

TULSYAN NEC LIMITED

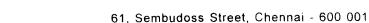
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ANNUAL REPORT 2004 - 2005



TULSYAN NEC LIMITED



Corporate Office 5th Floor, 147, Greams Road, Chennai 600 006.

Administrative Office 37, Kaveriappa Layout, Miller Tank Bund Road

Vasanth Nagar, Bangalore - 560 052.

Steel Division 39, Dr. Harikrishna Naidu Street

Registered Office

Ambattur, Chennai - 600 053.

A 15/N, (Pt) SIPCOT Indl. Complex,

Gummudipoondi

Chengalpet Dist., Tamil Nadu.

D-4, SIPCOT Indl. Complex,

Gummudipoondi,

Chengalpet Dist. Tamil Nadu

Windmill:

1. Kudimangalam, Udumalapet, Tamilnadu

2. Pazhavoor, Tirunelveli Dist. Tamilnadu

Synthetics Division 7-A, Doddaballapura Indl. Area,

Kasba Hobli, Karnataka.

2-B, Survey No. 16, Korandanahalli Malur Industrial Area, Malur Kolar Dist.

Karnataka.

477, E-4th Phase, Peenya Industrial Area.

Bangalore - 560 058, Karnataka.

Unit III, No. 343, 9th Cross, 4th Phase, Peenya II Stage, Bangalore - 560 058. Karnataka.

Plot No.E-4, Madkaim Indl. Area, Madkaim Village, Ponda Taluk, Goa.

Board of Directors L.K. Tulsyan

Executive Chairman Sanjay Tulsyan Managing Director S.Soundararajan P.T. Rangamani A.P. Venkateshwaran

S. Ramakrishnan

Bankers Canara Bank

Syndicate Bank Andhra Bank State Bank of India

IDBI

Auditors C.A. Patel & Patel, Chennai

Share Transfer Agents Cameo Corporate Services Ltd.

Subramanian Building 1 Club House Road Chennai - 600 002.



NOTICE TO THE SHAREHOLDERS

NOTICE is hereby given that the 58^h Annual General Meeting of the Company will be held on Monday the 22nd August, 2005 at 11.30 a. m. at NARADA GANA SABHA MINI HALL, 254, T.T.K. Road, CHENNAI – 600 018, to transact the following business:

ORDINARY BUSINESS

- To receive, consider and adopt the Audited Balance Sheet as at 31st March, 2005 and the Profit and Loss Account for the year ended on that data, together with the Report of the Directors and Auditors thereon
- To appoint a Director in the place of Shri P T Rangamani, who retires by rotation and being eligible, offers himself for re-appointment
- 3. To Declare Dividend
- To consider and if thought fit, to pass with or without modification, the following as an Ordinary Resolution:

"RESOLVED THAT M/s. C.A. Patel and Patel, Chartered Accountants, Chennai, retiring auditors of the Company be and are hereby re-appointed as auditors of the Company to hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting on a remuneration to be fixed by the Board of Directors of the Company"

SPECIAL BUSINESS

To consider and if though fit, to pass with or without modification, the following as an Ordinary Resolution.

 To regularise the appointment of Shri S Ramakrishnan, Director whose term of office expires on the date of Annual General Meeting

"RESOLVED THAT Shri S Ramakrishnan, who was appointed as an Additional Director in the meeting of the Board of Directors held on 31/01/2005 and who holds office as such up to the date of commencement of this Annual General Meeting and in respect of whom the Company has received notice in writing from member proposing him as candidate for the office of Director under the provisions of section 257 of the Companies Act 1956, along with the deposit of Rs. 500/- and who is eligible for appointment to the office of Director; be

- and is hereby appointed as Director of the Company"
- To consider and if though fit, to pass with or without modification, the following as an Ordinary Resolution.

To increase the remuneration of the Managing Director:

"RESOLVED THAT pursuant of section 310 and other applicable provision of the Companies Act, the company do hereby approve the revision in the remuneration and amendment of the terms and conditions of the existing agreement between the company and Mr. Lalit Kumar Tulsyan, Executive Chairman of the Company as specified in the draft supplemental agreement submitted to this meeting and initialed by the Chairman for the purpose of identification"

For and on behalf of the Board

Lalit Kumar Tulsyan

Place: Chennai Executive Chairman
Date: 19th June, 2005

NOTES:

A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND SUCH PROXY NEED NOT BE A MEMBER

The Proxies to be valid, should be lodged with the Share Transfer Agents, not less than 48 hours before the commencement of the Meeting.

The Register of Members and the Share Transfer Books of the Company will remain closed from Wednesday the 17th August, 2005 to Monday the 22nd August, 2005 (both days inclusive)

Members are requested to forward transfer requests, change of address, power of attorney, etc., to the Share Transfer Agents, viz., Cameo Corporate Services Ltd., 1, Club House Road, Chennai – 600 002

Members/Proxies are requested to bring the attendance slip duly filled in for attending the meeting and also their copy of the Annual Report

> Auditors Share Transfer Agents

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EXPLANATORY STATEMENT UNDER SECTION 173 (2) OF THE COMPANIES ACT, 1956

ITEM No. 5

Shri S Ramakrishnan was appointed as an Additional Director of the Company at the Board Meeting held on 31/01/2005. He has rich blend of hands on experience coupled with managerial and entrepreneurial skill over the last 25 years.

The company has received a notice in writing from a member along with a deposit of Rs. 500/- proposing the candidature of Shri S Ramakrishnan for the office of a director under the provisions of Section 257 of the Companies Act, 1956

The Board considers it desirable to receive the benefit out of his experience having regard to his qualifications and exposure

The Board recommends the resolution for aporival of the members.

ITEM No. 6

Shri Lalit Kumar Tulsyan is Managing Director, designated as Executive Chairman, of the Company.

The remuneration payable to Shri Lalit Kumar Tulsyan, Executive Chairman, was approved by shareholders at the Annual General Meeting held on 29th October 2001. The Board of Directors in their meeting held on 30th April, 2005 decided to recommend to the company in general meeting that the terms and conditions of service of Shri Lalit Kumar Tulsyan as to his remuneration be revised with effect from April 2005 as follows:

a) Salary be increased from Rs. 12,500 to Rs. 2,25,000 per month.

Copies of the existing agreement and the supplimental agreement are open for inspection at the Corporate Office of the Company during the business hours on any working day.

None of the Directors other than Shri Sanjay Tulsyan who is the relative of Shri Lalit Kumar Tulsyan are interested in the resolution.

The above statement may be regarded as an abstract of the terms of contract of variations and memorandum of interest under Section 302 of the Companies Act, 1956.







REPORT OF THE DIRECTORS TO THE SHAREHOLDERS

We take pleasure in presenting the 58th Annual Report of the Company together with the Audited Balance Sheet, Profit & Loss Account and Cash Flow Statement for the year ended 31st March, 2005.

FINANCIAL	Rupees in	Lacs
RESULTS	2004-2005	2003-2004
Profit before		
depreciation and Tax	802.64	546.40
Less: Depreciation	295.72	241.40
Profit for the year	506.92	305.00
Less: Current Tax	46.00	43.60
Deferred Tax	55.41	30.60
Add: Surplus		
brought forward	149.52	117.93
Public Issue/Prelimina	ıry	
Exp. written off	4.21	4.21
Amount available		
for appropriation	550.82	492.92
Appropriations:		
Dividend	60.00*	40.00
Corporate Tax	8.42	5.00
General Reserve	250.00	150.00
Balance carried forwa	rd 232.40	149.52

^{*} subject to approval of AGM

OPERATIONS AND OUTLOOK

The performance of your company for the current year continues to be satisfactory. The Profit before depreciation and tax has grown by 46.90% compared to the last year.

With constant vigil over ever-changing technological trends and consistent upgrading of equipment, your company is able to provide value added products to its customers. Indisputable superiority in quality and timely supplies has facilitated a continuous increase in demand for your company's product, which is being very closely monitored.

Your Directors re-assure that all efforts shall continue to sustain satisfactory margin and to further consolidate retained earnings.

DIVIDEND

Your Directors are pleased to recommend a Dividend of 12%, on the Equity Capital subject to members approval.

DIRECTORS

Mr.P.T. Rangamani. Director of the Company, retires by rotation and being eligible, offers himself for re-election. Mr. S. Ramakrishnan, who has been inducted in the Board as Additional Director during January, 2005, retires in this Annual General Meeting. He will be re-appointed a Director of the Company.

Mr. S.M. Tulsyan has resigned as Director, effective from 28/06/2005. The Board has placed on record its appreciation of the valuable services rendered by him.

AUDITORS

The Auditors of the Company M/s. C. A. Patel & Patel, Chartered Accountants, Chennai retire at the ensuing Annual General Meeting of the Company and being eligible, offer themselves for re-appointment.

PERSONNEL

None of the employees was in receipt of remuneration in excess of limits prescribed under section 217(2A) of the Companies Act, 1956.

FIXED DEPOSITS

The Company has complied with the provisions of Section 58A of the Companies Act, 1956 and Rules made thereunder relating to acceptance of deposits from public. There are no unpaid/unclaimed deposits.

DEMATERILAISATION OF SHARES

Your company has entered into an arrangement with National Securities Depository Limited (NSDL) and Central Depository Services Limited (CDSL) for Dematerialisation of the Company's shares in accordance with the provisions of the Depositories Act, 2001. Accordingly, our Company's shares can be dematerialised in the CDSL and NSDL under the ISIN - INE463D01016.

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DIRECTORS' RESPONSIBILITY STATEMENT

In compliance of Section 217(2AA) of the Companies Act, 1956, your Directors confirm that

- in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures:
- ii. such accounting policies have been selected and applied consistently and judgements and estimates made that are reasonable and prudent so as to give a true and fare view of the state of affairs of the Company as at 31st March, 2005 and of the Profit of the Company for the year ended on that date.
- iii. proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act for safe guarding the assets of the Company and for preventing and detecting fraud and other irregularities;

The Directors take this opportunity to convey their appreciation of the services rendered and support given by the Company's Bankers, Financial Institutions, Suppliers and Customers.

Your Directors thank you, the Shareholders, for your continued patronage.

For and on behalf of the Board **Lalit Kumar Tulsyan** *Executive Chairman*

Place: Chennai

Date : 19th July, 2005

iv the annual accounts have been prepared on a going concern basis.

AUDIT COMMITTEE

In compliance of Section 292A of the Companies Act, 1956, the Audit Committee of the Board has been re-constituted consisting of the following Directors:

- 1. Mr. S. Soundararajan Chairman
- 2. Mr. S. Ramakrishnan
- 3. Mr. A.P. Venkateshwaran

CORPORATE GOVERNANCE

Report on Corporate Governance is annexed

GENERAL

The particulars prescribed by Companies (Disclosure of Particulars in report of Board of Directors) Rules, 1988 are appended and form an integral part of this Report.



ANNEXURE TO DIRECTORS' REPORT

Information under section 217(1) (e) of the Companies Act, 1956

Α.	CONSERVATION OF ENERGY	2004 - 2005 Rs.	2003 - 2004 Rs.	
I.	Electricity			
	a. Purchases in units	33660651	20030581	
	Total Amount (Rs. in lacs)	1549.48	884.63	
	Rate per unit	4.61	4.61	
	b. Own generation in units	92400	4200	
	Unit per litre of diesel	3.50	3 .50	
	Cost per unit	8.00	6.51	
	II. Coal	****		
111	I. Furnace Oil			
	Consumption (litres)	1954800	1464974	
	Total Amount (Rs. in lacs)	262.58	191.96	
	Average Rate (Rs.)	13.43	13.10	
	ONSUMPTION PER UNIT OF PRODUCT inished Steel Products		pm _	
	Production	33456	25987	
	Electricity	107	111	
	Furnace oil	58	56	
M	IS. Ingots			
	Production	14789	15017	
	Electricity	1164	1142	
M	1S. Ingots			
	Production	12861	******	
	Electricity	1957		
C. T	ECHNOLOGY ABSORPTION	Not applicable	Not applicable	
D. A	CTIVITY RELATING TO EXPORTS			
i.	Foreign Exchange earned	7374.71	1065.05	
' ii	Foreign Exchange used	3588.17	815.02	
	: Chennai : 19 th July, 2005	For and on behalf of the Board Lalit Kumar Tulsyan Executive chairman		



STATEMENT PURUANT TO SECTION 212 OF THE COMPANIES ACT, 1956, RELATING TO SUBSIDIARY COMPANY

Α	(a) The extent of the company's int	terest in i	he subsidia	ary at the end of the financial y	ear on
1.	31/03/2005		Tulouan	Cookmologies Limited	
	Name of the Subsidiary Company		Rs.1,12,65	Fechnologies Limited	
2)	Paid-up Capital		Rs.1,12,00		
3)	Investment made by the Company			3,000/-	
4)	Extent of Interest of the Company	:	88.77%	•	
	(b) The Net aggregate amount of the Pr Account as on 31/03/2005	ofit of the	subsidiary	company not dealt with in the Com	pany's
1)	Net profit after tax of Tulsyan Technolofor the period ended 31st March, 2005	ogies Ltd		29,56,221	
2)	Company's share in the net profit of			26,24,237	
•	the Subsidiary Company				
3)	Less amount of the dividend received fr	om			
	the Subsidiary Company			NIL	
4)	Amount of profit of the Subsidiary Co			·	
	not dealt within the books of the Comp	oany		26,24,237	
	(c) The net aggregate amount of the Subsidiary Company dealt within	the profit	s of		
	the Company's Accounts			NIL	
	· · ·				
В	(a) The extent of the company's inter	est in the	subsidiary	at the end of the financial year	
В	on 31/03/2005		subsidiary	n com	
В	on 31/03/2005 1) Name of the Subsidiary Company		subsidiary :	Tulsyan Power Limited	
В	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital	4	subsidiary	Tulsyan Power Limited Rs.5,00,000/	
В	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan	y y	subsidiary	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/	
В	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital	y y	subsidiary : : :	Tulsyan Power Limited Rs.5,00,000/	
В	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan	y y y	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80%	in the
1)	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan 4). Extent of Interest of the Compan (b) The Net aggregate amount of the Company's Account as on 31/03/2005 Net profit after tax of Tulsyan Power L	y y y ne Profit	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80%	in the
	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan 4) Extent of Interest of the Compan (b) The Net aggregate amount of the Company's Account as on 31/03/2005 Net profit after tax of Tulsyan Power L for the period ended 31st March, 2005	y y y ne Profit	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80% sidiary company not dealt with	in the
1)	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan 4). Extent of Interest of the Compan (b) The Net aggregate amount of the Company's Account as on 31/03/2005 Net profit after tax of Tulsyan Power L	y y y ne Profit	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80% sidiary company not dealt with	in the
1)	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan 4) Extent of Interest of the Compan (b) The Net aggregate amount of the Company's Account as on 31/03/2005 Net profit after tax of Tulsyan Power L for the period ended 31st March, 2005 Company's share in the net profit of	y y ne Profit imited	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80% sidiary company not dealt with	in the
1)	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan 4). Extent of Interest of the Compan (b) The Net aggregate amount of the Company's Account as on 31/03/2005 Net profit after tax of Tulsyan Power L for the period ended 31st March, 2005 Company's share in the net profit of the Subsidiary Company Less amount of the dividend received for	y y ne Profit imited	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80% sidiary company not dealt with	in the
1)	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan 4) Extent of Interest of the Compan (b) The Net aggregate amount of the Company's Account as on 31/03/2005 Net profit after tax of Tulsyan Power L for the period ended 31st March, 2005 Company's share in the net profit of the Subsidiary Company	y y ne Profit imited	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80% sidiary company not dealt with NIL NIL	in the
1) 2) 3)	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan 4) Extent of Interest of the Compan (b) The Net aggregate amount of the Company's Account as on 31/03/2005 Net profit after tax of Tulsyan Power L for the period ended 31st March, 2005 Company's share in the net profit of the Subsidiary Company Less amount of the dividend received for the Subsidiary Company	y y ne Profit imited rom	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80% sidiary company not dealt with NIL NIL	in the
1) 2) 3)	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan 4) Extent of Interest of the Compan (b) The Net aggregate amount of the Company's Account as on 31/03/2005 Net profit after tax of Tulsyan Power L for the period ended 31st March, 2005 Company's share in the net profit of the Subsidiary Company Less amount of the dividend received fithe Subsidiary Company Amount of profit of the Subsidiary Cont dealt within the books of the Company The net aggregate amount of the profits	y y ne Profit imited rom ompany pany	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80% sidiary company not dealt with NIL NIL NIL	in the
1) 2) 3) 4)	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan 4) Extent of Interest of the Compan (b) The Net aggregate amount of the Company's Account as on 31/03/2005 Net profit after tax of Tulsyan Power L for the period ended 31st March, 2005 Company's share in the net profit of the Subsidiary Company Less amount of the dividend received fithe Subsidiary Company Amount of profit of the Subsidiary Conot dealt within the books of the Company	y y ne Profit imited rom ompany pany	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80% sidiary company not dealt with NIL NIL NIL	in the
1) 2) 3) 4)	on 31/03/2005 1) Name of the Subsidiary Company 2) Paid-up Capital 3) Investment made by the Compan 4) Extent of Interest of the Compan (b) The Net aggregate amount of the Company's Account as on 31/03/2005 Net profit after tax of Tulsyan Power L for the period ended 31st March, 2005 Company's share in the net profit of the Subsidiary Company Less amount of the dividend received fithe Subsidiary Company Amount of profit of the Subsidiary Cont dealt within the books of the Company The net aggregate amount of the profits	y y ne Profit imited rom ompany pany	ctio	Tulsyan Power Limited Rs.5,00,000/ Rs.4,94,000/ 98.80% sidiary company not dealt with NIL NIL NIL	in the

On behalf of the Board

L. K. Tulsyan Sanjay Tulsyan S. Soundararajan
Executive Chairman Managing Director Director

Place: CHENNAI'
Date: 19th July, 2005

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REPORT ON CORPORATE GOVERNANCE:

(Pursuant to Clause 49 of the Listing Agreement)

Your Company aspires to follow the best practices in the area of corporate governance and the principles of fair representation and full disclosure in all its dealings and communications.

Your Company's annual reports, results presentations and other forms of corporate and financial communications, provide extensive details.

1. Company's Philosophy on code of Governance

Your Company's Philosophy on the code of Governance is to enhance the Long term Economic value of the Company, its Shareholders and all its Stakeholders by adopting better Corporate Practices with highest levels of transparency, accountability and equity in all facets of its operation.

2. The Board of Directors

The Board of Directors consists of Six Directors. Your company has an optimum combination of Executive and Non-Executive Directors with not less than Fifty Percent of the Board of Directors comprising of Non-Executive Directors. All the members of Board are eminent persons with expertise and extensive experience in different field and have made outstanding contribution to the Industry. Composition and Category of Directors is as follows:

the	Directors
	f the

Executive Chairman Shri Lalit Kumar Tulsyan

Executive-Not Independent

Managing Director Shri Sanjay Tulsyan

Executive-Not Independent

Director - Finance Shri A P Venkateshwaran

Executive-Not Independent

Non-Executive-Independent Directors* Shri S. Soundararajan Shir P. T. Rangamani

Shri S Ramakrishnan

Attendance of each Director at the Board Meeting, last Annual General Meeting and Number of other Directorship and Chairmanship of Committee of each Director in various companies

	Attendance Particulars		No. of other Directorships and Committee Memberships/ Chairmanship		
Name of Director	Board Meeting	Last AGM	Other Directorhsip	Committee Membership	Committee Chairmanship
Shri Sanjay Tulsyan Shri L K Tulsyan Shri S M Tulshyan Shri S Soundararajan Shri P T Rangamani Shri A P Venkateshwaran Shri S. Ramakrishnan	Nine Nine Three Nine Nine Nine Two	Yes Yes No Yes Yes Yes No	Five Six Five One None None Two	None One None None None None	None None None None None None

Number of Board Meetings held and the dates on which held:

Nine Board Meeting were held during the year, as against the minimum requirement of four meetings. The dates on which the meeting were held are as follows: 16th April 04, 29th April 04, 03rd June 04, 30th July 04, 30th August 04, 30th October 04, 10th January 05, 31th January 05, and 7th March 05.

^{*}As per the judgment of the Board these are Independent Directors within the meaning of explanation to Clause 49-1A of the Listing Agreement.