



**THIRU AROORAN SUGARS LIMITED**  
ANNUAL REPORT 2001 - 02



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## Our vision

To achieve enhanced, sustainable, long-term shareowner value in responsible partnership with the environment.

## Our mission

- To maximise value from cane through core and downstream operations.
- To pursue efficient solutions through front-line technologies for delivering value.
- To be recognised as the industry proxy for balanced growth.
- To be respected as a credible and dependable partner with its stakeholders - the farmers, customers and employees.
- To remain committed to the highest standards of conduct which includes a respect for the laws of the land, the production of an output of acceptable quality, protection of the environment in which the company operates and fairness in dealings with its stakeholders.

## Our Stakeholder

To provide :

- Our shareowners with a superior long-term return for their investment in the company
- Our farmers with a remunerative price;
- Our consumers with a consistently high quality of output;
- Our employees at all levels with challenging and satisfying work that includes continuing opportunities for personal development, and
- Our society with an exemplary demonstration of social responsibility and citizenship at the corporate level.

## Our Quality policy

The objective of Thiru Arooran Sugars is to evolve and consistently maintain a Quality Management System across all departments so as to conform to national and international standards in all its end products.

## Our objectives

To identify and improve farming methods to produce quality cane and continuously improve on the same through in-house Research and Development as well as through a continuous interaction with farmers and institutions.

To identify, improve and follow the process of continuous upgradation of the end products.

To improve productivity by adopting preventive maintenance of the plant and machinery.

To improve work methods for increasing efficiency at various levels of operations, thus meeting quality standards and reducing cost.

To develop a long-term relationship with suppliers for ensuring better values and quality in a manner that is mutually satisfactory with no conflict of interest.

To run operations within each parameter of pollution and environmental standards to the satisfaction of all relevant stakeholders.

To create a culture of quality through continuous training and educational programmes for employees at all levels in the organisation.

## Corporate

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The management and preservation of the environment is a prime and challenging responsibility of business today. The expansion of commercial interests has so degraded the living environment that the big question is whether we can at all hand the earth down to succeeding generations in a form which enables them to live and prosper in dignity.

The challenge is therefore to produce, without depleting the natural resources. Without disturbing the ecology and to be able to do it repeatedly. The emphasis is on 'renewable'.

Thiru Arooran prides itself on making an honest effort on being able to live up to this philosophy. The molasses generated as co-product from the manufacture of sugar is converted into alcohol which, in turn, is used to produce chemicals that would otherwise be manufactured through non-renewable resources. Some of these co-products can also be used as an additive to petrol in motor vehicles, thus enabling the conservation of limited crude resources. The other co-product bagasse, derived from the crushing of sugarcane, is used to generate power, thereby reducing the use of fossil fuels.

The effluent from the production of alcohol is composted with the co-product pressmud from the sugar factory to produce an organic manure which is used by farmers to improve the organic content in the soil. This enables the farmers to return to the soil what they take out of it.

All these activities at Thiru Arooran are truly renewable and can be sustained as long as we continue to grow sugarcane.

## Board

### **Mr. R V Tyagarajan**

*Chairman and Managing Director.*

A graduate in Chemical Engineering from the IIT Madras and a Master of Science in Management from the Sloan School of Management at MIT, Cambridge, Massachusetts, USA. Also a Director of Tube Investments of India Ltd., and a Trustee of the Pioneer ITI Mutual Fund (among others).

### **Mr. V Thirupathi,**

*Nominee Director of ICICI.*

Retired Senior Executive of ICICI Limited.

### **Dr. A Ramachandran,**

*Director.*

Chairman of the Advisory Committee and R&D Committee in the Ministry of Non-conventional Energy Sources. Also a Director in IL & FS Trust Co. Ltd. Has formerly held the positions of Under-Secretary General and Executive Director of the United Nations Centre for Human Settlements (Habitat), Director General of the CSIR and Secretary to the Government of India in the Ministry of Science and Technology.

### **Mr. R Vijayaraghavan,**

*Director.*

Professionally an advocate, also holds directorships in Amrutanjan Ltd., Redington (India) Ltd. and Sanco Trans Ltd. (among others)

### **Ms. Malathi Ram Tyagarajan,**

*Director.*

Represents the promoter shareholders.

## Company Secretary

Mr. K. Nagarajan

## Bankers

- State Bank of India
- ICICI Bank Limited
- Punjab National Bank
- Union Bank of India
- Canara Bank
- UCO Bank
- UTI Bank Limited

## Auditors

M/s. S.N.S. Associates

## Registered Office

El Dorado, Fifth Floor,  
112, Nungambakkam High Road,  
Chennai - 600 034  
Phones : 827 6001, 8270915  
Fax : 044-827 0470

# Shareholders' information

## Date and Venue of Annual General Meeting

Wednesday, 18th December, 2002 at 10.30 A.M. at Rani Seethai Hall, 603 Anna Salai, Chennai 600 006.

## Financial Calendar

Financial Reporting for the QE

Sep. 30, 2002	: on or before Oct. 31, 2002
Dec. 31, 2002	: on or before Jan. 31, 2003
March 31, 2003	: on or before April 30, 2003
June 30, 2003	: on or before August 31, 2003

## Share Price Movements

The high and low quotations of the company's shares on the National Stock Exchange and Mumbai Stock Exchange between July, 2001 and June, 2002 are as under :

Month	National Stock Exchange		Mumbai Stock Exchange	
	High (Rs.)	Low (Rs.)	High (Rs.)	Low (Rs.)
July 2001	—	—	32.55	28.05
August 2001	32.80	32.80	37.25	30.25
September 2001	35.75	32.00	36.15	28.55
October 2001	33.00	26.50	32.90	28.80
November 2001	26.65	21.65	30.50	21.30
December 2001	29.40	21.00	28.35	20.60
January 2002	25.50	19.35	22.30	20.60
February 2002	28.20	20.00	27.15	18.45
March 2002	24.55	20.70	25.00	22.00
April 2002	25.70	20.80	24.00	21.70
May 2002	24.95	19.40	24.00	20.00
June 2002	32.75	19.35	31.60	20.00

## Share Details

Market Lot. 100 Shares

## Listing and Trading of Company's Equity Shares

The Company's Equity Shares are listed on the following Stock Exchanges in India. The Company has paid the annual renewal fees upto 31.3.2003 to all the stock exchanges on which its equity shares are listed.

*The National Stock Exchange Limited*  
Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G Block  
Bandra – Kurla Complex  
Bandra (E), Mumbai 400 051

*The Stock Exchange, Mumbai*  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai 400 001

*The Madras Stock Exchange Limited*  
P.B. No. 183, No. 11 Second Line Beach  
Chennai 600 001

## Dematerialisation of equity shares

The trading in the Company's Equity Shares on the specified Stock Exchanges have to be compulsorily settled in the electronic form by all investors. The Company has entered into tripartite agreement along with the Registrar and Share Transfer Agents of the company with two depositories viz., National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).

The Equity Shares of the Company have been admitted for dematerialisation by these depositories with the International Securities Identification Number (ISIN) – INE 409A01015.

Members desiring to know further details, may contact NSDL and CDSL at their following address.

National Securities Depository Limited  
Trade World, 4<sup>th</sup> Floor  
Kamala Mills Compound  
Senapati Bapat Marg, Lower Parel  
Mumbai 400 023

Central Depository Services (India) Limited  
Phiroze Jeejeebhoy Towers, 28<sup>th</sup> Floor  
Dalal Street  
Mumbai 400 023

#### Registrars and Share Transfer Agents

M/s. Integrated Enterprises (India) Limited  
2<sup>nd</sup> Floor, "Kences Towers"  
No. 1, Ramakrishna Street,  
North Usman Road  
T.Nagar  
Chennai 600017  
Tel : 044-8140801  
Fax : 044-8142479

#### Nomination Facility

The Companies Act, 1956 and the Rules prescribed thereunder provides for nomination of shares. The shareholders can now nominate a person with whom the shares shall vest in the event of death of the shareholders. The nomination can be made only by individuals holding shares of the company either in sole name or jointly with another (not exceeding one joint holder). The nominee shall be an individual. In the case of nominee being a minor he / she may be represented by his / her natural guardian or a court appointed guardian. The transfer of shares in favour of a nominee shall be a valid discharge by the company against the legal heirs. The nomination shall stand rescinded upon transfer of shares. The nomination by a shareholder can be changed or cancelled at any time by giving due notice and upon execution of a fresh nomination form.

#### Communication

All share transfers should be forwarded to the Registrars & Share Transfer Agents of the Company. All communications should be forwarded to the Registered Office of the Company marked to the attention of the Company Secretary. Share Transfers will normally be registered and returned within 30 days from the date of receipt of correct documents.

Investors complaints / grievances not resolved within 30 days should be addressed to the Chairman & Managing Director for redressal.

#### Distribution of Shareholding (as at the year end)

No. of Equity Shares held	2001-2002				2000-2001			
	No. of Share holders	% of Share -holders	No. of Shares held	% Share -holding	No. of Share holders	% of Share -holders	No. of Shares held	% Share -holding
1 – 100	3628	74.93	345696	3.22	3630	76.21	350452	3.26
101 – 200	501	10.35	89805	0.84	477	10.01	85227	0.79
201 – 500	340	7.02	128672	1.20	303	6.36	114775	1.07
501 – 1000	147	3.04	119785	1.11	142	2.98	114842	1.07
1001 – 5000	145	3.00	371471	3.46	129	2.71	336154	3.12
5001 – 10000	36	0.74	260787	2.43	34	0.71	249355	2.32
10001 and above	45	0.92	9435808	87.74	48	1.02	9501219	88.37
Total	4842	100	10752024	100	4763	100	10752024	100



## Categories of Shareholding (as at the year end)

No. of Equity Shares held	2001-2002				2000-2001			
	No. of Share holders	% of Share -holders	No. of Shares held	% Share -holding	No. of Share holders	% of Share -holders	No. of Shares held	% Share -holding
Promoters	6	0.12	4456263	41.44	6	0.13	4456263	41.44
Mutual Funds & UTI	2	0.04	4100	0.04	2	0.04	131775	1.23
Banks & Financial Institutions	9	0.19	180200	1.68	10	0.21	180600	1.68
FII's	4	0.08	2750400	25.58	4	0.08	2750400	25.58
Corporates	93	1.92	747252	6.95	69	1.45	749598	6.97
Individuals	4693	97.13	1670241	15.53	4638	97.61	1549320	14.40
NRI's/OCBs	25	0.52	943568	8.78	23	0.48	934068	8.69
<b>Total</b>	<b>4842</b>	<b>100.00</b>	<b>10752024</b>	<b>100.00</b>	<b>4763</b>	<b>100.00</b>	<b>10752024</b>	<b>100.00</b>

**Plant locations :** Tirumandankudi Village  
Papanasam Taluk  
Thanjavur District  
Tamil Nadu State  
Pincode : 612 301

A. Chittur Village  
Virdhachalam Taluk  
Cuddalore District  
Pincode : 606 105

**Other useful information for Shareholders:**

Shareholders who have not yet encashed their dividend warrants for the years 1995-96 to 1998-99 may approach the Company

for revalidation / issue of duplicate dividend warrant quoting reference of their Ledger Folio Numbers.

In terms of Section 205A of the Companies Act, 1956, unclaimed equity dividend for the financial year(s) upto 1994-95 has been transferred to the General Revenue Account of the Central Government.

Shareholders are advised that dividend for the financial year ended March 31, 1995 onwards which remains unpaid/unclaimed over a period of 7 years have to be transferred by the Company to Investor Education & Protection Fund (IEPF) constituted by the Central Government under Section 205A & 205C of the Companies Act, 1956.

## Report of the Board of Directors

# Dear

# Shareholders,

Your Directors present their 47<sup>th</sup> Annual Report on the working of the Company for the year ended June 30, 2002.

	( Figures in Rupees )	
	2001-2002	2000-2001
Profit before Interest & Depreciation	147,113,365	390,941,397
Less: Interest and Finance Charges	141,852,929	239,154,032
Depreciation	63,769,600	97,140,558
Profit before Tax	(58,509,164)	54,646,807
Less: Provision for Taxation		
- Current Tax	—	—
- Deferred Tax (Net)	(1,671,785)	—
- Wealth Tax	50,000	81,137
Profit after Tax	(56,887,379)	54,565,670
Less: Share Issue Expenses written off	543,252	931,297
Add: Provision for tax for earlier years written back	—	368,931
	(57,430,631)	54,003,304
Balance brought forward from previous year	155,650,090	138,484,532
Debenture Redemption Reserve no longer required written back	10,000,000	—
Profit available for appropriation	<b>108,219,459</b>	<b>192,487,836</b>
Appropriation :		
Dividend on Preference Shares	24,666,666	33,428,082
Tax on distributed profit	—	3,409,664
Surplus carried to Balance Sheet	83,552,793	155,650,090
<b>TOTAL</b>	<b>108,219,459</b>	<b>192,487,836</b>