

**MOVING BEYOND**  
**UNCERTAINTY**

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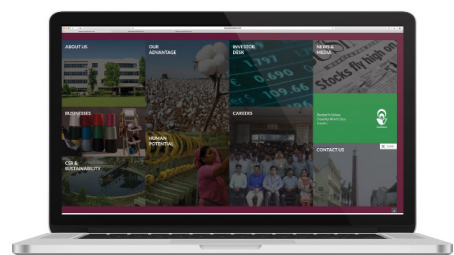
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For more details visit  
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or



While unprecedented challenges call for unique ways of mitigation, uncertain times call for stringent action, for crisis is often the foreword to success.

For years, we've witnessed change, adapted our methods and tweaked our vision to design a future-ready organization. Today, as we feel the pinch of an overwhelming challenge, we are prepared to overcome obstacles while remaining committed to our new reality. Our ability to identify pertinent tasks and develop a methodical approach allows us to remodel our business initiatives and uncover transformational opportunities amidst crisis.

**We realize, now is the time to experiment, create and innovate!**

**We feel, it is important to keep an eye on the future and steadily pivot our business to not only survive but, thrive and explore promising prospects - moving beyond uncertainty.**

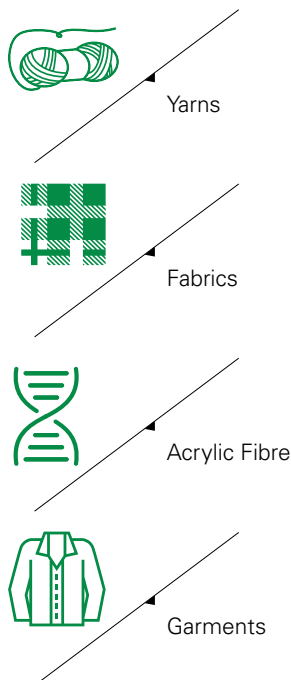
# KNOW MORE ABOUT VARDHMAN TEXTILES

**One of India's leading integrated textile manufacturers, Vardhman Textiles Limited (Vardhman) is the flagship company of the Vardhman Group. Headquartered in Ludhiana, it is one of the leading textile conglomerates of India.**

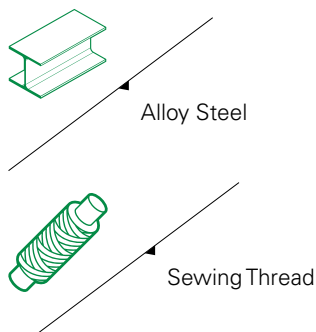
From its humble beginning in 1965, with a production capacity of 6000 spindles of cotton yarn, today it has emerged as a reputed textile powerhouse manufacturing yarns, fabrics, acrylic fibre, garments, sewing threads and

alloy steel. With an aim to ensure long-term sustainability, we strive to invest in a progressive business and achieve exceptional operational efficiencies and better margins, while delivering excellent quality products.

## Vardhman's Core Business

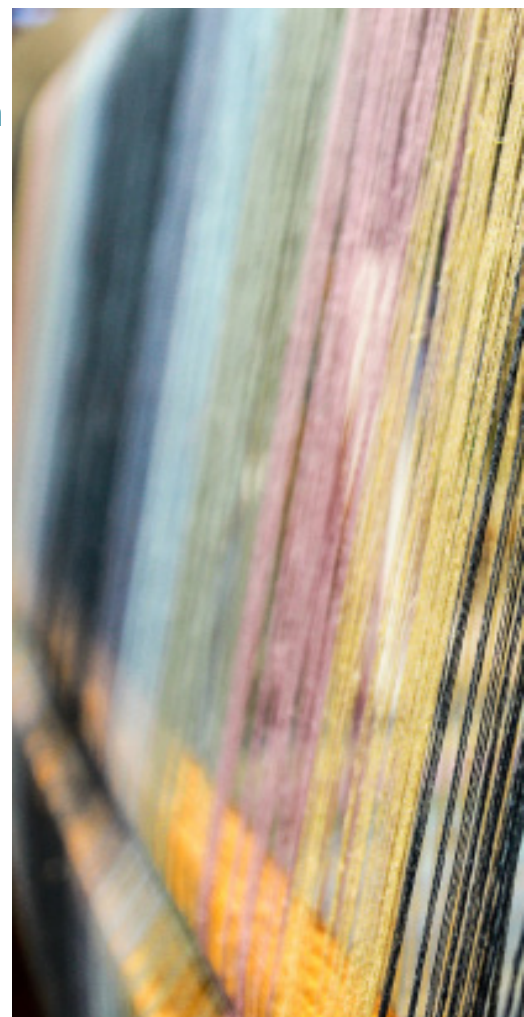


## Vardhman's Strategic Business



**Vision**

Rooted in Values,  
Creating World  
Class Textiles.





## Mission

The Vardhman Group aims to be world class textile organisation producing diverse range of products for the global textiles market. We seek to achieve customer delight through excellence in

manufacturing and customer service, based on creative combination of state-of-the-art technology and human resources. We are responsible corporate citizens.



## Values

- ▶ Faith in the bright future of Indian textiles and hence continued expansion in areas that we know best
- ▶ Total customer focus in all operational areas
- ▶ Offer products of best available quality for premium market segments through TPM and Zero-Defect implementation in all functional areas
- ▶ Global orientation targeting sizeable percentage of production for exports
- ▶ Integrated diversification and product range expansion
- ▶ Faith in individual potential and respect for human values
- ▶ Encourage innovation for constant improvements to achieve excellence in all functional areas
- ▶ Accept change as a way of life
- ▶ Appreciate our role as a responsible corporate citizen

## Key Statistics

**₹6,325 CRORE**

Revenue from operations

**62.20%**

Promoter stake

**₹1,055 CRORE**

EBITDA

**17**

State-of-the art manufacturing facilities

**21,349**

Permanent Employees

**58**

Countries we are present across the globe

# OUR FOOTPRINT

## Fabric Units

- ▶ Baddi, Himachal Pradesh
- ▶ Budhni, Madhya Pradesh

## Yarn & Dyeing Units

- ▶ Ludhiana, Punjab
- ▶ Malerkotla, Punjab
- ▶ Baddi, Himachal Pradesh
- ▶ Mandideep, Madhya Pradesh
- ▶ Satlapur, Madhya Pradesh

# TRACKING PERFORMANCES

## Revenue

(₹ in crores)

FY 2015-16	5,614
FY 2016-17	5,691
FY 2017-18	5,851
FY 2018-19	6,415
FY 2019-20	6,325

## EBITDA

(₹ in crores)

FY 2015-16	1,349
FY 2016-17	1,759
FY 2017-18	1,044
FY 2018-19	1,350
FY 2019-20	1,055

## EBITDA Margin

(in %)

FY 2015-16	24.03
FY 2016-17	30.91
FY 2017-18	17.84
FY 2018-19	21.04
FY 2019-20	16.68

## PAT

(₹ in crores)

FY 2015-16	676
FY 2016-17	1,002
FY 2017-18	546
FY 2018-19	696
FY 2019-20	545

## PAT Margin

(in %)

FY 2015-16	12.05
FY 2016-17	17.60
FY 2017-18	9.33
FY 2018-19	10.85
FY 2019-20	8.62

## Return on Net Worth

(in %)

FY 2015-16	18.33
FY 2016-17	25.13
FY 2017-18	11.82
FY 2018-19	13.29
FY 2019-20	9.57

## Net Worth

(₹ in crores)

FY 2015-16	3,690
FY 2016-17	3,986
FY 2017-18	4,632
FY 2018-19	5,239
FY 2019-20	5,666

## Dividend Per Share

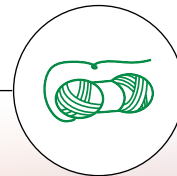
(₹)

FY 2015-16	15.00
FY 2016-17	15.00
FY 2017-18	15.00
FY 2018-19	17.50
FY 2019-20	Nil



# VARDHMAN'S PRODUCT PORTFOLIO

## Yarn



**With a capacity to manufacture over 664 MT of yarn per day, Vardhman is one of the leading producers of premium quality yarns.**

Our state-of-the-art manufacturing plants produce the widest variety of specialised greige and dyed yarns of cotton, polyester, acrylic and other blends. We also manufacture products like Organic Cotton, Melange, Core Spun Yarns, Ultra Yarns (Contamination controlled), Gassed Mercerised, Super Fine Yarns, Slub, Cellulose Yarns and Fancy Yarns for hand knitting.

With a laser-sharp focus on excellence, continuous innovation, original strategies and a series of technological collaborations, we have established ourselves as a premium producer of exceptional quality yarns globally. We are one of the largest exporters of cotton yarn to the most quality conscious markets of the EU, USA and the Far East.



## Our Yarn Portfolio

### Specialty Yarns

- ▶ Core Spun Yarn
- ▶ Slubs
- ▶ Cellulosic
- ▶ Vortex Yarn
- ▶ Special Blended Yarn
- ▶ Sustainable Yarn

### Acrylic, Fancy & Hand Knitting Yarns

- ▶ Grey Acrylic
- ▶ Dyed Acrylic
- ▶ Fancy Spun Yarn
- ▶ Fancy Structured Yarn
- ▶ Hand Knitting Yarn

### Dyed Yarns

- ▶ Packaged Dyed Yarn
- ▶ Mélange / Heather Yarn (Brand Rangoli)
- ▶ Gassed Mercerised

### Grey Yarns

- ▶ Polyester Cotton
- ▶ Cotton Yarn
- ▶ Compact Yarn

## UNWAVERING FOCUS

On automation and further diversification of customer base

## FLEXIBILITY

In manufacturing of yarns, in terms of composition and quality

## WIDE

Range of yarn manufactured as per client requirement

## RS. 3,768 CRORE

Revenue (excluding internal transfer) from Yarn segment during FY 2019-20 (Standalone)

## 11.26 LAKHS

Spindle Capacity, as on 31st March 2020

## 605 MT

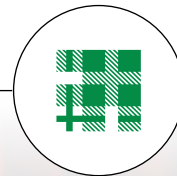
Yarn produced per day

## 35%

Of total yarn produced exported during the year

## VARDHMAN'S PRODUCT PORTFOLIO

# Fabric



**With a weaving capacity of over 220 million meters and a processing capacity of over 175 million meters per annum, across a wide range of specialty fabrics, we are one of the leading vertically integrated fabric suppliers in India. We supply fabric for tops and bottoms in the apparel segment, catering to a large number of retailers in USA, Europe and Asia, amongst others.**

Our sole aim is to fulfil our customers' expectations by developing products according to changing market trends. We continue to utilize the skills and capabilities of our design and development studio to deliver excellent products and continuously engage with reputed international designers across the globe to produce some of the finest collections.