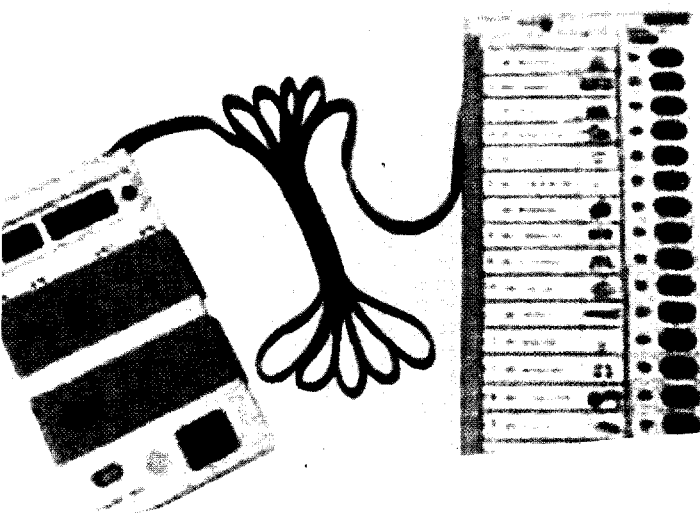


We are the channel for Democracy



15th

Annual Report 2004-2005



Vakrangee Softwares Limited

ISO 9001-2000 Company

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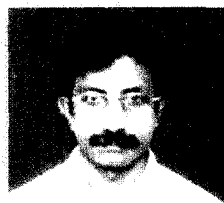
BOARD OF DIRECTORS



DINESH NANDWANA
CHAIRMAN & MANAGING DIRECTOR



DR. NISHIKANT HAYATNAGARKAR
DIRECTOR (R & D)



B. K. GUPTA
DIRECTOR



ANIL PATODIA
DIRECTOR



SUNIL AGARWAL
DIRECTOR



K. L. VERMA
DIRECTOR

Technology Fast 500
Asia Pacific 2004
Award



**OUR GROWTH**

Sales - Rs. 3403.04 Lacs.

Cash Profit - Rs. 671.94 Lacs.

Net Profit - Rs. 283.09 Lacs.

Networth - Rs. 5851.87 Lacs.

OUR VISION & MISSION

VISION

"The company aims to become a reliable source for execution of mission critical projects for global clients by providing high quality & accurate mass database management & software solutions and to become a leader in specified BPO operations for private clients & government departments."

MISSION

- Achieve Exponential growth.
- Nation wide presence for election and related projects through strategic alliance with Godrej & Boyce Mfg.Co.Ltd.
- Enter into hardware segment of election business by developing Electronic Voting Machine & Portable e-Data Capture Device.
- Make a niche in the product segment and strengthen position as service provider through value additions.
- Make a mark in the BPO segment.
- Achieve Momentous status of supplier to Government Depts.through strategic alliances
- Continuous research for development of new products.
- Transparency through corporate governance.
- Achieve state of total Customers Satisfaction.
- Increase shareholders' valuation through achievements.
- Discharge social responsibilities in best possible manners.



TQA POLICY / EXPERTISE BASE

TQA POLICY

Vakarangee has embarked on implementing a company-wide Total Quality Assurance (TQA) policy through an integration of people and process oriented initiatives. The TQA-Policy states "*Exceeding every anticipation of every internal & external customer everytime*".

EXPERTISE BASE

- Strong Delivery Management
- Strong track record to meet milestones and deadlines
- Capture and manage Mass Database of more than 900 million records

Turnkey Solution Provider (TSP) to Government of Maharashtra for some segments

High Coral Strength to multiply success

- RDBMS such as Oracle, SQL-Server, DB2, MS-Access.
- GUI Environments such as Power builder, Windows 4GL, Visual Basic, Developer-2000 and Visual FoxPro.
- Internet Related tools: Java, HTML, Java Beans, Java Pearls, Java Script, Corba.
- OOP tools such as Borland C++, Visual C++ and Delphi.
- E-Governance



KEY INDICATORS

	2004-2005	2003-2004
Book Values Per Share - Rs.	57.31	55.88
Earning Per Share - Rs.	2.74	1.14
Cash Earning Per Share - Rs.	6.32	5.28
Debt : Equity fund	1 : 9	1 : 7.19
Current Assets : Current Liabilities	1 : 0.20	1 : 0.03



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**BOARD OF DIRECTORS**

Mr. Dinesh Nandwana
Dr. Nishikant Hayatnagarkar
Mr. Brij Kishor Gupta
Mr. Anil Patodia
Mr. Sunil Agarwal
Mr. K. L. Verma

Chairman & Managing Director
Director (R&D)
Director
Director
Director
Director

COMPANY SECRETARY

Mr. Nihar Ranjan Das.

BANKERS

State Bank of Hyderabad

AUDITORS

S. K. PATODIA & ASSOCIATES.
Chartered Accountants
MUMBAI - 400 072, INDIA

SOLICITORS

HARESH MEHTA & CO.
Fort, Mumbai - 400 023.
INDIA.

REGISTERED OFFICE

B/7, Hind Saurashtra Ind. Estate,
M. V. Road, Marol Naka, Andheri (E),
Mumbai - 400059. INDIA

CORPORATE OFFICE

VAKRANGEE HOUSE,
Plot No 66, Marol Co-op Society Ltd.,
Off : M.V.Road, Andheri (East),
MUMBAI - 400 059, INDIA

R & D OFFICE

B/14, Hind Saurashtra Ind. Estate,
M. V. Road, Marol Naka, Andheri (E),
Mumbai - 400 059. INDIA

SHARE TRANSFER AGENT

(For Electronic & Physical Mode)
Bigshare Services Pvt. Ltd.
E-2, Ansa Industrial Estate,
Saki-Vihar Road, Sakinaka,
Andheri (E), Mumbai - 400072.

WEB SITE

www.vakrangeesoftwares.com

E_MAIL

vakrangee@mtnl.net.in



COMPANY INFORMATION

The company was incorporated on 28th May 1990 with a mission to excel in the global business world. The name "Vakrangee" is derived from one of the names of the great goddess Durga, the goddess of prowess to destroy evil and maintain harmony. The company made a humble beginning and based on the abilities and capabilities of its dedicated team of Professionals the company has grown from strength to strength and within a decade it has become a formidable force to reckon within the software industry. Deloitte Touche Tohmatsu has rated the company in the list of Technology Fast 500 Asia Pacific companies of 2003 and also for 2004.

The company has achieved the ISO level and was awarded ISO 9001:2000 certificate by IQNet and SAI Global, USA, for the companies activities related to "Quality Management System for the Conversion of mass level hard copy data into electronic form and printing multiple copies of DBF and PDF data for Election Division."

Vakrangee Softwares Limited has a successful track record for delivering on-time, economical, state-of-the-art IT solutions to a broad range of clientele. From single problem applications to complete turnkey operations, Vakrangee delivers solutions at the clients' doorstep.

STRATEGIC ALLIANCE WITH GODREJ & BOYCE MFG. CO. LTD.

One of the path breaking achievements for the Company during the year was to enter into Memorandum of Understanding (MOU) with Godrej & Boyce Mfg. Co. Ltd. for jointly executing election and related projects on national level. Nation-wide offices, availability of mass level infrastructure and the brand image of Godrej coupled with technical know-how and expertise of our Company will create a win-win situation for both in tapping large-scale election and related projects in various states. Jointly, we have already executed the project for preparing electoral rolls for Gram Panchayats and conversion of Hindi rolls to Urdu rolls for the State Election Commission, Uttar Pradesh State. We are currently executing the project for converting the supplementary electoral rolls of Gram Panchayats from Hindi to Urdu. Further, we have also participated in the Tender for preparing Electoral Rolls with Photo, floated by the Office of The Chief Electoral Officer, Gujarat and are L1 in 14 Districts.

A PIONEER IN MULTILINGUAL TECHNOLOGY

IT consulting of the company allows it to create a wide range of customized projects, including the ability to architect and implement open client server systems, perform offshore development, maintenance and support; and re-engineer and maintain legacy systems. Vakrangee specialises in Multilingual Technology, develop specialised multilingual software of mass use in government departments and data handling and management of very large database like that of electoral rolls. Vakrangee also has designated E-Business Solutions Unit aiding clients in gaining a competitive advantage in their areas of operation. Vakrangee Softwares Limited is a pioneer in the field of multilingual technology, which helps in overcoming the obstacle posed by a single language based software.

MAJOR SERVICE PROVIDER

Equipped with the expertise of multilingual technology, Vakrangee focused its attention to provide E-governance services to various state governments and in the process became one of the major service providers by computerisation directly / indirectly the electoral data at various levels for the state of Maharashtra, Rajasthan, Gujarat and Uttar Pradesh.

BUSINESS PROCESS OUTSOURCING

The company has conducted detailed research in the BPO segment and with its massive and well established infrastructure and manpower, there is tremendous scope in the BPO segment. The company has already started participating in various tenders for BPO projects by big government departments and actively demonstrating its capabilities and past performance to various overseas clients for tapping the growing BPO market.

The Company has secured Order from Indian Patent Office through C-DAC (Centre for Development of Advanced Computing) for Digitization of Records covering Hard copy management, Scanning of records, Cleaning of scanned records, OCR Conversion of the records to editable files, Editing of files, Backup management, Preparation of CDs of the documents and Porting the data to the server of 20000 patent records.

PRODUCT SEGMENT

Human Capital Management (HCM) software being developed by the company in the past years is under going the process of upgradation to cover wider ambit of HR functions. The software is being developed after intensive system study of all rules and regulations for HR department of Govt. of India in two versions for use at various levels and is supported by our multilingual technology. It will have various modules of HR functions viz. Payroll, Establishment, Rulebook, System Administration, Employee Online, Vigilance, Income Tax, GPF accounting and reports. The software will be very user friendly and will operate without support of any other utility. The HCM software is under development and will undergo mass level testing before commercial launching.

School ERP Software - The software, which is under development, will be a comprehensive School Management Information



System supported by our Multilingual technology, will enable Vakrangee to implement curriculum, training as well as general administration in schools of various vernacular languages. The business processes that will be automated include General administration, Student administration and management, Staff management, Library management, Class management, Finance and Accounts, Stores and Purchase, Hostels and Infrastructure management. The business & technology niche of the software lies in easy accessibility of information through e-communication & voice recognition system. The software aided with strong MIS reports will help the top level of management with the information about utility of the amount spent on education and it will also help in optimising use of funds deployed on the educational system at various levels.

HARDWARE SEGMENT

The Company has been conducting research in the field of developing Portable e-Data Capture Device and improved Electronic Voting Machine (EVM). The Portable e-Data Capture Device will be tremendous help in online collection of data during house-to-house collection of voters' data and also for collection of census data, this will save huge amount of paperwork, which was hitherto wasted for collection of data manually and then feeding the data on the computer. The proposed EVM for which lot of research and development work has been done by the Company will be designed, structured and programmed to overcome the drawbacks and shortcomings of the existing EVMs used by the election machinery.

SUSTAINED RELATIONSHIP

Vakrangee believes in developing strong, lasting IT partnerships with its clients. Our unparalleled excellence in product quality and service makes Vakrangee an IT partner of choice with clientele. The Company believes in keeping open communication with all its clients, keeping them informed through every step of their project. Vakrangee Softwares ongoing reviews and audits allow the organization to maintain high quality products and an optimum performance level.

THE BOARD

The company is managed by the Board of Directors comprising of persons experienced in their respective fields of industry, vocation and profession. Under the supervision and control of the board, the management of the company is suitably decentralized amongst its team of well qualified and experienced personal. The board of directors consists of:

MR. DINESH NANDWANA (Chairman and Managing Director)

One of the main promoters of the company, Mr. Dinesh Nandwana is a Chartered Accountant. He has nursed and nurtured the company from a humble consultancy company to a well renowned software company. His vast experience is backed by astute and dynamic leadership qualities. His forte is his ability to carry his team along and timely delivery of quality goods. His imposing and affirmative policies and hard work has helped the company in achieving its present status.

DR. NISHIKANT HAYATNAGARKAR (Director - R&D)

He is a Ph.D in computer science from I.I.T., Powai, Mumbai. He is associated with the company since 1994. He is a well known figure in the field of micro chip-designing. He has developed a voice recognition system which is widely used in various applications like Tele Banking, Tele Gas Booking etc. He has also designed & developed Multilingual Keyboard and is consultant to Media Labs Asia Kamal Rekhi School for Information Technology (IIT Mumbai) for development of Multilingual data input device Marathi language Key Board (Key Lekh) and E-Lekh (Tablet based Marathi language Input).

MR. ANIL PATODIA (Director)

He has a Bachelor's degree in commerce with over 15 years experience of administration. He was handling day to day administration of the company as an Executive Director till september 2004, since 1994. He has good leadership qualities to control huge projects involving large manpower, smoothly. Under his administration, the company has successfully undertaken very large projects of the Election Commission of various states during his tenure.

MR. BRIJ KISHOR GUPTA (Director)

Mr. Brij Kishor Gupta is a qualified Chartered Accountant having total experience of more than 18 yrs. in corporate affairs, taxation, audits and financial matters with various organisations.

MR. SUNIL AGARWAL (Director)

Mr. Sunil Agarwal is Bachelor of Commerce with over 18 years experience in business administration. He is a very successful businessman with good leadership qualities to control huge projects and explore new business opportunities.

MR. K. L. VERMA (Director)

Mr. K. L. Verma is retired Financial Advisor and Chief Accounts Officer, Western Railway. He has vast experience in handling financial management and financial planning and introducing and implementing internal control systems.