

## UNIROYAL MARINE EXPORTS LTD.

**CHAIRMAN IYPE MATHEW** 

**MANAGING DIRECTOR** ANUSH K THOMAS

**DIRECTORS** K.C. THOMAS

V.MOHANLAL

**VARGHESE THOMAS** 

V.T. JOHN V.S.NATH RAM P.SHRINIVAS

THOMAS P KOSHY **CHIEF EXECUTIVE** 

**COMPANY SECRETARY** V.BALACHANDRAN

**AUDITORS** SUDHIR & KURUVILLA,

Chartered Accountants

Kochi - 682018

**BANKERS** 1. THE FEDERAL BANK LTD

> Nadakkavu West Kozhikode - 673 011

2. UCO Bank

Kozhikode - 673 001

**REGISTERED OFFICE** 11/19, Vengalam P.O

Chemancherry Panchayat

Kozhikode Dist. Kerala - 673303

INDIA.

Ph - 0496 - 2633781, 2633782

**REGISTRARS & SHARE TRANSFER AGENTS** S K D C Consultants Limited

Kanapathy Towers, 3rd Floor,

1391/A-1, Sathy Road,

Ganapathy, Coimbatore-641006

NSDL&CDSL-INE602H01010

(Phone: 0422-6549995

Fax: 0422-22539837)

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### NOTICE

Notice is hereby given that the Eighteenth Annual General Meeting of the members of UNIROYAL MARINE EXPORTS LTD., will be held at the Registered Office of the Company at 11/19, Vengalam P.O., Kozhikode District, Kerala - 673303 on Saturday the 18th September, 2010 at 2.30 p.m. to transact the following business

- 1. To receive, consider and adopt the Profit and Loss Account for the year ended 31st March, 2010 and the Balance Sheet as at that date along with the Report of the Board of Directors and Auditors thereon.
- 2. To appoint a Director in place of Shri. V.Mohanlal who retires by rotation and, being eligible, offers himself for re-appointment.
- 3. To appoint a Director in place of Shri. K.C.Thomas who retires by rotation and, being eligible, offers himself for re-appointment.
- 4. To re-appoint M/s Sudhir & Kuruvilla, Chartered Accountants, Kochi, as Statutory Auditors of the company to hold office from the conclusion of this Annual General Meeting till the conclusion of next Annual General Meeting and to authorise the Board of Directors to fix their remuneration.

By Order of the Board For UNIROYAL MARINE EXPORTS Ltd.,

Kozhikode, 26-07-2010

V. BALACHANDRAN Company Secretary.



#### NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. IN ORDER TO BE VALID, THE INSTRUMENT APPOINTING THE PROXY DULY STAMPED AND EXECUTED SHOULD BE SENT SO AS TO REACH THE REGISTERED OFFICE OF THE COMPANY AT UNIROYAL MARINE EXPORTS LTD, 11/19, VENGALAM (P.O.)KOZHIKODE - 673303, NOT LESS THAN 48 HOURS BEFORE THE SCHEDULED COMMENCEMENT OF THE MEETING.
- The Register of Members and Share Transfer Register of the Company will remain closed from 16<sup>rd</sup> September 2010 to 18<sup>th</sup> September, 2010 (both days inclusive)
- Members are requested to notify their change of address, if any, quoting their folio numbers to the Regd.Office of the company/our Registrars and Share Transfer Agents, M/s.S K D C Consulants Ltd, Kanapathy Towers, 3rd Floor, 1391/A1, SathyRoad, Ganapathy, Coimbatore-641006 (Phone: 0422-6549995, Fax: 0422-22539837). Similarly members holding shares in demat form shall intimate the change of address, if any, to their respective Depository Participants (DP)
- Members/Proxies must bring the original attendance slip sent herewith duly filled in, signed and hand it over at the entrance of the meeting hall.
- 5. In terms of Clause 49 of the listing agreement with the Stock Exchange, a brief resume of directors who are proposed to be re-appointed at this meeting is given below:

### Shri. V.Mohanlal

Date of birth 21/05/1960 Date of appointment 21/08/1992

List of other Directorship held Nil

Chairman / Member of the Committees of the Board Nil

Chairman / Member of the Committees of Directors of other Companies in which he is member.

Nil



#### Shri. K.C.Thomas

 Date of birth
 - 27/05/1946

 Date of appointment
 - 21/08/1992

List of other Directorship held - Nil Chairman / Member of the Committees of the Board - Nil

Chairman / Member of the Committees of Directors

of other Companies in which he is member. - Nil

By Order of the Board For UNIROYAL MARINE EXPORTS Ltd.,

Kozhikode, 26-07-2010

V. BALACHANDRAN Company Secretary.

#### **DIRECTORS' REPORT**

#### Dear Member,

Your Directors are pleased to present the 18th Annual Report on the business and operations of the company together with the Audited Accounts for the year ended 31st March, 2010.

#### Financial Results.

	Rs. in lakhs		
	2009-2010	2008-2009	
Sales	1993.76	2709.69	
Profit before tax	32.50	200.91	
Profit after tax	22.08	115.20	

On account of past accumulated loss, your Directors have not recommended any dividend.

## **Operation Analysis**

In fiscal 2010, the global economic environment continued to be difficult. Our Company could achieve a moderate turnover of Rs.1993.76 lakh during the year. The Company has been able to earn a cash profit of Rs.85.96 lakh and a net profit of Rs.22.08 lakh after providing Rs.5.20 lakh towards income tax and Rs.53.93 lakh towards depreciation. There is a decline in earning per share from Rs.1.77 in the previous year to Rs.0.34 in the current financial year.



#### **ENERGY CONSERVATION MEASURES**

Information on the conservation of energy which are required to be disclosed under section 217 (1) (e) of the Companies Act, 1956 read with Companies (Disclosure of particulars in the report of Board of Directors) Rules 1988 are given below.

	<u>Unit</u>	Energy Consumption during 2009-2010 2008-2009	
<ul><li>(A) Power and Consumption</li><li>1. Electricity</li></ul>			
i) Purchased Units ii) Total Amount	KWH Rs.	2204436.00 10700151.00	2303961.00 12826213.00
iii) Rate per unit	Rs.	4.85	5.57
Own Generation through Diesel Generator			
i) Unit	KWH	31937.00	42156.00
ii) Unit per Ltr. of Diesel Oil	KWH	2.80	2.63
iii) Cost per Unit	Rs.	11.64	13.48
(B) Consumption per Unit of Production			
a) Electricity	KWH	2.29	1.52
b) Diesel	Ltrs.	0.41	0.49

#### **FOREIGN EXCHANGE EARNINGS AND OUTGO**

- i) Foreign Exchange earned during the year (On FOB basis) Rs. 157341091
- ii) Foreign Exchange Outgo

- Rs. 848691

### **PARTICULARS OF EMPLOYEES**

There were no employees' drawing salary exceeding Rs. 2.00 lakh per month or Rs.24.00 lakh per annum and therefore, no information is required to be furnished as per Sec. 217(2A) of the Companies Act, 1956.

## **DIRECTORS**

Your directors place on record their sincere appreciation for the constructive contribution made by Shri. Anush K Thomas, Managing Director and Shri. Thomas P Koshy, Chief Executive of the company.

In terms of Article 95 of the Articles of Association, Shri. V.Mohanlal and Shri.K.C.Thomas will be retiring at the end of the ensuing Annual General Meeting. They are eligible and offer themselves for re-appointment.



#### **AUDITORS**

M/s Sudhir & Kuruvilla, Chartered Accountants, Kochi, were appointed as Auditors of the Company till the conclusion of this Annual General Meeting. They are eligible for re-appointment.

## <u>DIRECTORS' RESPONSIBILITY STATEMENT UNDER SECTION 217 (2AA) OF THE COMPANIES ACT, 1956.</u>

Your Directors confirm:

- (1) that in the preparation of the Annual Accounts, the applicable Accounting Standards had been followed along with proper explanation relating to material departures.
- (2) that the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company as at 31<sup>st</sup> March, 2010 and of the profit for the period ended 31<sup>st</sup> March, 2010.
- (3) that the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities.
- (4) that the directors had prepared the Annual Accounts on a going concern basis.

## Report on Corporate Governance

Pursuant to Clause 49 of the Listing Agreement (a) Management Discussion and Analysis (b) The Report on Corporate Governance of your Directors in the Company (c) Auditors' certificate on compliance of the Corporate Governance are given as Annexure to the Directors' Report.

### **ACKNOWLEDGEMENT**

Your Directors wish to place on record their sincere gratitude especially to The Federal Bank Ltd, UCO Bank, Government Authorities, Central Excise Dept., MPEDA, EIA and other statutory authorities, customers, suppliers and shareholders. The Directors also acknowledge the contribution made by employees at all level.

For and on behalf of the Board of Directors

Kozhikode, 26-07-2010

lype Mathew Chairman



## **MANAGEMENT DISCUSSION AND ANALYSIS**

## **Industry structure and development**

Our company was incorporated in August 1992 for setting up a modern seafood factory for the processing and export of value added marine products to USA, the European Union and the Far East.

Over the last decade the organized corporate sector has become increasingly involved in preservation, processing and export of coastal fish. With the liberalized policy, fish processing sector has been attracting more foreign investment. Various imponderables existed in the indusry in succession over the last 9-10 years.

Countries to which a major portion of seafood is destined are becoming increasingly discerning and quality conscious. There is an all round realization at every level that quality production of international standards is the watchdog for survival now. Uniroyal Marine Exports Ltd was conscious about maintenance of quality from the very inception of the company and has fully geared to maintain quality right from the selection of the raw material to that of the ingredients. We had already taken steps to upgrade the hygienic and sanitary conditions of the workers, plant and machinery so as to ensure quality of the finished product.

## **Opportunities/Risks**

### **Opportunities**

- 1. Our Company has adopted IQF (Individually Quick Frozen) technology, ensuring higher value addition in its production.
- 2. Proximity to main fish landing centers namely Beypore and Puthiyappa in North Kerala.
- 3. Our Company enjoys the Green Channel Status for export of cooked product to USA and also approval for export of IQF and Block fishery products to the European Union.
- 4. The cost control measures introduced by the management are being continued.

## **Risks/Threats**

- 1. The Company is largely dependent on natural sea caught material. Availability of raw material would depend upon the seasons.
- 2. Selling prices are governed by international market.
- 3. Export realization is affected by fall in Rupee Dollar Exchange Rate.



## **Internal Control System and their adequacy**

Company has been maintaining adequate internal control systems commensurate with the size and volume of the business with respect to the purchase of stocks, raw materials, (including components), plant and machinery, other assets and sale of goods. It also ensures that all the assets of the company are adequately protected against loss and all the transactions are properly authorized, recorded and reported. The Internal Control System is supplemented by Internal Audit conducted by a Chartered Accountant.

### **Financial Performance**

While the sales for the current period has been less in comparison with previous year, we earned a net profit of Rs. 22.08 lakh after tax and prior period adjustments.

The financial result of the company during the year under review was satisfactory despite shortage of raw materials.

As the company is engaged in manufacture of marine products only, segment wise analysis is not significant.

### Industrial relation and human resource management

Your Management firmly believes that success of any organization comes from good human resources. Employees are considered as important and valuable assets of the organization and key to its success. Total number of employees directly employed by the company was 85.

## **Cautionary Statement**

Statement given in this section describing the company's objectives, projection, estimates, and expectations may be "forward looking statements" based on the present environment, rules and regulations. The actual result could differ materially from those expressed or implied. The important factors that could make a difference among others are economic situation affecting demand and supply, price fluctuation both in domestic and international markets in which the company operates, changes in Govt. regulations, consumer taste, tax laws, other statues and other incidental factors. The company assumes no responsibility to publicly amend, modify or revise any of the forward-looking statements on the basis of any subsequent developments or events.



## REPORT ON CORPORATE GOVERNANCE

## I. Philosophy:

The importance of Corporate Governance has always been recognised by your Directors. Your Directors believe in accountability and had set up the Audit, Remuneration and shareholder's Grievances Committees and every effort has been made to ensure transparency and professionalism in Governance.

## **II. Board of Directors:**

The Board consists of 8 Directors, Shri.lype Mathew is a Non-executive Chairman and Shri. Anush K Thomas is the Managing Director of the Company. All the other directors are non-executive directors.

## **Composition of the Board**

## Name of Directors Category

1. Iype MathewNon-executive-Chairman2. Anush K ThomasExecutive-Managing Director

3. K.C. Thomas4. V. MohanlalNon-executive

5. V.S.Nath Ram
 6. V.T. John
 7. Varghese Thomas
 8. P. Shrinivas
 Independent non-executive Independent non-executive Independent non-executive

# III. Meeting and Attendance of each Director at the Board and the last Annual General Meeting:

During the year 2009-2010, your Board met 6 times. They were on-

- 1.30-06-2009
- 2.11-07-2009
- 3.28-07-2009
- 4.23-10-2009
- 5. 23-01-2010
- 6.31-03-2010



The details of the attendance of the Directors in their meeting and in the last AGM are given below.

Name of Directors Category		Attendance			Other Directorship / Committeeship	
	]	Board Meeting	AGM	Directorship	Committeeship	
1. lype Mathew	Non-Executive			•	•	
	Chairman	6	Yes	Nil	Nil	
2. Anush K Thomas	Executive	6	Yes	Nil	Nil	
3. K.C. Thomas	Non-Executive	6	Yes	Nil	Nil	
4. V. Mohanlal	Non-Executive	5	No	Nil	Nil	
5. V.S.Nath Ram	Independent	5	Yes	Nil	Nil	
	Non-Executive					
6. V.T. John	"	0	No	2	Nil	
7. Varghese Thomas	s "	0	No	1	Nil	
8. P. Shrinivas	"	0	No	2	Nil	

## Re-appointment of Directors retiring by rotaion

#### 1. Mr. V. Mohanlal

Shri. V.Mohanlal is a famous filim actor who has won various Awards. He is the Propietor of "Pranavam Arts".

Directorship and Committeeship held: Nil

Share holding: 2,00,100 shares of Rs.10/- each constituting 3.08% of the paid up capital

2. Mr. K.C.Thomas

Shri. K.C.Thomas is a businessman. He has been associated with marine business or more than 34 years.

Directorship and Committeeship held: Nil

Share holding: 2,37,500 shares of Rs.10/- each constituting 3.65% of the paid up capital

#### **IV. Audit Committee:**

Our Audit Committee consists of three Directors as its members. They are Shri. Iype Mathew ,Shri. K.C. Thomas and Shri.V.S.Nath Ram. All the members of the Committee are non-executive Directors. Shri. Iype Mathew, Chairman, is a Chartered Accountant. The meetings of the Committee and attendance of the members during 2009-2010 are as follows:

SI.No.	Name of Director	ctors <u>Date of Meetings</u>				
		<u>10<sup>th</sup> July</u>	<u>27<sup>th</sup> July</u>	22nd October	<u>22<sup>nd</sup> January</u>	30th March
1.	lype Mathew	р	р	р	р	р
2.	K.C. Thomas	р	р	р	р	р
3.	V.S.Nath Ram	а	а	а	а	а
P- Pres	sent. a - Absent					

The role and powers of the Audit Committee are as laid down under the Clause 49 II D of the Listing Agreement and under Section 292 A of the Companies Act, 1956.