



**39TH**  
**ANNUAL REPORT 2014-15**



**VENKY'S (INDIA) LIMITED**



**Padmashree Late Dr. B.V. Rao  
(1935-1996)**

*"VH Group has earned this leadership position because of our extraordinary high standards in quality, service and absolute integrity."*

*"Technologically Indian poultry can match the world's best. Our productivity levels both in layer and broiler segments are second to none. Yet we also feel small, for there is so much to be done and so much more that can be done."*

*"All our plans and programmes should be aimed at ensuring that the small farmer continues to remain in the industry and prosper."*

*"My group is passionately committed in bringing quality and technology to the Indian Poultry Industry."*

*"To succeed in any business one must have a firm commitment and an affinity for the business – more so in the poultry business. Making money, though welcome, should not be the sole criteria."*

*"The process of economic liberalisation will help this industry to expand rapidly. There are no longer any artificial barriers between us and modern technology."*

*"Every successful organisation needs a clear commitment to excel in a chosen field; and this commitment will hold up over the years only by staying true to an original vision even in the worst of times."*

*Padmashree Dr. B. V. Rao*



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## *A Message From The Chairperson*

Dear Shareholders,

Greetings of the Season!

I take pleasure in presenting you with a brief review of the performance of Venky's (India) Limited in 2014-15 and a general scenario of the poultry industry in India.

For the financial year ended 31<sup>st</sup> March, 2015 though the company's sales turnover was similar to that of the previous year, the profitability was lower due to high cost of feed ingredients and lower realizations from sale of day old chicks and grown up birds. The performance of the Animal Health Products segment continued to be satisfactory. The oilseed segment's performance was affected due to lower realizations.

Various expansion programmes of the Company initiated during the last two years i.e. to augment capacities in poultry and poultry products segment and setting up a new plant for processing of soya seeds have been completed during the year ended 31<sup>st</sup> March, 2015. Steady progress is made as regards setting up of Venky's XPRS outlets at various locations. I, therefore, anticipate that the overall performance of Venky's would be better for the financial year 2015-16. However, any steep increase in the prices of maize and soya – the key raw materials for poultry feed – due to poor monsoon may affect the profit margins.

In spite of the challenging environment we are able to maintain the steady growth of the poultry industry, thanks to the creation of high quality infrastructure, continuous focus on quality and the very high standards of customer service and the farsighted vision of our Late Chairman Padmashree Dr. B.V. Rao. We are successfully maintaining the competitive edge in a steadily growing market and I see tremendous potential for manifold growth for this industry for several years in future.

I wish you and your family all the best.

**Anuradha J. Desai**  
Chairperson



## BOARD OF DIRECTORS

Mrs. Anuradha J. Desai	(DIN : 00012212)	—	Chairperson
Mr. B. Venkatesh Rao	(DIN : 00013614)	—	Vice Chairman
Mr. B. Balaji Rao	(DIN : 00013551)	—	Managing Director
Mr. Jitendra M. Desai	(DIN : 00013533)	—	Director
Mr. C. Jagapati Rao	(DIN : 00003425)	—	Independent Director
Lt. Col. Ashok Mahajan (Retd.)	(DIN : 00017150)	—	Independent Director
Col. Surinder Kumar (Retd.)	(DIN : 05202620)	—	Independent Director
Brig. Rajeshwar Singh Rathore (Retd.)	(DIN : 00992251)	—	Independent Director
Brig. Amrit Kapur (Retd.)	(DIN : 06778401)	—	Independent Director

## AUDIT COMMITTEE

Lt. Col. Ashok Mahajan (Retd.)	—	Chairman
Mr. Jitendra M. Desai	—	Member
Col. Surinder Kumar (Retd.)	—	Member
Brig. Rajeshwar Singh Rathore (Retd.)	—	Member
Brig. Amrit Kapur (Retd.)	—	Member

## STAKE HOLDERS RELATIONSHIP COMMITTEE

Mrs. Anuradha J. Desai	—	Chairperson
Mr. B. Venkatesh Rao	—	Member
Mr. Jitendra M. Desai	—	Member

## NOMINATION AND REMUNERATION COMMITTEE

Mrs. Anuradha J. Desai	—	Chairperson
Lt. Col. Ashok Mahajan (Retd.)	—	Member
Col. Surinder Kumar (Retd.)	—	Member

## CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

Mr. B. Venkatesh Rao	—	Chairman
Mr. Jitendra M. Desai	—	Member
Col. Surinder Kumar (Retd.)	—	Member

## CHIEF FINANCIAL OFFICER AND COMPANY SECRETARY

Mr. A. G. Bauskar

## BANKERS

State Bank of India  
IDBI Bank Ltd.  
ICICI Bank Ltd.  
HDFC Bank Ltd.  
Yes Bank Ltd.  
IFCI Ltd.  
Axis Bank Ltd.

## STATUTORY AUDITOR

M/s Sudit K. Parekh & Co.  
Chartered Accountants  
Ballard House, Adi Marzaban Path,  
Ballard Estate, Fort, Mumbai-400 001.  
Tel. : 022-66178000

## REGISTRAR AND SHARE TRANSFER AGENT

M/s Bigshare Services Private Limited  
E-2, Ansa Industrial Estate  
Sakivihar Road, Sakinaka  
Andheri (East), Mumbai-400 072.  
Tel. : 022-28470652-53, 40430200

## SECRETARIAL AUDITOR

Mr. P.L. Shettigar  
Practicing Company Secretary  
Manek Hall,  
Premises Monaa Hotels Pvt. Ltd.  
Pune.  
Tel. No. : 9422026291

## COST AUDITOR

M/s Joshi Apte & Associates,  
Cost Accountants,  
"CMA PRIDE", Erandawana Housing  
Society, Erandawana, Pune – 411 004  
Tel. No. 020-25436408

## REGISTERED AND CORPORATE OFFICE

"Venkateshwara House"  
S.No. 114/A/2, Pune-Sinhagad Road,  
Pune - 411 030.  
Tel. : 020-24251530 to 41  
Fax : 020-24251077

**CIN** - L01222PN1976PLC017422



## FINANCIAL HIGHLIGHTS

(Rupees In Lacs)

PARTICULARS	2014-15	2013-14	2012-13	2011-12	2010-11
<b>OPERATING RESULTS</b>					
Turnover & Other Income	1,76,426	1,76,601	1,44,393	100,644	86,074
Material Cost	1,24,479	1,33,410	1,05,708	65,062	51,558
Personnel Cost	11,955	9,518	8,601	6,860	5,658
Interest	7,106	4,171	2,237	1,311	455
Other Expenses	27,054	24,113	22,373	20,503	16,661
Depreciation	3,215	1,924	1,554	1,177	964
Provision for Contingencies Written back	—	—	—	—	—
Exceptional items - Income	155	1,053	—	—	—
Profit Before Tax	2,772	4,517	3,920	5,719	10,775
Profit After Tax	1,870	3,404	2,478	4,105	7,303
Dividend (In Rs. per Equity Share)	5.00	5.00	5.00	5.00	5.00
<b>FINANCIAL SUMMARY</b>					
<b>Assets Employed</b>					
Current Assets	71,071	62,521	45,970	32,536	21,077
Current Liabilities	76,939	59,410	35,119	20,423	7,554
Net Current Assets	(5,868)	3,111	10,851	12,112	13,522
Net Fixed Assets	48,530	46,885	31,320	24,346	17,599
Investments	6,153	5,208	3,308	3,733	9,278
Deferred Tax Liability	(2,456)	(2,364)	(2,072)	(1,723)	(1,530)
Other Non Current Assets	16,285	7,826	5,613	2,851	—
Miscellaneous Expenses	—	—	—	—	—
Total Assets	62,644	60,665	49,019	41,320	38,870
<b>Financed By</b>					
Share Capital	939	939	939	939	939
Reserves & Surplus	36,203	35,841	32,802	30,639	26,478
Capital Grants and Subsidies	—	—	—	—	—
Borrowings	25,502	23,886	15,278	10,303	11,452
Total Liabilities	62,644	60,665	49,019	41,882	38,870
Earning Per Share (Rs.)	19.91	36.25	26.39	43.72	77.76
Book Value per share (Rs.)	395.48	391.62	359	336	291
Debt Equity Ratio	0.69	0.65	0.45	0.33	0.42
Share Price ** High	640.00	594.95	621.50	757.00	1012.40
Low	322.00	390.00	322.05	363.00	336.05
No. of Employees	5,288	4,418	4,090	4,343	3,728

Note: Previous year's figures have been regrouped wherever necessary in financials of FY-2013-14 and accordingly changed here

\*\* Source : www.bseindia.com



## FINANCIAL HIGHLIGHTS

(Rupees In Lacs)

PARTICULARS	2009-10	2008-09	2007-08	2006-07	2005-06
<b>OPERATING RESULTS</b>					
Turnover & Other Income	71,066	57,526	52,838	41,688	38,377
Material Cost	45,007	38,224	32,940	26,042	23,070
Personnel Cost	4,374	4,099	3,774	3,302	2,918
Interest	504	788	872	483	317
Other Expenses	12,055	10,450	10,243	9,314	9,677
Depreciation	898	862	827	734	617
Provision for Contingencies	—	—	—	—	—
Written back	—	—	—	—	—
Exceptional items - Income	—	—	—	—	—
Profit Before Tax	8,229	3,103	4,182	1,814	1,779
Profit After Tax	5,432	2,056	2,661	1,152	1,177
Dividend (In Rs. per Equity Share)	4.00	3.50	3.50	3.00	2.00
<b>FINANCIAL SUMMARY</b>					
<b>Assets Employed</b>					
Current Assets	15,948	14,708	14,684	13,450	10,899
Current Liabilities	6,317	6,095	5,750	5,215	4,543
Net Current Assets	9,630	8,613	8,934	8,235	6,356
Net Fixed Assets	13,352	12,617	12,270	11,596	10,700
Investments	8,131	5,211	5,263	4,442	4,040
Deferred Tax Liability	(1,458)	(1,341)	(1,392)	(1,543)	(1,392)
Other Non Current Assets	—	—	—	—	—
Miscellaneous Expenses	—	—	—	—	—
Total Assets	29,655	25,100	25,075	22,730	19,704
<b>Financed By</b>					
Share Capital	939	939	939	939	939
Reserves & Surplus	19,721	14,768	13,097	11,227	10,307
Capital Grants and Subsidies	3	3	4	5	103
Borrowings	8,992	9,389	11,035	10,559	8,356
Total Liabilities	29,655	25,100	25,075	22,730	19,704
Earning Per Share (Rs.)	57.83	21.89	28.33	12.26	12.53
Book Value per share (Rs.)	220	167	149	129	120
Debt Equity Ratio	0.44	0.60	0.79	0.87	0.74
Share Price ** High	371.00	174.00	288.00	151.00	227.25
Low	73.00	65.05	100.00	88.00	70.00
No. of Employees	3,084	3,335	3,566	3,095	3,079

\*\* Source : [www.bseindia.com](http://www.bseindia.com)



## Locations of Units of Venky's (India) Limited







## Locations of Units of Venky's (India) Limited

- **Pune, Maharashtra**  
Breeder Farms  
Specific Pathogen Free Egg  
Poultry Feed  
Animal Health Products  
Chicken Processing  
Commercial Farms
- **Solapur, Maharashtra**  
Solvent Extraction and Refinery  
Poultry Feed
- **Nanded, Maharashtra**  
Solvent Extraction and Refinery
- **Anand, Gujarat**  
Breeder Farm and Hatchery
- **Dehradun, Uttarakhand**  
Breeder Farms  
Hatchery and Poultry Feed
- **Allahabad, Uttar Pradesh**  
Breeder Farms  
Hatchery and Poultry Feed  
Commercial Farms
- **Sunderpur, Uttar Pradesh**  
Breeder Farms
- **Jasmour, Uttar Pradesh**  
Breeder Farms
- **Basti, Uttar Pradesh**  
Hatchery
- **Sonepat, Haryana**  
Breeder Farms and Hatchery
- **Panipat, Haryana**  
Breeder Farms, Hatchery
- **Ambala, Haryana**  
Breeder Farms, Hatchery,  
Poultry Feed  
Commercial Farms
- **Hissar, Haryana**  
Commercial Farms
- **Hansi, Haryana**  
Commercial Farms
- **Kurukshetra, Haryana**  
Commercial Farms
- **Kaithal, Haryana**  
Commercial Farms
- **Yamuna Nagar, Haryana**  
Commercial Farms
- **Tohana, Haryana**  
Commercial Farms
- **Ludhiana, Punjab**  
Breeder Farms  
Hatchery and Commercial Farms  
Packaging Unit
- **Hoshiapur, Punjab**  
Breeder Farms  
Hatchery and Commercial Farms
- **Gurudaspur, Punjab**  
Commercial Farms
- **Pathankot, Punjab**  
Commercial Farms
- **Batala, Punjab**  
Commercial Farms
- **Sangrur, Punjab**  
Commercial Farms
- **Patiala, Punjab**  
Commercial Farms
- **Barnala, Punjab**  
Commercial Farms
- **Rewa, Madhya Pradesh**  
Breeder Farms and Hatchery
- **Kangra, Himachal Pradesh**  
Hatchery
- **Nalagarh, Himachal Pradesh**  
Breeder Farms and Hatchery
- **Una, Himachal Pradesh**  
Commercial Farms
- **Kathua, Jammu & Kashmir**  
Hatchery
- **Mujjafarpur, Bihar**  
Hatchery
- **Arrah, Bihar**  
Hatchery
- **Palsana, Rajasthan**  
Commercial Farms
- **Chirwa, Rajasthan**  
Commercial Farms





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## IMPORTANT COMMUNICATION TO SHAREHOLDERS

Following are the Company's recommendations to its shareholders:

### **Green Initiative**

We seek the support of our shareholders in helping us saving our environment by registering their email id with the company for receiving all the communication i.e. Annual Report, various notices etc. through email as permitted by the law. Investors willing to avail the electronic mode of communication shall register their email id by filling and sending the form appearing on page no. 108 of this annual report.

### **Open demat account and dematerialise your shares**

Members are requested to convert their physical shares into demat form. Holding shares in demat form helps investors to get immediate transfer of shares. No stamp duty is payable on transfer of shares held in demat form and risk associated with physical certificates such as forged transfer, loss of share certificate or torn certificates are avoided.

### **Consolidate multiple folios**

Members holding shares in identical order or names in more than one folio are requested to write to the company to consolidate their shares and send relevant share certificates for consolidation. This would facilitate the member in one point tracking of his/her holding and corporate benefits.

### **Appoint a Nominee**

Investors are requested to appoint a nominee for their shareholding. Nomination would help the nominees to get the shares transmitted in their name without any hassles. Investor should register their nomination in case of physical shares with the Registrar and Share Transfer Agent of the Company i.e. M/s Bigshare Services Private Limited and in case of demat holding with their respective Depository participant.

(Form on Page No.108)

39<sup>th</sup>  
Annual  
Report  
2014-15

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**Venky's (India) Limited**

Registered office : Venkateshwara House, Sinhagad Road, Pune - 411 030

CIN: L01222PN1976PLC017422

Telephone : (020) 2425 1530 to 41

Website : [www.venkys.com](http://www.venkys.com)

Email: [corp.shares@venkys.com](mailto:corp.shares@venkys.com)

**NOTICE OF THE 39<sup>TH</sup> ANNUAL GENERAL MEETING**

To

The Members of Venky's (India) Limited

**Notice** is hereby given that the 39<sup>th</sup> Annual General Meeting (AGM) of the members of Venky's (India) Limited will be held on Wednesday, 16<sup>th</sup> September, 2015 at 10.30. a.m. at Hotel Le Meridian, Raja Bahadur Mill Road, Near Pune Railway Station, Pune 411001 to transact the following business:

**ORDINARY BUSINESS:**

1. To receive, consider and adopt the Audited Balance Sheet as at 31<sup>st</sup> March, 2015 and the Statement of Profit and Loss for the year ended as on that date together with the Auditor's Report and Directors' Report thereon.
2. To declare dividend on equity shares.
3. To appoint a Director in place of Mrs. Anuradha J. Desai (holding DIN 00012212), who retires by rotation and being eligible offers herself for re-appointment.
4. To ratify appointment of Auditors and to pass the following resolution thereof:

"Resolved that pursuant to provisions of section 139 of the Companies Act, 2013 (as amended or re-enacted from time to time) and the Rules made thereunder, and pursuant to the recommendations of the Audit Committee, appointment of M/s Sudit K Parekh & Co, Chartered Accountants, (having registration no 110512W), as the auditors of the Company in the 38<sup>th</sup> Annual General Meeting of the Company be and is hereby ratified and that the Board of Directors be and are hereby authorized to fix such remuneration as may be recommended by the audit committee in consultation with the auditors."

**SPECIAL BUSINESS:**

5. To consider and if thought fit, to pass with or without modification(s), the following resolution as an ordinary resolution:

"Resolved that pursuant to provisions of section 148 of the Companies Act, 2013 (as amended or re-enacted from time to time) and the Rules made thereunder, remuneration not exceeding Rs.3,00,000/- (Rupees Three Lacs Only) (exclusive of taxes and incidental expenses) be and is hereby approved to be payable to M/s Joshi Apte & Associates, Cost Accountants, in respect of cost audit of the Company for the financial year 2015-16, on such terms and conditions as may be agreed upon between the cost auditor and the Board of Directors."

By order of the Board of Directors

Pune  
May 29, 2015

**A. G. Bauskar**  
Company Secretary  
Membership No: F1953