

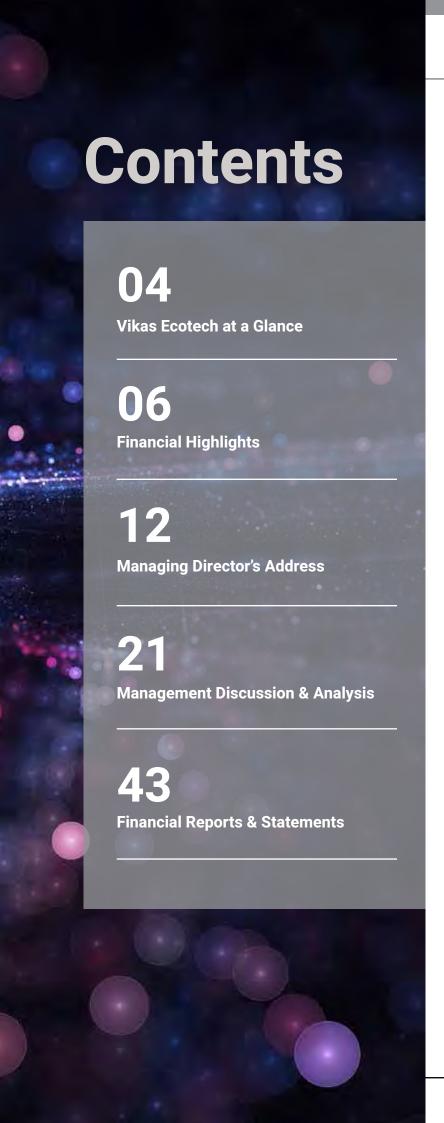
Forward-looking statement

This Annual Report contains certain forward-looking statements with respect to the financial condition, results of operations and business of Vikas Ecotech Ltd. (VEL) and certain of the plans and objectives of VEL with respect to these items. Examples of forward-looking statements include statements made about our strategy, estimates of sales growth, future EBITDA and future developments in our business. Forward-looking statements can be identified generally as those containing words such as "anticipates", "assumes", "believes", "estimates", "expects", "should", "will", "will likely result", "forecast", "outlook", "projects", "may" or similar expressions. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances and there are many factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements.

These factors include, but are not limited to, domestic & global economic and business conditions, the successful implementation of our strategy and our ability to realize the benefits of this strategy, our ability to develop and market new products, changes in legislation, legal claims, changes in exchange and interest rates, changes in tax rates, pension costs and actuarial assumptions, raw materials and employee costs, our ability to identify and complete successful acquisitions and to integrate those acquisitions into our business, our ability to successfully exit certain businesses or restructure our operations, the rate of technological changes, political, economic and other developments in countries where VEL operates, industry consolidation and competition. As a result, VEL's actual future results may differ materially from the plans, goals and expectations set forth in such forward-looking statements.

Any forward-looking statements made by or on behalf of the Company speak only as of the date they are made and are based upon the knowledge of and information available to the Directors on the date of the 2017 Annual Report.

The information in this report does not constitute an offer to sell or an invitation to buy shares in the company or an invitation or inducement to engage in any other investment activities. Past performance cannot be relied upon as a guide to future performance.



Preview



The global specialty chemicals market was valued at over USD 1.16 trillion in 2016. Experts forecast it to increase globally at a compounded annual growth rate (CAGR) of 4% by 2024.



Our specialty additives segment encompasses intensive research & development capabilities supported by world-class technology.

Vikas Ecotech at a glance

countries Our **Footprint** continents Our **Performance** Sales Growth at CAGR of 32% over last 3 years **EBIDTA Growth at CAGR of** 83% over last 3 years

Our **Strengths**

Research & **Development** **Technology** Leadership

Customer-centric

Manufacturing **Excellence**

Innovation

As India's leading high-end specialty chemicals player





We focus on eco-friendly chemicals, performance enhancing additives, new age polymer compounds and import replacement products

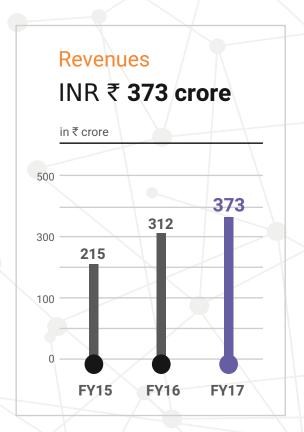
Used in the manufacture of high-performance, environment-friendly and high value end-products.

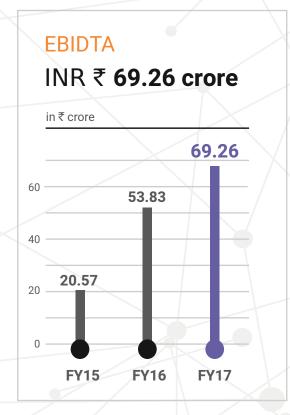


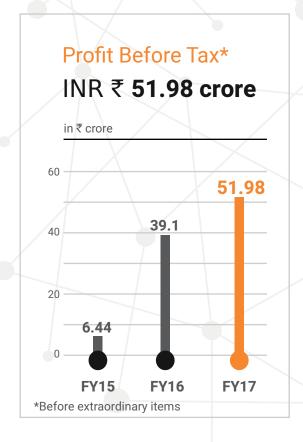


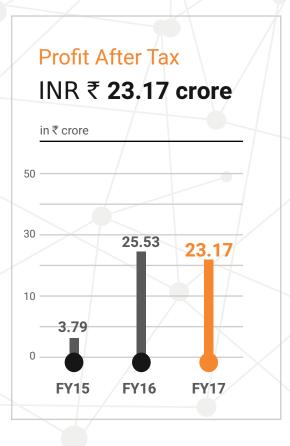
Our **technologically innovative** workforce creates value for our customers by offering products with the **right attributes** at the **right price** at the **right time**.

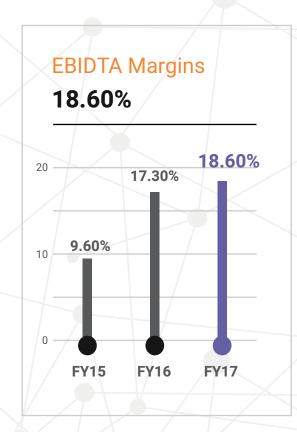
Financial performance

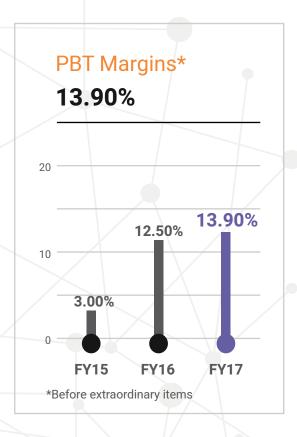


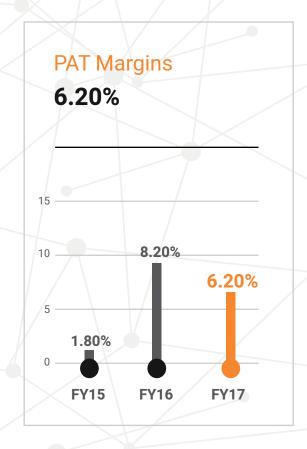


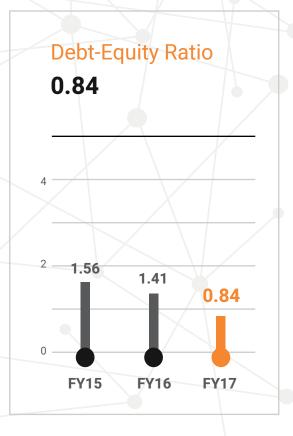












Company Information

KEY MANAGERIAL PERSONNEL

Mr. Vikas Garq | Managing Director Mr. Vivek Garg | Whole-time Director Mr. Ashutosh Kumar Verma | CEO & **Whole-time Director**

Mr. Devender Kumar Garg | Whole-time **Director (Finance)**

Mr. Sumit Garg | Chief Financial Officer Mr. Siddharth Agrawal | Company **Secretary**

NON-EXECUTIVE & INDEPENDENT DIRECTORS

Mr. Sumer Chand Tayal Mr. Manoj Singhal Mr. Kapil Gupta Mrs. Vibha Mahajan

STATUTORY AUDITORS

M/s KSMC & Associates G-5, Vikas Apartments, 34/1, East Punjabi Bagh, New Delhi - 110026.

REGISTERED OFFICE

Vikas Apartments, 34/1, East Punjabi Bagh, New Delhi - 110026. Website: www.vikasecotech.com

COST AUDITORS

M/s JSN & Co. E-47A, Qutub Vihar, Phase-1, New Delhi - 110071.



INTERNAL AUDITORS

M/s. Grant Thornton India LLP, 21st Floor, DLF Square, Jacaranda Marg,

DLF Phase II, Gurgaon - 122002.

SECRETARIAL AUDITORS

M/s AAA & Associates 105, C-2/4 Pragati Market, Ashok Vihar Phase II, New Delhi - 110052

REGISTRAR & SHARE TRANSFER AGENT

Alankit Assignments Limited 4E/2, Alankit House, Jhandewalan Extension, Delhi - 110055.

MANUFACTURING PLANTS **JAMMU & KASHMIR**

Industrial Growth Centre, Phase-I, SIDCO Complex Dist. Samba. Jammu & Kashmir - 184121.

RAJASTHAN

G-24-30, and F-7 & F-8, Vigyan Nagar, RIICO Industrial Area, Shahjahanpur, Dist., Alwar - 301706, Rajasthan.

NOIDA SEZ

SDF J-06, Noida Phase-II, Noida Specific Economic Zone, SEZ, Noida, Dist. Gautam Budh Nagar.

BOARD COMMITTEES & THEIR COMPOSITION

AUDIT COMMITTEE

Mr. Sumer Chand Tayal | Chairman Mr. Manoj Singhal | Member Mrs. Vibha Mahajan | Member

EXECUTIVE COMMITTEE

Mr. Vikas Garg | Chairman Mr. Vivek Garg | Member Mr. Ashutosh Kumar Verma | Member

STAKEHOLDERS RELATIONSHIP **COMMITTEE**

Mr. Sumer Chand Tayal | Chairman Mr. Vivek Garg | Member Mr. Vikas Garg | Member

NOMINATION AND REMUNERATION **COMMITTEE**

Mr. Sumer Chand Tayal | Chairman Mrs. Vibha Mahajan | Member Mr. Manoj Singhal | Member

EQUITY WARRANT COMMITTEE

Mr. Manoj Singhal | Chairman Mr. Sumer Chand Tayal | Member Mr. Kapil Gupta | Member

COMPENSATION COMMITTEE

Mr. Manoj Singhal | Chairman Mr. Sumer Chand Tayal | Member Mr. Vikas Garg | Member

CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

Mr. Kapil Gupta | Chairman Mr. Sumer Chand Tayal | Member Mr. Vikas Garg | Member

Key events during the year



New Expansions

Capacity expansion of Rajasthan unit ORGANOTIN STABILIZERS **1,200 MT** per annum SPECIALTY COMPOUNDS **8,500 MT** per annum

Commissioning of new export-oriented unit at Noida SEZ, National Capital Region

Construction commenced for new plants at Kandla and Dahej, Gujarat to augment exports and explore new domestic markets

New Recognitions

Quality certifications that • Intertek Deutschland recognize our Organotin stabilizer, Tinmate, as safe for use in foodgrade applications

- GmbH, Germany
- FICCI Research & **Analysis Center** (FRAC), India

Upgradation of company ratings indicating improved fundamentals

- Brickworks ratings from BBB- to BBB+
- Dun & Bradstreet from 4A3 to 5A2
- Crisil BBB (long-term borrowings) and A3+ (short-term borrowings) with stable outlook

New Technologies

MoU with Nafigate Corporation, Czech Republic to transfer Hydal technology

Commenced production of Polypropylene compounds for use in the white-goods industry

New Strategies

Initiation of demerger of the high volume and low margin business from Vikas Ecotech Limited (VEL) and subsequent amalgamation with Vikas **Multicorp Limited (VML)**

New Gurus

- Formation of new advisory board to fine-tune the strategic growth direction of the company: Mr. G. N. Bajpai, Chairman (former SEBI chief) Mr. Sunil Alagh, Vice Chairman (former MD of **Britannia Industries**)
- Minority stake acquisition by Mr. Jayant Chheda (CMD of Prince Pipes and pioneer of the Indian **PVC pipe industry**)

History & Timeline



2017

- Mexichem, the global leader in PVC piping comes on board as a customer
- Our Organotin stabilizer Tinmate is certified by Intertek Deutschland GmbH, Germany



2015

- · Added facility to manufacture Organotin stabilizers in Rajasthan
- Rebranded the company as Vikas Ecotech Ltd. with a focus on eco-friendly specialty chemicals
- Upgraded to 2 Star Export house status



2016

- Commenced construction of state-of-the-art manufacturing plant and Innovation (R&D) Center at Dahej, Gujarat
- Capacity to produce 6,000 MT of Organotin stabilisers (MTM) and 5,000 MT of special polymer compounds annually



2014

- · Offered ESOP to its employees
- · Issued Bonus Shares in the ratio 3:2 to all its shareholders
- Received Star Export house status



1998

· Started trading and distribution of petrochemical products



2009

 Commissioned production facility to manufacture **Bio Plasticizers**



- Established the export division
- Vikas Garg took over as **Managing Director**
- Ranked as India's fastest growing mid-sized company by Inc. 500



1995

· Listed on BSE & NSE



1984

Founded a Non Banking Finance Company - Vikas Leasing



2008

- · Backward integration into manufacturing. Commissioned 2 units in Jammu for TPR compounds and Organotin stabilizers
- Commissioned production facility to manufacture Mineral fillers for Rubbers & Plastics in Rajasthan
- Name changed to Vikas Globalone Ltd.