

Annual report and accounts FY2014



# Additional information



Investor presentations www.vedantaresources.com



Online annual report ar2014.vedantaresources.com



Sustainability website sustainability.vedantaresources.com



Online sustainability report www.vedantaresources.com/
SustainableDevelopment2013-14

#### **Vision**

To be a world class, diversified resources company providing superior returns to our shareholders, with high quality assets, low-cost operations and sustainable development.

# Vedanta Resources plc is a UK listed global diversified natural resources company

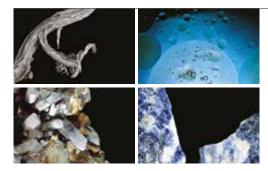


Engineers at Balco smelting complex,



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Strategic Report



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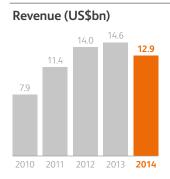


**2** Women at self help groups, **HZL**.

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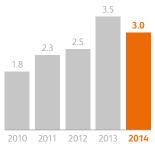
# Highlights

**Vedanta** has produced a robust set of results in a volatile market and the fundamentals of our business remain strong.





#### Free cash flow (US\$bn)





Consolidated Group Results	FY2013-14	FY2012-13 <sup>4</sup>	% Change
Revenue	12,945.0	14,640.2	(11.6)%
EBITDA <sup>1</sup>	4,491.2	4,908.9	(8.5)%
EBITDA margin (%)	34.7%	33.5 %	_
EBITDA margin excluding custom smelting <sup>2</sup> (%)	44.9%	45.1%	_
Operating profit before special items	2,288.1	2,571.7	(11.0)%
(Loss)/profit attributable to equity holders	(196.0)	162.0	_
Underlying attributable profit <sup>3</sup>	93.4	367.9	(74.6)%
Basic (Loss)/earnings per share (US cents)	(71.7)	59.4	_
Earnings per share on underlying profit (US cents)	34.2	134.8	(74.6)%
ROCE (excluding project capital work in progress and			
exploratory assets) (%)	14.9%	17.5 %	_
Total Dividend (US cents per share)	61.0	58.0	5.2%

### Vedanta marks 10 years since London IPO

- Built a diversified portfolio of high-quality, world class assets
- Delivered Total Shareholder Return of 200%, higher than the FTSE100 and FTSE350 Mining Indices
- Increased dividend in nine of the last 10 years; dividend growth CAGR of 14% since IPO

#### Financial highlights

- Revenue of US\$12.9 billion
- EBITDA<sup>1</sup> of US\$4.5 billion; EBITDA margin of 45%<sup>2</sup>
- Underlying attributable profit US\$93.4 million
- Basic EPS (71.7) US cents, Underlying EPS³ of 34.2 US cents
- Free cash flow of US\$3.0 billion before growth capex and US\$1.6 billion after growth capex
- Net debt reduced by US\$0.7 billion over the last 12 months and by US\$2.1 billion over the last 24 months
- Final dividend of 39 US cents per share, up 5%

- 1 Earnings before interest, taxation, depreciation, amortisation/impairment and special items.
- 2 Excludes custom smelting revenue and EBITDA at Copper and Zinc India operations from purchased concentrate.
- 3 Based on profit for the period after adding back special items and other gains and losses, and their resultant tax and non-controlling interest effects (refer to note 11 of financial statements).
- 4 The comparative information has been restated so as to reflect the adoption of new accounting standards.

"We achieved record oil and gas production, driven by the ramp up in the Rajasthan block, as well as record production at Zinc India and improved operating performance at our aluminium business."

Anil Agarwal Chairman

#### **Business highlights**

- Sesa Sterlite merger and Group consolidation completed
- Record oil & gas production at Rajasthan: Achieved milestone of 200kboepd in March 2014 and cumulative production of 200 million barrels; 100% reserve replacement during the year
- Record production of mined and integrated metal at Zinc India
- Improved operating performance at aluminium smelters without captive bauxite and commissioning of new pot-lines commenced
- Strong utilisations at Tuticorin copper smelter; second 80MW unit of power plant commissioned during Q4
- Synchronised first 660MW unit of 1,980MW Talwandi Sabo power plant
- Continued cost control and efficiency improvements across businesses
- Iron ore production restarted in Karnataka and mining ban in Goa lifted with certain conditions laid out by the Supreme Court
- Key priorities for the coming year are to improve operating performance at KCM, restart iron ore mining, improving capacity utilisation at Aluminium and Power and improvement in safety performance

## Strong production growth at Zinc India

Record production of mined and integrated metal at Zinc India.



#### Record production of Oil & Gas

200kboepd milestone achieved during the year and cumulative production of over 200 million barrels achieved within five years at the Rajasthan block.



# Robust operating performance at Aluminium business

Strong cost performance in Aluminium operations, and new pot lines commissioned at the Korba smelter.



#### Group structure simplification

Merger of Sterlite Industries (India) Ltd. and Sesa Goa Ltd. completed to form Sesa Sterlite.



#### Net debt reduction

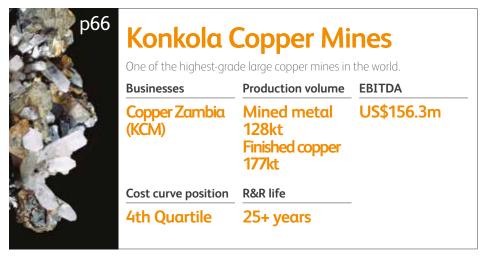
Net debt down by US\$0.7 billion over the last 12 months and by US\$2.1 billion over the last 24 months.

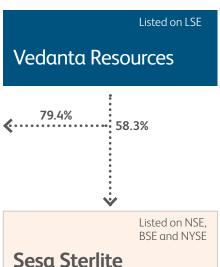


- 1 Trucks at zinc-lead mine, **HZL**.
- 2 Mangala processing terminal, Cairn India.
- $\textbf{3} \ \ \text{Engineers} \ \alpha t \ \text{Aluminium smelter}, \textbf{BALCO}.$
- 4 Engineers examining ore at pig iron plant in Goa, Sesa Sterlite.
- 5 Women from local community, **Orissa**.

# Key information for investors

Large, long life, low cost, scalable assets.

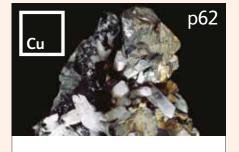












### **Copper**

Businesses

Tuticorin smelter, India Copper Mines of Tasmania

**Production** 

volume

**EBITDA** 

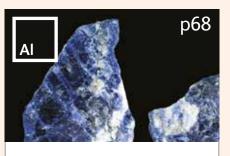
US\$197.9m

Mined metal 18kt Copper cathodes

cathodes 294kt

Cost curve position

**2nd Quartile** 



### **Aluminium**

Businesses

BALCO, Jharsuguda Aluminium

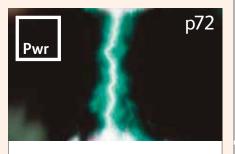
Production volume

**EBITDA** 

Aluminium 794kt US\$287.3m

Cost curve position

**2nd Quartile** 



### **Power**

Businesses/plants

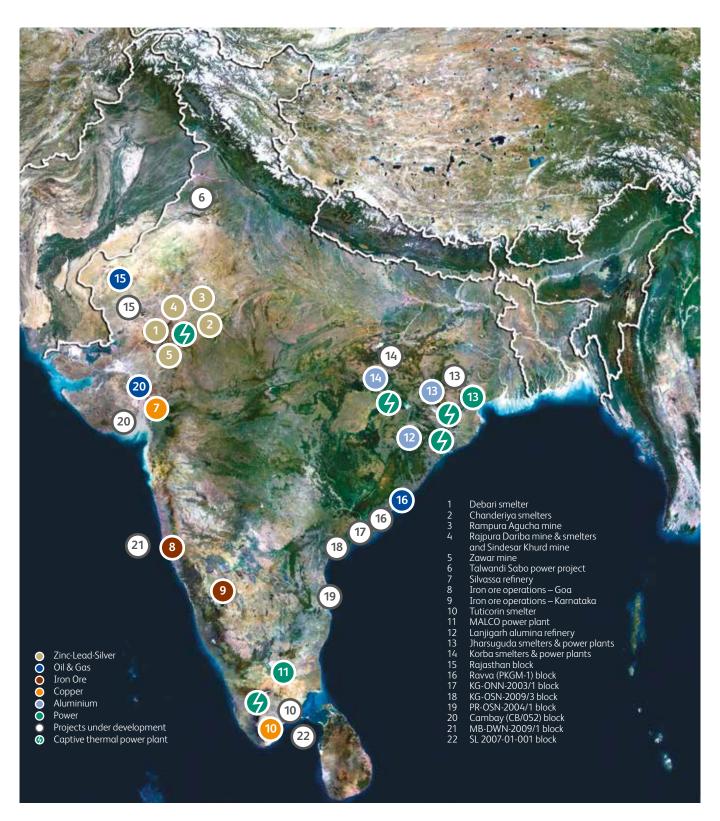
MALCO, HZL Wind Power, Jharsuguda Power Plant, Talwandi Sabo

Power sales EBITDA

9,374 million US\$168.4m Kwh

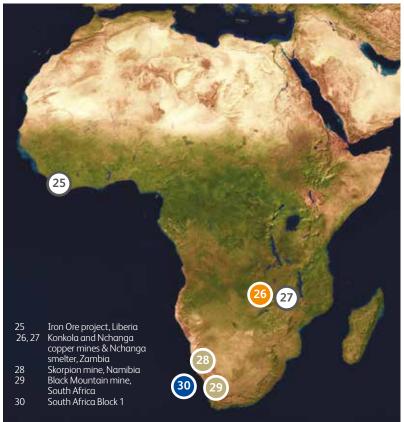
# Key information for investors continued

Producing and supplying commodities to a number of emerging markets.









Oil & Gas 23%
Iron Ore 2%
Copper 35%

Copper 35% Aluminium 13%

Power

#### Revenue by geography

#### Revenue by business 64% 13% 6% 4% 1 India China Middle East 2 3 Europe Far East others<sup>1</sup> 8% Africa 2% 1% 2% Asia others<sup>2</sup> 8 Others<sup>3</sup>

- 1 Far East others includes a number of countries, primarily Korea, Thailand, Singapore and Mauritius.
- ${\bf 2} \quad \text{Asia others include Sri Lanka, Bangladesh, Nepal and Pakistan}.$
- Others include the United States, Australia, New Zealand and a number of countries that are not classified in the other available categories.

# Key information for investors continued

Well-invested assets generating significant free cash flows.

