA)	HR, CR, Coated Steel Coils and Sheets, Precision Tubes, Tyre Bead Wires, Spring Wires,

Bearings

AGRICULTURE

Market Sub-segments Agri Equipment (B2B)

Fencing, Farming and Irrigation (B2C)

Galvanised Iron (GI), Wires, agricultural and garden tools, conveyance tubes

Products and Brands

Bearings

CONSTRUCTION

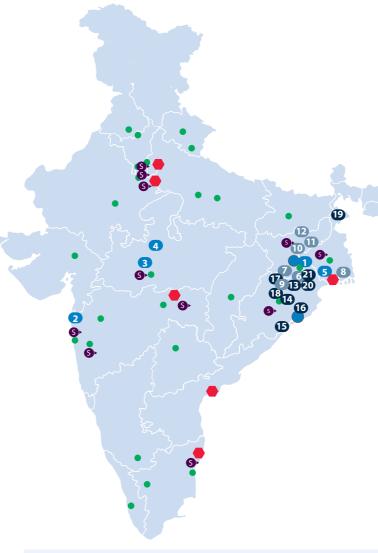
Market Sub-segments	Products and Brands
Individual House Builders (B2C)	Tata Tiscon (rebars), Tata Pravesh (steel doors and windows), Tata Shaktee (roofing sheets), Tata Pipes (plumbing pipes), Tata Structura (tubes)
Corporate and Government Bodies (B2B) (B2G)	Habinest (prefabricated houses), AquaNest Water Kiosks, Ezynest Modular Toilets, MobiNest (office cabins), Nestudio (rooftop houses), CanvaNest (EV charging station), Smart Easy Nest (for smart cities)
Infrastructure (B2B)	TMT rebars (higher dia rebars and corrosion-resistant steel)
Housing and Commercial (B2ECA)	Tiscon readybuild (cut and bend bars), Tata Structura (tubes), PC Strands (LRPC)**, Tata Nirman, Tata Aggreto, Ground Granulated Blast Furnace Slag (GGBS), WAMA – GC for walling

INDUSTRIAL AND GENERAL ENGINEERING

Aarket Sub-segments	Products and Brands
Panel and Appliances, Fabrication and Capital Goods, Furnitures B2ECA)	Tata Steelium (CR), Galvano (Coated), Tata Astrum (HR), Tata Structura (tubes), Tata Astrum Super (for fabrication)
.PG (B2B)	Hot-rolled (HR)
Velding (B2B)	Wire rods
ransmission Power and Distribution (B2B)	Tata Astrum Super (for fabrication)
Process Industries Cement, Power) (B2B)	Tata Tiscrome (ferro chrome), Tata Ferromag (ferro manganese), boiler tubes, Tata Pipes, Tata Ferroshots, Blast Furnace (BF) slag, Metallics
s: B2B – Business to Business; B2C –	Business to Consumer; B2G – Business to

Notes Government; B2ECA – Business to Emerging Corporate Account

*OEM – Original Equipment Manufacturer **LRPC - Low-relaxation Pre-stressed Concrete



DOWNSTREAM OPERATIONS

RAW MATERIAL LOCATIONS

Location	Nature of operations	Location
 Jamshedpur 	Tubes Manufacturing and Tinplate	 Noamundi Joda East Katamati Khondbond
 Tarapur Pithampur Killa 	Wire Manufacturing	10 West Bokaro
5 Kharagpur	Bearings Manufacturing	 Jamadoba Group Sijua Group

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OUR FOOTPRINT (TATA STEEL LIMITED)

We are primarily involved in the business of mining, steelmaking and downstream valueadded products and solutions. Our operational footprint has been indicated on the map.

MANUFACTURING LOCATIONS

Jamshedpur

Flat products 8 MnTPA Long products 3 MnTPA

Kalinganagar

Flat products 3 MnTPA

Nature of

operationS	Locations
Zonal hubs	6 [Delhi, Faridabad, Nagpur, Kolkata, Chennai and Vijayawada]
Stockyards	18 [not on map]
Distributors	246 [not on map]
Dealers	13,050 [not on map]
S • Steel Processing Centres (SPCs)	31 SPCs across 11 locations [Jamshedpur, Kalinganagar, Chennai, Kolkata, Faridabad, Manesar, Pune, Mumbai, Indore, Delhi and Nagpur]
Sales offices	27

RAW MATERIALS REVENUE STREAM

(Ferro Alloys and Minerals)

Nature of operations	Location	Nature of operations
Iron Ore Mines and Quarries	 Joda Bamnipal Gopalpur 	Ferro Alloys Plant
	16 Sukinda	Chromite Mine
Open Cast Coal Mines	17 Joda West 18 Bamebari 19 Malda	Manganese Mines
Underground Coal Mines	2 Tiringpahar	
	2 Gomardih	Dolomite Mine





BOARD OF DIRECTORS



Standing (Left to Right)

T. V. Narendran Chief Executive Officer and Managing Director

3 4 5 6

V. K. Sharma Non-Executive Director

Sitting (Left to Right)

Aman Mehta

N. Chandrasekaran Chairman

56

Peter Blauwhoff Independent Director

Independent Director

2



Deepak Kapoor Independent Director Saurabh Agrawal Non-Executive Director



Mallika Srinivasan Independent Director 26

O. P. Bhatt Independent Director

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Board Committees

- 1. Audit
- 2. Nomination and Remuneration
- 3. Corporate Social Responsibility and Sustainability
- 4. Risk Management
- 5. Stakeholders' Relationship
- 6. Safety, Health and Environment



Koushik Chatterjee Executive Director and Chief Financial Officer



Not in picture

Parvatheesam Kanchinadham Company Secretary & Chief Legal Officer (Corporate & Compliance)

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02

VALUE CREATION IMPERATIVES Identifying sustainable growth levers

Our stakeholders comprise providers of financial as well as non-financial capital. Our value creation model leverages our core competencies and focusses on creating a best-in-class integrated value chain.

At Tata Steel, we not only pursue financial outcomes but also invest in technology and innovation, employee well-being, natural resources and communities.



CONTRIBUTING TO GLOBAL GOALS

Through our process of managing our capitals and creating value, we make significant contribution to the United Nations Sustainable Development Goals (UN SDGs). Our priorities for sustainable development are aligned to those of India as well as the steel industry. As a responsible corporate citizen, we have mapped our capitals to the 17 SDGs.



IMPERATIVES FOR VALUE CREATION

	LEADERSHIP IN INDIA	 Focussed of Best positi in the cour Enable gro
	PORTFOLIO PRIORITIES	 Completio Focus on ravalue-addisynergies Create a su Simplify and
	FINANCIAL HEALTH	 Focus on remonetisati Maintain w Derive cost programm
$\begin{array}{c} \downarrow\uparrow \sqcup \\ \leftrightarrow \rightarrow \\ \neg\downarrow \sqcap \end{array}$	NEW BUSINESSES	 Focus on tl Grow beyo Incubate n

OUR INTERVENTIONS TO BE FUTURE READY



Focus on safety leadership and strengthen processes

- Leverage digital technology to enhance eff and enable business transformation
- Focus on R&D and technology to achieve
- technology leadership in the steel industry Build a culture and capability of breakthroug
- innovation



on strengthening footprint in India tioned to leverage growth opportunities

- ntry
- owth without increasing leverage

on of capacity expansion at Kalinganagar by 5 MnTPA

- ramping up of Tata Steel BSL, downstream
- lition, growing long products portfolio and driving
- from acquisitions
- ustainable business in Europe
- and consolidate Tata Steel Group companies

reducing leverage through higher operating cash flows, tion of non-synergistic ventures and strategic restructuring well-spread debt maturity profile st effectiveness through structured continuous improvement nes (Shikhar25)

the Services and Solutions portfolio ond steel – focus on new materials new businesses that can monetise our Intellectual Property

ı	- Foster a culture of agility supported by adequate
	governance
ficiency	- Transitioning to lower carbon intensive operations
	- Be an employer of choice
у	
uah	

INTRODUCING OUR CAPITALS Ensuring optimal utilisation of resources

Staying true to our founding philosophy of 'profits with a purpose', we have adopted a multi-capital approach in our thinking and reporting. Communicating our business objectives using this approach helps our stakeholders identify the most significant levers for value creation.

MANUFACTURED

FINANCIAL CAPITAL



At Tata Steel, we strive to optimise returns

for providers of our financial capital.

CAPITAL

14.09 MnT

13.16 MnT

12.32 MnT

Deliveries

Crude Steel Production

Hot Metal Production





We continuously invest in our integrated steel plants; iron-making, steelmaking and rolling facilities and warehouses, along with logistics operations, while ensuring the safety and reliability of our operations.

reinforces our drive for operational efficiency and resource optimisation, while adhering to Standard Operating Procedures. We incorporate customer requirements in our product development, while also collaborating with experts for our Research and Development efforts.

₹259 cr. **R&D** spend

INTELLECTUAL

58 **Patents granted**

155 New products launched

HUMAN CAPITAL

02

NATURAL CAPITAL



Our people form the core of our operations. We invest in employee welfare and happiness to drive performance excellence. Our work culture ensures safety, health, competency enhancement and the overall well-being of our employees.

tcs/employee/year **Employee productivity**

6.9%

Women in workforce

17.5% Affirmative action community in workforce

We depend on natural resources such as iron ore, coal and other minerals, which constitute our key raw materials. At the same time, land and water are indispensable for our operations. We strive for excellence in environmental performance and resource efficiency to mitigate our ecological footprint.

100% Solid waste utilisation

2.31 tCO/tcs**GHG** emission intensity

0.73 m³/tcs **Effluent discharge intensity**

Note: Above figures pertain to Tata Steel Limited

PG 52 Our focus on innovation and research

We endeavour to maximise surplus funds from both business operations and relevant monetisation of assets and investments.

₹60,436 Cr.

₹15,096 Cr.

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SOCIAL AND **RELATIONSHIP CAPITAL**



PG 66







Our communities, customers and suppliers are critical to our business continuity and social license to operate. We believe in building long-term, transparent and trust-based relationships with them through continuous stakeholder engagement and innovation.

>1.4 mn Lives reached through CSR

83.1

Customer satisfaction index (Steel) (out of 100)

.330 **Suppliers trained through VCAP*** *Vendor Capability Advancement Programme