

OPERATIONAL REVIEW





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If there is anything that 51 years of working in India's textile sector has taught us, it is the need to keep reinventing.

Reinventing our products. Reinventing our processes.

Reinventing our mindset.

Embedding the concept of self-renewal into our business, translating into business sustainability.



Self-renewal at Vardhman means... The humility to subject our business model, organisation and strategies to continuous review.



Self-renewal at Vardhman means... The experience to analyse trends and develop new products



Self-renewal at Vardhman means... The capacity to continuously improve existing products and processes.





Self-renewal at Vardhman means... The commitment to work with specialists and delver best-in-class products.



Self-renewal at Vardhman means... The passion to identify new product applications that widen markets.





SELF-RENEWAL AT VARDHMAN

## Reinventing. Reinvesting. Rejuvenating.

## Dindustry, a number of players deferred investments and aspired for status quo.

Vardhman Textiles strengthened its business instead.

Vardhman replaced conventional technology with contemporary equivalents. As against merely increasing production capacity, the Company strove to enhance output quality. As against volume growth, the Company worked towards increasing value-addition.

Automated our processes to enhance productivity, reliability and quality

Installed systems to enhance productivity and machine longevity

Automated solutions across operations, minimising human intervention

Realigned standard operating protocols (manufacturing and non-manufacturing processes) in line with the best global practices

Institutionalised periodic operational audits in line with SOPs

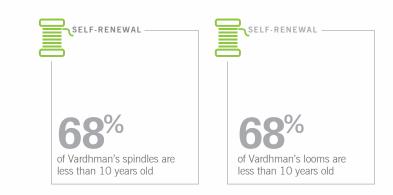
Invested in the visualisation of key shopfloor operating parameters leading to realtime monitoring and faster corrective action

Institutionalised a systematic asset review to trace and arrest technology obsolescence Invested in top-of-the-line equipment to provide unique fabric finishes

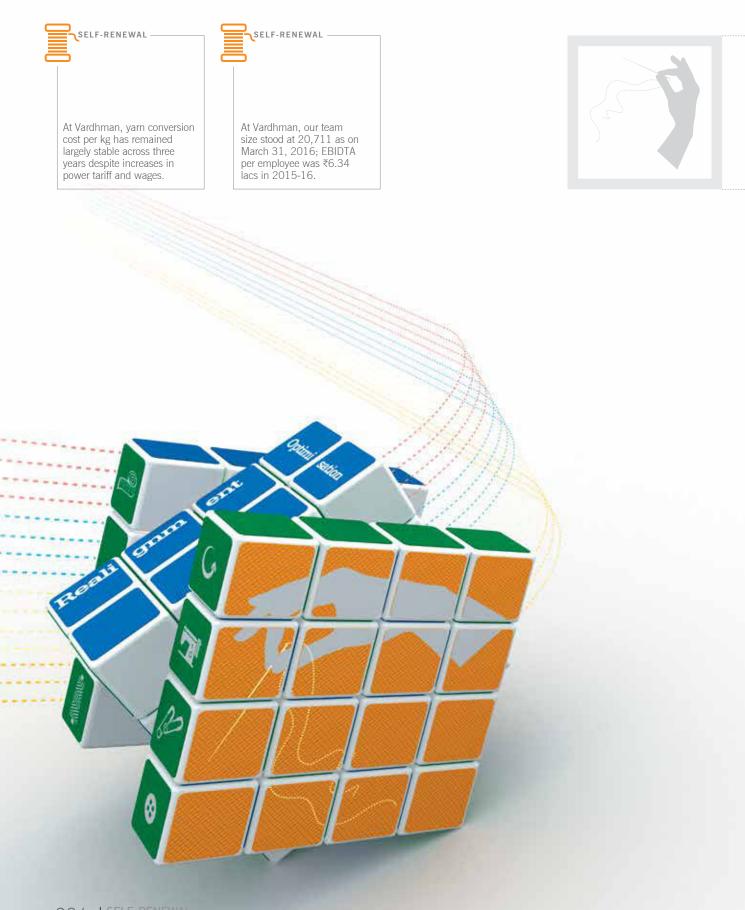
Revamped our IT network including technological upgradation for speedy execution of business transactions.

Invested in augmenting communication systems across all locations for seamless human collaboration.

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THE BENEFITS OF SELF-RENEWAL

# Productivity. Profitability. Positivity.



Yarn production increased from 190,009 metric tonnes in 2014-15 to 204,142 metric tonnes in 2015-16 - a 7.44% growth.

Greige fabric production increased from 170 million meters in 2014-15 to 175 million meters in 2015-16 - a 2.94% growth.

#### **Processed** fabric

production increased from 110 million meters in 2014-15 to 112 million meters in 2015-16 - a 1.82% growth.

Process discrepancies declined in last three years; fresh packaging for processed fabrics also improved.

**Total EBIDTA margin** improved more than 400 bps over the previous year.

**Operating** EBIDTA margin improved more than 180 bps over the previous year.

Our IT investments are expected to accelerate informed decision-making, achieve enhanced levels of service and strengthen productivity thereby creating a strong foundation for scalable growth.

A SNAPSHOT .....

Vardhman Textiles Limited is one of India's largest integrated textile manufacturers.

#### Second

largest producer of sewing threads in India.

#### Leader

in hand knitting yarn in India

#### Leading

piece dyed fabric manufacturer in India.

### Leading

cotton yarn manufacturer and exporter from India.



22 Manufacturing facilities

Global marketing footprint (nations)

Team

size

350 Kev customers

20,711 62.21% Promoters' holding (March 31, 2016)