

# 25<sup>th</sup> Annual Report Annual Report 2009 - 2010

**UTTAM GALVA STEELS LIMITED** 

### Uttam Galva Steels Limited ------

BOARD OF DIRECTORS	RAJINDER MIGLANI PRAVEEN MIGLANI S P TALWAR P G KAKODKAR S T PARIKH DR. N S DATAR LALITA SHARMA SWARNA PRABHA SUKUMAR ANUJ MIGLANI ANKIT MIGLANI A K MAHENDRU S G TUDEKAR	: CHAIRMAN : DIRECTOR (NOMINEE - IDBI) : DIRECTOR (NOMINEE - LIC) : MANAGING DIRECTOR : DY, MANAGING DIRECTOR : DIRECTOR (SALES & MARKETING) : DIRECTOR (WORKS)
DIRECTOR (FINANCE) & CFO	GURSHARAN S SAWHNEY	
SR. VICE PRESIDENT & COMPANY SECRETARY	R AGRAWAL	
BANKERS - WORKING CAPITAL	STATE BANK OF INDIA CANARA BANK PUNJAB NATIONAL BANK UNION BANK OF INDIA IDBI BANK LTD. BANK OF BARODA INDIAN OVERSEAS BANK ICICI BANK LTD. PUNJAB & MAHARASHTRA CO-OP	BANK LTD.
STATUTORY AUDITORS	M/S. PRAKKASH MUNI & ASSOCIA` CHARTERED ACCOUNTANTS MUMBAI	TES
INTERNAL AUDITORS	K S AIYAR & CO. MUMBAI	
REGISTERED OFFICE	UTTAM HOUSE, 69, P. D'MELLO RO MUMBAI : 400 009 E-MAIL : info@uttamgalva.com WEBSITE: www.uttamgalva.com	DAD.
OTHER OFFICES / BRANCHES	<ul> <li>KEONJHAR, ORISSA</li> </ul>	
	<ul><li>PUNE</li><li>NEW DELHI</li><li>BANGALORE</li><li>CHENNAI</li></ul>	<ul><li>HYDERABAD</li><li>AHMEDABAD</li><li>INDORE</li></ul>
WORKS / WAREHOUSE	KHOPOLI – PEN ROAD, DONVAT DIST : RAIGAD – MAHARASHTRA	
	KHOPOLI – PALI ROAD, DAHIVALI DIST : RAIGAD – MAHARASHTRA	
	TALOJA – 12, MIDC DIST : RAIGAD – MAHARASHTRA	
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# **VISION, MISSION AND VALUES**

# **VISION**

Become the world's favoured flat steel products brand

# **MISSION**

To consistently provide quality steel products ensuring customer delight

# **VALUES**

**Integrity** : Honouring all commitments

**Value for Time** : Business at supersonic speed

**Ethics** : Ethical business practices with

all stakeholders

# Uttam Galva Steels Limited

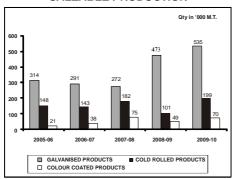
# FINANCIAL HIGHLIGHTS

PARTICULARS	2009-10	[	2008-09		2007-08		2006-07		2005-06	
SALES & EARNINGS Rs. in Crores										
LOCAL SALES	3259		2164		1706		1224		843	
EXPORT SALES	1415		2346		1583		1456		1054	
GROSS SALES	4674		4510		3289		2680		1897	
OTHER INCOME	1		0		2		4		10	
TOTAL INCOME	4675		4510		3291		2684		1907	
LESS: CENTRAL EXCISE DUTY	178		138		133		105		109	
LESS: SELLING & DISTRIBUTION EXPENSES	162		198		150		136		106	
SALES AND OTHER INCOME (EFFECTIVE)	4335		4174		3008		2443		1692	
MATERIAL COST (INCL. STOCK VARIATION)	3579		3541		2506		2011		1366	
OTHER EXPENDITURE	305		274		199		161		129	
PBIDT	451		359		303		271		197	
INTEREST	186		166		114		109		77	
PROFIT BEFORE DEPRECIATION & TAX (PBDT)	265		193		189		162		120	
DEPRECIATION	113		92		65		49		38	
PROFIT BEFORE TAX	152		101		124		113		82	
PROFIT AFTER TAX	102		100		124		113		74	
CASHACCRUALS	215		192		189		162		112	
ASSETS & LIABILITIES		-								
FIXED ASSETS : GROSS	3100		2681		1989		1555		1113	
: NET	2505		2198		1598		1229		836	
TOTALASSETS : NET	3013		2241		1718		1532		1201	
REPRESENTED BY		,								
NET WORTH	898		830		711		549		344	
SHARE CAPITAL - EQUITY	122		120		114		105		83	
- PREFERENCE	0		0		2		3		5	
RESERVES	776		710		595		441		256	
BORROWINGS	2043		1411		1007		983		857	
LONG TERM - SECURED	1548		1073		784		683		448	
LONG TERM - UNSECURED	290		333		177		220		197	
SHORTTERM	205		5		46		80		212	
DEFERRED TAX	72		0		0		0		0	
TOTAL FUNDS	3013		2241		1718		1532		1201	
RATIOS		1								
EARNING PER EQUITY SHARE Rs.	8.48		8.36		11.63		13.52		9.13	
BOOK VALUE PER EQUITY SHARE Rs.	73.43		69.24		62.21		51.90		40.65	
DEBT: EQUITY RATIO	1.60:1		1.29:1		1.10:1		1.24:1		1.30:1	

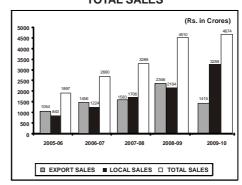


# FINANCIAL HIGHLIGHTS

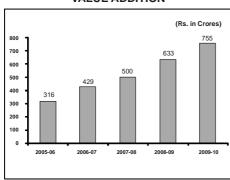
# **SALEABLE PRODUCTION**



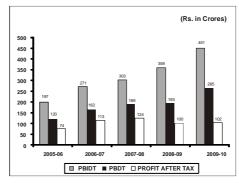
# **TOTAL SALES**



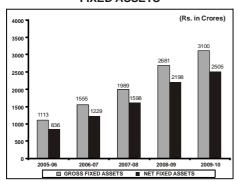
# **VALUE ADDITION**



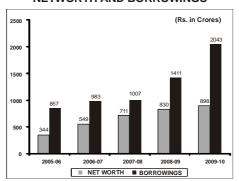
# PBIDT/PBDT/PROFIT BEFORE TAX



# **FIXED ASSETS**



# **NETWORTH AND BORROWINGS**



### NOTICE

**NOTICE** is hereby given that the 25<sup>th</sup> ANNUAL GENERAL MEETING of the Members of the Company will be held at 11:00 a.m. on Saturday, the 18<sup>th</sup> September, 2010 at M C Ghia Hall, 18/20, K. Dubhash Marg, Mumbai - 400 001 to transact the following business:

### **ORDINARY BUSINESS:**

- To adopt the Profit & Loss Account for the Financial Year ended 31<sup>st</sup> March, 2010 and the Balance Sheet as at that date and Reports of the Board of Directors and the Auditors thereon.
- To appoint a Director in place of Shri P G Kakodkar, who retires by rotation and being eligible, offers himself for re-appointment.
- 3. To appoint a Director in place of Shri ST Parikh, who retires by rotation and being eligible, offers himself for re-appointment.
- To appoint a Director in place of Dr. N S Datar, who retires by rotation and being eligible, offers himself for re-appointment.
- 5. To re-appoint M/s. Prakkash Muni & Associates, Chartered Accountants, (Registration No. 111792W) as the Statutory Auditor for the Financial Year 2010-11, to hold office from the conclusion of this Annual General Meeting till the conclusion of the 26th Annual General Meeting and to authorize the Board of Directors to decide his remuneration

### **SPECIAL BUSINESS:**

6. To consider and if thought fit, to pass, with or without modification(s), the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 198, 269, 309 read with Schedule XIII and other applicable provisions of the Companies Act, 1956 (including statutory modifications or re-enactments thereof, for the time being in force) and the relevant provisions of the Articles of Association of the Company, approval of the Company be and is hereby accorded to the re-appointment of Shri Rajinder Miglani as Chairman & Managing Director of the Company for the further period of 3 years with effect from 31st December, 2009 (Re-designated as Executive Chairman w.e.f. 28th July, 2010 on the same terms and conditions):

### (a) Remuneration:-

Rs. 10,00,000/- per month by way of Salary, Dearness Allowance, Perquisites and other allowances.

### (b) Benefits :-

- (i) Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income-tax Act, 1961.
- (ii) Gratuity payable at a rate not exceeding half a month's salary for each completed year of service.
- (iii) Leave and Encashment of leave as per the rules of the Company.
- (iv) Free use of Car with driver for the business of the Company and free telephone facility at Residence.
- (v) Such other benefits and amenities as may be provided by the Company to other senior officers from time to time.
- (c) In the event of loss or inadequacy of profit in any financial year during his tenure as the Chairman & Managing Director (Redesignated as Executive Chairman w.e.f. 28th July, 2010 on the same terms and conditions), the aforesaid remuneration will be treated as minimum remuneration subject to the approval of the Central Government.
- (d) Company shall pay to or reimburse the Chairman & Managing Director (Redesignated as Executive Chairman w.e.f. 28th July, 2010 on the same terms and conditions) all costs, charges and expenses that may have been or may be incurred by him for the purpose of or on behalf of the Company.

RESOLVED FURTHER THAT the Board of Directors of the Company be and are hereby authorized to vary, alter or modify the different components of the above stated remuneration in accordance with provisions of Schedule XIII of the Companies Act, 1956 as may be agreed to by the Board of Directors and Shri Rajinder Miglani.



**RESOLVED FURTHER THAT** the Board of Directors be and are hereby authorized to take all such steps, actions as may be necessary, proper and expedient to give effect to this Resolution."

To consider and if thought fit, to pass, with or without modification(s), the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 198, 269, 309 read with Schedule XIII and other applicable provisions of the Companies Act, 1956 (including statutory modifications or re-enactments thereof, for the time being in force) and the relevant provisions of the Articles of Association of the Company, approval of the Company be and is hereby accorded to the re-appointment of Shri Anuj Miglani as Dy. Managing Director of the Company for the further period of 3 years with effect from 10<sup>th</sup> November, 2009 (Re-designated as Managing Director w.e.f. 28<sup>th</sup> July, 2010 on the same terms and conditions):

### a) Remuneration:-

Rs. 10,00,000/- per month by way of Salary, Dearness Allowance, Perquisites and other allowances.

### b) Benefits:-

- (i) Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income-tax Act, 1961.
- (ii) Gratuity payable at a rate not exceeding half a month's salary for each completed year of service.
- (iii) Leave and Encashment of leave as per the rules of the Company.
- (iv) Free use of Car with driver for the business of the Company and free telephone facility at Residence.
- (v) Such other benefits and amenities as may be provided by the Company to other senior officers from time to time.
- c) In the event of loss or inadequacy of profit in any financial year during his tenure as the Dy. Managing Director (Re-designated as Managing Director w.e.f. 28th July, 2010

- on the same terms and conditions), the aforesaid remuneration will be treated as minimum remuneration subject to the approval of the Central Government.
- d) Company shall pay or reimburse to the Dy. Managing Director (Re-designated as Managing Director w.e.f. 28th July, 2010 on the same terms and conditions) all costs, charges and expenses that may have been or may be incurred by him for the purpose of or on behalf of the Company.

RESOLVED FURTHER THAT the Board of Directors of the Company be and are hereby authorised to vary, alter or modify the different components of the above stated remuneration in accordance with provisions of Schedule XIII of the Companies Act, 1956 as may be agreed to by the Board of Directors and Shri Anuj Miglani.

**RESOLVED FURTHER THAT** the Board of Directors be and are hereby authorized to take all such steps, actions as may be necessary, proper and expedient to give effect to this Resolution."

To consider and if thought fit, to pass, with or without modification(s), the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 198, 269, 309 read with Schedule XIII and other applicable provisions of the Companies Act, 1956 (including statutory modifications or re-enactments thereof, for the time being in force) and the relevant provisions of the Articles of Association of the Company, the approval of the Company be and is hereby accorded to redesignate Shri Ankit Miglani as the Dy. Managing Director of the Company with effect from 28th July, 2010 and that all other terms and conditions of his appointment as approved by the Members of the Company in the Annual General Meeting held on 26th September, 2009 will remain unaltered."

 Re-classification of the Authorized Share Capital of the Company.

To consider and if thought fit, to pass, with or without modification(s), the following Resolution as an **Ordinary Resolution**:

"RESOLVED THAT pursuant to the provisions of

Section 94 and other applicable provisions, if any, of the Companies Act, 1956 (including any statutory modifications or re-enactments thereof, for the time being in force), the Authorized Share Capital of the Company be and is hereby re-classified by converting the un-issued 60,00,000 (Sixty Lacs) Optionally Convertible Cumulative Redeemable Preference Shares (OCCRPS) of Rs. 10/- each (Rupees Ten Only) aggregating to Rs. 6,00,00,000/- (Rupees Six Crores Only) into 60,00,000 (Sixty Lacs) Equity Shares of Rs. 10/- each (Rupees Ten Only) aggregating to Rs. 6,00,00,000/- (Rupees Six Crores Only), ranking pari-passu in all respects with the existing Equity Shares of the Company."

### 10. Alteration of Memorandum of Association.

To consider and if thought fit, to pass, with or without modification(s), the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 16 and other applicable provisions, if any, of the Companies Act, 1956, the existing Clause V of the Memorandum of Association of the Company be and is hereby deleted and substituted by the following Clause V:

### Clause V:

The Authorized Share Capital of the Company is Rs. 1,75,00,00,000/- (Rupees One Hundred Seventy Five Crores Only), Divided into 17,50,00,000 (Seventeen Crore Fifty Lacs) Equity Shares of Rs. 10/- each (Rupees Ten Only), with power to increase or reduce the Share Capital with the rights, privileges and conditions, attaching thereto, as are provided by the Articles of Association of the Company for the time being into such preferential, qualified or special rights, privileges or conditions as may be determined by or in accordance with the Articles of Association of the Company for the time being and to vary, modify or abrogate any such rights, privileges or conditions in such manner as may be permitted by the Companies Act, 1956 or such statutory

modifications thereof or provided by the Articles of Association of the Company for the time being."

### 11. Alteration of Articles of Association:

To consider and if thought fit, to pass, with or without modification(s), the following Resolution as a **Special Resolution:** 

"RESOLVED THAT pursuant to the provisions of Section 31 and other applicable provisions, if any, of the Companies Act, 1956, the existing Article 3 of the Articles of Association of the Company be and is hereby deleted and substituted by the following Article 3:

### Article 3:

The Authorized Share Capital of the Company is Rs. 1,75,00,00,000/- (Rupees One Hundred Seventy Five Crores Only) divided into 17,50,00,000 (Seventeen Crore Fifty Lacs) Equity Shares of Rs. 10/- each (Rupees Ten Only), with power to increase or reduce the Share Capital with the rights, privileges and conditions, attaching thereto, as are provided by the Articles of Association of the Company for the time being into such preferential, qualified or special rights, privileges or conditions as may be determined by or in accordance with the Articles of Association of the Company for the time being and to vary, modify or abrogate any such rights, privileges or conditions in such manner as may be permitted by the Companies Act, 1956 or such statutory modifications thereof or provided by the Articles of Association of the Company for the time being."

> By Order of the Board For Uttam Galva Steels Limited

### **Registered Office:**

Uttam House. 69, P.D'Mello Road, Mumbai - 400 009.

R Agrawal

(Sr. Vice President & Company Secretary)

Date: 28th July, 2010



### NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ABOVE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND THE PROXY NEED NOT BE A MEMBER OF COMPANY. PROXIES IN ORDER TO BE EFFECTIVE, MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE MEETING.
- Explanatory Statement under Section 173(2) of the Companies Act, 1956 in respect of Item No. 6 to 11 of the Notice is annexed hereto.
- Register of Members and Share Transfer Books of the Company shall remain closed from 13<sup>th</sup> September, 2010 to 18<sup>th</sup> September, 2010 (both days inclusive).
- 4. Members desirous of obtaining any information concerning the Accounts and Operations of the Company are requested to address their queries to the Company Secretary at the Registered Office of the Company, so as to reach him at least seven days before the date of Meeting.
- Members/Proxies attending the Meeting are requested to bring their Attendance Slip, sent herewith, duly filled in and also their copies of the Annual Report.
- The Company's Shares are listed on Stock Exchanges at Mumbai, Delhi, National Stock Exchange of India, Mumbai and at Singapore Stock Exchange.
- The transfer of Unclaimed Dividend to Investor Education & Protection Fund of the Central Government as required in terms of Section 205C of the Companies Act, 1956, during the current Financial Year is not applicable.
- Details of the Directors appointed/re-appointed during the year is provided herewith as a part of Corporate Governance Report as required by Clause 49 of the Listing Agreement.
- 9. All queries relating to Share Transfer and allied subjects should be addressed to:

Mondkar Computers Private Limited, (Unit: UGSL) 21. Shakil Niwas.

21, Shakii Niwas, Mahakali Caves Road, Andheri (East), Mumbai - 400 093.

### **EXPLANATORY STATEMENT**

(Pursuant to Section 173 (2) of the Companies Act, 1956)

### Item No.6

Shri Rajinder Miglani was appointed as the Chairman and Managing Director of the Company for the period of three years, which expired on 30<sup>th</sup> December, 2009. The Board of Directors of the Company, at their Meeting held on 28<sup>th</sup> January, 2010, resolved to re-appoint Shri Rajinder Miglani as the Chairman and Managing Director for the further period of three years, commencing from 31<sup>st</sup> December, 2009 to 30<sup>th</sup> December, 2012 on terms and conditions as set out in the Ordinary Resolution at Item No. 6. Subsequently the Board of Directors of the Company in their Meeting held on the 28<sup>th</sup> July, 2010 re-designated Shri Rajinder Miglani as the Executive Chairman of the Company w.e.f. 28<sup>th</sup> July, 2010.

The terms of re-appointment of Shri Rajinder Miglani, as set out in the Ordinary Resolution at Item No. 6, should also be treated as the abstract under Section 302 of the Companies Act, 1956.

Shri Rajinder Miglani is interested or concerned in this Resolution. Shri Praveen Miglani, Shri Anuj Miglani and Shri Ankit Miglani are also concerned or interested in this Resolution being the relatives of Shri Rajinder Miglani. None of the other Directors are in any way concerned or interested in this Resolution.

The Board accordingly recommends the Resolution set out in Item No. 6 for the approval of the Members.

### Item No.7

Shri Anuj Miglani was appointed as the Dy. Managing Director of the Company for the period of three years, which expired on 9th November, 2009. The Board of Directors of the Company, at their Meeting held on 28th January, 2010, resolved to re-appoint Shri Anuj Miglani as the Dy. Managing Director for the further period of three years, commencing from 10th November, 2009 to 9th November, 2012 on terms and conditions as set out in the Ordinary Resolution at Item No. 7. Subsequently the Board of Directors of the Company in their Meeting held on the 28th July, 2010 re-designated Shri Anuj Miglani as the Managing Director of the Company w.e.f. 28th July, 2010.

The terms of re-appointment of Shri Anuj Miglani, as set out in the Ordinary Resolution at Item No 7, should

Uttam Galva Steels Limited - - - - -

also be treated as the abstract under Section 302 of the Companies Act, 1956 Shri Anuj Miglani is interested or concerned in this Resolution. Shri Rajinder Miglani, Shri Praveen Miglani and Shri Ankit Miglani are also concerned or interested in this Resolution being the relatives of Shri Anuj Miglani. None of the other Directors are in any way concerned or interested in this Resolution.

The Board accordingly recommends the Resolution set out in Item No. 7 for the approval of the Members.

### Item No. 8

Shri Ankit Miglani was appointed as the Director (Commercial) with effect from 29th July, 2008 for a period of three years, which was approved by the Members of the Company in their Annual General Meeting held on 26th September, 2009. The Board of Directors of the Company, at their Meeting held on 28th July, 2010, resolved to re-designate Shri Ankit Miglani as the Dy. Managing Director of the Company. All other terms and conditions of his appointment will remain unaltered.

Shri Ankit Miglani is interested or concerned in this Resolution. Shri Rajinder Miglani, Shri Praveen Miglani and Shri Anuj Miglani are also concerned or interested in this Resolution being the relatives of Shri Ankit Miglani. None of the other Directors are in any way concerned or interested in this Resolution.

The Board accordingly recommends the Resolution set out in Item No. 8 for the approval of the Members.

### Item No. 9, 10 & 11

The Company has presently 60,00,000 (Sixty Lacs) un-issued Optionally Convertible Cumulative Redeemable Preference Shares (OCCRPS) of Rs. 10/- each (Rupees Ten Only) aggregating to Rs. 6,00,00,000/- (Rupees Six Crores Only) in its Authorized Share Capital in addition to 16,90,00,000 (Sixteen Crore Ninety Lacs) Equity Shares of Rs. 10/- each (Rupees Ten Only). The Board of

Directors of the Company, subject to the Members approval, has decided to re-classify and convert the aforesaid un-issued Optionally Convertible Cumulative Redeemable Preference Shares (OCCRPS) of Rs. 6,00,00,000/- (Rupees Six Crores Only) into Equity Share Capital of the Company. Accordingly the revised Authorized Share Capital after the re-classification will consist of 17,50,00,000 (Seventeen Crore Fifty Lacs) Equity Shares of Rs. 10/- each (Rupees Ten Only) aggregating to Rs. 1,75,00,00,000/- (Rupees One Hundred Seventy Five Crores Only). The Alterations in the Capital Clause of the Memorandum of Association and Articles of Association are consequential.

Copy of the said altered Memorandum of Association and Articles of Association are available at the Registered Office of the Company for the purpose of inspection by the Members on any working day (except Saturdays, Sundays and Public Holidays) between 11:00 a.m. to 1:00 p.m. prior to the date of the Meeting.

The Board accordingly recommends the Resolutions set out in Item No. 9,10 & 11 for the approval of the Members.

None of the Directors of the Company are, in any way, concerned or interested in the aforesaid Resolutions.

By Order of the Board

# For Uttam Galva Steels Limited

### **Registered Office:**

Uttam House,

69, P.D'Mello Road,

Mumbai - 400 009.

R Agrawal

(Sr. Vice President & Company Secretary)

Date: 28th July, 2010