# **TATA MOTORS**





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### **Annual General Meeting**

Date : Tuesday, August 25, 2009

Time : 3.00 p.m.

Venue: Birla Matushri Sabhagar,

19, Sir Vithaldas Thackersey Marg,

Mumbai 400 020.

Rs. 1 crore = Rs. 10 million

### **Board of Directors**

**Ratan N Tata** 

Chairman

**Ravi Kant** 

Vice-Chairman

**N A Soonawala** 

J J Irani

R Gopalakrishnan

N N Wadia

S M Palia

R A Mashelkar REPORT

**S Bhargava** 

N Munjee

**V K Jairath** 

**PM Telang** 

Managing Director- India Operations

### **Registered Office**

Bombay House 24, Homi Mody Street Mumbai 400 001

Tel: +91-22-6665 8282 Fax: +91-22-6665 7799

Email: inv\_rel@tatamotors.com Website: www.tatamotors.com

### **Management Team**

PMTelang, Managing Director-India Operations

Rajiv Dube, President (Passenger Cars) C Ramakrishnan, Chief Financial Officer

R Pisharody, President (*Commercial Vehicles Business Unit*) S N Ambardekar, *Head (Manufacturing Operations – CVBU)* 

S B Borwankar, *Head (Jamshedpur – Plant)* 

A M Mankad, Head (Car Plant)

B B Parekh, Chief (Strategic Sourcing)

U K Mishra, *Vice President (ADD and Materials-CVBU)* S Krishnan, *Vice President (Commercial – PCBU)* 

PY Gurav, Vice President (Corp. Finance – A/c and Taxation)

S J Tambe, Vice President (Human Resources)

A Gajendragadkar, Vice President (Corp. Finance – Business Planning)

N Pinge, *Chief Internal Auditor* R Bagga, *Vice President (Legal)* 

### **Company Secretary**

HK Sethna

### **Share Registrars**

TSR Darashaw Limited

6-10, Haji Moosa Patrawala Industrial Estate,

20, Dr. E. Moses Road, Mahalaxmi, Mumbai 400 011

Tel: 91-22-6656 8484 Fax: +91-22-6656 8494

Email:csg-unit@tsrdarashaw.com

### **Solicitors**

Mulla & Mulla & Craigie, Blunt & Caroe; AZB & Partners

#### **Auditors**

**Deloitte Haskins & Sells** 

#### **Works**

Jamshedpur, Pune, Lucknow, Dharwad, Pantnagar

#### **Bankers**

Bank of America, Bank of Baroda, Bank of India, Bank of Maharashtra, Central Bank of India, Citibank N.A., Corporation Bank, Deutsche Bank, HDFC Bank Limited, ICICI Bank Limited, Standard Chartered Bank, State Bank of India, The Hongkong & Shanghai Banking Corporation Limited, Union Bank of India

### **Corporate Identity Number (CIN)**

L28920MH1945PLC004520



### **Summarised Balance Sheet**

					(Rs. in crores)
WH	IAT THE COMPAN	Y OWNED		As at March 31, 2009	As at March 31, 2008
1.	NET FIXED ASSET	S		14599.31	10452.27
2.	INVESTMENTS			12968.13	4910.27
3.	NET CURRENT AS	SETS		(1143.82)	(272.85)
4.	MISCELLANEOUS	EXPENDITURE		2.02	6.05
5.	TOTAL ASSETS (N	ET)		26425.64	15095.74
WH	IAT THE COMPAN	Y OWED			
1.	LOANS			13165.56	6280.52
2.	NET WORTH			12230.15	7839.50
	Represented by	:			
	Share Capital	Rs. 514.05 crores	(Previous Year Rs. 385.54 crores)		
	Reserves	Rs. 11716.10 crores	(Previous Year Rs. 7453.96 crores)		
3.	Foreign Currenc	y Monetary Item Translat	ion Difference Account (net)	164.12	-
4.	DEFERRED TAX L	IABILITY (NET)		865.81	975.72
5.	TOTAL FUNDS EN	MPLOYED		26425.64	15095.74

## **Summarised Profit and Loss Account**

			(Rs. in crores)
	Report ( ) Junction.C	2008-2009	2007-2008
1.	INCOME		
	SALE OF PRODUCTS AND OTHER INCOME FROM OPERATIONS	28599.27	33093.93
	LESS: EXCISE DUTY	2938.48	4354.52
		25660.79	28739.41
	DIVIDEND AND OTHER INCOME	925.97	483.18
		26586.76	29222.59
2.	EXPENDITURE		
	RAW MATERIALS / COMPONENTS, MANUFACTURING AND OTHER EXPENSES	22356.96	24263.25
	EMPLOYEE COST	1551.39	1544.57
	PRODUCT DEVELOPMENT EXPENDITURE	51.17	64.35
	DEPRECIATION	874.54	652.31
	INTEREST	673.68	282.37
	NOTIONAL EXCHANGE LOSS / (GAIN) (NET) ON REVALUATION OF		
	FOREIGN CURRENCY BORROWINGS, DEPOSITS AND LOANS GIVEN	65.26	(160.73)
	TOTAL EXPENDITURE	25573.00	26646.12
3.	PROFIT BEFORE TAX	1013.76	2576.47
4.	TAX: (i) CURRENT	(15.00)	(146.01)
	(ii) DEFERRED	2.50	(401.54)
5.	PROFIT AFTER TAX	1001.26	2028.92
6.	BALANCE BROUGHT FORWARD FROM PREVIOUS YEAR	1383.07	1013.83
7.	CREDIT TAKEN FOR DIVIDEND DISTRIBUTION TAX FOR PREVIOUS YEAR	15.29	
		2399.62	3042.75
8.	APPROPRIATIONS		
	(i) Proposed Dividend	311.61	578.43
	(ii) Tax on Proposed Dividend	34.09	81.25
	(iii) Debenture Redemption Reserve	267.80	-
	(iv) General Reserve	100.13	1000.00
	(v) Balance carried to Balance Sheet	1685.99	1383.07
		2399.62	3042.75
			) =====

#### **Tata Motors Limited**

#### **Chairman's Statement**

Dear Shareholder,

The collapse of the global financial sector, the consequent lack of access to credit and working capital, along with the meteoric rise in commodities and fossil fuel prices, have collectively had an unprecedentedly devastating effect on the global automotive sector.

The passenger car and utility vehicle segments have been particularly hard hit and almost all automobile companies have been facing operating losses in at least the second half of the year under review. The most visible disruption in the industry was, without doubt, the collapse of two of the three major U.S. car makers that filed for bankruptcy and have emerged as new companies with sizeable Federal funds and with substantial equity held either by the U.S. government or the unions.

Worldwide car sales are down 5% as compared to the previous year. The automobile industry the world over is rationalizing production facilities, reducing costs wherever possible, consolidating brands and dropping model lines and deferring R&D projects to conserve funds. The crisis goes beyond the car makers in both directions - upstream, it affects steel producers and downstream, it affects thousands of suppliers and small technology companies. Countless jobs will have been lost this year and major projects will probably be put on hold, awaiting better times.

The worst-hit are automobile companies in the U.S, Europe and Japan, where sales of new cars have declined by 16% in the second half of the year and where stimulus packages designed to rekindle demand have only been partially successful. Russia has also seen major declines in the demand for cars. Thus, one of the major foundations of these nations' industrial base has been de-established. The sales of new cars in these countries have slumped by 24% in the quarter of October to December 2008 as compared to the corresponding period of the previous year.

The Chinese and Indian domestic market for cars have been exceptions. While China has witnessed a significant reduction in its automotive-related exports and supplies to automobile companies, the Chinese domestic car market has grown by 7%. In India the passenger car market has remained more or less flat compared to the previous year. However, the economic downturn in India which has affected spending in infrastructure, construction and general road transport, has, in turn, seriously affected the commercial vehicle sector. Sales of Medium and Heavy commercial vehicles have declined by 33% while the demand for LCVs has actually increased. Thankfully, there are signs of a revival in the commercial vehicle sector, but it will still be a long and arduous road to recovery.



While Tata Motors' standalone Indian operations' profits declined by 51% over the previous year, the Company still posted a net profit of Rs. 1001.26 crores (US\$ 218 million). This of course reflects a strong first half year, and a lower second half year with a particularly difficult third quarter, when the full impact of the collapse of the commercial vehicle sector was felt.

The global slowdown also had a significant impact on the Jaguar Land Rover company which Tata Motors acquired in June 2008. Sales of the Jaguar and Land Rover brands declined by 20% and 51% respectively from October 2008 - March 2009 as compared to the corresponding period in the previous year as the demand for premium vehicles declined.

#### **The Year in Review**

#### Jaguar Land Rover (JLR)

This has been the first year since the acquisition of the Company by Tata Motors and the working relationship has been evolving continuously. Tata Motors recognized that these two global brands, namely, Jaguar and Land Rover, needed to retain their identity, design and technical independence as also their image in the marketplace, while at the same time integrate with the management of Tata Motors, and find synergies in the capabilities and facilities between the two companies. Considerable progress has been made in identifying sources of components from India, recognizing engineering and Computer Aided Design capabilities within Tata Motors and marketing synergies in various geographies. Tata Motors on the other hand has recognized the high level of technology and skills embedded in JLR which could be of great value to both companies.

Important new technology development programs at JLR include the development of a hybrid powertrain which will be introduced in future models of Jaguar and Land Rover. JLR is also planning to have all its future cars constructed with light weight aluminum bodies resulting in considerable savings in weight, and reduction in CO2 emissions.

#### o Jaguar

Jaguar has a history of producing "beautiful fast cars". All the new cars meet that goal in terms of high performance, great road handling and reliability. Jaguar also has a sporting heritage and has produced winning racing cars at major sports car endurance races for some time. This heritage transcended into road cars and the last iconic roadster made was the XK E-type, which many people still consider unbeatable. Our collective aim is to create the next iconic sports car in Jaguar to rekindle the glory of this venerable brand.

During the year Jaguar began deliveries on its new XF sedan, which received rave reviews in the marketplace and which has tremendously bolstered the Company's image. This has been followed by the introduction of new petrol and diesel engines which have also been

#### **TATA MOTORS**

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#### **Tata Motors Limited**

extremely well received in the marketplace. In early July, the Company launched the new XJ, which will be the premier passenger sedan in the Jaguar range. The response to the first showing of this model has been very encouraging.

#### Land Rover/Range Rover

Land Rover/Range Rover vehicles are, without doubt, the gold standard in off-road vehicles. They have been the mainstay of army and police vehicles in many countries, and have successfully merged luxury with ruggedness to produce a formidable, powerful vehicle, whether it be on the highway or over rough terrain. Several new models are under development and will be released in the market in the coming years. These will widen the project range and re-energise the range.

The main challenge in JLR will be to sustain operations through this difficult period arising from the global financial meltdown. There is good reason to believe that the Company's new products and more aggressive marketing will see the Company through this period. It will however call for a change from some of the traditional practices and a commitment to encourage change and to major cost reduction and reduction of development and productionising time.

#### **Tata Motors**

#### o Cars

During the year under review Tata Motors launched several new products. The second generation Indica Vista was launched in August 2008 and has been receiving very high ratings from customers and automotive magazines. Amongst other products introduced in the market are the Indigo CS, Xenon Pickup truck and the new variant of the Safari. The second generation of Indigo is expected to be launched in the latter part of this year.

The Company's plans of spearheading industrial investment in West Bengal by locating the manufacturing plant for the Nano in the state was thwarted by a local political party, citing injustice done to the residents of the area by the state government in the acquisition of land for the project. After facing continuous agitation, and even periodic violence by this particular party and its supporters, Tata Motors came to the conclusion that the only option would be to move out of West Bengal and relocate the Nano manufacturing facilities in another state.

The State of Gujarat was decided upon, and in an impressive display of leadership and pragmatism by the Chief Minister and the State officials, all approvals were received in a scant three days. The equipment from the plant in West Bengal, which was 95 % complete, was dismantled and is being transported to Gujarat. The new plant is expected to be completed in the last quarter of this financial year. In the meantime,



the Nano is being produced in other plant facilities so as to enable around 50,000-60,000 cars to be available to customers over the next twelve months until the main new facility in Gujarat comes on line.

#### o Commercial Vehicles

The deferment of infrastructure projects and the slowdown in the mining sector have resulted in a tremendous drop in demand for medium and heavy vehicles. As stated earlier, the market for these vehicles declined by 33%. However, the Company's new "sub" 1 tonne Ace has been a runaway success.

During the downturn, the Company has increased its market share in trucks. It has also been able to gain market share in the bus segment with newly developed vehicles from its facilities in Goa and its joint venture facility at Dharwad.

To some, the year under review would be viewed with great despondency. The Company faces a major decline in demand across its product range, it must bear the burden of the major acquisition of JLR, and be faced with a major collapse in vehicle demand in Western Europe and the U.S. But to many in the Company this is yet another year of challenges with the excitement of meeting such challenges head-on.

The spirit, commitment and dedication of the whole Tata Motors team at all its locations and across all levels is truly phenomenal and this continues to be the company's greatest asset. I feel confident that if we can sustain our operations through this difficult period, taking whatever steps we need to take to see the year through, we could overcome all the obstacles in our path. I feel strongly that in later years we can look back on the JLR acquisition and say to ourselves that this was a very worthwhile strategic acquisition and one which has brought us considerable technology and global presence.

The Board joins me in expressing our deep appreciation to all the employees, the Unions and the management team for their support, cooperation and understanding. I would also like to express our appreciation of the support that we have always received from our shareholders and for the faith and confidence they have reposed in us throughout difficult periods. I do hope that we will be able to reward our shareholders for this show of faith at this time in the years to come.

Chairman

#### **TATA MOTORS**

### Sixty-fourth annual report 2008-09

#### **Tata Motors Limited**

#### **FINANCIAL STATISTICS**

Year   Capital   Reserves   Borrowings   Gross   Block   Gation   Surplus   Surplus   CMP   Surplus   CMP   Surplus   Continuous   CMP   Surplus   Capital   Surplus   CMP   Surplus   Capital   Surplus   Surplus   Capital   Surplus   S			RATIOS	CAPITAL ACCOUNTS (Rs.in lakhs) REVENUE ACCOUNTS (Rs.in lakhs) F															
Surphysion   Sur	Net Worth	dend Per			Earnir	PAT to	Dividend					Turnover						Capital	Year
1945-66   100	Per Share <sup>4</sup>			(Basic)*	Share		including	(Loss)		(Loss)					Block		and		
1945-46   100	(Rs.			(S.)	(H		tax										Surplus		
1945-46   100	'A'	'A'	Ordinary	'A'	Ordinary			Tunes		Tunes					21111				
1985-64   100   11	nary	Ordinary		Ordinary															
1949-90   200		Share		Share	0.07	0.20/						- 12	20		24			100	1045.46
93545   900   72   412   731   270   441   321   791   38   0   0   0   0   0   0   0   0   0	- 10	-	-	-												-		l	
1954-56   677   770	- 10		-	-							l .						l .		
1955-65   G86	- 11 - 11		-	-					-	ı	l .								
1965-67   700	- 12		060							ı								l	
1957-58   700	- 13																		
1988-96   1000   200   1046   2019   949   1261   2325   161   222   93   129   108   4.64   159   -   1.25   1896-16   1000   397   1263   2593   118   1475   3735   180   313   122   191   126   5.14   4.66   2.26   -   1.45   1892-8   118   1475   3735   180   313   122   191   126   5.14   4.66   2.26   -   1.45   1892-8   1896   170   4.66   170   4.66   170   4.66   170   4.66   1.61   4.66   4.22   378   188   190   124   4.66   2.26   -   1.45   1892-8   188   190   124   4.66   2.26   -   1.45   1892-8   188   190   124   4.66   2.26   -   1.45   1892-8   1898   188   190   124   4.66   2.26   -   1.45   1892-8   188   190   124   4.66   2.26   -   1.45   1892-8   188   190   124   4.66   2.26   -   1.45   1892-8   188   190   124   4.66   4.66   1898   1898   188   188   -   1.45   1892-8   1898	- 12		1							ı	l .						l .		
1959-06   1000   327   1164   2201   940   1261   2225   3161   222   93   1.29   108   4.696   1.50   - 1.25   1.65   1.66   1.07   1.00   - 1.25   1.65   1.00   - 1.25   1.00   - 1.25   1.65   1.00   - 1.25   1.00   - 1.	- 12		1	_						ı								l	
1906   1	- 13			_															
1961-62   1000	- 14		1	_		5.1%				313	l .						l .	l	
1963-64   1198	- 15	-	1	-	2.28				188	378	l .			1336	2954			1000	
1964-65   1297   787   327   479   2144   2245   6613   345   479   208   271   157   4.1%   2.29   - 1.45     1965-66   1640   995   3541   5432   2540   2692   7938   380   477   189   288   231   3.6%   2.20   - 1.45     1967-68   1846   1027   4.299   6841   3039   3802   905   505   620   122   4.28   231   4.7%   2.80   - 1.45     1967-68   1846   1225   5556   5556   4.256   4.284   10590   5.05   5.00	- 15	-	1.45	-	1.68	3.3%	124	142	185	327	223	4364	1731	1550	3281	1758	450	1000	1962-63
1965-66   1640   9995   3541   5432   2540   2892   7938   398   477   189   2882   191   3.6%   2.20   - 1.45	- 16	-	1.45	-	1.97	4.0%	144	204	200	404	260	5151	2118	1802	3920	2470	630	1198	1963-64
1966-67   1845   1027   4299   6641   3039   3802   9955   505   660   129   428   225   4.7%   2.80   - 1.45	- 17	-	1.45	-	2.39	4.1%	157	271	208	479	345	6613	2645	2144	4789	3275	787	1297	1964-65
1967-68   1845   1121   5350   7697   3068   4089   949   572   395   66   329   235   3,3%   2.10   - 1.45	- 18	-	1.45	-	2.20	3.6%	191	288	189	477	398	7938	2892	2540	5432	3541	995	1640	1965-66
1986-90   1845   1295   5856   8584   4236   4348   0590   630   582   173   409   225   3.9%   2.66   -   1.45	- 17	-	1.45+	-	2.80	4.7%	235	428	192	620			3802	3039	6841	4299	1027	1845	1966-67
1969-70   1845   1333   6543   9.942   4886   4356   9.995   662   2.74   0   2.74   2.21   2.286   1.72   - 1.35	- 18	-	1.45	-	2.10	3.5%	235	329	66	395	572	9499	4089	3608	7697	5350	1121	1845	1967-68
1970-71   1845   1516   6048   10660   5620   4440   13624   749   673   270   403   251   3.0%   2.49   -   1.45	- 19	-	1	-													l .	l	
1971-72   1949   2020   6019   10931   6487   4444   15849   758   886   379   506   273   3.2%   3.04     1.50	- 19	-	1	-							l .	l .					l .	l	l .
1972-72	- 20	-		-									- 65						
1973-74   1949   2294   6434   13497   8471   5026   16290   902   1007   450   557   180   3.4%   3.48   0.93     1974-75   1949   2227   9196   18538   9939   6245   22510   1134   677   136   541   2266   2.4%   4322   1.50     1975-76   2328   3833   11816   20709   11685   9024   28250   1145   1056   0   1056   323   3.7%   538   -   1.50     1977-78   2118   4721   11986   22430   12223   9707   28105   1101   1044   0   1044   313   3.7%   538   -   1.50     1978-79   3151   5106   11033   24900   13895   11005   37486   1200   1514   0   1644   313   3.7%   538   -   1.50     1978-79   3151   5106   11033   24900   13895   11005   37486   1200   1514   0   1644   477   40%   536   -   1.60     1978-80   3151   6263   17739   28405   15099   13306   44827   1300   1762   0   1762   605   3.9%   5.96   -   2.00     1980-81   3151   8095   15773   33055   16496   16559   60965   1616   2437   0   2437   605   4.0%   8.27   -   2.00     1982-83   4226   12458   23361   43191   20219   22972   86522   2187   3481   460   3021   827   3.5%   7.34   -   2.00     1983-84   5421   114103   25473   46838   23078   23760   88624   2292   2163   235   1928   923   239   361   -   2.00     1986-85   5452   16551   44651   61943   29030   32913   102597   3399   1832   215   1617   1243   1.6%   3.00   -   2.30     1986-86   5452   16551   44651   61943   29030   32913   102597   3399   1832   215   1617   1243   1.6%   3.00   -   2.30     1988-89   10501   30740   32396   83455   38460   44995   167642   4315   8513   1510   7003   2444   4.2%   6.74   -   2.50     1989-90   10444   37707   4888   3 91488   43070   48418   196910   4491   44826   4575   10254   3136   4396   4400   4400   47512   4600   44995   46764   4495   4400	- 23			-															
1974-75   1949   2827   9196   15838   9593   6245   22510   1134   677   136   541   266   2.4%   3.32   .   1.50     1975-76   2013   3691   9399   18642   10625   8017   27003   1054   855   91   764   276   2.6%   4.60   .   1.50     1977-77   2238   3833   11816   20709   11685   9024   2825   1145   1056   0   1056   323   3.7%   5.38   .   1.50     1977-78   2218   4721   11986   22430   12723   9707   28105   1101   1044   0   1044   313   3.7%   5.37   .   1.50     1978-79   3151   5106   11033   24900   18895   11005   37486   1200   1514   0   1514   467   467   40%   5.36   .   1.60     1980-81   3151   6263   17739   28405   15099   13306   44827   1300   1762   0   2437   605   3.9%   5.96   .   2.00     1980-81   3151   8095   15773   33055   16496   16559   60965   1616   2437   0   2437   605   4.0%   8.27   .   2.00     1981-82   4320   10275   25476   38819   18244   20575   79244   1993   4188   0   4188   839   5.3%   10.18   .   2.00     1982-83   4226   12458   23361   43191   20219   22972   86522   2187   3481   460   3021   827   3.5%   7.34   .   2.00     1984-85   5442   15188   30226   52819   26826   25993   93333   3895   2703   390   2313   1241   2.5%   4.32   .   2.30     1988-86   5452   1588   53476   68323   30914   37438   119669   2157   293   0   293   552   22%   0.51   .   1.00     1987-88   6431   17491   44406   75712   34620   41092   140255   3822   3205   510   2695   1356   1.9%   4.25   .   2.30     1999-91   10387   47921   48323   100894   48219   52675   259999   5426   23455   9250   14205   4154   5.5%   13.69   .   4.00     1999-92   11765   61863   105168   123100   54609   68491   317965   6475   20844   7800   13084   4389   4.1%   12.45   .   4.00     1999-93   12510   64207   144145   153612   61710   91902   309156   6745   23455   3260   23455   3360   23476   38698   34990   330874   487073   18189   345174   736279   29994   32590   34982   237770   385116   11700   34610   34995   34990   330874   487073   18189   345174   736279   29994   32590	- 24			-						l			The second second second	1,100			l .		
1975-76   2013   3691   9399   18642   10625   8017   27003   1054   855   91   764   276   2.2%   4.60   .   1.50     1976-77   2238   3833   11816   2000   11685   9024   28250   1145   1056   0   1056   3233   3.7%   5.38   .   1.504     1977-78   2118   4721   11966   22430   12723   9707   28105   1101   1044   0   1044   313   3.7%   5.37   .   1.50     1978-79   3151   5106   11033   24900   13895   11005   37486   1200   1514   0   1514   467   4.0%   5.36   .   1.604     1979-80   3151   6263   17739   28405   15099   13306   44827   1300   1762   0   1762   605   3.9%   5.56   .   2.00     1981-82   4320   10275   25476   38819   18244   20575   79244   1993   4188   0   4188   839   5.3%   10.18   .   2.004     1982-83   4226   12458   23361   43191   20219   22972   86522   2187   3481   460   3021   827   3.5%   7.34   .   2.00     1988-85   5442   15188   30226   52819   26826   25993   93333   3895   2703   390   2313   1241   2.5%   4.32   .   2.30     1988-86   5452   15551   44651   61943   29030   32913   102597   3399   1832   215   1617   1243   1.6%   3.00   .   2.30     1987-88   6431   17491   44406   75712   34620   41092   140255   3822   3305   510   2695   1356   1.9%   4.25   .   2.30     1989-90   10444   37870   48833   91488   43070   48418   196910   4891   14829   4575   10254   3126   5.2%   9.87   .   3.00     1999-91   10387   47921   48323   100994   48219   52675   259999   5426   23455   9350   14205   4154   5.5%   13.69   .   4.00     1999-92   1755   61863   105168   13100   54609   68491   317965   6475   20884   7800   13084   4389   41%   12.45   .   4.00     1999-93   12510   64207   14415   153612   61710   91902   309156   7456   3030   26   3004   3482   4.9%   1.151   .   5.50     1999-99   10387   47921   48323   100994   48219   52675   259999   5426   23455   9350   14205   4154   5.5%   13.69   .   4.00     1999-99   10387   47921   48323   106984   48209   86812   10197   50045   22007   5.00   2778   791   .   4.00     1999-99   12590   305005   344523	- 26											76.							
1976-77   2328   3833   11816   20709   11685   9024   28250   1145   1056   0   1056   323   3.7%   5.38   -   1.50+   1977-78   2118   4721   11966   22430   12723   9707   28105   1101   1044   0   1044   313   3.7%   5.36   -   1.60+   1978-79   3151   5106   11033   22400   13895   11005   37346   1200   1514   0   1514   467   4.0%   6.366   -   1.60+   1979-80   3151   6263   17739   28405   15099   13306   44827   1300   1762   0   1762   605   3.9%   5.96   -   2.00   1980-81   3151   8099   15773   33055   16496   16559   60965   1616   2437   0   2437   605   4.0%   8.27   -   2.00   1981-82   4320   10275   25476   38819   18244   20575   79244   1993   4188   0   4188   839   5.3%   10.18   -   2.00+   1982-83   4226   12458   23361   43191   20219   22972   86522   2187   3481   460   3021   827   3.5%   7.34   -   2.00   1983-84   5421   14103   25473   46838   23078   23760   85624   2923   2163   235   1928   923   2.3%   3.61   -   2.00   1983-84   5421   14103   25473   46838   23078   23973   39353   3895   2703   390   2313   1241   2.5%   4.32   -   2.30   1986-87   5452   15886   53476   68352   30914   37438   119689   2157   293   0   293   552   0.2%   0.51   -   1.00   1987-88   6431   17491   44406   75712   34620   44995   167642   4315   8513   1510   7003   2444   4.2%   6.74   -   2.50   1989-90   10444   37870   48883   91488   43070   48418   196910   4891   14229   4575   10254   3126   5.5%   13.69   -   4.00   1999-91   10367   47921   48323   100894   48219   52675   259599   5426   23455   9250   14205   4154   5.5%   13.69   -   4.00   1999-92   1765   61663   105168   12310   54609   69197   59079   790967   16444   7800   13084   4389   4180   4389   4180   4389   4389   4389   4389   4389   43818   196910   309156   7456   3030   26 3004   3642   1.0%   2.47   -   3.00   1999-91   10367   47921   48323   100894   48219   52675   25675   259599   5426   23455   9250   14205   4154   5.5%   13.69   -   4.00   1999-90   25580   349930   330874   487073   141899   345174	- 28	-		-															
1977-78	- 33 - 30	1		-									100	100					
1978-79   3151   5106   11033   24900   13895   11005   37486   1200   1514   0   1514   467   4.0%   5.36   -   1.60+   1979-80   3151   5263   17739   28405   15099   13306   44827   1300   1762   0   1762   605   3.9%   5.96   -   2.00   1981-81   3151   8095   15773   33055   16496   16559   60965   1616   2437   0   2437   605   4.0%   8.27   -   2.00   1981-82   4320   10275   25476   38819   18244   20575   79244   1993   4188   0   4188   839   5.5%   10.18   -   2.00+   1982-83   4226   12458   23361   43191   20219   22972   86522   2187   3481   460   3021   827   3.5%   7.34   -   2.00   1983-84   5421   14103   225473   46838   23078   23760   85624   2923   2163   225   1289   228   23   2.3%   3.61   -   2.00   1985-86   5452   16551   44651   61943   29030   32913   102597   3399   1832   215   1617   1243   1.6%   3.00   -   2.30   1986-87   5452   15886   53476   68352   30914   37438   119689   2157   293   0   293   552   0.2%   0.51   -   1.00   1988-89   10501   30740   32396   83455   38460   44995   167642   4315   8513   1510   703   2444   4.2%   6.74   -   2.50   1989-90   10444   37870   48883   91488   43070   48418   196910   4891   14829   4575   10254   3126   5.2%   9.87   -   3.00   1999-91   10387   47921   48233   100894   48219   5.2675   259599   5426   23455   9250   41050   4154   5.5%   13.69   -   4.00   1999-92   11756   61663   105168   123100   54609   68491   317965   6475   20884   7800   13084   4389   419   12.45   -   4.00   1999-94   12867   70745   141320   177824   70285   107539   374786   9410   10195   20   10175   5020   2.7%   7.91   -   4.00   1999-95   12510   64207   144145   133612   61710   91902   309156   7456   3030   26   3004   3642   1.0%   2.47   -   3.00   1999-99   12550   349823   300874   47073   314189   317965   6475   20884   47800   31895   8068   5.6%   23.29   -   6.00   1999-90   25580   349930   330874   487073   311828   389415   889614   476072   23070   53002   14300   6.7%   2192   -   6.00   1999-90   25590   349822   30042	- 35			-										1					
1979-80   3151   6263   17739   28405   15099   13306   44827   1300   1762   0   1762   605   3.9%   5.96   -   2.00     1980-81   3151   8095   15773   33055   16496   16559   60965   1616   2437   0   2437   605   4.0%   8.27   -   2.00     1981-82   4320   10275   25476   38819   18244   20575   79244   1993   4188   0   3021   827   3.5%   734   -   2.00     1982-83   4226   12458   23361   43191   20219   22972   86522   2187   3481   460   3021   827   3.5%   734   -   2.00     1983-84   5421   14103   25473   46838   23078   23760   85624   2923   2163   235   1928   923   2.3%   3.61   -   2.00     1983-85   5442   15188   30226   52819   26826   25993   93353   3895   2703   390   2313   1241   2.5%   4.32   -   2.30     1986-87   5452   15586   53476   68352   30914   37438   119689   2157   293   0   293   552   0.2%   0.51   -   1.00     1987-88   6431   17491   44406   75712   34620   41092   140255   3822   3205   510   2695   1356   1.9%   4.25   -   2.30     1989-90   10444   37870   48883   91488   43070   44818   196910   4891   14829   4575   0254   4154   5.5%   13.69   -   4.00     1999-91   10387   47921   48323   100894   48219   52675   259599   5426   23455   9250   14205   4154   5.5%   13.69   -   4.00     1999-94   12867   70745   141320   177824   70285   13548   56812   11967   41411   13246   31895   8068   5.6%   23.29   -   6.00     1999-95   2482   217400   128097   294239   9690   197259   790967   16444   76072   23070   53002   14300   6.7%   21.92   -   6.00     1999-90   25590   349822   30046   581233   18281   39815   896114   34261   7520   400   7120   7803   0.8%   2.78   -   2.50     1999-90   25590   349822   30046   581233   18281   39815   896114   34261   7520   400   7120   7803   0.8%   2.78   -   2.50     2001-02   31982   22733   14881   608114   271307   336807   10554   32860   12924   48200   81034   31825   5.2%   24.68   -   8.00	- 27								-				100						
1980-81   3151   8095   15773   33055   16496   16559   60965   1616   2437   0   2437   605   4.0%   8.27   - 2.00     1981-82   4320   10275   25476   38819   18244   20575   79244   1993   4188   400   4188   839   5.3%   10.18   - 2.00+     1982-83   4226   12458   23361   43191   20219   22972   86522   2187   3481   460   3021   827   3.5%   7.34   - 2.00     1983-84   5421   14103   25473   46838   23078   23760   85624   2923   2163   235   1928   923   2.3%   3.61   - 2.00     1984-85   5442   15188   30226   52819   26826   25993   93353   3895   2703   390   2313   1241   2.5%   4.32   - 2.30     1985-86   5452   16551   44651   61943   29030   32913   102597   3399   1832   215   1617   1243   1.6%   3.00   - 2.30     1987-88   6431   17491   44406   75712   34620   41092   140255   3822   3025   510   2695   1356   1.9%   4.25   - 2.30     1988-89   10501   30740   32396   83455   38460   44995   167642   4315   8513   1510   7003   2444   4.2%   6.74   - 2.50     1999-91   10387   47921   48323   100894   48219   52675   259599   5426   23455   9250   14205   4154   5.5%   13.69   - 4.00     1999-93   12510   64207   144145   153612   61710   91902   309156   7456   3030   26   3004   3642   1.0%   2.47   - 3.00     1993-94   1765   61863   105168   123100   54609   68491   317965   6475   20884   7800   13084   4389   4.1%   12.45   - 4.00     1999-95   24182   217400   128097   294239   96980   197259   790967   16444   76072   23070   53002   14300   6.7%   21.92   - 6.00     1996-97   25588   339169   253717   385116   117009   268107   1012843   20924   100046   23810   76236   22067   7.5%   30.40   - 8.00     1999-90   25590   349822   300426   581233   182818   398415   896114   34261   7520   400   7120   7803   0.8%   2.78   - 250     2000-01   25590   299788   299888   591427   209067   382360   816422   47373   (50034)   0 (50034)   0   - (18.45)       2001-02   31982   214524   20772   50106   243172   30369   324780   585524   38260   129234   48200   81034   31825   5.2%   24.	- 31																		
1981-82   4320   10275   25476   38819   18244   20575   79244   1993   4188   0   4188   839   5.3%   10.18   - 2.00 + 1982-83   4226   12458   23361   43191   20219   22972   86522   2187   3481   460   3021   827   3.5%   7.34   - 2.00   1983-84   5421   14103   25473   46838   23078   23760   85624   2923   2163   235   1928   923   2.3%   3.61   - 2.00   1983-84   5442   15188   30226   52819   26826   25993   93353   3895   2703   390   2313   1241   2.5%   4322   - 2.30   1985-86   5452   15886   53476   68352   30914   37438   119689   2157   293   0   293   552   0.2%   0.51   - 1.00   1987-88   6431   17491   44406   75712   34620   41092   140255   3822   3205   510   2695   1356   1.9%   4.25   - 2.30   1988-99   10501   30740   32396   83455   38460   44995   167642   4315   8513   1510   7003   2444   4.2%   6.74   - 2.50   1899-90   10444   37870   48883   91488   43070   48418   196910   4891   14829   4575   10254   3126   5.2%   9.87   - 3.00   1992-93   12510   64207   144145   153612   61710   91902   309156   7456   3030   26   3004   3642   1.0%   2.47   - 3.00   1993-94   12867   70745   141320   177824   70285   107539   374786   9410   10195   20   10175   5020   2.7%   791   - 400   1994-95   13694   128338   115569   217084   81599   345174   736279   59946   410046   23810   76236   23007   53002   14300   6.7%   21.92   - 6.00   1995-96   24182   217400   128097   294239   96980   197259   79967   16444   76072   23070   53002   14300   6.7%   21.92   - 6.00   1995-96   24182   217400   128097   294239   96980   197259   79967   16444   76072   23070   53002   14300   6.7%   21.92   - 6.00   1995-96   24182   217400   128097   294239   96980   197259   79967   16444   76072   23070   53002   14300   6.7%   21.92   - 6.00   1995-96   24182   217400   128097   24427   20856   165334   404531   659395   28132   11076   970   9746   8520   1.5%   3.84   - 2.50   1996-97   25588   339930   330874   487074   48189   345174   736279   52924   32880   3414   29466   15484   4.0%   11.51	- 38																l .		
1982-83   4226   12458   23361   43191   20219   22972   86522   2187   3481   460   3021   827   3.5%   7.34   - 2.00     1983-84   5421   14103   25473   46838   23078   23760   85624   2923   2163   235   1928   923   2.3%   3.61   - 2.00     1984-85   5442   15188   30226   52819   26826   25993   93353   3895   2703   390   2313   1241   2.5%   4.32   - 2.30     1985-86   5452   16551   44651   61943   29030   32913   102597   3399   1832   215   1617   1243   1.6%   3.00   - 2.30     1986-87   5452   15886   53476   68352   30914   37438   119689   2157   293   0   293   552   0.2%   0.51   - 1.100     1987-88   6431   17491   44406   75712   34620   41092   140255   3822   3205   510   2695   1356   1.9%   4.25   - 2.30     1988-89   10501   30740   32396   83455   38460   44995   167642   4315   8513   1510   7003   2444   4.2%   6.74   - 2.50     1989-90   10444   37870   48883   91488   43070   48418   196910   4891   14829   4575   10254   3126   5.2%   987   - 3.00     1990-91   10387   47921   48323   100894   48219   52675   525599   5426   23455   9250   14205   4154   5.5%   13.69   - 4.00     1992-93   12510   64207   144145   153612   61710   91902   309156   7456   3030   26   3004   3642   1.0%   2.47   - 3.00     1993-94   12867   70745   141320   177824   70285   107539   374786   9410   10195   20   10175   5020   2.7%   7.91   - 4.00     1994-95   3694   128338   115699   217084   81595   135489   56812   11967   45141   13246   31895   8068   5.6%   23.29   - 6.00     1995-96   24182   217400   128097   294239   96980   197259   790967   16444   76072   23070   53002   14300   6.7%   21.92   - 6.00     1995-99   25588   339169   253717   385116   117009   268107   101284   20924   100046   23810   76236   22067   7.5%   30.40   - 8.00     1999-90   25590   349822   300426   561333   182818   398415   898104   34642   34737   50034)   0   (50034)   0   - (18.45)	- 35 \$			_							l .	l .						l	
1984-85   5442   15188   30226   52819   26826   25993   93353   3895   2703   390   2313   1241   2.5%   4.32   - 2.30   1985-86   5452   16551   44651   61943   29030   32913   102597   3399   1832   215   1617   1243   1.6%   3.00   - 2.30   1986-87   5452   15886   53476   68352   30914   37438   119689   2157   293   0   293   552   0.2%   0.51   - 1.00   1987-88   6431   17491   44406   75712   34620   41092   140255   3822   3205   510   2695   1356   1.9%   4.25   - 2.30   1988-89   10501   30740   32396   83455   38460   44995   167642   4315   8513   1510   7003   2444   4.2%   6.74   - 2.50   1989-90   10444   37870   48883   91488   43070   48418   196910   4891   14829   4575   10254   3126   5.2%   9.87   - 3.00   1990-91   10387   47921   48323   100894   48219   52675   259599   5426   23455   9250   14205   4154   5.5%   13.69   - 4.00   1991-92   11765   61863   105168   123100   54609   68491   317965   6475   20884   7800   13084   4389   4.1%   12.45   - 4.00   1992-93   12510   64207   144145   153612   61710   91902   309156   7456   3030   26   3004   3642   1.0%   2.47   - 3.300   1993-94   12867   70745   141320   177824   70285   107539   374786   9410   10195   20   10175   5020   2.7%   791   - 4.00   1994-95   13694   128338   115569   217084   81595   135489   568312   11967   45141   13246   31895   8068   5.6%   23.29   - 6.00   1995-96   24182   217400   128097   294239   96890   197259   799067   16444   76072   23070   53002   14300   6.7%   21.92   - 6.00   1995-96   24182   217400   128097   294239   96890   197259   799067   16444   76072   23070   53002   14300   6.7%   21.92   - 6.00   1995-96   24182   217400   128097   294239   96890   197259   799067   16444   76072   23070   53002   14300   6.7%   21.92   - 6.00   1995-96   24182   217400   128097   29439   25580   349303   330874   487073   141899   345174   736279   25924   23880   3414   29466   15484   4.0%   11.51   - 5.50   1999-99   25590   349822   300426   581333   182818   398415   896141   34261   7520	- 40		1	_								l .						l	l .
1985-86         5452         16551         44651         61943         29030         32913         102597         3399         1832         215         1617         1243         1.6%         3.00         -         230           1986-87         5452         15886         53476         68352         30914         37438         119689         2157         293         0         293         552         0.2%         0.51         -         100           1987-88         6431         17491         44406         75712         34620         41092         140255         3822         3205         510         2695         1356         1.9%         4.25         -         230           1988-99         10501         30740         32336         83455         38460         44995         16742         4315         8513         1510         7003         2444         4.2%         6.74         -         250           1989-90         10444         37870         48883         91488         43070         48418         196910         4891         14829         4575         10254         3126         5.2%         9.87         -         300           1999-91         10387 <td>- 37@</td> <td></td> <td>2.00</td> <td>_</td> <td>3.61</td> <td>2.3%</td> <td>923</td> <td>1928</td> <td>235</td> <td>2163</td> <td>2923</td> <td>85624</td> <td>23760</td> <td>23078</td> <td>46838</td> <td>25473</td> <td>14103</td> <td>5421</td> <td>1983-84</td>	- 37@		2.00	_	3.61	2.3%	923	1928	235	2163	2923	85624	23760	23078	46838	25473	14103	5421	1983-84
1986-87         5452         15886         53476         68352         30914         37438         119689         2157         293         0         293         552         0.2%         0.51         -         1.00           1987-88         6431         17491         44406         75712         34620         41092         140255         3822         3205         510         2695         1356         1.9%         425         -         230           1988-89         10501         30740         32396         83455         38460         44995         167642         4315         8513         1510         7003         2444         4.2%         6.74         -         250           1989-90         10444         37870         48883         91488         43070         48418         196910         4891         14829         4575         10254         3126         5.5%         987         -         300           1990-91         10387         47921         48323         100894         48219         52675         259599         5426         23455         9250         14205         4154         5.5%         13.69         -         4.00           1992-93         1	- 39	-	2.30	-	4.32	2.5%	1241	2313	390	2703	3895	93353	25993	26826	52819	30226	15188	5442	1984-85
1987-88         6431         17491         44406         75712         34620         41092         140255         3822         3205         510         2695         1356         1.9%         4.25         -         230           1988-89         10501         30740         32396         83455         38460         44995         167642         4315         8513         1510         7003         2444         4.2%         6.74         -         2.50           1989-90         10444         37870         48883         91488         43070         48418         196910         4891         14829         4575         10254         3126         5.2%         9.87         -         3300           1991-92         11765         61863         105168         123100         54609         68491         317965         6475         20844         7800         13084         4389         4.1%         1245         -         400           1992-93         12510         64207         144145         153612         61710         91902         309156         7456         3030         26         3004         3642         1.0%         247         -         300           1993-94	- 41	-	2.30	-	3.00	1.6%	1243	1617	215	1832	3399	102597	32913	29030	61943	44651	16551	5452	1985-86
1988-89         10501         30740         32396         83455         38460         44995         167642         4315         8513         1510         7003         2444         4.2%         6.74         -         250           1989-90         10444         37870         48883         91488         43070         48418         196910         4891         14829         4575         10254         3126         52%         987         -         300           1990-91         10387         47921         48323         100894         48219         52675         259599         5426         23455         9250         14205         4154         55%         13.69         -         400           1999-92         11765         61863         105168         123100         54609         68491         317965         6475         20884         7800         13084         4389         4.1%         12.45         -         4.00           1992-93         12510         64207         141415         153612         61710         91902         309156         7456         3030         26         3004         3642         1.0%         247         -         300           1993-94	- 40	-	1.00	-	0.51	0.2%	552	293	0	293	2157		37438	30914	68352	53476	15886	5452	1986-87
1989-90         10444         37870         48883         91488         43070         48418         196910         4891         14829         4575         10254         3126         5.2%         9.87         -         3.00           1990-91         10387         47921         48323         100894         48219         52675         529599         5426         23455         9250         14205         4154         5.5%         13.69         -         400           1991-92         11765         61863         105168         123100         54609         68491         317965         6475         2084         7800         13084         4389         4.1%         12.45         -         400           1992-93         12510         64207         144145         153612         61710         91902         309156         7456         3030         26         3004         3642         1.0%         247         -         3.00           1995-94         12867         70745         141320         177824         70285         107539         374766         9410         10195         20         10175         5020         2.7%         791         -         400           1994-95 <td>- 38@</td> <td>-</td> <td>2.30</td> <td>-</td> <td>4.25</td> <td>1.9%</td> <td>1356</td> <td>2695</td> <td>510</td> <td>3205</td> <td>3822</td> <td>140255</td> <td>41092</td> <td>34620</td> <td>75712</td> <td>44406</td> <td>17491</td> <td>6431</td> <td>1987-88</td>	- 38@	-	2.30	-	4.25	1.9%	1356	2695	510	3205	3822	140255	41092	34620	75712	44406	17491	6431	1987-88
1990-91         10387         47921         48323         100894         48219         52675         259599         5426         23455         9250         14205         4154         5.5%         13.69         -         400           1991-92         11765         61863         105168         123100         54609         68491         317965         6475         20884         7800         13084         4389         4,1%         12.45         -         400           1992-93         12510         64207         144145         153612         61710         91902         309156         7456         3030         26         3004         3642         1.0%         247         -         300           1993-94         12867         70745         141320         177824         70285         107539         374786         9410         10195         20         10175         5020         2.7%         791         -         400           1994-95         13694         128338         115569         217084         81595         135489         568312         11967         45141         13246         31895         8068         5.6%         23.29         -         600           1995	- 40@	-	2.50	-	6.74	4.2%	2444	7003	1510	8513	4315	167642	44995	38460	83455	32396	30740	10501	1988-89
1991-92         11765         61863         105168         123100         54609         68491         317965         6475         20884         7800         13084         4389         4.1%         1245         -         400           1992-93         12510         64207         144145         153612         61710         91902         309156         7456         3030         26         3004         3642         1.0%         247         -         3.00           1993-94         12867         70745         141320         177824         70285         107539         374786         9410         10195         20         10175         5020         2.7%         791         -         400           1994-95         13694         128338         115569         217084         81595         135489         568312         11967         45141         13246         31895         5668         23.29         -         600           1995-96         24182         217400         128097         294239         96980         197259         790967         16444         76072         23070         53002         14300         6.7%         21.92         -         6.00           1995-97	- 47	-	1	-															
1992-93         12510         64207         144145         153612         61710         91902         309156         7456         3030         26         3004         3642         1.0%         2.47         -         3.00           1993-94         12867         70745         141320         177824         70285         107539         374786         9410         10195         20         10175         5020         2.7%         7.91         -         4.00           1994-95         13694         128338         115569         217084         81595         135489         568312         11967         45141         13246         31895         8068         5.6%         23.29         -         6.00           1995-96         24182         217400         128097         294239         96980         197259         790967         16444         76072         23070         53002         14300         6.7%         21.92         -         6.00           1996-97         25588         339169         25317         385116         117009         268107         1012843         20924         100046         23810         76236         22067         7.5%         30.40         -         800 <t< td=""><td>- 56</td><td>-</td><td>1</td><td>-</td><td></td><td></td><td></td><td></td><td></td><td> </td><td>l .</td><td>l .</td><td></td><td></td><td></td><td></td><td>l .</td><td> </td><td></td></t<>	- 56	-	1	-							l .	l .					l .		
1993-94         12867         70745         141320         177824         70285         107539         374786         9410         10195         20         10175         5020         2.7%         791         -         400           1994-95         13694         128338         115569         217084         81595         135489         568312         11967         45141         13246         31895         8068         5.6%         23.29         -         6.00           1995-96         24182         217400         128097         294239         96980         197259         799967         16444         76072         23070         53002         14300         6.7%         21.92         -         6.00           1999-97         25588         339169         253717         385116         117009         268107         1012843         20924         100046         23810         76236         22067         7.5%         30.40         -         8.00           1999-98         25588         349930         330874         487073         141899         345174         736279         25924         32880         3414         29466         15484         4.0%         11.51         -         550 <td>- 67@</td> <td>-</td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td> </td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>l .</td> <td> </td> <td></td>	- 67@	-		-													l .		
1994-95         13694         128338         115569         217084         81595         13589         568312         11967         45141         13246         31895         8068         5.6%         23.29         -         6.00           1995-96         24182         217400         128097         292439         96880         197259         799067         16444         76072         23070         53002         14300         6.7%         21.92         -         6.00           1996-97         25588         339930         330874         487073         141899         345174         736279         25924         32880         3414         29466         15484         4.0%         11.51         -         550           1998-99         25590         350505         344523         569865         165334         404531         659395         28132         110716         970         9746         8520         1.5%         3.81         -         3.00           1999-00         25590         349822         300426         581233         182818         398415         896114         34261         7520         400         7120         7803         0.8%         2.78         -         250	- 63	-	1	-							l .							l	
1995-96         24182         217400         128097         294239         96980         197259         790967         16444         76072         23070         53002         14300         6.7%         21.92         -         600           1996-97         25588         339169         253717         385116         117009         268107         1012843         20924         100046         23810         76236         22067         7.5%         30.40         -         8.00           1997-98         25588         349930         330874         487073         141899         345174         736279         25924         32880         3414         29466         15484         4.0%         11.51         -         550           1998-99         25590         350505         344523         569865         165334         404531         659395         28132         10716         970         9746         8520         1.5%         3.81         -         3.00           1999-00         25590         349822         300426         581233         182818         398415         896114         34261         7520         400         7120         7803         0.8%         2.78         -         250 <td>- 65</td> <td>  -</td> <td>1</td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td> </td> <td></td> <td>l .</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>l</td> <td></td>	- 65	-	1	-								l .						l	
1996-97         25588         339169         253717         385116         117009         268107         1012843         20924         100046         23810         76236         22067         7.5%         30.40         -         800           1997-98         25588         349930         330874         487073         141899         345174         736279         25924         32880         3414         29466         15484         4.0%         11.51         -         550           1998-99         25590         350505         344523         569865         165334         404531         659395         28132         10716         970         9746         8520         1.5%         381         -         300           1999-00         25590         349822         300426         581233         182818         398415         896114         34261         7520         400         7120         7803         0.8%         2.78         -         250           2000-01         25590         299788         299888         591427         209067         382360         816422         34737         (50034)         0         -         (18.45)         -         -           2001-02         31982	- 104	1		_								l .					l .	l	
1997-98         25588         349930         330874         487073         141899         345174         736279         25924         32880         3414         29466         15484         4.0%         11.51         -         550           1998-99         25590         350505         344523         569865         165334         404531         659395         28132         10716         970         9746         8520         1.5%         3.81         -         3.00           1999-00         25590         349822         300426         581233         182818         398415         896114         34261         7520         400         7120         7803         0.8%         278         -         250           2000-01         25590         299788         299888         591427         209067         382360         816422         34737         (50034)         0         (5034)         0         -         (18.45)         -         -           2001-02         31982         214524         230772         591006         243172         347834         891806         35468         (10921)         (5548)         (5373)         0         -         (1.98)         -         -	- 100	1	1	_						ı								l	
1998-99         25590         350505         344523         569865         165334         404531         659395         28132         10716         970         9746         8520         1.5%         3.81         -         3.00           1999-00         25590         349822         300426         581233         182818         398415         896114         34261         7520         400         7120         7803         0.8%         2.78         -         250           2000-01         25590         299788         299888         591427         200067         382360         816422         34737         (50034)         0         (5034)         0         -         (18.45)         -         -           2001-02         31982         214524         230772         591006         243172         347834         891806         35468         (10921)         (5548)         (5373)         0         -         (1.98)         -         -           2002-03         31983         227733         145831         608114         271307         336807         1085874         36213         51537         21026         30011         14430         2.8%         9.38         -         4.00	- 143 - 147	-	1	-						ı	l .							l	l .
1999-00         25590         349822         300426         581233         182818         398415         896114         34261         7520         400         7120         7803         0.8%         2.78         -         250           2000-01         25590         299788         299888         591427         209067         382360         816422         34737         (50034)         0         (50034)         0         -         (18.45)         -         -           2001-02         31982         214524         230772         591006         243172         347834         891806         35468         (10921)         (5548)         (5373)         0         -         (1.98)         -         -           2002-03         31983         227733         145831         608114         271307         336807         1085874         36213         51037         21026         30011         14430         2.8%         938         -         4.00           2003-04         35683         323677         125977         627149         302369         324780         1555242         38260         129234         48200         81034         31825         5.2%         24.68         -         8.00 <td>- 147</td> <td>  -</td> <td></td> <td>  -</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td> </td> <td></td> <td>l .</td> <td></td> <td></td> <td></td> <td></td> <td>l .</td> <td>l</td> <td>l .</td>	- 147	-		-								l .					l .	l	l .
2000-01         25590         299788         299888         591427         209067         382360         816422         34737         (50034)         0         (50034)         0         -         (18.45)         -         -           2001-02         31982         214524         230772         591006         243172         347834         891806         35468         (10921)         (5548)         (5373)         0         -         (1.98)         -         -           2002-03         31983         227733         145831         608114         271307         336807         1085874         36213         51037         21026         30011         14430         2.8%         938         -         4.00           2003-04         35683         323677         125977         627149         302369         324780         1555242         38260         129234         48200         81034         31825         5.2%         24.68         -         8.00	- 147	-	1	-						ı	l .							l	l .
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2002-03         31983         227733         145831         608114         271307         336807         1085874         36213         51037         21026         30011         14430         2.8%         938         -         400           2003-04         35683         323677         125977         627149         302369         324780         1555242         38260         129234         48200         81034         31825         5.2%         24.68         -         8.00	- 77@	]	1 .	[						ı	l .							l	l
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- On increased capital base due to conversion of Bonds / Convertible Debentures / Warrants / FCCN into shares.
  On increased capital base due to issue of Bonus Shares. Net Worth excludes ordinary dividends.
  Equivalent to a face value of Rs.10/- per share.
  Includes Interim Dividend where applicable.
  Including on Bonus Shares issued during the year.
  Includes a special dividend of Rs. 2.50 per share for the Diamond Jubilee Year.
  On increased capital base due to Rights issue and conversion of FCCN into shares.



#### **DIRECTORS' REPORT**

## TO THE MEMBERS OF TATA MOTORS LIMITED

The Directors present their Sixty-Fourth Annual Report and the Audited Statement of Accounts for the year ended March 31, 2009.

#### 1. FINANCIAL RESULTS

		<b>Financial</b> (Rs. in Cro		
		2008-09	2007-08	
(i)	Gross Revenue	28599.27	33093.93	
(ii)	Net Revenue (excluding excise duty)	25660.79	28739.41	
(iii)	Total Expenditure	23908.35	25807.82	
(iv)	Operating Profit	1752.44	2931.59	
(v)	Other Income	925.97	483.18	
(vi)	Profit before Interest, Depreciation, Exceptional items & Tax	2678.41	3414.77	
(vii)	Interest and Discounting Charges			
	(a) Gross Interest and Discounting Charges	1073.10	541.56	
	(b) Adjustment/Transfer to Capital Account	(399.42)	(259.19)	
	(c) Net Interest and Discounting Charges	673.68	282.37	
(viii)	Product Development Expenses	51.17	64.35	
(ix) (x)	Depreciation  Exceptional item - Notional Exchange (loss) / gain (net)	874.54	652.31	
(X)	on Revaluation of Foreign Currency Borrowings,			
	Deposits and Loan Given	(65.26)	160.73	
(xi)	Profit Before Tax	1013.76	2576.47	
(xii)	Tax Expenses	12.50	547.55	
(xiii)	Profit After Tax	1001.26	2028.92	
(xiv)	Balance Brought Forward from Previous Year	1383.07	1013.83	
(xv)	Credit taken for Dividend Distribution Tax for previous year	15.29	-	
(xvi)	Amount Available for Appropriations	2399.62	3042.75	
	APPROPRIATIONS			
(a)	Debenture Redemption Reserve	267.80	-	
(b)	General Reserve	100.13	1000.00	
(c)	Dividend (including tax)	345.70	659.68	
(d)	Balance carried to Balance Sheet	1685.99	1383.07	

#### 2. DIVIDEND

Considering the Company's financial performance, the Directors have recommended a reduced dividend of Rs.6/- per share on the increased capital of 44,98,32,659 Ordinary Shares of Rs.10/- each (previous year - Rs.15/- per share) and Rs.6.50 per share on 6,41,75,655 'A' Ordinary Shares of Rs.10/- each (previous year - NIL per share) fully paid-up for the Financial Year 2008-09.

#### 3. OPERATING RESULTS AND PROFITS

2008-09 was a difficult year faced by the automotive sector globally. The spread of the economic downturn of the Western world significantly affected business environment in India as well. The Company faced significant pressure in its domestic and overseas markets. Despite the challenges, the Company successfully completed the acquisition of Jaguar and Land Rover and launched the Tata Nano, overcoming serious impediments of a last minute plant dislocation amidst much political turmoil.