

50th
Annual General Meeting



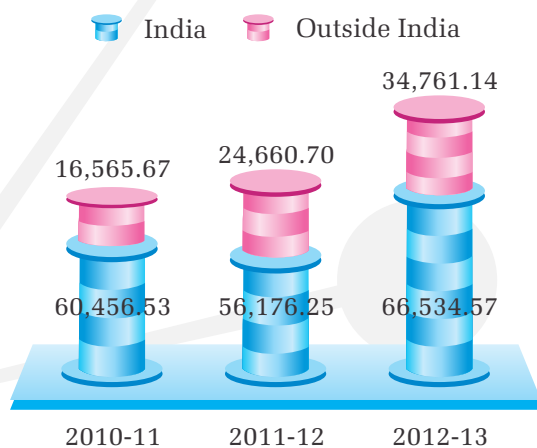
UNICHEM
LABORATORIES LTD.

Touching Human Lives

Annual Report
2012-13

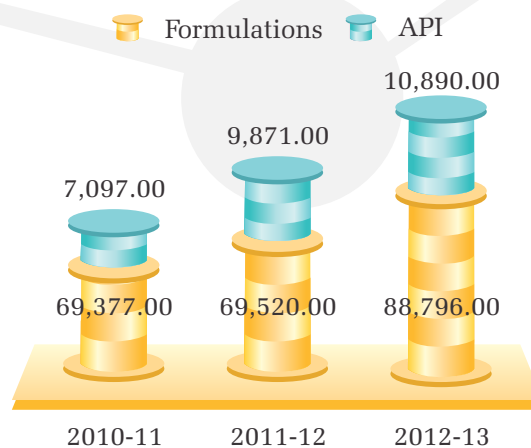
Financial Highlights

Sales Mix by Geographical Segment*
(₹ in lacs)



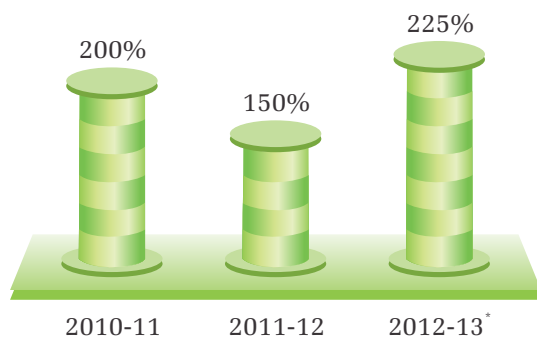
* Including Income from Operations

Sales Revenue Mix*
(₹ in lacs)



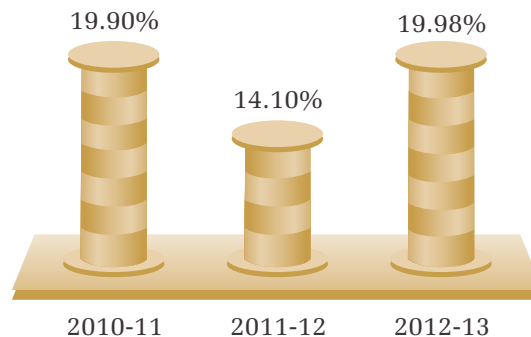
* Excluding Income from Operations

Dividend (in %)

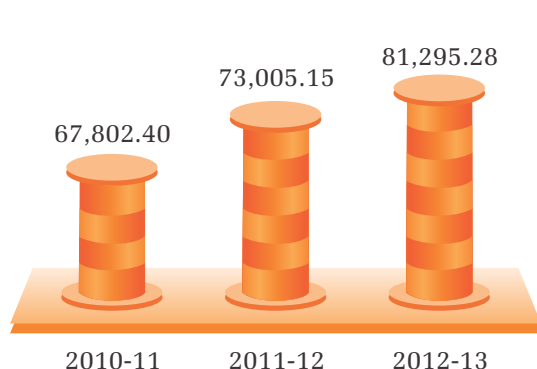


* Proposed

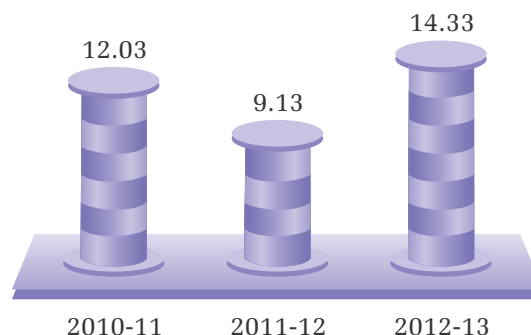
Return on Capital Employed (in %)



Net Worth (₹ in lacs)



**Earnings per share (Basic)
(in ₹)**



Board of Directors



Dr. Prakash A. Mody
Chairman & Managing Director



Prafull Anubhai
Independent Director



Ramdas M. Gandhi
Independent Director



Nasser Munjee
Independent Director



Prafull D. Sheth
Independent Director



Anand Mahajan
Independent Director



Top Brands



LOSAR



Ampoxin



UNIENZYME



Telsar



Trika

Top Brands

**OLSAR[®]**

Serta®



METRIDE®



TG-tor®



Zyncet[®]



LeZyncet®



Top Brands



RANX[®]



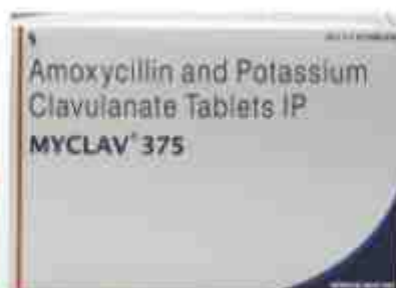
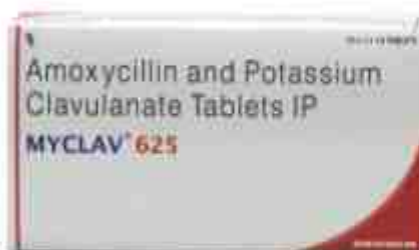
UNISTAR[®]



CORVADIL[®]



CEFIPOWER[®]



MYCLAV[®]

Corporate Social Responsibility

Adiwasi Unnati Mandal (AUM)

Adiwasi Unnati Mandal (AUM) founded by Late Mr. Amrut Mody along with co-founder Late Mr. Shantibhai Sheth. It is a known fact that the founder of our organization, Late Mr. Amrut Mody, always believed that good health is a basic human need and it is our duty to respond to this social need especially for the economically backward sections. Service to the society played an important role in Mr. Mody's life. However, very few of us know of the zeal with which Mr. Mody "walked the talk". The same zeal which encouraged him to establish the Adiwasi Unnati Mandal (AUM). Your Company's Chairman and Managing Director, Dr. Prakash Amrut Mody is Trustee in AUM. AUM has strong and dedicated team of Paramedical, Eye Care and Medical Committee.



Your Company donated Tata Sumo and Tata Winger during the year to AUM. This vehicle is utilised for transporting doctors and paramedical volunteers from Mumbai to Shahpur and back where major social activity of the AUM is carried out.



AUM caters to medical needs of adiwasi population of Shahpur taluka of Thane district. AUM conducts regular Medical checkup, Dental check-up camps, cataract diagnosis, diabetes screening, Nutrition programmes, arranges distribution of free medicines and provides regular treatment to patients for TB, epilepsy and leprosy at the Centre with the help of dedicated team of doctors and volunteers who have been rendering selfless service. During the year 14,521 patients were treated at OPD camps held at various centres,

During the year 12 diagnostic camps were held at Taki, 7 at Panchghar and 1 camp at Pivli for cataract surgery and during the year 201 patients cataract surgery were successfully carried at "Bombay City Eye Institute and Research Centre, Babulnath". 540 needy people were provided with the spectacles and dark glasses were provided to patients who had undergone cataract surgery.

Besides Health care programmes AUM also conducts various activities like distribution of notebooks, compass boxes, shoes, books and other useful items to school children. This were distributed amongst more than 2000 students from 35 schools. Other Programmes like free distribution of medicines, bicycles for school girls, umbrellas, clothes and nutrition food were provided to needy people.

Corporate Social Responsibility

Amrut Mody School of Management (AMSoM)

Unichem has volunteered to be the chief donor to Amrut Mody School of Management [AMSoM] which is promoted by Ahmedabad Education Society. During the year, the Company donated a sum of ₹ 2 crores to this Management School. This donation was made in the memory of Dr. P. A Mody's beloved father Mr. Amrut Mody, who was a pioneer in Indian Pharmaceutical Industry and a visionary Technocrat and was instrumental in supporting and contributing through endowments to educational institutions during his life time.

The Amrut Mody School of Management took its current shape after Ahmedabad Education Society established Ahmedabad University, recognized by UGC as Private University. It is located in the most livable city of Ahmedabad, Gujarat. AMSoM is delivering business education through three of its institutions which are as follows:

Postgraduate

Institute of Management (PGIM)

- 2-year full-time Masters of Business Administration
- 15-month full-time Entrepreneurial MBA
- Postgraduate Diploma in Business Administration (evening)



H. L. Institute of Commerce (HLIC)

- 3-year Bachelor of Commerce



B. K. Majumdar Institute of Business Administration (BKMIBA)

- 3-year Bachelor of Business Administration
- 3-year fast-track Bachelor of Business Administration (Honours)



Each AMSoM institution has become the temple of higher learning keeping in line with the vision of Ahmedabad University. Community of students and their parents have bestowed this status through making its programmes in their most preferred list. The dynamic leadership of the Governing Council members of AES has enabled its institutions to spread the light of knowledge and wisdom in diverse fields of education. Its institutions keep establishing new benchmarks for others to follow.

AMSoM has created physical, IT and knowledge infrastructure which is in line with future requirements. The School's faculty and staff are dedicated towards educational excellence, development of students & nurturing environment fostering development of skills and personality, so that the main stakeholders can become a good citizens and partners in progress.

The main aim of Ahmedabad University is to provide Global education at local costs, context and ethos. Towards this direction, the University and its faculty and students are very much interested in and involved with community work or social work as part of personality building requirement. During the academic year 2012-13, Amrut Mody School of Management carried out many activities of this nature. Some of them are listed under:

Financial Assistance:

PGIM, as per the policy of Ahmedabad University offered financial assistance to all who have economic need and guarantees upfront meritorious students who get admission in the University will not be stopped from pursuing education because of the family of the student has weak economic background. This is done without any upper limit on total amount of financial assistance that can be granted.

Corporate Social Responsibility

In the year 2012-13 the following scholarships were provided:

Institution	Number of students offered Financial assistance by University	Amount (₹)
PGIM	24	12,27,500
BKMIBA	13	3,26,000
HLIC	30	7,00,000

Other cultural, social, community related and educational activities of AMSoM:

Students of the above three institutions conducted a number of the above said activities mainly:

Navratri for Visually impaired persons, teaching to visually impaired and needy, protection of heritage building, rehabilitation of youth, education to slum children, serving senior citizens and old age home, serving specially challenged children and serving disabled persons through 25 different NGO's. Few photographs are given below:

Other community service related activities included Blood donation camps, Rakshabandhan for visually impaired persons, teaching at Juvenile observation Home, AIDS awareness and Eye Donation Seminar and many other activities.

Few photographs are given below:



Endowment to Bombay College of Pharmacy

Bombay College of Pharmacy is one of the pioneer pharmacy colleges in India, imparting quality pharmaceutical education & training for the last 50 years. BCP was founded in 1957 by the Indian Pharmaceutical Association-Maharashtra State Branch (IPA-MSB) with financial assistance from Government of Maharashtra and several pharmaceutical corporations including Unichem. Unichem contributed 1% of its issued capital to Bombay College of Pharmacy in the form of shares as endorsement. This college is managed independently without any interference from Unichem.

Our Company is considering donating some of its analytical instruments to BCP and other pharmacy and technology colleges. Our Company has provided industry based training to several pharma and technical students over the years.

State-of-the-art Manufacturing Plants



Ghaziabad



Roha



Goa



Goa CoE



Pithampur



Baddi



Sikkim