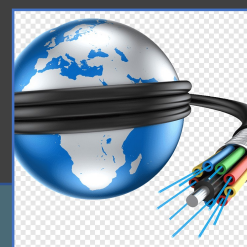


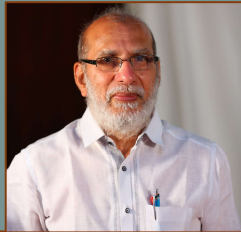
TERA SOFTWARE LIMITED



ANNUAL REPORT 2019-20

Board of Directors

Mr. Koteswara Rao SSR
Chairman

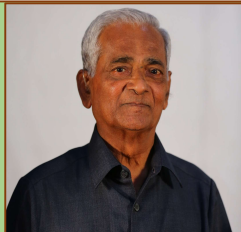


Padma Shree
Dr. T. Hanuman Chowdary
Independent Director



Late Mr. R.S. Bakkannavar
Independent Director
(30.09.2002 to 16.02.2020)

(Mr. Bakkannavar left for his heavenly abode on
16th February, 2020)



Dr. T. V. Lakshmi
Independent Director



Mr. Gopichand Tummala
Vice Chairman &
Managing Director



Mr. T. Bapaiah Chowdary
Director



Mrs. T. Pavana Devi
Director





BOARD AND COMMITTEES

Board of Directors

Mr. Koteswara Rao SSR
Chairman and Independent Director

Mr. T. Gopichand
Vice-Chairman and Managing Director

Dr. T. Hanuman Chowdary
Independent Director

Late Mr. R.S. Bakkannavar
(From 30.09.2002 to 16.02.2020)
Independent Director

Dr. T.V. Lakshmi
Independent Director

T. Bapaiah Chowdary
Non-Executive Director

T. Pavana Devi
Non-Executive Director

Executive Officers

O. Babu Reddy
Chief Financial Officer

Shabnam Siddiqui
Company Secretary

Audit Committee

Late Mr. R.S. Bakkannavar, Chairman
(From 30.09.2014 to 16.02.2020)

Dr. T. Hanuman Chowdary

Mr. Koteswara Rao SSR

Nomination & Remuneration Committee

Dr. T. Hanuman Chowdary, Chairman

Dr T.V. Lakshmi

Mr. T. Bapaiah Chowdary

Stakeholders Relationship Committee

Mr. T. Bapaiah Chowdary, Chairman

Dr. T.V. Lakshmi

Mrs. T. Pavana Devi

Corporate Social Responsibility Committee

Dr. T. Hanuman Chowdary, Chairman

Late Mr. R.S. Bakkannavar

(From 30.09.2014 to 16.02.2020)

Mrs. Pavana Devi

Mr. T. Gopichand



CORPORATE INFORMATION

Registered Office

#8-2-293/82/A/1107, Plot No: 1107, Road No: 55
Jubilee Hills, Hyderabad-500033, Telangana
Tel: +91-40-23547447

Statutory Auditors

Mullapudi & Co.,
Chartered Accountants
Sri Nagar Colony,
Hyderabad – 500073

Secretarial Auditors

C.V. Reddy K. & Associates
Company Secretaries
Himayat Nagar,
Hyderabad – 500029

Bankers

Bank of Maharashtra, Basheerbagh
(moved to Sultan Bazar)
Hyderabad-500029

Canara Bank, Prime Corporate Branch
TSR Complex, S P Road, Secunderabad-500003

Company Secretary & Compliance Officer

Shabnam Siddiqui
#8-2-293/82/A/1107, Plot No: 1107,
Road No: 55, Jubilee Hills, Hyderabad-500033
Tel: +91-40-23547447
Email: companysecretary@terasoftware.in
Website: www.terasoftware.com

Registrar & Transfer Agents

Kfin Technologies Private Limited
Karvy Selenium Tower-B, Plot No. 31 & 32,
Financial District, Gachibowli,
Nanakramguda, Hyderabad-500008
Phone No.: +91-040-67161500
Toll Free No: 18003454001
Email: inward.ris@kfintech.com
Website: www.kfintech.com



CONTENTS	PAGE NO(S)
NOTICE	6-10
DIRECTOR'S REPORT	11-17
MANAGEMENT DISCUSSION & ANALYSIS REPORT	18-21
CEO AND CFO CERTIFICATION	22
INDEPENDENT AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE	23
CORPORATE GOVERNANCE REPORT	24-35
SECRETARIAL AUDIT REPORT	36-38
CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS	39
EXTRACT OF ANNUAL RETURN	40-46
FORM NO. AOC-2	47
INDEPENDENT AUDITOR'S REPORT	48-56
BALANCE SHEET	57
STATEMENT OF PROFIT & LOSS	58
CASH FLOW STATEMENT	59
SIGNIFICANT ACCOUNTING POLICIES	60-84

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Twenty Sixth (26th) Annual General Meeting of the members of Tera Software Limited will be held on Saturday, 31st October, 2020 at 11:00 AM through Video conferencing at the registered office of the Company located at MCH No-8-2-293/82/a/1107, Road No-55 Plot No-1107, Jubilee Hills, Hyderabad-500033 (Deemed Venue), to transact the following business:

ORDINARY BUSINESS:

1. To receive, consider and adopt the Audited Standalone Balance Sheet as at March 31, 2020, Statement of Profit and Loss for the financial year ended on March 31, 2020, Cash Flow Statement for the financial year ended March 31, 2020 and reports of Directors and Auditors thereon.
2. To appoint a Director in place of Mr. Bapaiah Chowdary Tummala, Director (DIN: 00107795), who retires by rotation and being eligible, offers himself for re-appointment.

"RESOLVED THAT Mr. Bapaiah Chowdary Tummala, Director (DIN: 00107795) who retires by rotation at this Annual General Meeting be and is hereby re-appointed as a Director of the Company and that his period of office be liable to retire by rotation."

By Order of the Board of Directors

Place: Hyderabad
Date: 07.09.2020

Sd/-
(Gopichand Tummala)
Vice Chairman and Managing Director
DIN: 00107886

Notes:

1. In view of the continuing COVID-19 pandemic, for maintaining social distancing norms and pursuant to General Circular Nos 14/2020, 17/2020 and 20/2020 dated 8 April 2020, 13 April 2020 and 5 May 2020, respectively, issued by the Ministry of Corporate Affairs (MCA) and Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/79 dated 12 May 2020 issued by the Securities and Exchange Board of India (collectively referred to as 'the Circulars') permitted to conduct the AGM through Video Conference (VC) without the physical presence of the members at a common venue. Accordingly, the 26th AGM of the company will be convened through VC in compliance with the provisions of the Companies Act, 2013 and Rules made thereunder and Listing Regulations read with the aforesaid Circulars. The deemed venue for the 26th AGM shall be the registered office of the company i.e. MCH No-8-2-293/82/A/1107, Road No-55 Plot No-1107, Jubilee Hills, Hyderabad-500033.
2. In accordance with the aforesaid Circulars, the notice of the AGM along with the Annual Report for the financial year 2019-20 will be sent only through electronic mode to the members who have registered their e-mail addresses with the company/depository participants. Members may note that the notice of AGM and Annual Report are also available on the company's website: www.terasoftware.com. The notice of AGM and Annual Report will also be available on website of Stock Exchanges (www.bseindia.com) and (www.nseindia.com).
3. In view of the aforesaid, physical copy of the notice of the AGM and the annual report for the financial year 2019-20 will not be sent to members who have not registered their e-mail addresses with the company/depository participants. Further, Members who have not registered their e-mail address with the Company are requested to register the same by sending an email to RTA - M/s. Kfin Technologies Private Limited, Hyderabad-500032.
4. The business set out in the Notice will also be transacted through electronic voting system (e-voting facility) and as required, the Company is providing the said e-voting facility to its members through CDSL. The login ID and password for e-voting along with process, manner and instructions for e-voting is being sent to the members, who have registered their e-mail IDs with the Company / their respective Depository Participants along with softcopy of the Notice.

5. The Company has entered into an agreement with Central Depository Services (India) Limited (CDSL) for facilitating voting through electronic means, as the authorized e-Voting's agency. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the AGM will be provided by CDSL.
6. The Members can join the AGM in the VC mode 15 minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The facility of participation at the AGM through VC will be made available to atleast 1000 members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the AGM without restriction on account of first come first served basis.
7. The facility for appointment of proxies by members is not available as the AGM will be held through VC and physical attendance of the members is dispensed with pursuant to the aforesaid Circulars.
8. Participation of members through VC will be reckoned for the purpose of quorum for the AGM as per section 103 of the Companies Act, 2013 ("the Act").
9. The Register of Directors and Key Managerial Personnel and their shareholding, maintained under Section 170 of the Act, and the Register of Contracts or Arrangements in which the directors are interested, maintained under Section 189 of the Act, will be available electronically for inspection by the members during the AGM free of cost. Members seeking to inspect such documents can send an email to companysecretary@terasoftware.in.
10. The relevant details as required by Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), of the person seeking re-appointment are also annexed.
11. In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote at the Meeting.
12. The Register of Members and Share Transfer Books will remain closed from Saturday, 24th October, 2020 to Friday, 30th October, 2020 (both days inclusive).
13. Members holding shares in electronic form are requested to intimate any change in their address and / or bank mandates to their Depository Participants with whom they are maintaining their Demat accounts immediately. The Members holding shares in physical form are requested to advise any change of address and/or bank mandate immediately to M/s. KFin Technologies Private Limited, Hyderabad-500032
14. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore requested to submit a certified copy of their PAN Card to their Depository Participants with whom they are maintaining their Demat accounts. Members holding shares in physical form can submit certified copy of their PAN to M/s. Kfin Technologies Private Limited, Hyderabad-500032.
15. The Securities and Exchange Board of India (SEBI) vide their Circular No. SEBI/HO/ MIRSD/ DOP1/ CIR/P/2018/73 dated 20.04.2018 has mandated that the following details of Shareholders must be updated with the Registrar and Share Transfer Agent (RTA) i.e. Folio No., DPID/Client ID, Name of the first security/es holder, Payee details, Bank name, Bank account, Bank branch of the holder of securities, MICR number and instructed the RTA's, Banks and Companies not to issue physical dividend warrants without bank details. Members are requested to avail the Electronic Clearing Service (ECS) facility for receiving dividend. Shareholders are requested to update the same with RTA and avoid withhold of dividends or transfer of dividends to Unpaid/ IEPF account.
16. Members holding shares in physical form, in identical order of names, in more than one folio are requested to send to the Company or RTA, the details of such folios together with the share certificates for consolidating their holdings in one folio. A consolidated share certificate will be issued to such Members after making requisite changes.
17. As per Regulation 40 of SEBI Listing Regulations, as amended, securities of listed companies can be transferred only in dematerialized form with effect from, April 1, 2019, except in case of request received for transmission or transposition of securities. In view of this and to eliminate all risks associated with physical shares and for ease of portfolio management, members holding shares in physical form are requested to consider converting their holdings to dematerialized form.

18. Members wishing to claim dividends, which remain unclaimed from the financial year 2012-13, are requested to correspond with Mrs. Shabnam Siddiqui, Company Secretary, at the company's registered office. Shareholders are requested to note that dividends not encashed or claimed within 7 years from the date of transfer to the company's Unpaid Dividend Account, will as per the provisions of Section 124 of the Companies Act, 2013, be transferred to the Investor Education and Protection Fund.

ELECTRONIC VOTING

- (i) The voting period begins on 28.10.2020 at 9.00 AM and ends on 30.10.2020 at 5.00 PM. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of 23rd October, 2020 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (ii) Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue.
- (iii) The shareholders should log on to the e-voting website www.evotingindia.com.
- (iv) Click on "Shareholders" module.
- (v) Now enter your User ID
 - a. For CDSL: 16 digits beneficiary ID,
 - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
 - c. Shareholders holding shares in Physical Form should enter Folio Number registered with the Company.

OR

Alternatively, if you are registered for CDSL's **EASI/EASIEST** e-services, you can log-in at <https://www.cdslindia.com> from **Login - Myeasi** using your login credentials. Once you successfully log-in to CDSL's **EASI/EASIEST** e-services, click on **e-Voting** option and proceed directly to cast your vote electronically.

- (vi) Next enter the Image Verification as displayed and Click on Login.
- (vii) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier e-voting of any company, then your existing password is to be used.
- (viii) If you are a first time user follow the steps given below:

For Shareholders holding shares in Demat Form and Physical Form		
PAN		Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders) ✓ Shareholders who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number sent by Company/RTA or contact Company/RTA.
Dividend Details	Bank	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.
OR Date of Birth (DOB)		✓ If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (v).

- (ix) After entering these details appropriately, click on "SUBMIT" tab.
- (x) Shareholders holding shares in physical form will then directly reach the Company selection screen. However, shareholders holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.

- (xi) For shareholders holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xii) Click on the EVSN for Tera Software Limited on which you choose to vote.
- (xiii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiv) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xvi) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvii) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- (xviii) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xix) Shareholders can also cast their vote using CDSL's mobile app "m-Voting". The m-Voting app can be downloaded from respective Store. Please follow the instructions as prompted by the mobile app while Remote Voting on your mobile.

PROCESS FOR THOSE SHAREHOLDERS WHOSE EMAIL ADDRESSES ARE NOT REGISTERED WITH THE DEPOSITORIES FOR OBTAINING LOGIN CREDENTIALS FOR E-VOTING FOR THE RESOLUTIONS PROPOSED IN THIS NOTICE:

1. For Physical shareholders- please provide necessary details like Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) by email to Company at companysecretary@terasoftware.in/RTA email id at evoting@Karvy.com.
2. For Demat shareholders -, please provide Demat account details (CDSL-16 digit beneficiary ID or NSDL-16 digit DPID + CLID), Name, client master or copy of Consolidated Account statement, PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) to Company/RTA email id mentioned above.

INSTRUCTIONS FOR SHAREHOLDERS ATTENDING THE AGM THROUGH VC ARE AS UNDER:

1. Shareholder will be provided with a facility to attend the AGM through VC through the CDSL e-Voting system. Shareholders may access the same at <https://www.evotingindia.com> under shareholders/members login by using the remote e-voting credentials. The link for VC will be available in shareholder/members login where the EVSN of Company will be displayed.
2. Shareholders are encouraged to join the Meeting through Laptops / IPads for better experience.
3. Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
4. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
5. Shareholders who would like to express their views/ask questions during the meeting may register themselves as a speaker by sending their request in advance atleast 10 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at companysecretary@terasoftware.in. The shareholders who do not wish to speak during the AGM but have queries may send their queries in advance 10 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at companysecretary@terasoftware.in. These queries will be replied to by the company suitably by email.
6. Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting.

INSTRUCTIONS FOR SHAREHOLDERS FOR E-VOTING DURING THE AGM ARE AS UNDER:-

1. The procedure for e-Voting on the day of the AGM is same as the instructions mentioned above for Remote e-voting.
2. Only those shareholders, who are present in the AGM through VC facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM.
3. If any Votes are cast by the shareholders through the e-voting available during the AGM and if the same shareholders have not participated in the meeting through VC facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.
4. Shareholders who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.

Note for Non – Individual Shareholders and Custodians

1. Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to www.evotingindia.com and register themselves in the “Corporates” module.
2. A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
3. After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
4. The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
5. A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
6. Alternatively Non Individual shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer and to the Company at the email address viz. companysecretary@terasoftware.in, if they have voted from individual tab & not uploaded same in the CDSL e-voting system for the scrutinizer to verify the same.
7. If you have any queries or issues regarding attending AGM & e-Voting from the e-Voting System, you may refer the Frequently Asked Questions (“FAQs”) and e-voting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com or contact Mr. Nitin Kunder (022- 23058738) or Mr. Mehboob Lakhani (022-23058543) or Mr. Rakesh Dalvi (022-23058542).
8. All grievances connected with the facility for voting by electronic means may be addressed to Mr. Rakesh Dalvi, Manager, (CDSL) Central Depository Services (India) Limited, A Wing, 25th Floor, Marathon Futurex, Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel (East), Mumbai - 400013 or send an email to helpdesk.evoting@cdslindia.com or call on 022-23058542/43.

DETAILS OF DIRECTOR SEEKING RE-APPOINTMENT IN PURSUANCE OF REGULATION 36 (3) OF SEBI (LISTING OBLIGATIONS & DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

Particulars	Item No. 2
Name of the Director	Mr. Bapaiah Chowdary Tummala
Date of Birth	20-11-1957
Nationality	Indian
Date of Re-appointment on the Board	30-09-2000
Qualification	M. Com
Nature of Expertise in specific Functional Areas	28 Years of extensive experience in management.
List of Directorship in other companies	Nil
Number of memberships in Audit/ Stakeholder Committee(s) including this listed entity	One
Shareholding of TERA	150000