



UNICHEM
LABORATORIES LTD.

Corporate Information

Board Committees

Audit Committee

Mr. Prafull Anubhai - Chairman
Mr. Prafull Sheth
Mr. Dilip Kunkolienkar
Mr. Anand Mahajan
Dr. (Mrs.) B. Kinnera Murthy

Stakeholders' Relationship Committee

Mr. Prafull Anubhai - Chairman
Dr. Prakash A. Mody
Dr. (Mrs.) B. Kinnera Murthy

Nomination and Remuneration Committee

Mr. Prafull Anubhai - Chairman
Mr. Prafull Sheth
Mr. Anand Mahajan

Corporate Social Responsibility Committee

Dr. Prakash A. Mody - Chairman
Mr. Prafull Anubhai
Dr. (Mrs.) B. Kinnera Murthy

Company Secretary & Compliance Officer (Head - Legal & Company Secretary)

Ms. Neema Thakore

Deputy Chief Financial Officer

Mr. Sandip Ghume

Registered Office

Unichem Laboratories Limited
CIN:L99999MH1962PLC012451
Unichem Bhavan, Prabhat Estate, Off S. V. Road
Jogeshwari (West), Mumbai - 400 102.
Tel.: (022) 6688 8333 • Fax.: (022) 2678 4391
Website: www.unichemlabs.com
E-mail Id.: shares@unichemlabs.com

Statutory Auditors

N. A. Shah Associates LLP
Chartered Accountants
B 41-45, Paragon Centre
Pandurang Budhkar Marg
Worli, Mumbai - 400 013

Registrar and Share Transfer Agents

Link Intime India Private Limited
C 101, 247 Park, L B S Marg
Vikhroli (West), Mumbai - 400 083
Tel.: (022) 4918 6000 • Fax.: (022) 4918 6060
E-mail Id.: mumbai@linkintime.co.in

Cost Auditors

Kishore Bhatia & Associates
701/702, D-Wing, 7th Floor
Neelkanth Business Park
Nathani Road, Vidyavihar (West)
Mumbai - 400 086

Plant Locations

FORMULATION PLANTS

GHAZIABAD

C 31, 32 & D10, Industrial Area
Meerut Road, Ghaziabad - 201 003
Uttar Pradesh

GOA

Plot No. 10, 11, 15, 17, 17A & 18
Pilerne Industrial Estate
Pilerne, Bardez - 403 511, Goa

BADDI

Bhatauli Kalan
District Solan, Baddi - 173 205
Himachal Pradesh

API PLANTS

ROHA

99, MIDC Area, Roha
District Raigad - 402 116
Maharashtra

PITHAMPUR

Plot No. 197, Sector - I
Pithampur, District Dhar - 454 775
Madhya Pradesh

KOLHAPUR

Plot No. T - 47, Five Star MIDC
Kagal - Hatkanangale, District Kolhapur - 416 236
Maharashtra

Board of Directors



(L) to (R)

Mr. Dilip Kunkolienkar
Director Technical

Mr. Prafull Sheth
Independent Director

Mr. Anand Mahajan
Independent Director

Mr. Prafull Anubhai
Independent Director

Dr. Prakash A. Mody
Chairman & Managing Director

(Dr.) (Mrs.) B. Kinnera Murthy
Independent Director

Message from the Chairman



Dear Stakeholders,

I am pleased to present you with the 56th Annual Report of your Company.

The financial year 2018-19 was the first complete year of the “New” Unichem with the world as its market. Your Company is today set to reap the rewards of over six decades of consistent commitment to the basic values of integrity, quality and reliability in its thrust to develop a global market.

In conducting our business, we are guided by the famous quote widely attributed to Aristotle - **“We are what we repeatedly do. Excellence, then, is not an act, but a habit.”**


It is this approach of constantly striving for excellence that has led to your Company being

known for “Quality” and “Reliability” the world over. Unichem today is known globally for its excellence in drug manufacturing, both in the areas of APIs (Active Pharmaceutical Ingredients) and Formulations. The dedication to excellence will ensure the long-term success of your Company in the global pharma market.

This intrinsic philosophy saw your Company’s facilities successfully clearing multiple inspections by regulatory bodies from across the globe during the year under review. These included successful completion of USFDA (US Food and Drug Administration) inspections of the Formulation and API facilities at Ghaziabad, Roha and Pithampur. Your Company also received an Establishment Inspection Report (EIR) for its Jogeshwari office (Mumbai) for post marketing adverse drug experience inspection. I am confident that our drive for quality, reliability and excellence will ensure that we continue to not just meet but surpass the stringent cGMP (Current Good Manufacturing Practice) standards required for doing business in the regulated markets.

Post divestment of the Domestic Formulation Business, your Company has continued to focus its energies in the global regulated markets, which is evident from the robust performance it has delivered in the USA formulation business with a significant improvement over the past years.

Standalone Sales / Income from Operations (Gross) increased to ₹96,773.89 lakhs from ₹66,646.97 lakhs in the previous year, registering a growth of 45.20%. Consolidated Sales/Income from Operations (Gross) stood at ₹1,18,004.68 lakhs as compared to ₹81,498.48 lakhs (continuing operations) in the previous year, registering an increase of 44.80%.



During the year under review; your Company received ANDA (Abbreviated New Drug Application) approvals from the USFDA for Montelukast Chewable Tablets, Tadalafil Tablets, Pramipexole Dihydrochloride Tablets, Allopurinol Tablets and Valsartan Tablets. Your Company also filed 14 ANDAs and 1 PAS (Prior Approval Supplement) for new formulations. The ANDA submissions include 1 Para IV filing. Your Company also submitted 12 USDMFs (US Drug Master Files), 1 CEP (Certification of Suitability of European Pharmacopoeia) and 2 Brazil dossiers.

The above is a fitting testament to your Company's strategy of investing in R&D, with efforts led by our R&D Centre of Excellence in Goa that focuses on API Process Research, API Process Research Analytics, Formulation Development, Formulation Development Analytics, Clinical Research and Intellectual Property Management.

The year also saw implementation of your Company's capital expenditure program across all manufacturing units, which continued to be funded through internal accruals with significant emphasis on modernization and expansion of capacity. This would bolster our efforts to increase business in the global regulated markets we serve.

To meet the demands of incremental growth, your Company has made strategic investments in two Hyderabad based companies, namely Optimus Drugs Private Limited and Opatrix Laboratories Private Limited, engaged in the business of researching, developing, manufacturing, marketing and distribution of API and intermediates. The key objective of this investment is to gain access to their USFDA approved manufacturing facilities for API and intermediates. This will provide the Company

with additional capacity to meet its immediate requirements and to fulfil its export orders.

Considering the continued good performance, it gives me great pleasure to inform you that the Board of Directors of your Company have recommended a dividend of ₹4/- per share (200%). The dividend shall be paid if approved by the Shareholders at the 56th Annual General Meeting.

I take this opportunity to extend my gratitude to all our stakeholders and our esteemed Board members for their guidance and support. I am also thankful to our customers, business associates, banks and financial institutions who continue to encourage us by reposing their faith and trust in us. Of course, all of this would not be possible without our employees who share our values and are earnestly contributing to Unichem's transformation into a global pharma player.

I remain optimistic about the future and look forward to your support on this continued transformational journey of the "New" Unichem.

Dr. Prakash A. Mody

Chairman & Managing Director

May 24, 2019

Corporate Social Responsibility (CSR)

Sanitation units at Goa, Kolhapur and Baddi



Health checkup conducted at schools in Goa



Renovation of Government hospital in Pithampur



Corporate Social Responsibility (CSR)

Educational activities and Infrastructure projects at Goa, Baddi, Roha and Ghaziabad



Tree Plantation and Environment Protection Awareness in Goa



Chairman's Club Awards 2019



Corporate Social Responsibility (CSR)

UNICHEM - TOUCHING LIVES

The thought of giving back to the society is deeply embedded into the DNA of your Company. This DNA always encourages it to channelize its resources towards touching numerous lives. The constant urge to make a difference, inspires your Company to be part of various projects spread across the society, resulting in touching thousands of lives. The initiatives by your Company provide a platform to its employees to volunteer and do their bit for the society. The support and involvement from the leadership team makes it easily possible.

Your Company's CSR activities are focused in the below mentioned sectors:

- Health and Sanitation
- Education and Infrastructure
- Environment

HEALTH AND SANITATION

Sanitation Units

Your Company took a major step towards the welfare of the society in one of the most crucial areas of Health and Sanitation at various locations across India, by building multiple sanitation units.

Kolhapur

In the rural areas of Kolhapur, girls do not have access to education, one of the reasons being the unavailability of sanitation facilities. To solve this issue and to support education, your Company has built and is maintaining toilets for use of 350 children at schools of Kumar Vidyamandir and Kanya Vidyamandir, Talandage situated at the outskirts of the city.

Goa

Your Company has constructed community toilets in a market in Saligao Village. This was supported by the Village Panchayat of Saligao. This market is always flooded with people who come from surrounding areas, as it is the only market available in 6 kms radius. This initiative will help almost 400 to 500 people a day.

Baddi and Ghaziabad

Your Company has constructed many modular toilets in the area in and around Baddi in the past couple of years. This year similar twin modular toilets were constructed and are being maintained in Ghaziabad.

This area also covers government schools and police stations. As a commitment to maintain the facility, water and electricity supply in the toilets is provided by your Company.

Health checkup at Schools in Goa

Health checkup and Awareness program was executed by the Voluntary Health Association of Goa, at the Seminary of Our Lady, Pilerne. The medical camp was conducted exclusively for all students in schools in and around Pilerne and Saligao by Pediatricians, Dermatologists, Ophthalmologists and Dentists from the Goa Medical College and Goa Dental College, making it a self-sustaining initiative. Approximately 2,100 students were covered. Employees also volunteered for this health checkup at the schools.

Renovation of Government Hospital at Pithampur

Under this initiative your Company has renovated the infrastructure and upgraded the facilities in the government hospital at Pithampur. This is aimed to provide better and quality health services and infrastructure to patients. Renovation of labor room, operation theater, pathology lab, 2 OPDs, X-Ray room and postpartum room was completed with air conditioning, wherever required, and with proper electrification and lighting.

Adiwasi Unnati Mandal (AUM)

AUM was founded by the late Shri Amrut Mody along with co-founder the late Shri Shantibhai Sheth in the area of Shahpur Taluka in Thane district. Your Company's Chairman & Managing Director, Dr. Prakash A. Mody, has actively continued this legacy inherited by him with great enthusiasm and vigour. The activities include health checkups, distribution of first aid boxes, eye operations, vision enhancement aids, treatment of diseases like Leprosy etc.

Children of the World (India)

Your Company tied up with Children of the World (India) a non-profit, secular charitable trust. Their residential centre "Vishwabalak Kendra" at Nerul, Navi Mumbai, shelters lost, abandoned or relinquished infants and children, with the aim of placing them within loving and nurturing families. The Centre caters to about 80 children every year. The primary objective of the Child Care Centre is to nurture the children, providing them with a professionally managed loving home, full of care, warmth and an opportunity for physical, emotional and intellectual growth, until they are rehabilitated with suitable adoptive families through legal procedures, at the earliest. Some of these children have special needs.

Your Company's support helped to provide better care and facilities for children who reside at the Child Care Centre.

EDUCATION AND INFRASTRUCTURE

Road development for Village at Roha

Along with the Gram Panchayat of Roha, your Company has taken initiatives to develop the local village road in Roha. This road will help the local people to have better infrastructure.



Goa, Baddi, Roha and Ghaziabad

School benches, bags, stationary kits etc. were distributed to students in government schools across various locations in the country.

School playground was renovated for the school children in Baddi. Swings and children's slides were set up for children to enjoy the playground.

Your Company donated laptops in schools at Roha. This gives the students an opportunity to enter the world of digital education which is the need of the hour.

Your Company took an initiative to renovate government school buildings at Roha and Baddi. These initiatives are providing students and teachers with a conducive educational environment.

Indian Pharmaceutical Association

Your Company provides scholarships to aspiring pharma students for the course spread over four years. These scholarships are provided to students who are inclined towards studies but are not able to afford education. Around 40 students benefited from this initiative.

ENVIRONMENT

Tree plantation and protection awareness at Goa

As part of World Environment Day celebration, your Company distributed saplings to the employees so that they could plant the same in their villages and neighbourhood. A training session was also conducted to educate the employees about environment protection and reducing use of plastic. Your Company along with its employees volunteered in tree plantation at Goa in association with the village panchayat.

