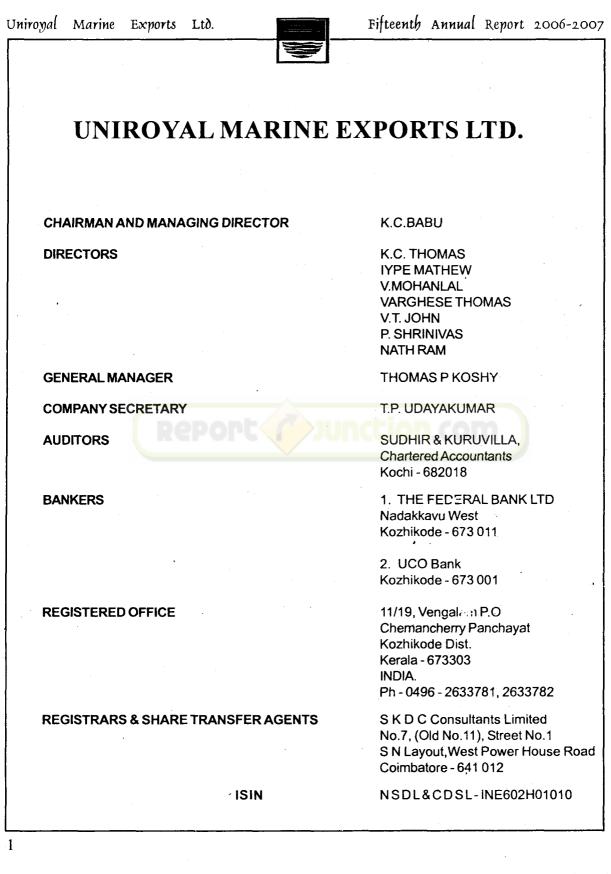


# Uniroyal Marine Exports Ltd.

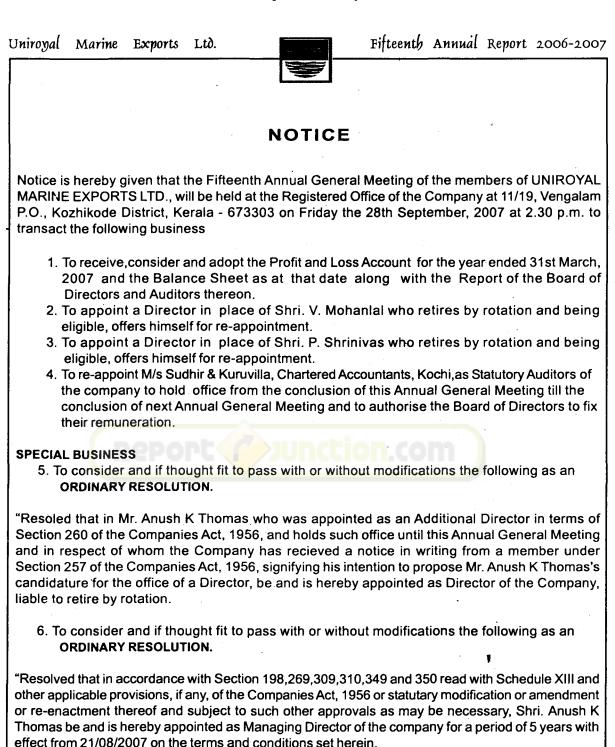


# ANNUAL REPORT 2006-2007

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SalaryRs. 15000/- (Rupees Fifteen thousand only) per monthPerquisitesRs. 6000/- (Rupees Six thousand only) per month

Uniroyal Marine Exports Ltd.



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Resolved further that the minimum remunaration and perquisites to be paid in the event of loss or inadequacy of profit in year during the tenure of office shall be as per Schedule-XIII to the Companies Act, 1956

Resolved further that Shri lype Mathew be and is hereby authorized to take such steps as may be necessary to give effect to the resolution"

By Order of the Board For UNIROYAL MARINE EXPORTS Ltd.,

Kozhikode, 28<sup>th</sup> July, 2007

T.P. UDAYAKUMAR Company Secretary.

#### NOTES :

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself and such proxy need not be a member of the Company. In order to be valid, the instrument appointing the proxy duly stamped and executed should be sent so as to reach the Registered Office of the Company at Uniroyal Marine Exports Ltd, 11/19, Vengalam (P.O.)Kozhikode 673303, not less than 48 hours before the scheduled commencement of the meeting.
- 2. The Register of Members and Share Transfer Register of the Company will remain closed from 26<sup>th</sup> September 2007 to 28<sup>th</sup> September, 2007(both days inclusive)
- Members are requested to notify their change of address, if any, quoting their folio number to the Regd. Office of the company/our Registrars and Share Transfer Agents, M/s. SKDC Consultants Ltd, No.7 (Old No.11), Street No.1, S.N.Layout, West power House Road, Coimbatore 641 012. Similarly members holding shares in Demat form shall intimate the change of address, if any, to their respective Depository Participants (DP)
- 4. Members/Proxies must bring the original attendance slip sent herewith duly filled in, signed and hand it over at the entrance of the meeting hall.
- 5. In terms of Clause 49 of the listing agreement with the Stock Exchange, a brief resume of Directors who are proposed to be re-appointed at this meeting is given below:

#### <u>Shri. V. Mohanlal</u>

Date of birth	-	21/05/1960
Date of appointment	-	21/08/1992
List of other Directorship held	-	Nil
Chairman / Member of the Committees of the Board	-	Nil
Chairman / Member of the Committees of Directors		
of other Companies in which he is member.	-	Nil

Shri. V. Mohanlal is a famous film actor who has won various Awards. He is the Proprietor of "Pranavam Arts"

niroyal Marine Exports Ltd.	Fifteenth Annual Report 2006-2
Weight and the second s	
<u>Shri. P. Shrinivas</u> Date of birth	- 01/12/1936
Date of appointment	- 11/12/1992
List of other Directorship held	- 2
Chairman / Member of the Committees of Chairman / Member of the Committees of	
of other Companies in which he is member	
Shri. P. Shrinivas is a founder partner of the Thomso Property Developers & Hotels (P) Ltd, and East F entrepreneur.	
EXPLANATORY STATEMENT PURSUANT TO SEC	<u>. 173 (2) OF THE COMPANIES ACT. 1956</u>
Item No. 5	
Item No. 5	
Item No. 5 Shri. Anush K Thomas who was appointed as an ad Section 260 of the Companies Act, 1956,holds o Meeting. The company has received a notice and d the Companies Act, 1956, from a member of the c candidature for the office of a Director	ffice upto the date of this Annual Gener eposit of Rs. 500/- pursuant to Se ition 257
Shri. Anush K Thomas who was appointed as an ad Section 260 of the Companies Act, 1956,holds o Meeting. The company has received a notice and d the Companies Act, 1956, from a member of the c	ffice upto the date of this Annual Gener eposit of Rs. 500/- pursuant to Section 257 ompany proposing Shri. Anush K Thomas oftware engineer with MBA from England. H
Shri. Anush K Thomas who was appointed as an ad Section 260 of the Companies Act, 1956,holds o Meeting. The company has received a notice and de the Companies Act, 1956, from a member of the c candidature for the office of a Director Shri. Anush K Thomas is 28 years of age. He is a so	ffice upto the date of this Annual Gener eposit of Rs. 500/- pursuant to Seliion 257 ompany proposing Shri. Anush K Thomas oftware engineer with MBA from England. H 5 years. irectors are of the view that his appointme
Shri. Anush K Thomas who was appointed as an ad Section 260 of the Companies Act, 1956,holds of Meeting. The company has received a notice and de the Companies Act, 1956, from a member of the c candidature for the office of a Director Shri. Anush K Thomas is 28 years of age. He is a so has been engaged in seafood industry for the last	ffice upto the date of this Annual Gener eposit of Rs. 500/- pursuant to Seliion 257 ompany proposing Shri. Anush K Thomas oftware engineer with MBA from England. H 5 years. irectors are of the view that his appointme commend his appointment to the Board. erned or interested in the resolution. Furth res of Shri. Anush K Thomas may be deeme one of other Directors of the company are
Shri. Anush K Thomas who was appointed as an ad Section 260 of the Companies Act, 1956,holds of Meeting. The company has received a notice and do the Companies Act, 1956, from a member of the c candidature for the office of a Director Shri. Anush K Thomas is 28 years of age. He is a so has been engaged in seafood industry for the last In view of his experiece in seafood industry, your D will be beneficial to the company and therefore, rec Shri. Anush K Thomas, may be deemed to be conce Shri. K.C. Babu and Shri. K.C. Thomas being relative to be concerned or interested in the resolution. No anyway concerned or interested in this resolution of	ffice upto the date of this Annual Gener eposit of Rs. 500/- pursuant to Seliion 257 ompany proposing Shri. Anush K Thomas oftware engineer with MBA from England. H 5 years. irectors are of the view that his appointme commend his appointment to the Board. erned or interested in the resolution. Furth res of Shri. Anush K Thomas may be deeme one of other Directors of the company are

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Uniroyal	Marine	Exports	Ltd.		Fifteenth Ann	ual Report	2006-2007
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					emuneration of the R	-	
Shri. K. be conc	C Babu an erned or ir	d Shri. K.C	C. Thomas n the resol	being relatives of ution. None of oth	ed or interested in f Shri. Anush K Tho ner Directors of the o stent of their share h	mas may be o company are	deemed to in anyway
the term	s of servi	ce of Shri.	Anush K T		g notice should be ti orandum of interest 956		
	•				nction.co	m	
					By Order For UNIROYAL M	of the Board ARINE EXPC	ORTS Ltd.,
Kozhiko 28≞ July	•					AKUMAR	
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Unironal Marine Exports Ltd.



Fifteenth Annual Report 2006-2007

# DIRECTORS' REPORT

Dear Member,

Your Directors are pleased to present the 15th Annual Report on the business and operations of the company together with the Audited Accounts for the year ended 31st March, 2007.

Financial Results.

	Rs. in lakhs		
	2006-2007	2005-2006	
Sales	2912.18	2445.34	
Profit before tax	(7.18)	46.34	
Profit after tax	(8.05)	17.60	

On account of accumulated loss, your Directors have not recommended any dividend.

#### **Operation Analysis**

The financial results of the company during the year under review was adversely affected due to fall in Rupee Dollar exchange rate and erratic price variation and availability of the raw-materials. The recent fall in Rupee Dollar exchange rate resulted in lesser Rupee realization on our exports and fall in value of stock. Nevertheless the performance of our company shows an improvement in value terms from Rs. 2445.34 lakh as at the end of March 2006 to Rs.2912.18 lakh as at the end of March 2007, representing a growth to nearly 19% over the previous year. The company incurred a loss of Rs. 8.05 lakh after making provisions. However, we earned a cash profit of Rs.61.81 lakh during the year under review.

The company could control various overheads effectively during the year under review, even though the cost of diesel and other power has increased.

The company continues to implement the Hazard Analysis and Critical Control Points (HACCP) system in the factory and complies with the guidelines issued by the European Union as well as the US in this regard. The antidumping policies of the US has limited our export to that country. Ours being an exporting unit, may find it difficult to overcome the ill-effects of fall in exchange rate unless some relief measures are initiated by the authorities.

As we reported in the last Report, the equity shares of our company had been dematerialized. As on 31/03/2007 only 3.965% of the shares (both NSDL and CDSL) of our company had been dematerialized.

Iniroyal Marine Exports Ltd.	<u>1</u>	Fifteenth Annual	Report 2006-200
ENERGY CONSERVATION ME	ASURES		
Information on the conservation of er of the Companies Act, 1956 read wi Directors) Rules1988 are given below	th Companies (Disclosu		• • • •
	Unit	Energy Consu 2006-2007	Imption during 2005-2006
(A) Power and Consumption 1. Electricity			
i) Purchased Units	KWH	2423232.00	2427640.00
ii) Total Amount	Rs.	10662220.00	10674250.00
iii) Rate per unit	Rs.	4.40	4.40
2. Own Generation through Diesel Generator			
i) Unit	KWH	121648.00	121424.00
ii) Unit per Ltr. of Diesel Oil	KWH	4.00	3.91
iii) Cost per Unit	Rs.	8.87	8.43
(B) Consumption per Unit of Product	ion		
a) Electricity	KWH	1.53	1.50
b) Diesel	Ltrs.	0.38	0.36
FOREIGN EXCHANGE EARNINGS AN	ID OUTGO		
i) Foreign Exchange earned du	ring the year (On FOB b	asis) - Rs. 26,02,22,	779
ii) Foreign Exchange Outgo	- Rs. 25,85,710		

#### PARTICULARS OF EMPLOYEES

There were no employees drawing salary exceeding Rs. 2.00 lakh per month or Rs. 24.00 lakh per annum and therefore, no information is required to be furnished as per Sec. 217(2A) of the Companies Act, 1956.

#### DIRECTORS

In terms of Article 95 of the Articles of Association, Shri. V. Mohanlal and Shri. P. Shrinivas will be retiring at the end of the ensuing Annual General Meeting. They are eligible and offer themselves for re-appointment. The Board of Directors at their meeting held on 20.08.2007 appointed Shri. Iype Mathew as the Chairman of Board, effective from 21.08.2007.

#### AUDITORS

M/s Sudhir & Kuruvilla, Chartered Accountants, Kochi, were appointed as Auditors of the Company till the conclusion of this Annual General Meeting. They are eligible for re-appointment.

Uniroyal Marine Exports Ltd.



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# DIRECTORS' RESPONSIBILITY STATEMENT UNDER SECTION 217 (2AA) OF THE COMPANIES ACT, 1956.

Your Directors confirm:

- (1) that in the preparation of the Annual Accounts, the applicable Accounting Standards had been followed along with proper explanation relating to material departures.
- (2) that the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company as at 31<sup>st</sup> March, 2007 and of the profit/loss for the period ended 31<sup>st</sup> March, 2007.
- (3) that the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities.
- (4) that the directors had prepared the Annual Accounts on a going concern basis.

## Report on Corporate Governance

Pursuant to Clause 49 of the Listing Agreement (a) Management Discussion and Analysis (b) The Report on Corporate Governance of your Directors in the Company (c) Auditors' certificate on compliance of the Corporate Governance are given as Annexure to the Directors' Report.

#### ACKNOWLEDGEMENT

Your Directors wish to place on record their sincere gratitude especially to The Federal Bank Ltd, UCO Bank, Government Authorities, Central Excise Dept., MPEDA, EIA and other statutory authorities, customers, suppliers and share holders. The Directors also acknowledge the contribution made by employees at all levels.

For and on behalf of the Board of Directors

Kozhikode, 28<sup>th</sup> July, 2007 K.C.BABU Chairman

Uniroyal Marine Exports Ltd.



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# MANAGEMENT DISCUSSION AND ANALYSIS

### Industry structure and development

Our company was incorporated in August 1992 for setting up a modern seafood factory for the processing and export of value added marine products to USA, the European Union and the Far East.

Over the last decade the organized corporate sector has become increasingly involved in preservaton, processing and export of coastal fish. With the liberalized policy, fish processing sector has been attracting more foreign investment. Various imponderables existed in the industry in succession over the last 10-11 years, the latest being the anti-dumping action by the U S and fall in Rupee Dollar exchange rate.

Countries to which a major portion of seafood is destined are becoming increasingly discerning and quality conscious. There is an all round realization at every level that quality production of international standards is the watchdog for survival now. Uniroyal Marine Exports Ltd was conscious about maintenance of quality from the very inception of the company and has fully geared to maintain quality right from the selection of the raw material to that of the ingredients. We had also already taken steps to upgrade the hygienic and sanitary conditions of the workers, plant and machinery so as to ensure quality of the finished product.

# **Opportunities**

- 1. Our Company has adopted IQF (Individually Quick Frozen) technology, ensuring higher value addition in its production.
- 2. Proximity to main fish landing centers namely Beypore and Puthiyapa in North Kerala.
- 3. Our Company enjoys the Green Channel Status for export of cooked product to USA and also approval for export of IQF and Block fishery products to the European Union.
- 4. The cost control measures introduced by the management are being continued.

# Risks/Threats

- 1. The Company is largely dependent on natural sea caught material. Availability of raw material would depend upon the seasons.
- 2. Selling prices are governed by international market.
- 3. Export realization is affected by fall in Rupee Dollar exchange rate.