

ANNUAL REPORT  
2018-2019





Established in 1984 Unick Fix-a-Form & Printers Ltd is a leading print house in Ahmedabad, India armed with in-house technology to assist brands & business' be distinctive in today's market.

Unick specializes in manufacturing a diverse range of packaging forms using various technologies. Unick's services range from Fix-a-form labels to print collateral.

#### FIX-A-FORM LABELS



PSA LABELS

#### IN MOULD LABELS



SHRINK SLEEVES



#### HEAT TRANSFER LABELS



CARTONS



#### PRINT COLLATERAL



Unick's vision is to provide complete packaging solutions & unparalleled support to clients & to be recognised as the market leaders in innovation.

Unick strives to be customer oriented, providing exceptional services and superior quality by combining highest level of expertise, innovation, robust processes, leading edge technologies and a relentless focus on continuous improvement.

We don't believe in resting on our laurels. We believe in constantly trying to set new standards. Be it in the acquisition of the latest machinery or in providing customized options, any problem is seen as an opportunity to expand our horizons.

Consistent customer satisfaction and committed internal teams have seen the company grow at a rapid pace to achieve industry recognition for its printing excellence.

-Hemen Vasa, Director



Unick started to take shape when Hemen Vasa & Bhupen Vasa delved into printing in 1984. There has been no looking back ever since. The company takes pride in being the first to have introduced the innovative product Fix-A-Form leaflet / booklet labels by the UK based Denny bros group established in 1945, the leading pioneer in printing industry, in India in its early years.

Unick then went on to partner with them in the year 2007 to expand its horizons.

**LETTER TO STAKEHOLDERS,**



Dear Stakeholders

It gives me immense pleasure to share with all the stakeholders the 27<sup>th</sup> Annual report of the company for the financial year 2019.

The awaited moment of communicating with you all have come again this year. I would like to update you all regarding the performance of Unick Fix-a-form & Printers Limited, Now we are stepping into the 27<sup>th</sup> Year of our existence and I am feeling proud in sharing with you the experiences faced by your Company during the year. It is the time to take a resolution and move ahead with new plans, projects and ideas. Bringing to your knowledge performance of the company is not my motive but to keep you informed about the challenges is my intention behind this.

**“Feathering your nest has been our sole object since the inception”**

Last year was the year that the Company listed on Bombay Stock Exchange (BSE). Financially, the company had an overall healthy performance considering the volatile economic and industrial scenario. During the financial year 2018-19, the revenue of the Company has increased from Rs. 2878.79 lacs to Rs. 3845.54 lacs it shows that the revenue of the Company increased by 33.58% approx. as compared to previous financial year 2017-18.

In conclusion, with an urge to succeed, we continually innovate and introduce new machine of printing and designing that satisfy the market's needs. Quality is the key factor in UNICK products. This compels the company to focus on and design with special care while selecting materials and production methods. We use advanced fabrication technology and manufacture to ensure higher quality standards and performance. We believe, we are better placed today than ever before to garner the immense growth opportunity in our industry. I would like to thank to all my colleagues across the country for their dedication commitment and contribution towards the growth of the Company. Our Company would be grateful to all its stakeholders for their continued support in future also.

**With Best Wishes**

**Sd/-**

**Date: 31.07.2019**  
**Place: Ahmedabad**

**Bhupen Navnit Vasa**  
**Chairman cum Managing Director**

## Company Information

### Board of Directors & Key Managerial Personnel

Mr. Bhupen Navnit Vasa	Managing Director
Mr. Heman Navnit Vasa	Whole time Director
Mr. Priyank Vasa	Whole-time Director
Mr. Purushottam Jagannath Bhide	Independent Director
Mr. Shantilal Dhingarmal Chopra	Independent Director
Mr. Andrew Haig Denny	Director
Mr. Akhtar Mirza	Independent Director (Till 11.03.2019)
Mrs. Jyotiben Solanki Rajeshbhai	Independent Director
Mr. Mukesh R Patel	Chief Financial Officer
Ms. Astha Pandey	Company Secretary

### **Statutory Auditor**

A.A. Memon & Co.  
Chartered Accountant  
606, 6<sup>th</sup> Floor, Span Trade Centre  
Ellisbridge, Ashram Road, Ahmedabad-6

### **Internal Auditor**

Shahir Asgar Khan & Co  
Chartered Accountant  
Paraskunj Society 1st Floor, Nr  
J P Chowk Opp Golden Tower, Ahmedabad

### **Secretarial Auditor**

Vishakha Agrawal & Associates  
Practising Company Secretaries  
3 rd floor, 75A, Scheme No.91,  
Malwa Mill, Indore 452001

### **Bankers**

State Bank of India  
The Cosmos Co. Op. Bank Ltd.

### **Share Transfer Agent**

Bigshare Services Pvt. Ltd  
A/802, Samudra complex,  
Near Klassic Gold, Girish Cold drink,  
C.G Road, Ahmedabad, Gujrat,

### **Registered Office**

Block No. 472, Tajpur Road,  
Changodar, Tal. Sanand  
Dist. Ahmedabad- 382213

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### **Annual General Meeting**

Day & Date	Monday, 30 <sup>th</sup> September, 2019
Time	04:00 P.M.
Venue	472, Tajpur Road, Ahmedabad - Rajkot Highway, Changodhar, Ahmedabad, Gujarat 382213

## NOTICE

Notice is hereby given that the 27<sup>th</sup> Annual General Meeting of the Members of Unick Fix-A-Form And Printers Limited will be held on Monday, 30<sup>th</sup> September, 2019 at 04:00 p.m. at 472, Tajpur Road, Ahmedabad - Rajkot Highway, Changodhar, Ahmedabad, Gujarat 382213, to transact the following business:-

**(1.) ADOPTION OF FINANCIAL STATEMENTS:-**

To receive, consider and adopt the Audited Financial Statements of the Company for the year ended 31<sup>st</sup> March, 2019 including the Audited Balance Sheet as on 31<sup>st</sup> March, 2019, the Statement of profit and loss for the year ended on that date, the Cash Flow Statement for the year ended on that date and the Reports of the Board of Directors' and Auditors' thereon.

**(2.) RE- APPOINTMENT OF DIRECTOR:-**

To re-appoint Mr. Andrew Haig Denny (DIN 02108645), who is director of the company and being eligible has offered himself for reappointment as the Director of the Company.

"RESOLVED THAT pursuant to the provision of section 152 of Companies Act, 2013 and rules made there under (including any amendment/modification thereof), Mr. Andrew Haig Denny, who retires by rotation at this Annual General Meeting and being eligible, offers himself for re-appointment, be and is hereby re-appointed as Director of company, whose period of office will be liable to retire by rotation."

**SPECIAL BUSINESS:-**

**(3.) RE- APPOINTMENT OF INDEPENDENT DIRECTOR OF THE COMPANY**

To consider, and if thought fit, to pass the following resolution, with or without modification(s), as Ordinary Resolution.

"RESOLVED THAT pursuant to the provisions of Section 149, 150 & 152 of the Companies Act, 2013 and the rules made there under read with Schedule IV of the Companies Act, 2013 and other applicable provisions if any of the Companies Act, 2013. Mr. Purushottam Jagannath Bhide, DIN: 00012326 be and is hereby re-appointed as an Independent Director of the Company with effect from October 01, 2019 to hold office for the tenure of five years and whose office is not liable to retire by rotation.

RESOLVED FURTHER THAT any one of the director of the Company be and is hereby authorized to do all such acts, deeds and things as may be considered necessary or incidental to give effect to the above resolution."

**(4.) RE-APPOINTMENT OF INDEPENDENT DIRECTOR OF THE COMPANY**

To consider, and if thought fit, to pass the following resolution, with or without modification(s), as Ordinary Resolution.

“RESOLVED THAT pursuant to the provisions of Section 149, 150 & 152 of the Companies Act, 2013 and the rules made there under read with Schedule IV of the Companies Act, 2013 and other applicable provisions if any of the Companies Act, 2013. Mr. ShantilalDhingarmal Chopra, DIN: 00461294 be and is hereby re-appointed as an Independent Director of the Company with effect from October 01, 2019 to hold office for the tenure of five years and whose office is not liable to retire by rotation.

RESOLVED FURTHER THAT any one of the director of the Company be and is hereby authorized to do all such acts, deeds and things as may be considered necessary or incidental to give effect to the above resolution.”

**(5.) RE-APPOINTMENT OF MR. HEMAN NAVNIT VASA AS WHOLE-TIME DIRECTOR OF THE COMPANY:-**

To consider and if thought fit, to pass with or without modification(s), the following resolution as an Special Resolution :-

“RESOLVED THAT pursuant to the provision of Section 196, 197, 198, and 203 and other applicable provisions if any, of the Companies Act 2013 (“the Act”) as amended or re-enacted from time to time, read with Schedule V to the Act and resolution passed in the meeting of Board of Directors of the Company duly held on 31<sup>ST</sup> July 2019, the Company hereby approves the re-appointment and terms of remuneration of Mr. HemenNavnit Vasa (DIN 00150717) as the Whole-time Director of the company for a period of three years with effect from 01st October 2019 upon the terms and conditions set out in the Explanatory Statement annexed to the Notice convening this Annual General Meeting (including the remuneration to be paid in the event of loss or inadequacy of profits in any financial years during the tenure of his appointment) with the authority to the Board of Directors and Mr. HemenNavnit Vasa.”

RESOLVED FURTHER THAT Mr. BhupenNavnit Vasa be and is hereby authorized to take all such steps as may be necessary, proper and expedient to give effect to this resolution .”

**(6.) RE-APPOINTMENT OF MR. PRIYANK VASA AS WHOLE-TIME DIRECTOR OF THE COMPANY:-**

To consider and if thought fit, to pass with or without modification(s), the following resolution as a Special Resolution :-

“RESOLVED THAT pursuant to the provision of Section 196, 197, 198, and 203 and other applicable provisions if any, of the Companies Act 2013 (“the Act”) as amended or re-enacted from time to time, read with Schedule V to the Act and resolution passed in the meeting of Board of Directors of the Company duly held on 31<sup>ST</sup> July 2019, the Company hereby approves the re-appointment and terms of remuneration of Mr. Priyank Vasa (DIN 06928383) as the Whole-time Director of the company for a period of three years with effect from 01st October 2019 upon the terms and conditions set out in the Explanatory Statement annexed to the Notice convening this Annual General Meeting (including the remuneration to be paid in the event of loss or inadequacy of profits in any financial years during the tenure of his appointment) with the authority to the Board of Directors and Mr. Priyank Vasa.”

RESOLVED FURTHER THAT Mr. BhupenNavnit Vasa be and is hereby authorized to take all such steps as may be necessary, proper and expedient to give effect to this resolution .”

**Date :31.07.2019**  
**Place : Ahmedabad**

**By order of the Board of Directors**  
**For Unick Fix-A-Form & Printers Ltd**

**Sd/-**  
**BhupenNavnit Vasa**  
**(Managing Director)**  
**(DIN 00150585)**



NOTES:

- a) The Explanatory Statement pursuant to section 102 (1) of the Companies Act, 2013 in respect of the Special Business under item no 4 as stated above in annexed hereto.
- b) A member entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of himself/herself and the proxy need not be a member. The proxies should, however, be deposited at the registered office of the Company not later than 48 hours before the commencement of the meeting. Proxies submitted on behalf of limited companies, societies etc., must be supported by appropriate resolutions / authority, as applicable. A person can act as proxy on behalf of Members not exceeding fifty (50) and holding in the aggregate not more than 10% of the total share capital of the Company. In case a proxy is proposed to be appointed by a Member holding more than 10% of the total share capital of the Company carrying voting rights, then such proxy shall not act as a proxy for any other person or shareholder.
- c) In case of joint holders attending the Meeting, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote.
- d) Members seeking any information with regard to the Accounts are requested to write to the Company at an early date, so as to enable the Management to keep the information ready at the Meeting.
- e) The Register of Members and Transfer Books of the Company will be closed from Monday, September 23, 2019 to Monday, September 30, 2019, both days inclusive.
- f) Members are requested to notify immediately changes, if any, in their registered addresses to the Company's Registrar and Share Transfer Agents Bigshare Services Private Limited. At A-802, Samudra Complex, off C G Road, Navrangpura, Near Girish Cold Drinks Ahmedabad 380009 India Contact No.:- +91- 079 40024135 Members are also requested to furnish their Bank details to the company's Share Transfer Agents immediately for printing the same on the dividend warrants/Cheques to prevent fraudulent encashment of the instruments.
- g) Members holding shares in physical form are requested to consider converting their holding to dematerialized form to eliminate all risks associated with physical shares and for ease of portfolio management. Members can contact the Company for assistance in this regard.
- h) Members who hold shares in dematerialized form are requested to bring their Client ID and DP ID numbers for easy identification of attendance at the meeting and number of shares held by them.
- i) Members holding shares in physical form in identical order of names in more than one folio are requested to send to the Company, the details of such folios together

with the share certificates for consolidating their holdings in one folio. A consolidated share certificate will be returned to such Members after making requisite changes thereon.

- j) The Notice of the AGM along with the Annual Report 2018-19 is being sent by electronic mode to those Members whose e-mail addresses are registered with the Company / Depositories, unless any Member has requested for a physical copy of the same. For Members who have not registered their e-mail addresses, physical copies are being sent by the permitted mode.
- k) To support the 'Green Initiative' Members who have not registered their e-mail addresses are requested to register the same with Depositories.
- l) In compliance with the provisions of Section 108 of the Companies Act, 2013 and the Rules framed thereunder and the SEBI (LODR) Regulation 2015, the Members are provided with the facility to cast their vote electronically, through the e-voting services provided by Central Depository Services (India) Limited (CDSL), on all the resolutions set forth in this Notice. Resolution(s) passed by Members through remote e-voting/ e-voting is deemed to have been passed as if they have been passed at the AGM.
- m) CS Vishakha Agrawal of Vishakha Agrawal & Associates, Practicing Company Secretaries (Membership No. 39298), has been appointed as the Scrutinizer to scrutinize the voting and remote e-voting process (including the Ballot Form received from the Members who do not have access to the e-voting process) in a fair and transparent manner.
- n) The facility for voting, either through electronic voting system or ballot or polling paper shall also be made available at the meeting and Members attending the meeting who have not already cast their vote by remote e-voting or by ballot form shall be able to exercise their right at the meeting.
- o) The Members who have cast their vote by remote e-voting or by ballot form prior to the meeting may also attend the meeting but shall not be entitled to cast their vote again.
- p) Members can opt for only one mode of voting, i.e., either by Ballot Form or e-voting. In case Members cast their votes through both the modes, voting done by e-voting shall prevail and votes cast through Ballot Form shall be treated as invalid.
- q) In case a Member is desirous of obtaining a duplicate Ballot Form, he may send an e-mail to [csvishakhagrawal@gmail.com](mailto:csvishakhagrawal@gmail.com) by mentioning their Folio / DP ID and Client ID No. However, the duly completed Ballot Form should reach the Scrutinizer, CS Vishakha Agrawal of Vishakha Agrawal & Associates, at 3rd Floor, 75A, Scheme No. 91, Malwa Mill Indore (M.P.) 9424501155 not later than 29<sup>th</sup> September, 2019, 5:00 p.m. ,Ballot Form received after this date will be treated as invalid.