DUNCAN GOENKA



# UNIMERS INDIA LIMITED

22<sup>nd</sup> Annual Report 2009 -2010

# UNIMERS INDIA LIMITED

# **BOARD OF DIRECTORS**

Mr. G. P. Goenka

Mr. Sukhendu Ray

Mr. R. S. Agarwal

Dr. P. P. Shastri

Mr. S.P. Gupta

Chairman

Director (resigned w.e.f. Jan 27, 2010)

Director

Director (Appointed w.e.f. Oct 31, 2009)

**Whole Time Director** 

## **BANKERS**

State Bank of India
State Bank of Bikaner & Jaipur
Bank of India

# **AUDITORS**

Lodha & Co.

# **REGISTERED OFFICE & FACTORY**

2/2, TTC Industrial Area (D Block)
MIDC, Thane-Belapur Road,
Turbhe, Navi Mumbai 400 705
email: secretarial@unimers.com
Internet: www.unimers.com

# **REGISTRAR & TRANSFER AGENT**

Adroit Corporate Services Pvt. Ltd., 19, Jaferbhoy Industrial Estate, 1st Floor, Makhwana Road, Marol Naka, Mumbai 400 059 Tel. Nos.: 2859 0942/2850 3758

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# (Y) UNIMERS INDIA LIMITED

#### NOTICE:

NOTICE is hereby given that the Twenty Second Annual General Meeting of the members of **UNIMERS INDIA LIMITED** will be held on Monday, the 27th day of September, 2010 at 10:30 a.m. at Rotary Club of Navi Mumbai, Rotary Centre, next to Sacred Heart Convent School, Sector-6, Vashi, Navi Mumbai 400 703 to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Accounts for the year ended March 31, 2010 together with Directors' Report and Auditors' Report thereon.
- 2. To appoint a Director in place of Dr. P. P. Shastri who holds office till the ensuing Annual General Meeting, and being eligible, offers himself for appointment.
- 3. To appoint a Director in place of Shri R. S. Agarwal, who retires by rotation at the ensuing Annual General Meeting, and being eligible, offers himself for re-appointment.
- 4. To appoint Auditors to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to fix their remuneration.

By Order of the Board
For UNIMERS INDIA LIMITED

S. P. Gupta
Wholetime Director

Place: Mumbai

Dated: August 18, 2010

#### Registered Office:

2/2,TTC Indl. Area, (D Block)
MIDC, Thane - Belapur Road,
Turbhe, Navi Mumbai - 400 705

#### NOTES:

- a) A MEMBER ENTITLED TO ATTEND AND VOTE IS ALSO ENTITLED TO APPOINT A PROXY TO ATTEND AND ON A POLL, TO VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE PROXY IN ORDER TO BE EFFECTIVE, MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- b) The Register of Members and Share Transfer Books of the Company will be closed from September 25, 2010 to September 27, 2010 (both days inclusive).
- c) Members / proxies are requested to bring the attendance slip duly filled in for attending the meeting. No duplicat will be issued at the venue of the meeting.
- d) Members are requested to bring their copies of the Annual Report at the time of attending the meeting.
- e) The Shareholders are requested to send all their correspondence, in respect of shares etc. to Adroit Corporal Services Private Limited 19, Jaferbhoy Industrial Estate, 1st Floor, Makhwana Road, Marol Naka, Mumbai 400 05
- f) As required under the Listing Agreement with the Stock Exchanges, the particulars of Directors who are propose to be appointed/ re-appointed are given hereunder.



BRIEF RESUME OF PERSONS PROPOSED TO BE APPOINTED / RE-APPOINTED AS DIRECTORS OF THE COMPANY AT THE ANNUAL GENERAL MEETING:

Particulars	Dr. P. P. Shastri	Mr. R. S. Agarwal
Date of Birth	10.05.1948	02.10.1942
Date of Appointment	31.10.2009	12.04.2006
Qualifications	M.A (Eco): PG Degree in Demographics (UK); Ph. D (Economics)	B.Sc, BE (Chemical Engg.), Diploma in Industrial Engineering, Proficiency in Boiler Operation Engineering
Experience	More than 30 years in the areas of demographics, mutual funds and capital markets	9 1/2 years industrial experience as Process Engineer in a leading paper mill of Northern India (1965-1974). Worked with IDBI for 28 years and retired as Executive Director of IDBI
Directorships held in other Public	1. S V C Super Chem Ltd.	1. Madras Cement Ltd.
companies	2. Velagapudi Steels Ltd.	Torrent Cables Ltd.     Surya Lakshmi Cotton Mills Ltd.
		<ol> <li>Surya Lata Spinning Mills Ltd.</li> <li>Elegant Marbles &amp; Grani Industries Ltd.</li> </ol>
		<ol> <li>Deccan Cements Ltd.</li> <li>NRC Ltd.</li> <li>Ramco Industries Ltd.</li> <li>Videocon Industries Ltd.</li> </ol>
Chairmanship/Membership of Board Committees of other public Companies		Madras Cement Ltd     Audit committee - Chairman
Committees of other public companies		Surya Lakshmi Cotton Mills Ltd -     Audit committee - Member
		Surya Lata Spinning Mills Ltd.     Audit committee - Member
		Elegant Marbles & Grani Industries     Ltd.
		Audit committee - Member  5. NRC Ltd.
		Audit committee - Member  6. Ramco Industries Ltd.
		Audit committee - Chairman 7. Videocon Industries Ltd. Audit committee - Member
Number of shares held	•	Made continues - Montos

#### **DIRECTORS' REPORT**

#### To the Members of the Company for the year ended 31st March 2010

The Board of Directors present the Twenty First Annual Report together with the Audited Accounts of the Company for the year ende March 31, 2010.

#### 1. FINANCIAL HIGHLIGHTS:

Particulars	Year ended 31.03.2010 (Rs. in lacs)	Year ended 31.03.2009 (Rs. in lacs)
Sales (Net of Excise duty)	Ó.46	308.67
Gross Profit/(loss) before Interest and Depreciation	(266.10)	(448.40)
Profit/(loss) before tax and exceptional items	(1102.70)	(1177.00)
Less: Exceptional items	•	120.00
Less; Fringe Benefit Tax/prior year tax	0.18	1.39
Add: Deferred Tax Assets	(516.48)	242.15
Profit/(Loss)	(1619.38)	(1056.24)
Loss brought forward from previous year	(2502.16)	(1445.92)
Balance carried to Balance Sheet	(4121.54)	(2502.16)

#### 2. OPERATIONS:

During the year under review, the Company did not carry out any production activity, the factory being closed with effect from June 26, 2008.

#### 3. RESTRUCTURING

Subsequent to the lenders not agreeing to consider the Company's proposal for a reworking of the CDR package, the management is actively exploring various other options for restructuring the business and financials of the Company, including unlocking asset values and entering into other business or product lines. To this end approval of shareholders had been obtained in December 2008 as per provisions of Sec 293 (1) (a) of The Companies Act, 1956, which will be implemented in terms of the directions of Hon'ble Company Law Board in a matter pending before it. As part of this ongoing exercise, the Company entered into an arrangement for assignment of leasehold rights of land during the previous year and advance received has been utilised, inter alia, to settle part of the liabilities of the Company. However, the global financial crisis and certain impediments having affected its implementation, the management is pursuing the matter for an early resolution. The option of establishing of manufacturing operations at another site offering better competitive advantages in terms of supply chain logistics, input availability and costs is being actively pursued and a clearer picture on this front is expected to emerge by the end of the current fiscal.

#### 4. NET WORTH STATUS AND IMPLICATIONS

The net worth of the Company has fully eroded during the year ended March 31, 2010. However, the management has received legal opinion to the effect that no reference need be made to BIFR, as certain conditions required for the same as per the Sick Industrial Companies (Special Provisions) Act, 1985 are not applicable to the Company under the present circumstances.

## 5. EMPLOYEE RELATIONS:

Subsequent to closure under the relevant provisions of The Industrial Disputes Act, 1947 which was declared with effect from June 26, 2008, the employees' union had preferred to move the Industrial Court in the matter. The matter is pending in the Hon'ble Court. The management has been advised that the closure is in line with relevant legal provisions.

# 6. PARTICULARS OF EMPLOYEES:

As per provisions of Section 217(2A) of the Companies Act, 1956, read with Companies (particulars of Employees) Rules, 1975, as amended the name and other particulars of the employee as on 31.3.2010 is given below:-



Sr. No	Name	Age	Designation	Nature of duties	Remuneration (In Rs.)	Qualification	Date of commencement of employement	Experience	Last Employement held	
									Organisation	Designation
1	Mr. S.P.Gupta	56	WholeTime	General	1,984,981	B.Tech	June 28,2007	31	Consolidated	Executive
			Director	Management	a Nakara da ka	(Chemical			Fibres &	Director
			}			Engineering)		110	Chemicals ·	. 42 4
				31.57		and MBA			Limited	

#### 7. SAFETY, HEALTH & ENVIRONMENT POLICY:

After the closure of manufacturing operations, the Company continues to follow applicable practices relating to safety and health of personnel, plant, machinery and the environment, to the extent relevant and feasible.

#### 8. DEMATERIALISATION OF COMPANY'S EQUITY SHARES:

87.71 % of the Company's equity shares have been dematerialised.

#### 9. THE COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES. 1988:

Information required under the Companies Act (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 is set out in Annexure "A" and forms part of this report.

#### 10. DIRECTORS:

Dr. P. Shastri was appointed as an additional director with effect from Oct 31, 2009 and holds office till this Annual General Meeting. Dr P P Shastri, being eligible, offers himself for appointment as director, liable to retire by rotation. You are requested to appoint him.

Mr. R. S. Agarwal retires by rotation, and being eligible, offers himself for re-appointment. Your requested to appoint him.

#### 11. CORPORATE GOVERNANCE:

Pursuant to Clause 49 of the Listing Agreement with the Stock Exchanges, a report on Corporate Governance is annexed hereto and forms part of this Report.

#### 12. DIRECTORS' RESPONSIBILITY STATEMENT:

As required under section 217 (2AA) of the Companies Act, 1956, the Directors hereby confirm that:

- a) in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanations relating to major departures;
- b) such accounting policies as were reasonable and prudent were selected in preparation of the Accounts and applied consistently. Further judgements and estimates that were reasonable and prudent were also made in the course of preparation of Accounts so as to give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit of the Company for the year ended 31st March, 2010;
- proper and sufficient care was taken for the maintenance of adequate accounting records in accordance with the provisions
  of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other
  irregularities;
- d) the Accounts have been prepared on a going concern basis.

#### 13. AUDITORS:

M/s. Lodha & Co., Chartered Accountants, the Auditors of the Company, retire at the ensuing Annual General Meeting. They have expressed their willingness to continue in office if appointed.

#### 14. AUDITORS' REPORT:

Observations of the Auditors in their Report are largely self explanatory. However, for the sake of additional clarity, the relevant observations of the Auditors' at Para No 3 (a), (b), (e) and 4 is further explained as follows - Your attention is drawn to para '3' of this report as well as Note B.4 of Notes to Accounts. In the view of the Board, the ongoing efforts towards restructuring of the Company's business are likely to fructify and hence treatment of accounts on a 'going concern' basis is appropriate.

#### 15. ACKNOWLEDGEMENT:

The Board of Directors takes this opportunity to thank the Financial Institutions, Bankers and other stakeholders for their continued support and co-operation.

For and on behalf of the Board

S. P. Gupta Wholetime Director G. P. Goenka Chairman

# ANNEXURE TO THE DIRECTORS' REPORT

#### ANNEXURE 'A'

Information required under the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988.

#### (I) CONSERVATION OF ENERGY

Manufacturing operations were closed during the year.

#### (II) TECHNOLOGY ABSORPTION

Technology obtained from foreigh collaborators had been fully absorbed. The company had also been able to develop in-house such process technologies as were required to produce products in line with changing and localised customer needs.

#### (III) RESEARCH AND DEVELOPMENT (R&D)

(a) Specific areas in which Research and Development is carried out by the Company:

As the production operations have been closed, no new development activities could be carried out.

(b) Benefits derived as a result of R&D efforts:

No new development activities having been carried out, no additional benefits were derived during the year.

- (c) Expenditure on R& D Technical Sales Service Centre is Rs. NIL.
- (d) Future plan of action:

The future courses of action relating to R&D would be drawn out after finalisation and implementation of the business restructuring plans.

#### (IV) FOREIGN EXCHANGE EARNINGS AND OUTGO

Particulars regarding foreign exchange earnings and outgo appears in Schedule 16 to the Notes to Accounts.

For and on behalf of the Board

S. P. Gupta
Wholetime Director

G. P. Goenka Chairman

#### ANNEXURE TO THE DIRECTORS' REPORT

#### 'FORM A'

#### FORM FOR DISCLOSURE OF PARTICULARS WITH RESPECT TO CONSERVATION OF ENERGY

#### A. Power and fuel consumption

		Current year	Previous year
1.	Electricity , a. Purchase Unit		-
	Total amount ( Rs in Lakhs) Rate / Unit		22.47 -
	b. Own generation (I) Through diesel generator unit		
	Unit per ltr. of diesel oil Cost/Unit		
	(II) Through stream turbine generator		
2	Coal		_
3.	Furnace oil Quantity	• • • • • • • • • • • • • • • • • • •	
	Total amount Average rate		•
4.	Others	• ·	•
B.	Consumption per unit of production Products Electricity		
	Furnace oil Coal Diesel		

For and on behalf of the Board

S. P. Gupta
Wholetime Director

G. P. Goenka Chairman



## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

#### a. Industry Structure and Developments

In view of the continuing difficult market conditions and serious apprehensions about the long term viability of the business, the Company had closed its manufacturing undertaking with effect from June 26, 2008.

### b. Opportunities and Threats

The Company is actively pursuing the option of relocating the manufacturing operations to another site offering better competitive advantages in terms of supply chain logistics, input availability and costs.

#### c. Risks and concerns

The high debt portfolio, in the absence of revenue stream, is currently cause for concern

#### d. Internal Control Systems and their adequacy

The Management has ensured that necessary internal control systems are created and maintained in all departments. These internal control procedures are adequate and commensurate with the size of the Company and nature of its business. The statutory audit has not highlighted any major discrepancies, omissions and the like.

#### e. Financial and Operational Performance

Unfavorable input price situation as well as lower than desirable sales realizations as a consequence of availability of cheaper imported materials, and shortage of adequate working capital funds lead to suspension of operations in October 2007 and closure of the manufacturing undertaking from June 26, 2008

#### f. Outlook

The Company had approached its lending banks and institutions for a reworking of the CDR Package, but in view of the volatile crude price scenario and other market uncertainties, the lenders were unable to accept the Company's proposals. The management is actively exploring various restructuring alternatives, including relocation of plant to a more favourable site.

# g. Material Developments in Human Resources / Industrial Relations fronts

Consequent upon closure of the manufacturing undertaking, there is no significant activity on this front.

The below mentioned bodies corporate constitute a "group" pursuant to inter-se transfer of shares amongst group companies as per SEBI (Substantial Acquisition of Shares and Takeovers) Regulation, 1997:

4	A ! L	' d!	Company	D. 4	1 4 4
	Alben i	raouno	Company	PVI	1.10.

- 2. Andhra Cements Ltd.
- 3. Bargate Communications Pvt. Ltd.
- 4. Boydell Media Pvt. Ltd.
- 5. Continuous Forms (Calcutta) Ltd.
- 6. Dail Consultants Ltd.
- 7. Duncans Agro Chemicals Ltd.
- 8. Duncans Industries Ltd
- 9. Duncans Tea Ltd.
- 10. Duncans Tea House Pvt. Ltd
- 11. Gujarat Carbon & Industries Ltd.
- 12. Infratech Software Services Pvt. Ltd.
- 13. ISG Traders Ltd.
- 14. Julex Commercial Co. Ltd.
- 15. Kavita Marketing Pvt. Ltd.
- 16. Leyden Leasing & Financial Services Ltd.
- 17. Marleybone Travels & Resorts Pvt. Ltd.
- 18. Napier Softech Pvt. Ltd.

- 19. North India Fertiliser Limited
- 20. NRC Ltd.
- 21. Octave Technologies Pvt. Ltd.
- 22. Odyssey Travels Ltd.
- 23. Orchard Holdings Pvt. Ltd.
- 24. Pentonville Software Ltd.
- 25. Pallmall Edusystems & Medicare Services Pvt. Ltd
- 26. Sewand Investments Pvt. Ltd.
- 27. Santipara Tea Company Ltd.
- 28. Shubh Shanti Services Ltd.
- 29. Silent Valley Investment Co. Ltd.
- 30. Skylight Trading Co. Ltd.
- 31. Sprint Trading Co. Ltd.
- 32. Star Paper Mills Ltd.
- 33. Stone India Ltd.
- 34. Stone Intermodal Private Ltd
- 35. Skylark Rubber Products Ltd

# (X) UNIMERS INDIA LIMITED

# REPORT ON CORPORATE GOVERNANCE

Pursuant to Clause 49 of the Listing Agreement with Stock Exchange, the following is a report on Corporate Governance code as implemented by your Company.

#### 1. Company's Philosophy on Corporate Governance

The Company's philosophy on Corporate Governance envisages attainment of (i) market Leadership with: "First Choice" status in the domestic market (ii) significant export business (iii) development of appropriate competencies across the organization and (iv) strive to obtain a fair return on invested capital.

#### 2. Board of Directors

#### Composition and Status of Directors:

#### Name of the Director

#### Status

#### (Executive, Non-Executive and Independent)

Mr. G. P. Goenka (Chairman)

Promoter, Non Executive

Mr. Sukhendu Ray (Resigned w.e.f. 27/01/2010)

Independent & Non - Executive

Mr. R. S. Agarwal

Independent & Non - Executive

Dr. P. P. Shastri (Appointed w.e.f. 31/10/2009)

Independent & Non - Executive

Mr. S.P.Gupta (Whole Time Director)

Executive

#### Attendance at the Board Meetings, at the last AGM, outside Directorships and other Board Committees:

Name of Director	Held Board During Meetings the Attended		Attendance at Last AGM	Other Directorships (other than	No of Memberships/ Chairmanships of other committees	
	Year	during the Year		Pvt. Ltd. Companies)	Member	Chairman
Mr. G. P. Goenka	6	5	No	7	2	• . · · ·
Mr. Sukhendu Ray **	6	3	No	6	3	4
Mr. R. S. Agarwal	6	5	Yes	9	7	2
Mr. P. P. Shastri *	6	2	No	2	1	-
Mr. S.P.Gupta	6	5	Yes	1	-	

Appointed as Director w.e.f. 31st October, 2009

#### Number of Board of Directors Meeting held and the dates on which held:

During the year 2009-10, six Board Meetings were held on 29th April, 2009; 28th July, 2009; 28th August, 2009, 4th September, 2009, 31st October, 2009 and 20th January, 2010.

<sup>\*\*</sup> Resigned as Director w.e.f. 27st January, 2010



#### 3. Board Committees

Currently, the Board has four Committees - Audit Committee, Investor Grievances Committee, Remuneration Committee and Share / Debenture Transfer Committee. As on date, the Audit Committee comprises of three members of which two Members are Non-Executive Independent Directors and one member is a Executive Director. The Investor Grievances Committee comprises of two Members. The Chairman of the said Committee is Non-Executive Director. The Remuneration Committee comprises of two Independent Directors. The Share/ Debenture Transfer Committee of Executives comprises of Whole Time Director and Sr. Manager (Finance & Accounts) of the Company.

The Board is responsible for the constitution, co-opting and fixing the terms of reference for Committee members of the said Committees.

#### L Audit Committee

Terms of reference

#### (a) Primary objectives of the Audit Committee:

The Audit Committee acts as a link between the Statutory Auditors and the Board of Directors. It addresses itself to matters pertaining to adequacy of internal controls, reliability of financial statements and other management information and adequacy of provisions of liabilities. The primary objective of the Audit Committee (the "Committee") is to monitor and provide effective supervision of the management's financial reporting process with a view to ensure accurate, timely and proper disclosures and the transparency, integrity and quality of financial reporting.

The Committee oversees the work carried out in the financial reporting process by the management, and the independent auditor, and notes the process and safeguards employed by each.

#### (b) Scope of the Audit Committee:

- 1. Provide an open avenue of communication between the independent auditor and the Board of Directors ("BOD")
- 2. Recommending the appointment and removal of statutory auditors, fixation of audit fees and also to approve the payment for other services
- 3. Meet four times a year or more frequently as circumstances require. The Audit Committee may ask members of management or others to attend meetings and provide pertinent information as necessary.
- 4. Confirm and assure the independence of the external auditor.
- 5. Review with independent auditor the co-ordination of audit efforts to assure completeness of coverage, reduction of redundant efforts and the effective use of all audit resources.
- 6. Consider and review with the independent auditor the adequacy of internal controls including the computerised information system controls and security;
- 7. Reviewing with the management, the quarterly financial statements before submission to the Board for approval
- 8. Reviewing with the management the annual financial statements before submission to the Board, focusing primarily on:
- (a) Any changes in the accounting policies and practices
- (b) The going concern assumption
- (c) Compliance with accounting standards
- (d) Compliance with stock exchange and legal requirements concerning financial statements
- (e) Significant adjustment arising out of audit
- 9. Consider and review with the management and the independent auditor;
- (a) Significant findings during the year, including the status of previous audit recommendations,
- (b) Any difficulties encountered in the course of audit work including any restrictions on the scope of activities or access to required information.
- 10. Review of the following information:
- (a) Management discussion and analysis of financial condition and results of operations;
- (b) Statement of significant related party transactions submitted by the management;
- (c) Management letters/letters of internal control weaknesses issued by the Statutory Auditors