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SEVENTEENTH ANNUAL REPORT



New CBS and Thakker's Buzz'R Commercial Complex, was inaugurated by the Hon'ble Chief Minister, Shri. Sushilkumar Shinde.



Bhoomipoojan ceremony for S.T. stand and Thakker's Buzz'R at Peth Vadgaon in Kolhapur District at the hands of Hon'ble Finance Minister Shri. Jayantrao Patil.

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Regd. Office:

37/39, Kantol Niwas Modi Street, Fort, Mumbai - 400 001.

Auditors:

M/s. Rathi Daga. Chartered Accountants, 212, 2nd Floor, Sarda Sankul, M. G. Road, Nashik -422 001.

Bankers:

HDFC Ltd.
Nashik People's Co-op. Bank Ltd.
Janalaxmi Co-op. Bank Ltd.
Nashikroad Deolali Vyapari Co-op. Bank Ltd.
Godavari Urban Co-op. Bank Ltd.
Business Bank Ltd.

Seventeenth Annual General Meeting:

Date: 21st September, 2004

Time: 12:00 noon.

Venue: 37/39, Kantol Niwas

Modi Street, Fort, Mumbai - 400 001.

Board of Directors:

Mr. Jitendra M. Thakker

Chairman

Mr. Rajendra M. Thakker

Managing Director

Mr. Narendra M. Thakker

Director

Mr. Chandrakant H. Thakker

Director

Mr. Mukesh K. Thakker

Director

Mr. Jaman H. Thakker

Director

THAKKER'S DEVELOPERS LTD.

THAKKER'S DEVELOPERS LTD.

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2003-2004

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Report

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NOTICE

NOTICE is hereby given that the SEVENTEENTH Annual General Meeting of the Members of the Company will be held at 12.00 noon on Tuesday 21st September, 2004 at 37/39, Kantol Niwas, Modi Street, Fort, Mumbai 400 001 to transact the following business.

ORDINARY BUSINESS

- 1. To consider and adopt the Audited Balance Sheet as at 31st March, 2004 and the Profit & Loss Account for the year ended on that date and the Reports of the Directors' and the Auditors' thereon.
- 2. To appoint a Director in place of Mr. Jitendra M. Thakker who retires by rotation and being eligible, offers himself for reappointment.
- 3. To appoint a Director in place of Mr.Rajendra M. Thakker who retires by rotation and being eligible, offers himself for reappointment.
- 4. To appoint M/s. Govilkar & Associates, Chartered Accountants, Nashik as Auditors of the Company to hold office from the conclusion of the Meeting until the conclusion of the next Annual General Meeting and to authorise the Board of Directors to fix their remuneration.

REGI. OFF. :-

By Order of the Board of Directors

37/39, Kantol Niwas, Modi Street, Fort, Mumbai - 400 001

PLACE: NASHIK DATE: 10/06/2004 NARENDRA'M. THAKKER

DIRECTOR

NOTES FOR MEMBERS ATTENTION:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER.
- 2. The instrument appointing a proxy should be deposited at the Registered Office of the Company not less than 48 hours before the commencement of the Meeting.
- 3. Shareholders holding shares in the same set of names, under different ledger folios are requested to apply for consolidation of such folios along with share Certificates to the Company.
- 4. Shareholders are requested to notify change in address, if any, immediately to the Company.
- 5. Shareholders are requested to bring their copies of Annual Report to the Meeting, copies of the Annual Report will not be available for distribution to shareholders at the Venue.
- 6. Shareholders attending the Meeting are requested to complete the enclosed attendance slip and deliver the same at the entrance of the Venue.
- 7. Members desiring any information as regards the Accounts are requested to write to the Company at least seven days in advance of the date of Annual General Meeting so as to enable the Management to keep the information ready.
- 8. The Register of members and the share transfer book will remain closed from 20th September, 2004 to 21st September, 2004. (Both days inclusive)

THAKKER'S DEVELOPERS LTD.

DIRECTOR'S REPORT

TO THE MEMBERS,

The Directors hereby present their Seventeenth Annual Report on the business operations of the Company along with the audited statement of account for the year ended 31st March 2004:

1. FINANCIAL RESULTS

	Year Ended 31.03.2004 (Rs. In Lacs)	Year Ended 31.03.2003 (Rs. In Lacs)
Income	2154.92	1088.86
Profit / (Loss) before Tax	134.89	(44.53)
Provision for taxation	33.03	0.62
Profit / (Loss) after Tax	101.86	(40.99)
Balance brought forward	144.20	185.20
Taxes for Earlier Years (Net)	(5.39)	0.00
Balance Carried forward	240.67	144.20

2. DIVIDEND

Your Board does not recommend any dividend for the year under review.

3. OPERATIONS AND PROSPECTS

During the year under review, your Company has handed over the possession of constructed flat / shops admeasuring about 50,748.35 Sq. Ft. worth Rs. 670.35 Lacs (Previous Year 34,965.71 Sq.ft. worth Rs. 325.68 Lacs). In addition to above, the Company also sold plots, lands etc. worth Rs. 714.61 Lacs (Previous Year Rs. 373.48 Lacs).

4. DIRECTORS

In accordance with the provisions of Section 256 of the Companies Act, 1956 and the Articles of Association of your Company, Mr. Jitendra M.Thakker and Mr. Rajendra H Thakker, Directors of your Company will retire by rotation at the ensuing Annual General Meeting and being eligible, offer themselves for reappointment.

5. AUDITORS

Your Company's Auditors, M/s. Rathi Daga, Chartered Accountants, Nashik will retire at the ensuing Annual General Meeting. M/s. Rathi Daga, has intimated their unwillingness to get reappointed. The Board place on record the services and guidance rendered by M/s. Rathi Daga. A notice has been received from a member proposing appointment of M/s. Govilkar & Associates, Chartered Accountant as auditors of the company. The company has also received a letter from M/s. Govilkar & Associates to the effect that their appointment, if made, would be within the prescribed limits under section 224(1B) of the companies Act, 1956. You are requested to appoint auditor and fix their remuneration.

6. DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to sub-section (2AA) of section 217 of the Companies Act, 1956, the Board of Directors of the Company hereby state and confirm that:

- i) In the preparation of the Annual Accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- ii) The Directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit of the company for the period;

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- iii) The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv) The Directors have prepared the annual accounts on a going concern basis.

7. PERSONNEL

The Directors wish to place on record their sincere appreciation of the contribution made by the employees of the company at all levels. None of the employee was in receipt of remuneration in excess of Rs.1,00,000/- pm. if employed for part of the year or at Rs.12,00,000/- p.a.

8. CORPORATE GOVERNANCE AND MANAGEMENT DISCUSSION AND ANAYSIS REPORT Corporate Governance and Management Discussion and anaysis report as required under clause 49 of the listing agreement is enclosed herewith.

9. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

In view of the nature of activities which are being carried on by the Company, Rules 2A and 2B of the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules 1988, concerning conservation of energy and technology absorption respectively, are not applicable to the Company. There were no foreign exchange earnings and outgo during the year under review.

10. AUDITORS REPORT

Remarks in para 1 and 2 of Auditors' Report regarding non-provision of gratuity liability read with Note No. 4 to the accounts are self explanatory.

11. ACKNOWLEDGEMENT

The Directors acknowledge with pleasure the valued co-operation and continued support extended to the Company by its Financial Institutions particularly Housing Development Finance Corporation Ltd. and LIC Housing Finance Ltd. and Bankers Nashik People's Co-op. Bank Ltd., Janalaxmi Co-op. Bank Ltd., Godavari Urban Co-op. Bank Ltd., Nashikroad Deolali Vyapari Co-op. Bank Ltd., Business Co-op.Bank Ltd. The Directors are also happy to place on record their thanks to various departments of Government of Maharashtra and Municipal Authorities like Nashik Municipal Corporation, Maharashtra State Electricity Board for their valuable co-operation., Maharashtra State Road Transport Corporation.

For and on behalf of the Board of Directors.

PLACE: NASHIK DATE: 10/06/2004 NARENDRA M. THAKKER DIRECTOR

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MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Industry Review

Favourable conditions

The overall ambience is presently very favourable and encouraging to the real estate development business. The most easily available finance, on the basis of reducing balance, has key importance in this regard whereby consumers are coming forward to purchase real estate on a scale which is far bigger than before. The other encouraging factor is the Income Tax benifit that is being offered for construction of housing projects and to the investors in housing projects.

The most dazzling performance

Outstanding Achievement

Following the successful completion of the prestigious B.O.T. project of New C.B.S. and Thakker's Buzz'R in 2003-04 within a record time of 13 months as against the stipulated time-limit of 30 months, we have bagged 18 more projects of similar nature from the S.T. Corporation in different districts of Maharashtra. Some of them are ready for inauguration, some in speedy progress and some having been just started.

ISO Certification

One more important achievement of the Company during the year under report was the certification of ISO 9001:2000 by the International Standards Certifications Pty. Ltd. which has been accreditated by the Joint Accreditation System of Australia and New Zealand It marks an international recognition to the company's commitment to the goals of quality and reliability, which have been cherished by it as a glorious tradition ever since its inception.

Opportunities and Threats

Your company is committed to generate reasonable surplus every year but our goal is long term sustainable and profitable development of our business. The initiatives taken by the Central Government and the incentives, rebate in taxes provided by Finance Ministry for housing and infrastructure development would increase the demand for our products.

Segmentwise Performance

The earning of the company is contributed by two segments, namely construction related activity and estate dealing and development activity. Construction activity includes construction and sale of commercial and residential premises and estate development involves, purchases and development of lands, and sale of plots. The demand for shops and flats was encouraging during the year and the revenue from construction related activity increased from Rs. 708.93 lacs (previous year) to Rs. 1414.85 lacs. The demand for was has encouraging during the year and the revenue from estate dealing realted activety increased from Rs. 373.47 Lacs (Previous Year) to Rs. 714.61 Lacs.

Human Resources

The Company's Human Resources Philosophy is to provide congenial work environment, Provide proper training, induce more activity and responsibility and motivate the employees to put in better performance. The existing procedures are considered adequately effective in various disciplines, resulting in cost reduction and meeting delivery schedules to the entire satisfaction of our customers. Employee relations of the company continue to be cordial.

Internal Control Systems

Your Company already has an effective internal control system for purchase, marketing and finance which gets upgraded whenever considered necessary to ensure that the transanctions are correctly authorised and recorded. The internal systems further ensure that the financial statements are realistic and helps the management to review the actual performance, based on which various decisions are taken.

For and on behalf of the Board of Directors.

PLACE: NASHIK DATE: 10/06/2004 JITENDRA M. THAKKER CHAIRMAN

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CORPORATE GOVERNANCE REPORT

Corporate Governance is Crucial for the existence of a company as it builds confidence and trust, which leads to more stable and sustained resource flows and long term partnership with its investors and customers. The importance of Corporate Governance lies in the contribution it makes to the overall growth and direction of the buisness, management accountability and transperancy.

The detailed report an Corporate Governance code in Compliance of clause 49 of the listing agreement with the stock exchanges is set out below.

(A) COMPANY PHILOSOPHY ON CODE OF GOVERNANCE:

Company believes that the corporate Governance provides a basis for corporate way of life including the structure through which the objective of the Company are set and means of attaining those objective and monitoring performance are determined. Your company makes best endeavours that resources are utilised in a manner which enables the company to fulfil its obligation to shareholders, customers, employees, financers and society at large. Your company continues to follow procedures and practices in confirmity with the code of Corporate Governance enstrined in the listing agreement.

(B) BOARD OF DIRECTORS:

The Board of Directors Consists of 6 Members, Consisting of 3 Executive and 3 Non-Executive Director with considerable expertise and experience in business and industry, management, legal and marketing.

The Composition of the Board of Directors is as under.

Name	Category	No. of	Attenance	No. of	No. of
		Board	at	other	their
		Meetings	last	Directorship	committee
		Attended	AGM		membership
Jitendra M. Thakker	ED	15	Yes	18	- 1
Rajendra M. Thakker	ED	13	Yes	7	
Narendra M. Thakker	ED	12	Yes	17	1
Chan <mark>d</mark> rakant H. Thakker	NE & ID	9	Yes	7	1
Mukesh K. Thakker	NE & ID	10	Yes	1	2
Jaman H. Thakker	NE & ID	11	Yes	1	1
ED =	Executive Die	ctor			
NE & ID = Non Executive & Independent Director					

(C) BOARD PROCEDURE:

The Board meets at least once a quarter to review the quarterly performance and the fianncial results. The Board meetings are scheduled well in advance and notice of each meeting is given to each Director. All major decisions involving policy formulation, strategy and business plans, annual orperating and capital expenditure budgets, new investments, statutory compliances, accounting provisions are considered by the Board.

During the financial year ended 31st March,2004 Twenty One Board Meetings were held as under

Sr. No	Date of Meeting	Sr. No	Date of Meeting	
01.	30th May 2003,	12.	20th November 2003,	
02.	23rd June 2003,	13.	26th November 2003,	
03.	30th June 2003,	14.	28th November 2003,	
04.	03rd July 2003,	15.	28th December 2003,	
05.	31st July 2003,	16.	03rd January 2004,	
06.	01st August 2003,	17.	28th January 2004,	
07.	11st August 2003,	18.	09th February 2004,	
08.	11st September 2003,	19.	13th February 2004,	
09.	16st September 2003,	20.	16th February 2004,	
10.	19th October 2003,	21.	19th February 2004,	
11.	28th October 2003,			

The last Annual General Meeting of the Company was held on 20th September 2003 which was chaired by Mr. Jitendra M. Thakker, Chairman of the Company.

THAKKER'S DEVELOPERS LTD.

D) AUDIT COMMITTEE

The Audit Committee of the Company, provides assurance to the Board on the adequacy of internal control systems and financial disclosures. The terms of reference of the Audit committee are in accordance with the clause 49(ii) of the listing agreement.

The Audit Committee Comprises of 3 Directors

The Audit Committee is constituted in accordance with clause 49 of the listing agreement and the Companies Act 1956. All these Directors possess knowledge of corporate finance, accounts and Company Law. One of the Member acts as Chairman of the committee meeting. The Minutes of the Audit Committee meetings are noted by the Board of Directors at the subsequent Board meetings. The composition of the Audit Committee is as follows...

- 1. Mukesh K. Thakker
- Jaman H. Thakker
- 3. Chandrakant H. Thakker

During the Financial Year ended March 31^{st,} 2004. Four (4) Audit Committee meetings were held. The attendance of the meetings is as under.....

No.	Name	26th May 2003	29th July 2003	25th October 2003	24th January 2004
01	Mukesh K. Thakker	Yes	Yes	No	Yes
02	Jaman H. Thakker	Yes	Yes	Yes	Yes
03	Chandrakant H. Thakker	Yes	Yes	Yes	No

E) REMUNERATION COMMITTEE

The Company has not Constituted the Remuneration Committee The details of remuneration of Chairman, Managing Director and wholetime Director for the Financial year 2003-2004 are given below.

No.	Name of Director	Remuneration Paid per month
1)	Shri. Jitendra Manohardas Thakker	Rs.35,000/-
2)	Shri. Rajendra Manohardas Thakker	Rs.25,000/-
3)	Shri. Narendra Manohardas Thakker	Rs.21,500/-

All the above directors were paid remuneration as accorded by the members in the General Meetings. The Company has no stock option scheme for any of its Directors.

No remuneration is paid to non-executive Directors.

F) SHAREHOLDERS GRIEVANCE COMMITTEE

The Company has constituted shareholders / investors grievance committee and the composition of committee is as under.

- a) Shri. Jitendra M. Thakker
- b) Shri. Mukesh K. Thakker
- c) Shri. Narendra M. Thakker

During the year not a single complaints were received from the shareholders. Mr. Rajendra R. Bunage is appointed as Compliance Officer of the company.