

# Powering **Business.** Empowering **Sustainability.**



**Vardhman**

Delivering Excellence. Since 1965.



# Inside the



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## Formulating Strategic Priorities



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# A purposeful effort in the right direction goes a long way.

For us at Vardhman, a sustainable future is not some fervent wish we hope might come true. It is a vision we have nurtured, and every step we take and strategy we make has been done with this in mind. We have been consistently powering our business, be it in terms of scaling up our manufacturing, creating a robust performance or increasing our footprints. And this, in turn, has been playing a pivotal role in empowering our future in a way that can be sustained for decades to come!



## Vardhman at a Glance

Vardhman Textiles Limited (Vardhman), is one of India's largest integrated textile manufacturers, driving sustainable growth through excellence.

Vardhman is the flagship company of the Vardhman Group, among the leading textile conglomerates of the country. Headquartered in Ludhiana, Vardhman was set up in 1965, today emerging as an integrated textile powerhouse, manufacturing yarns, fabrics, acrylic fiber, sewing threads, garments and alloy steel. Our comprehensive business model further helps us achieve better operational efficiencies and better margins with greater product quality.



### Our Core business Verticals



Yarns



Fabrics



Acrylic Fibre



Garments



Sewing Thread

### Our strategic business vertical



Alloy Steel



### Vision

**“Rooted in Values,  
Creating World Class  
Textiles.”**



### Mission

The Vardhman Group aims to be world class textile organisation producing diverse range of products for the global textiles market. We seek to achieve customer delight through excellence in manufacturing and customer service, based on creative combination of state-of-the-art technology and human resources. We are responsible corporate citizens.



### Values

- Faith in the bright future of Indian textiles and hence continued expansion in areas that we know best.
- Total customer focus in all operational areas.
- Offer products of best available quality for premium market segments through TPM and Zero Defect implementation in all functional areas.
- Global orientation targeting sizeable percentage of production for exports.
- Integrated diversification and product range expansion.
- Faith in individual potential and respect for human values.
- Encourage innovation for constant improvements to achieve excellence in all functional areas.
- Accept change as a way of life.
- Appreciate our role as a responsible corporate citizen.

## Five

Decades of industry experience

## Largest

Spindles count in the country

## Largest

Manufacturer of hand knitting yarn in India

## Leading

Manufacturer and exporter of cotton yarn and fabric in India

## 19,308

Employee strength as on 31<sup>st</sup> March, 2019

## 62.15%

Promoter stake as on 31<sup>st</sup> March, 2019

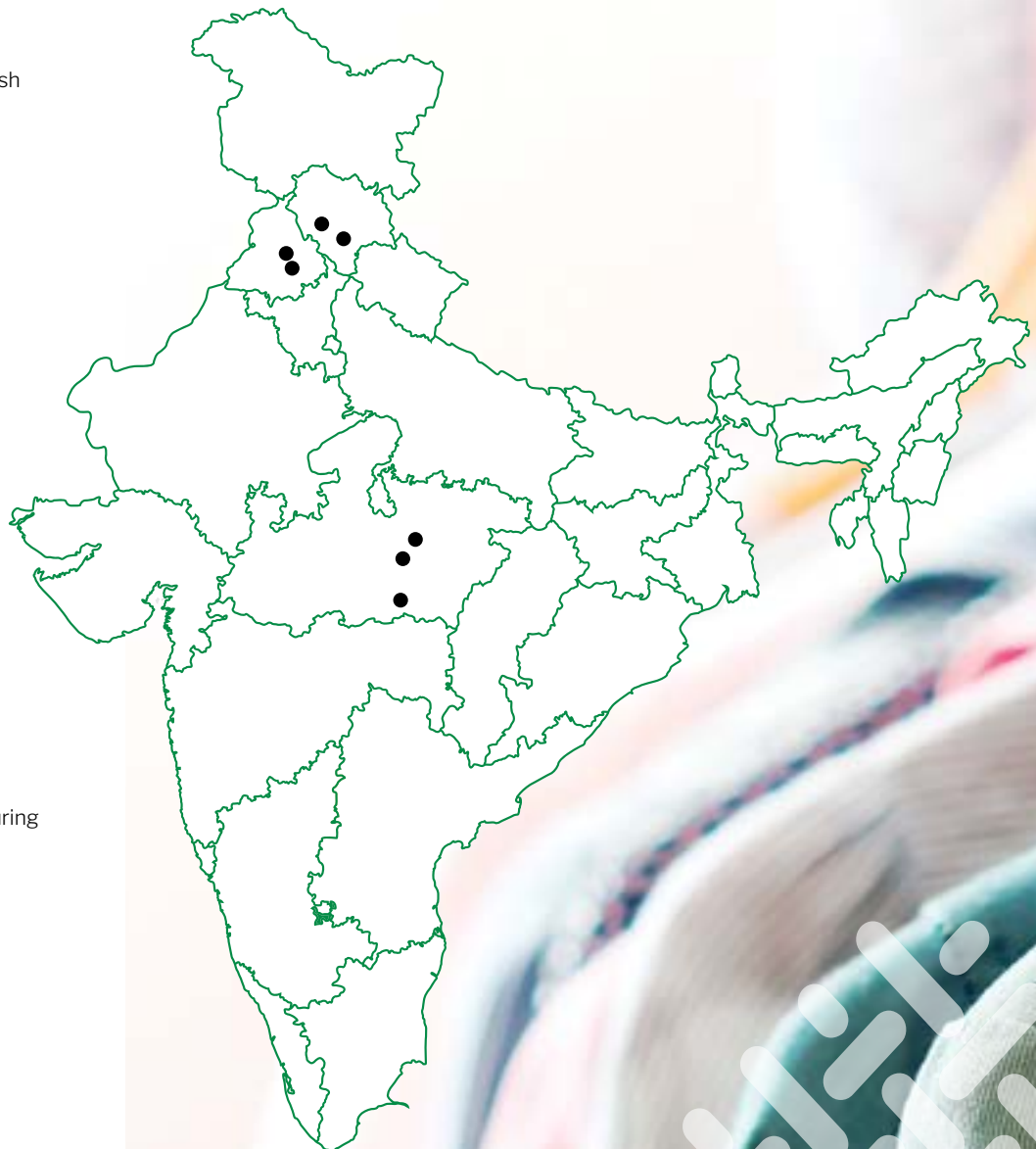
# Our Presence

## Yarn & Dyeing Units

Ludhiana, Punjab  
Malerkotla, Punjab  
Baddi, Himachal Pradesh  
Mandideep, Madhya Pradesh  
Satlapur, Madhya Pradesh

## Fabric Units

Baddi, Himachal Pradesh  
Budhni, Madhya Pradesh



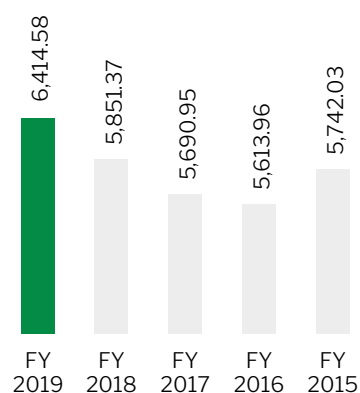
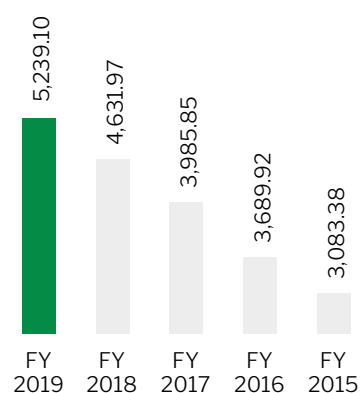
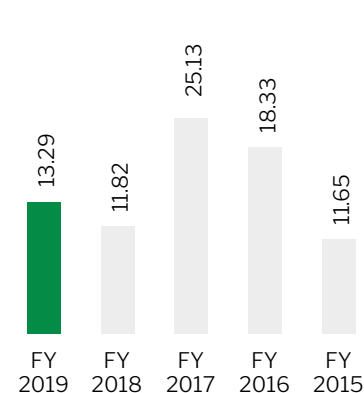
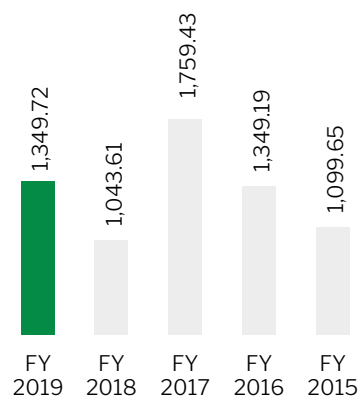
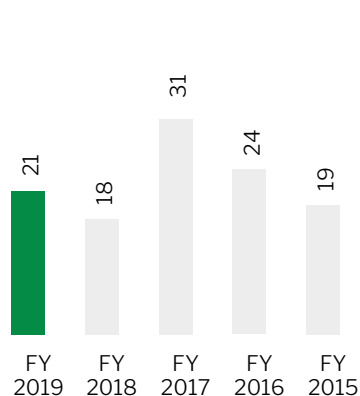
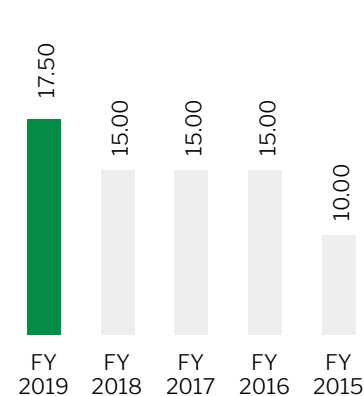
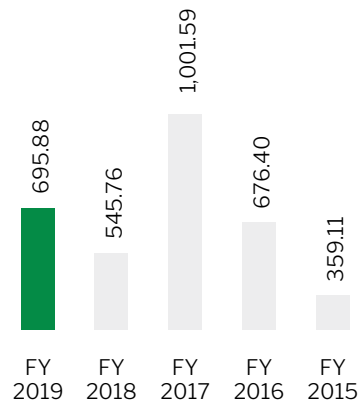
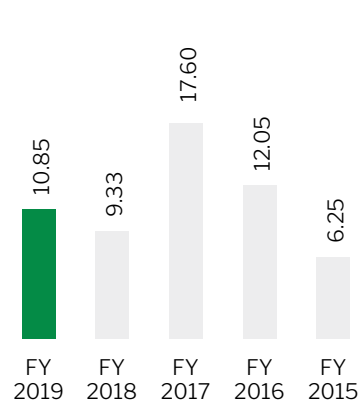
## 25

State-of-the art manufacturing facilities

## 58

Countries we are present across the globe

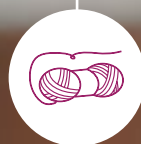
# Performance Highlights

**Revenue** (₹ in crore)**Net Worth** (₹ in crore)**Return on Net Worth** (₹ in crore)**EBITDA** (₹ in crore)**EBITDA Margin** (%)**Dividend per share** (₹)**PAT** (₹ in crore)**PAT Margin** (%)



## Our Products

# Yarn



Vardhman, today, has emerged as a leading producer of premium quality yarns, offering a broad range of specialized greige and dyed yarns in cotton, polyester, acrylic and a variety of blends. Our state-of-the-art plants equipped with modern technology, customer-driven innovation model and relentless focus on excellence, have made us one of the largest exporters of cotton yarn to some of the growing markets of EU, USA and the Far East.

## 7.5%

Growth in yarn sales in  
FY 2018-19 over  
FY 2017-18

### Yarn Portfolio

#### Specialty Yarns

- Slubs
- Cellulosic
- Vortex Yarns
- Special Blended Fibres
- Sustainable Yarns

#### Acrylic, Fancy & Hand Knitting Yarns

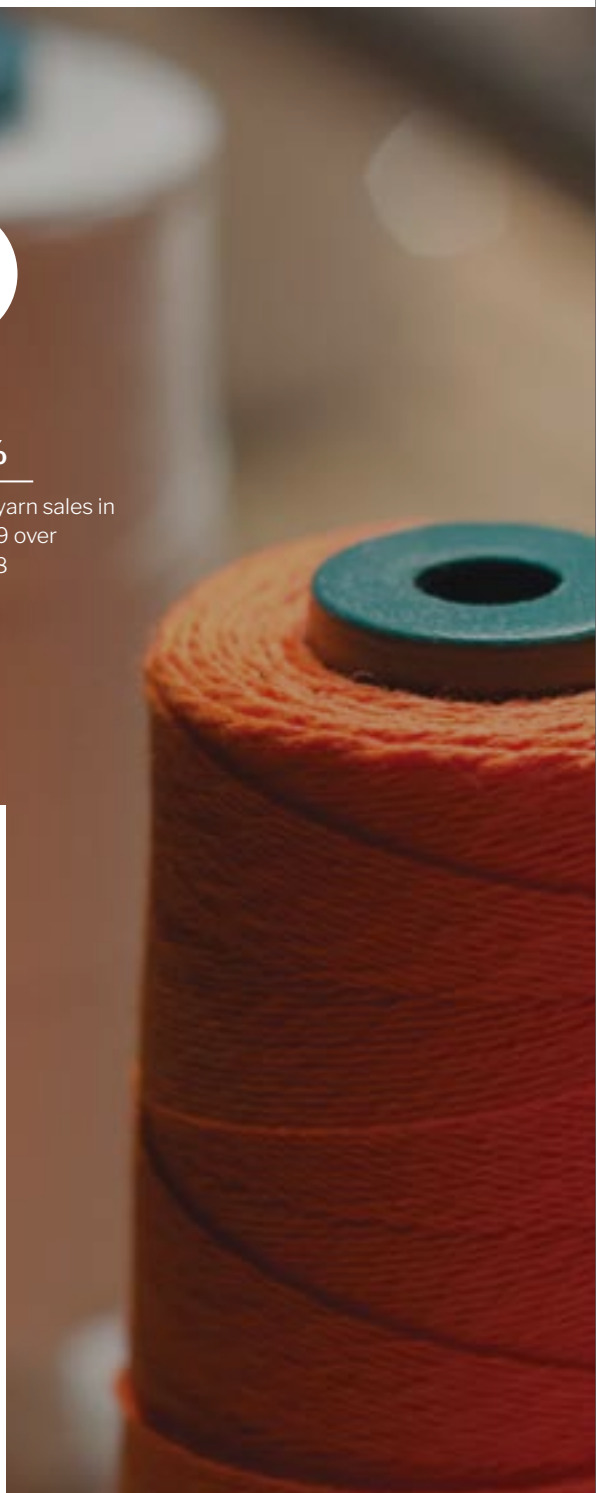
- Grey Acrylic
- Dyed Acrylic
- Fancy Spun Yarns
- Fancy Structured Yarn
- Hand Knitting Yarns

#### Dyed Yarns

- Packaged Dyed Yarns
- Mélange / Heather Yarns (Brand Rangoli)
- Gassed Mercerised

#### Grey Yarns

- Polyester Cotton
- Core Spun Yarns





## Highlights FY 2018-19

- The Company is undertaking expansion of its yarn manufacturing capacity by putting up three units at M.P. location. During FY. 2018-19, one unit was set-up. Total expansion comprises of 100000 spindles (approx.) using world class technology. This will increase the yarn manufacturing capacity by 70 TPD (approx.).
- In F.Y. 2018-19, we have modernised approx. 75000 spindles with latest Ring frame Technology and approx. 1000 spindles of old Speed frame have also been modernised using latest technology.
- All our cotton lines are now fully contamination controlled as we have installed best in segment imported Contamination Removal Equipment.
- Now, all our Yarn is 100% Uster Q-3 Processed. We were upgrading old technology from last 4-5 years and finally we have upgraded all our capacities to Uster Q-3 and Contamination Sorters.

## Continued focus

On automation and further diversification of customer base

## High Flexibility

In manufacturing of yarn in terms of composition and quality

## Wide

Range of yarn manufactured as per clients' requirement

## 35%

Of total yarn production exported during the year

## 11 lakhs

Spindle Capacity as on 31<sup>st</sup> March, 2019

## 588 mt

Yarn produced per day

## ₹ 3,947 crore

Revenue from Yarn segment during FY 2018-19

## Our Products (continued)

# Fabrics



One of the few vertically integrated fabric suppliers in India, we are engaged in production of fabrics for both tops and bottoms in the apparel segment catering to large number of retailers in USA, Europe and Asia amongst others. Our dedicated product design and wide variety of in-house yarns helps us fulfil our customer expectations while also meeting the growing demand for quality fabrics across the globe.

### Fabrics Portfolio

- ✦ Three main range of product mix:-
  - ✦ Piece dyed – solid dyed, white and RFD (ready for dyed)
  - ✦ Print - Reactive, Discharge, Pigment
  - ✦ Yarn dyed - Check, Stripe, Fil-a-fil, Chambrey
- ✦ Product mix with respect to fibre type 100% cotton, Cotton Stretch, Polycotton, Viscose, Modal, Tencel, Cotton-Nylon and many other blends
- ✦ Capability Portfolio in weaving including Plain, Twill, Dobby and Jacquard

### Proprietary finish brands

- ✦ Velegante
- ✦ Preprensa
- ✦ Worry Free
- ✦ Liquid Finish
- ✦ P4 Finish
- ✦ Stay White & Fresh
- ✦ Gr&De

