



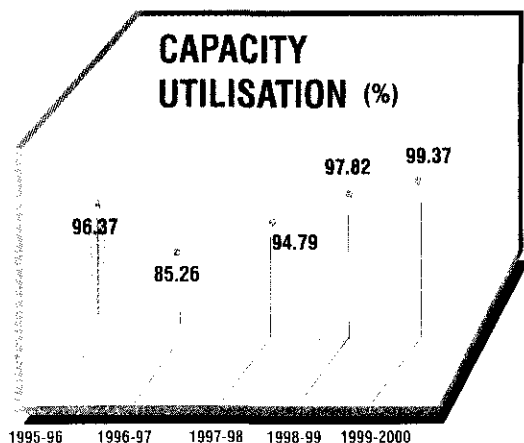
## 20th Annual Report

**Tamil Nadu Newsprint and Papers Limited**

1999-2000



# TNPL's performance at a glance

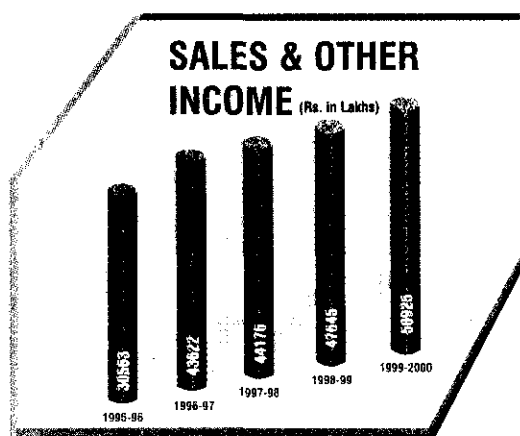
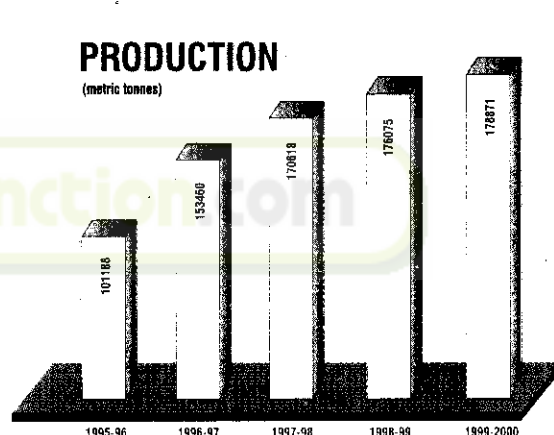


*Change is the law of life. And those who look only to the past or the present are certain to miss the future.*

*- John F. Kennedy*

*The dogmas of the quiet past are inadequate to the stormy present. The occasion is piled high with difficulty, and we must rise with the occasion. As our case is new, so we must think anew and act anew.*

*- Abraham Lincoln*



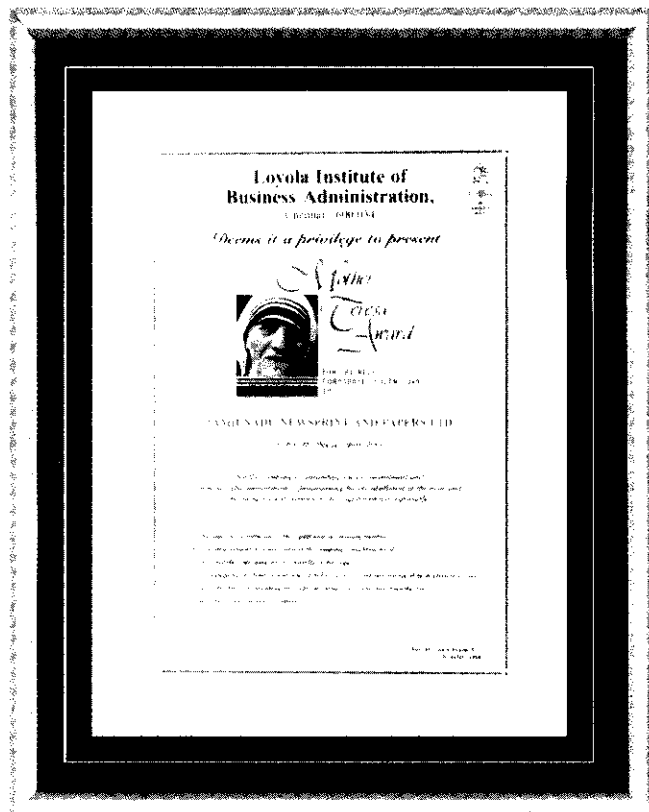
*Thinking always ahead, thinking always of trying to do more, brings a state of mind in which nothing is impossible.*

*- Henry Ford*

## Best Corporate Citizen 1999

Loyola Institute of Business Administration, Chennai has adjudged TNPL as the “**Best Corporate Citizen 1999**” and bestowed the **Mother Theresa Award** by recognising its:

- Outstanding social commitment
- Exploring eco-friendly technology
- Professional management
- Customer friendly and community caring enterprise.



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Visit our website at [www.tnpl.net](http://www.tnpl.net)



# Tamil Nadu Newsprint and Papers Limited

It's finally year 2000. Looking back over the years TNPL has every reason to feel proud of its achievements. And what's more, TNPL has impressive future plans for enhancing shareholder value.

## Board of Directors

Thiru N NARAYANAN, I.A.S.	Chairman and Managing Director
Thiru P V RAJARAMAN, I.A.S.	Director
Thiru SHAKTIKANTA DAS, I.A.S.	Director
Thiru K ALLAUDIN, I.A.S.	Director
Thiru V R MEHTA	Director
Thiru E S JAYARAMAN	Director
Thiru B T SRIDHARAN	Director
Thiru A VELLIANGIRI	Director (Finance)

## Registered Office

67, Mount Road  
Guindy  
Chennai - 600 032

## Factory

Kagithapuram - 639 136  
Karur District, Tamil Nadu

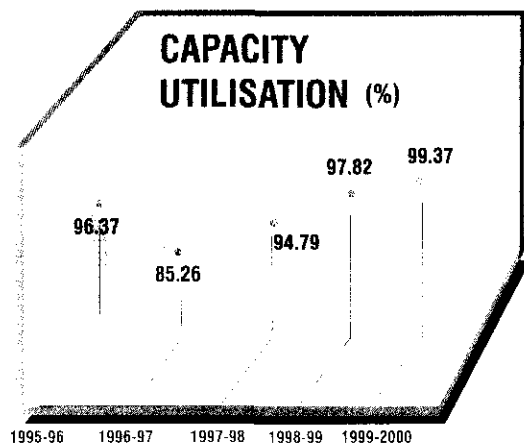
## Auditors

S Venkatram & Co.  
Chartered Accountants  
'Sri Vigneshwara'  
283, T.T.K. Road  
Chennai - 600 018

## Bankers

Andhra Bank  
Canara Bank  
Indian Bank  
Indian Overseas Bank  
Oriental Bank of Commerce  
State Bank of India  
State Bank of Patiala  
Syndicate Bank  
The Karur Vysya Bank Ltd.

# TNPL's performance at a glance

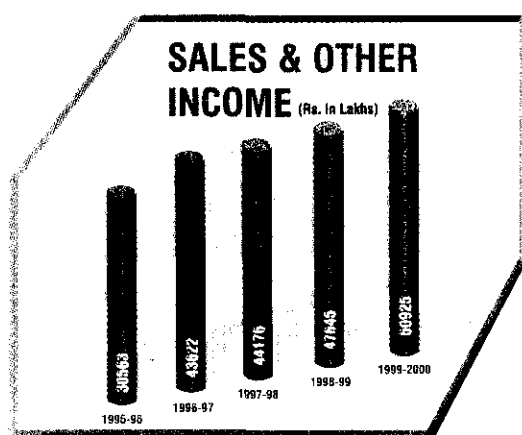
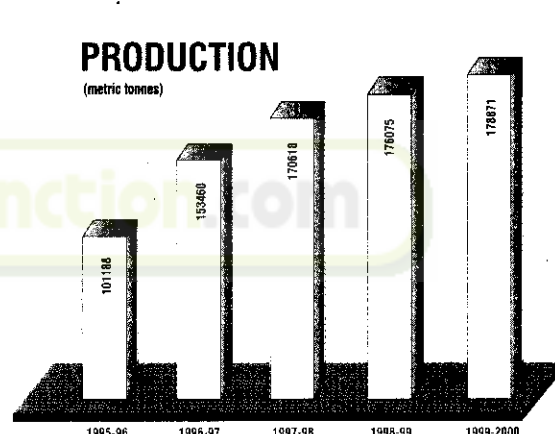


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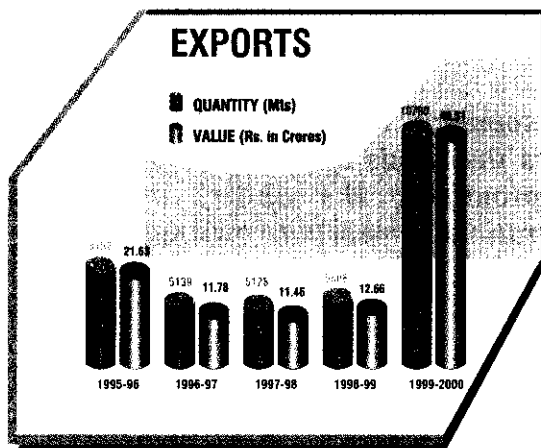
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# TNPL's performance at a glance

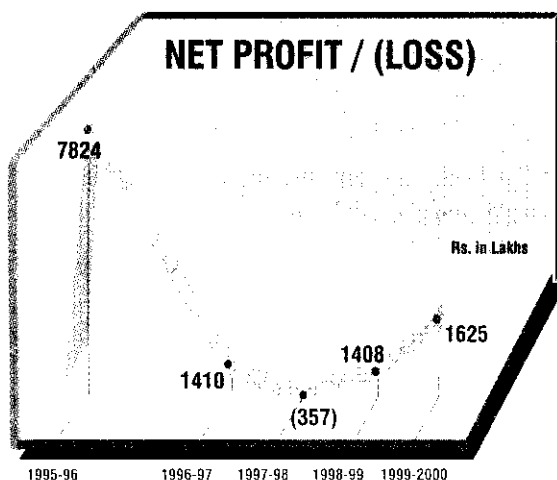
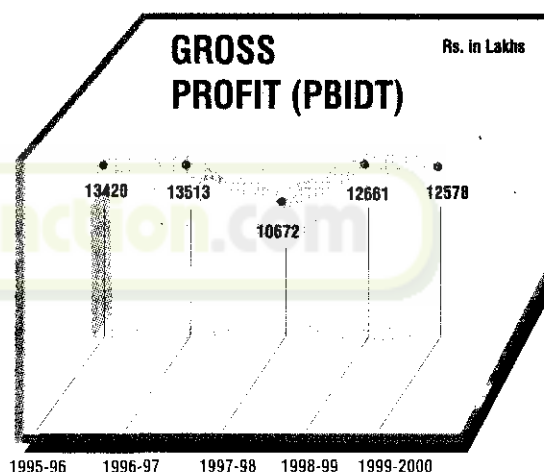


*An institution is like a tune; it is not constituted by individual sounds but by the relations between them.*

- Peter F. Drucker

*I like the dreams of the future better than the history of the past.*

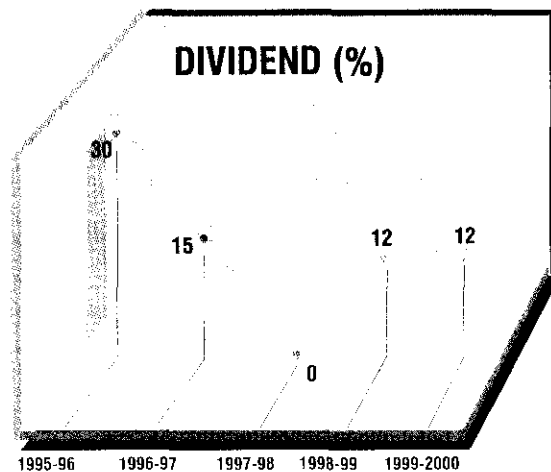
- Sir Isaac Newton



*Life affords no higher pleasure than that of surmounting difficulties, passing from one step of success to another, forming new wishes and seeing them gratified.*

- Samuel Johnson

# TNPL's performance at a glance

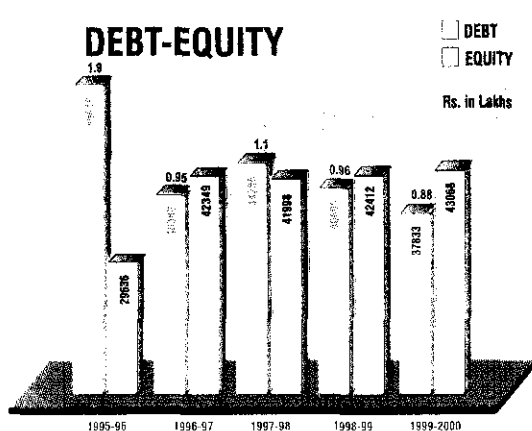
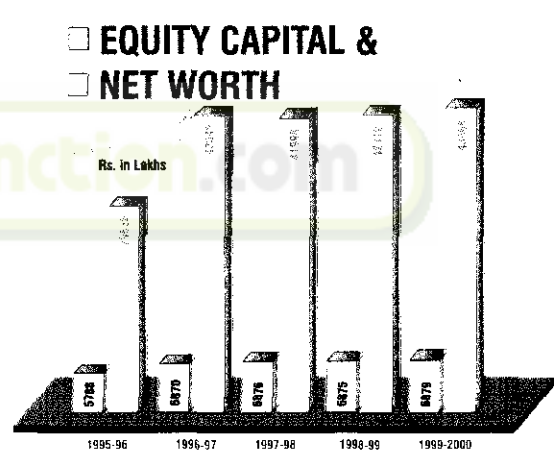


*Development is sustainable where it meets the needs of the present without compromising the ability of future generations to meet their own needs.*

- Dr. Gro Brundtland

*Imagination is more important than knowledge, for knowledge is limited, whereas imagination embraces the entire world, stimulating progress, giving birth to evolution.*

- Albert Einstein



*Difficulty lies, not in the new ideas, but in escaping from the old ones.*

- John Maynard Keynes





# New Products for the New millennium

TNPL offers two wonderful products for the new millennium - OS 2000 and TNPL Student Notebooks, which are poised to establish a niche market in their segments.

## OS 2000

A new innovation from TNPL, OS 2000 is all set to revolutionise the modern office. This extra-bright, multipurpose office stationery is suitable for a variety of high end printing applications for the corporate user.

OS 2000 is an excellent choice for

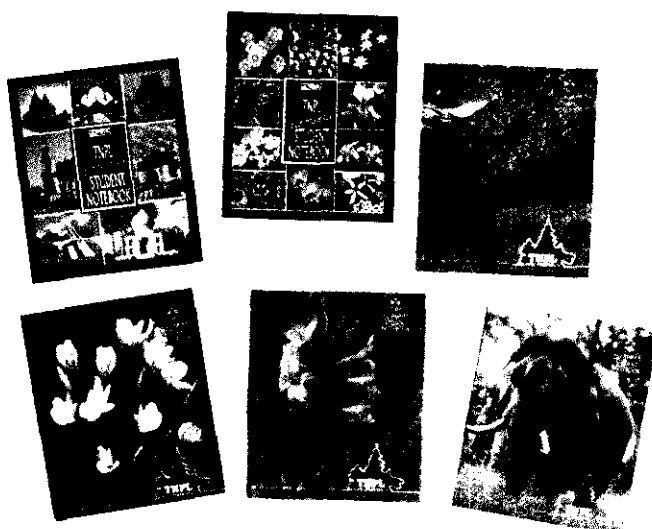
- Laserprinting
- Inkjet printing
- High speed digital copying
- Plain paper faxing
- General purpose office stationery
- Business letterheads

OS 2000 is marketed in A4 size in attractive multicolour packs of 250 sheets each.



## TNPL Student Notebooks

Keeping in line with the ever-increasing demand for quality notebooks, TNPL has introduced slim and attractive soft-bound notebooks. The pages of these books are strong and smooth, thus offering a pleasurable writing experience. The wrappers are designed in multicolour for visual appeal, with 'eco conservation' as the main theme. This product is endorsed by the Worldwide Fund for Nature - India (WWF).







# Improvements in existing products

Constant interaction with its consumers has enabled TNPL to bring about improvements in its existing products.

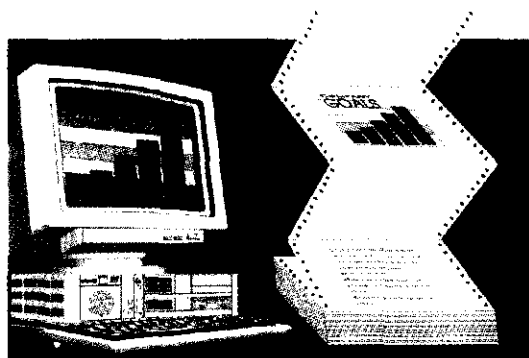
## ‘New look’ Copier

TNPL Copier which already enjoys a good reputation, has been further improved to look brighter and feel crisper.

The 80 gsm paper is ideal for high speed copiers and laserprinters.

The reel to sheet cutting, counting, packaging and cartonising is carried out by the new Bielomatik machine.

TNPL Copier is available in attractive multicolour packs of 500 sheets in A4, A3 and Folio sizes.



## TNPL Computer Stationery

TNPL Computer Stationery enjoys more than 50% of the market share in India and 90% in Tamil Nadu alone. This has been possible due to the positive features offered by this product such as:

- Uniform sheet thickness, moisture and grammage - very important for continuous printing
- Excellent reel finish
- Reels made available in all varieties over a range of grammage.

The product has been tested to be perfect for high speed line printers.

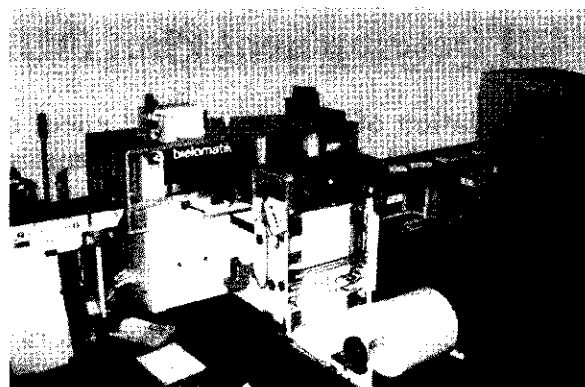
# New machinery for better efficiency

To provide better service to its customers, TNPL has invested in new machinery that will further enhance production and improve quality.

## Bielomatik cut-size sheeter

A state-of-the art packaging machine that can automatically cut paper from reel to finished sheets; the paper counting, wrapping and loading into cartons is also fully automatic. The cartons are themselves formed by a separate unit in the machine.

The entire operation is carried out with



Products packed  
by the Bielomatik

utmost precision. The entire machine structure, based on a series of modular functional units, assures maximum flexibility in output.

The machine, with a capacity of 50 tonnes per day currently packs TNPL's OS 2000 and Copier papers.



## Wetlap machine

This machine has been introduced to take care of imbalances in pulp production to ensure uninterrupted paper machine run. The machine, with a capacity of 55 tonnes per day, converts excess pulp into pulp sheets that can be stored for use whenever there is a shortfall in pulp production.

This key intervention will help improve machine utilisation.