

Triveni Engineering & Industries Limited  
Annual Report 2005-06



**Power**  
unleashed!

## Forward-looking statement

In this Annual Report we have disclosed forward-looking information to enable investors to comprehend our prospects and take informed investment decisions. This report and other statements - written and oral - that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify

such statements by using words such as 'anticipate', 'estimate', 'expects', 'projects', 'intends', 'plans', 'believes', and words of similar substance in connection with any discussion of future performance.

We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or

unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind.

We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

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## Who we are

One of the three  
largest producers  
of sugar in India

Market leader in  
steam turbines

Report  junction.com

Market leader in  
high-speed gears  
and gearboxes

A leading player  
in water and  
wastewater  
treatment equipment

Triveni Engineering & Industries Limited defines the dynamism, growth and diversity of business operations through its de-risked business portfolio in the agri-commodity and engineering fields.



# Triveni Engineering & Industries Limited

Sugar business

Engineering business

Sugar business group  
(SBG)

Agri-business  
(Triveni Khushali Bazaar)

Turbine business group  
(TBG)

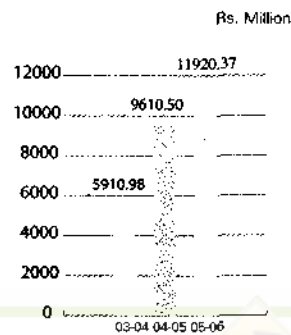
Branded sugar  
(Shagun)

Gear business group  
(GBG)

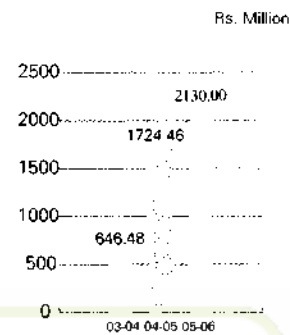
Co-generation business  
group (CBG)

Water business group  
(WBG)

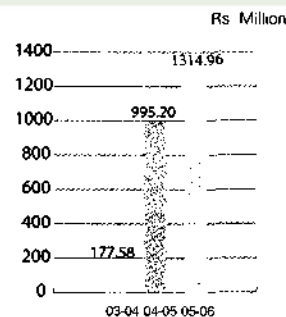
# Financial and operational highlights



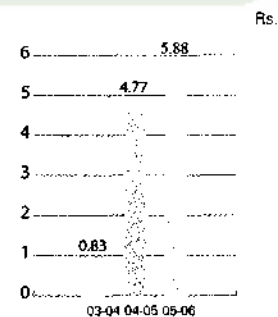
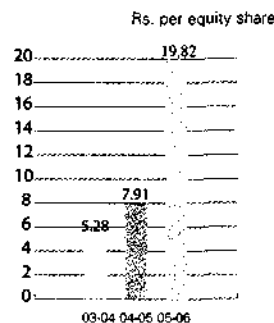
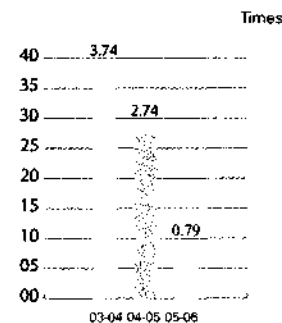
Net sales



EBITDA



Profit after tax

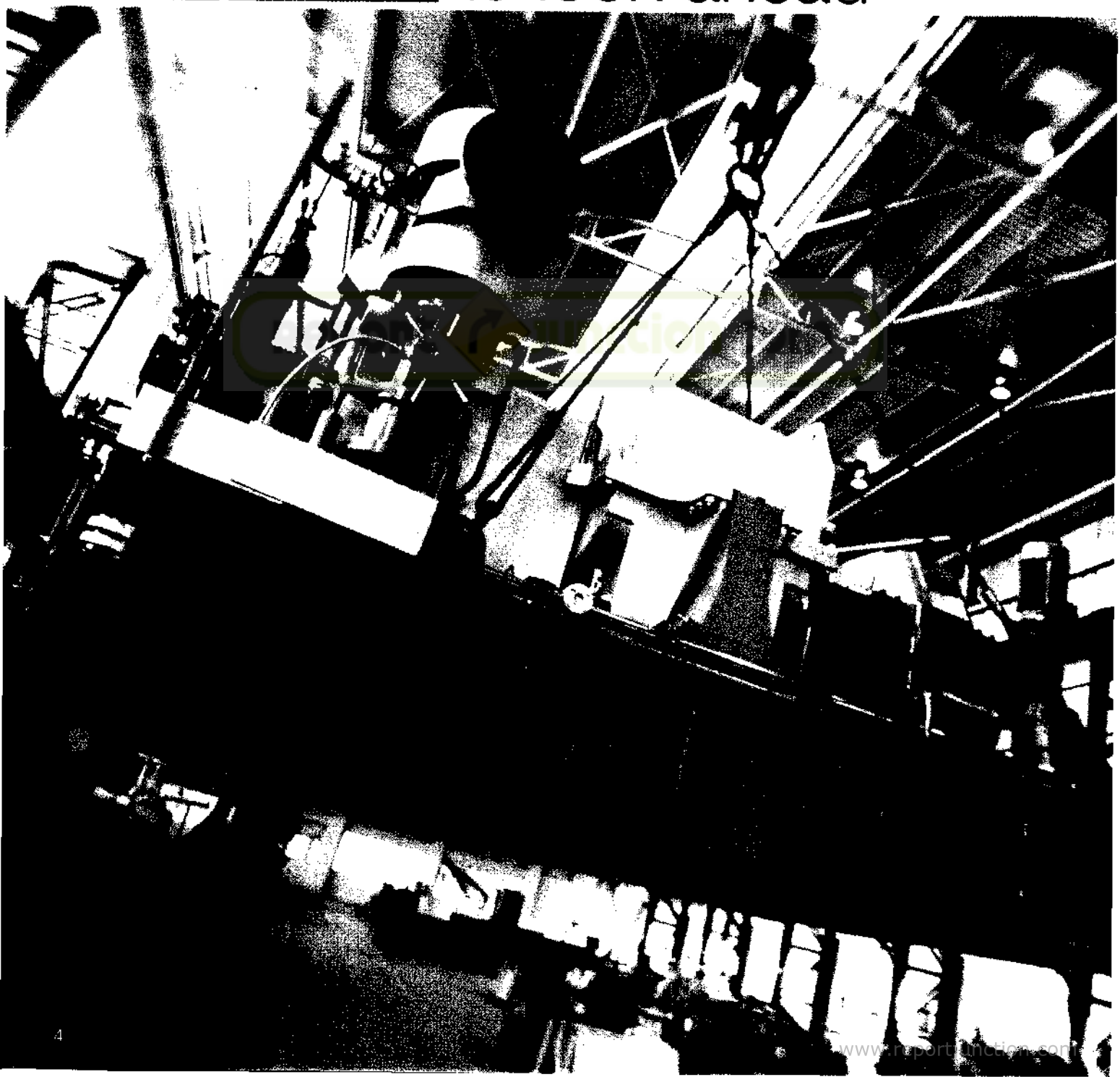
Earnings per share  
(post bonus issue)Book value  
(post bonus issue)

Total debt/equity ratio



increase in net turnover  
to Rs. 11920.37 mn

## The power to look ahead

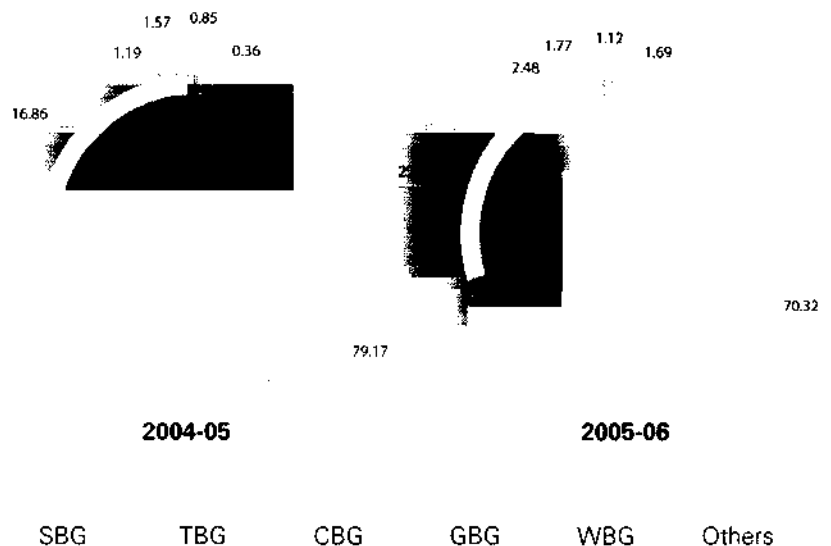




At Triveni, our principal achievement is that we started with one business, but leveraged our engineering knowledge to extend into four other growing and profitable businesses.

- The company, established as a sugar company more than seven decades ago, gradually diversified to the manufacture of turbines that served as a backward integration for its sugar business and also a standalone business opportunity.
- The company also extended to the manufacture of gearboxes that served as a backward integration for its turbine business in addition to an attractive independent business opportunity.
- Besides, the company diversified into futuristic businesses like water & waste-water treatment and rural retail.
- This complement of sugar and engineering as traditional and futuristic businesses has helped create a blend of cyclicity and consistency.

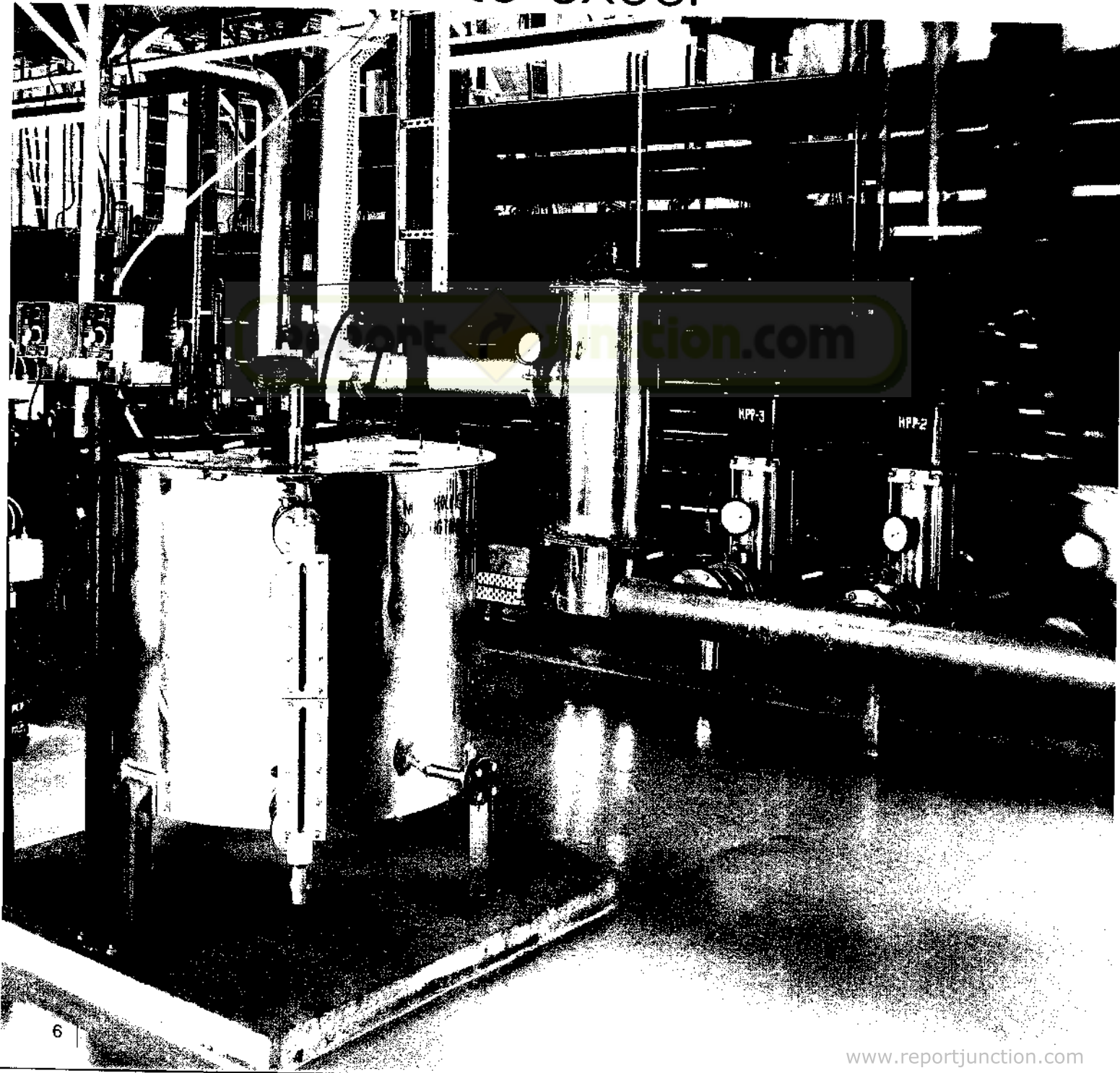
#### Divisionwise breakup of total external sales (%)





32%

# The power to excel





At Triveni, we are proud to have leveraged our deep understanding of engineering developments to provide cutting-edge products and services and emerge as the leading entity across our respective business space.

The company is proud to be a leader in each of its business space, marked by growing revenues and margins.

- This visibility is the result of the captive development of cutting-edge technology or a relevant collaboration with some of the most specialised technology providers the world over.
- The company has entered into technology collaborations with global leaders like Lufkin Inc. for the design and manufacture of high speed gears, with Sugar Research Institute (SRI) for the manufacture and design of sugar processing equipment, with Fincantieri Cantieri Navali s.p.a. for the manufacture of value-added mechanical equipment for marine applications, with Waukesha Engines for gas engines and with US Filter group companies (*Envirex, Ionpure, Memcor* and *Zimpro*) for water and waste-water treatment equipment and solutions.
- The company's technology competence is reflected in its ability to research, develop, absorb and replicate cutting-edge technologies into winning products and services; be it SRI continuous vacuum pans, self-designed twisted tapered blades, Ionpure CEDI modules or Memcor membrane systems.
- The company has complemented these cutting-edge products with timely service, resulting in an unmatched value proposition in India and a growing presence in the international markets.
- The result is that the company is one of the three largest sugar manufacturers in India, an established leader in steam turbines and high-speed gears and gearboxes and a leading player in the country's water and waste-water treatment equipment industry.



EPS on a nominal value  
of Re 1 per share

to change  
a paradigm