

BRADY HOUSE

W. H. BRADY & COMPANY LIMITED

107th ANNUAL REPORT 2019-20



W. H. BRADY & COMPANY LIMITED

CIN: L17110MH1913PLC000367

BOARD OF DIRECTORS

MR. PAVAN G. MORARKA - CHAIRMAN & MANAGING DIRECTOR

MR. VAIBHAV P. MORARKA

MR. KAUSHIK D. SHAH

MR. PINAKI MISRA

MR. RAJIV KUMAR BAKSHI

MS. CHITRALEKHA HIREMATH - (APPOINTED W.E.F. MAY 21, 2019)

CHIEF FINANCIAL OFFICER

MR. RAJENDER K. SHARMA

COMPANY SECRETARY & COMPLIANCE OFFICER

MS. KHUSHMEETA BAFNA

STATUTORY AUDITORS

M/S. S. S. RATHI & CO., CHARTERED ACCOUNTANTS

SECRETARIAL AUDITORS

M/S. GMJ & ASSOCIATES, COMPANY SECRETARIES

BANKERS

BANK OF BARODA, MUMBAI AXIS BANK, MUMBAI PUNJAB NATIONAL BANK, MUMBAI

REGISTERED OFFICE

BRADY HOUSE, 4TH FLOOR, 12/14 VEER NARIMAN ROAD, FORT, MUMBAI -400001

TEL: 022-2204 8361; FAX: 2204 1855

EMAIL: bradys@mtnl.net.in
WEBSITE: www.whbrady.in

REGISTRAR & SHARE TRANSFER AGENTS

BIG SHARE SERVICES PVT. LTD.

1ST FLOOR, BHARAT TIN WORKS BUILDING,
OPP. VASANT OASIS, MAKWANA ROAD,
MAROL, ANDHERI (E),
MUMBAI - 400 059.

TEL: 022-6263 8205 / 6263 8268 EMAIL: investor@ bigshareonline.com

AHMEDABAD - CHAMUNDA CHAR RASTA, NARODA KOLKATA - COMMERCIAL POINT, 79, LENIN SARANI

BRANCH AND SALES OFFICES

COIMBATORE - NO. 30B, KALIDAS ROAD CHENNAI - SABARI COMPLEX, KOLATHUR NEW DELHI - 14/15F, CANNAUGHT PLACE

Contents	Page No.
Notice	2
Directors' Report & Annexures	9
Management Discussion & Analysis Report	24
Corporate Governance Report	27
Auditors' Report	43
Balance Sheet	50
Statement of Profit & Loss Account	51
Statement of Change in Equity	52
Cash Flow Statement	53
Significant Accounting Policies 1-2	55
Notes 3 - 49	62
Consolidated Statements	89

NOTICE

NOTICE IS HEREBY GIVEN THAT THE 107TH ANNUAL GENERAL MEETING (AGM) OF THE MEMBERS OF **W. H. BRADY & COMPANY LIMITED** WILL BE HELD ON SATURDAY, NOVEMBER 28, 2020 AT 12.30 P.M. (IST) THROUGH VIDEO CONFERENCING ("VC") / OTHER AUDIO VISUAL MEANS ("OAVM") TO TRANSACT, WITH OR WITHOUT MODIFICATION(S) THE FOLLOWING BUSINESS:

ORDINARY BUSINESS:

- 1. To receive, consider and adopt:
 - a) the Audited Standalone Financial Statements of the Company for the Financial Year ended March 31, 2020, including the Audited Balance Sheet as at March 31, 2020, the Statement of Profit and Loss & Cash Flow Statement for the year ended on that date together with the Reports of the Board of Directors and Auditors thereon; and
 - b) the Audited Consolidated Financial Statements of the Company for the Financial Year ended March 31, 2020, including the Audited Balance Sheet as at March 31, 2020, the Statement of Profit and Loss & Cash Flow Statement for the year ended on that date together with the Auditor's Report thereon.
- 2. To appoint a Director in place of Ms. Chitralekha Hiremath (DIN: 02113981), who retires by rotation and, being eligible, offers herself for re-appointment.

Registered Office:

Brady House, 4th Floor, 12-14, Veer Nariman Road, Fort, Mumbai - 400 001.

CIN: L17110MH1913PLC000367

Tel: +91 22 2204 8361; Fax: +91 22 2204 1855

Email: bradys@mtnl.net.in; Website: www.whbrady.in November 03, 2020 For and on behalf of the Board W. H. Brady & Co. Ltd.

PAVAN G. MORARKA

Chairman & Managing Director (DIN: 00174796)

NOTES:

- 1. In view of the situation arising due to COVID-19 pandemic, social distancing norm to be followed and the continuing restriction on movement of persons at several places in the country and pursuant to General Circular Nos.14/2020, 17/2020 and 20/2020 dated 8th April 2020, 13th April 2020 and 5th May 2020, respectively, issued by the Ministry of Corporate Affairs ("MCA Circulars") and Circular No. SEBI/HO/CFD/ CMD1/CIR /P/2020/79 dated 12th May 2020 issued by the Securities and Exchange Board of India ("SEBI Circular") and in compliance with the provisions of the Act and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), the 107th AGM of the Company is being conducted through VC/OAVM Facility, which does not require physical presence of Members at a common venue. The deemed venue for the 107th AGM shall be the Registered Office of the Company.
- 2. Since the AGM will be held through VC/OAVM in accordance with the Circulars, the route map, proxy form and attendance slip are not attached to this notice.
- 3. The Members can join the AGM in the VC/OAVM mode 30 minutes before the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The facility of participation at the AGM through VC/OAVM will be made available for atleast 1000 members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the AGM without restriction on account of first come first served basis.
- 4. Participation of Members through VC /OAVM will be reckoned for the purpose of quorum for the AGM as per section 103 of the Companies Act, 2013 ("the Act").
 - In compliance with the MCA Circulars and SEBI Circular dated May 12, 2020, Notice calling the Annual General Meeting, Corporate Governance Report, Directors' Report, Audited Financial Statements, Auditors' Report, etc. is being sent only through electronic mode to those Members whose email addresses are registered with the RTA / Depositories. Members

W. H. BRADY & CO. LTD.



may note that the Notice and Annual Report 2020 will also be available on the Company's website www.whbrady.in, websites of the Stock Exchanges i.e. BSE Limited at www.bseindia.com and on the website of CDSL i.e., www.evotingindia.com com.

Members who have not registered their email addresses are requested to register the same for receiving all communication from time to time including Annual Report, Notices, Circulars, etc. from the Company electronically.

- a. For Members holding shares in physical form, please send scanned copy of a signed request letter mentioning your folio number, complete address, email address to be registered along with scanned self- attested copy of the PAN and any document (such as Driving License, Passport, Bank Statement, AADHAR) supporting the registered address of the Member, by email to the Company/RTA at: cs@bradys.in or info@bigshareonline.com.
- b. For the Members holding shares in demat form, please update your email address through your respective Depository Participant/s.
- 5. In all correspondence with the Company/RTA, members are requested to quote their Folio Number and in case their shares are held in demat form, they must quote their DP ID and Client ID Number.
- In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote.
- 7. Corporate members intending to send their authorized representative(s) to attend the Meeting pursuant to Section 113 of the Companies Act, 2013 are requested to send to the Company a certified true copy of the relevant Board Resolution and Authorization Letter to the Company at cs@bradys.in or upload on the VC portal / e-voting portal.
- 8. Pursuant to the provisions of Section 124 and 125 of the Companies Act, 2013 dividend for the financial year ended March 31, 2013 and thereafter, which remain unpaid or unclaimed for a period of 7 years will be transferred to the "Investor Education & Protection Fund" ("IEPF") constituted by the Central Government. The Members, who have not encashed their dividend warrant(s) for the Financial Year ended 31st March, 2013 or any subsequent financial year(s) are urged to claim such amount from the Registrar and Share Transfer Agent. An amount of Rs. 102,486/- being unclaimed/unpaid dividend of the company for the financial year ended March 31, 2012 was transferred in November 27, 2019 to IEPF.

Further, pursuant to the provisions of Sections 124 of the Companies Act, 2013 read with the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, (hereinafter called "the IEPF Rules"), all shares on which dividend has not been paid or claimed for seven consecutive years shall be transferred to Investor Education and Protection Fund Authority as notified by the Ministry of Corporate Affairs. In accordance with the aforesaid IEPF Rules, the Company has sent a communication to all Shareholders whose shares are due to be transferred to the IEPF Authority and has also published newspaper advertisement. A list containing the details of the shareholders is available on the Company's website viz., www.whbrady.in.

The members/claimants whose shares, unclaimed dividend, etc. have been transferred to the Fund may claim the shares or apply for refund by making an application to IEPF Authority in Form IEPF-5 (available on iep.gov.in) along with requisite fees. The member/claimant can file only one consolidated claim in a financial year as per IEPF Rules.

Members are requested to claim their unclaimed shares lying with the Company by sending proper documentary evidence to establish their bona fides. Till such claim, as per Para E in Schedule VI of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, voting rights on such shares shall remain frozen.

Details of Unclaimed Dividend with its due date of transfer to Investors Education and Protection Fund are as below:

Sr. No.	Financial Year Ended	Date of Declaration of Dividend	Due date of Transfer to IEPF
1.	31.03.2013	28.09.2013	27.10.2020
2.	31.03.2014	27.09.2014	26.10.2021
3.	31.03.2015	26.09.2015	25.10.2022
4.	31.03.2016	12.08.2016	11.09.2023

9. The business set out in the Notice will be transacted through electronic voting system and the Company is providing facility for voting by electronic means. Instructions and other information relating to e-voting are given in this Notice under Note No. 16. The voting facility through electronic voting system shall be made available during the AGM and members attending

the meeting through VC who have not casted their vote by remote e-voting shall be able to exercise their right during the meeting through electronic voting system.

- 10. The process and manner for e-voting and process of joining meeting through video conferencing alongwith other details also forms part of the Notice.
- 11. The Register of Members and the Share Transfer Books of the Company will remain closed from Tuesday, November 24, 2020 to Saturday, November 28, 2020 (both days inclusive).
- 12. Members desirous of seeking any information concerning the Accounts of the Company are requested to address their queries in writing to the Company through email at bradys@mtnl.net.in at least seven days before the date of the meeting.
- 13. Members holding Shares in physical form are requested to notify immediately any change in their postal address, email address, telephone/mobile number, Permanent Account Number (PAN), etc. to the Registrar and Transfer Agent of the Company at the address given below AND in case their shares are held in Demat, this information should be passed on directly to their respective Depository Participants and not to the Company.

BIGSHARE SERVICES PRIVATE LIMITED

Address: 1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis,

Makwana Road, Marol, Andheri (E) Mumbai - 400059

Tel: 022 62638205/62638268

E-mail: info@bigshareonline.com, Website: www.bigshareonline.com

- 14. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to the Depository Participants with whom they maintain their demat accounts. Members holding shares in physical form should submit their PAN to the Registrar /Company.
- 15. SEBI Notification No. SEBI/LAD-NRO/GN/2018/24 dated June 8, 2018 and further amendment vide Notification No. SEBI/LAD-NRO/GN/2018/49 dated November 30, 2018, requests for effecting transfer of securities (except in case of transmission or transposition of securities) shall not be processed from April 1, 2019 unless the securities are held in the dematerialized form with the depositories. Therefore, Shareholders are requested to take action to dematerialize the Equity Shares of the Company, promptly.

The statutory registers including register of directors and key managerial personnel and their shareholding, the register of contracts or arrangements in which directors are interested maintained under the Companies Act, 2013 and all other documents referred to in the notice will be available for inspection in electronic mode. Members who wish to inspect the register are requested to write to the company by sending e-mail to bradys@mtnl.net.in.

16. PROCEDURE FOR REMOTE E-VOTING

INSTRUCTIONS TO SHAREHOLDERS FOR VOTING THROUGH ELECTRONIC MEANS PRIOR TO AGM

- a) Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 (as amended), and MCA Circulars dated April 08, 2020, April 13, 2020 and May 05, 2020 the Company is providing facility of remote e-voting to its Members in respect of the business to be transacted at the AGM. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the AGM will be provided by CDSL.
 - The Company has engaged the services of Central Depository Services Limited (CDSL) as the Agency to provide e-voting facility. The detailed procedure to be followed in this regard has been given below. The members are requested to go through them carefully.
- b) The Board of Directors of the Company has appointed Mr. Mahesh Soni, failing him, Ms. Sonia Chettiar, Partner of GMJ & Associates, Company Secretaries, as Scrutiniser to scrutinize the votes cast through remote e-voting and during AGM in a fair and transparent manner.
- c) The members who have cast their vote by remote e-voting prior to the AGM may also attend/participate in the AGM through VC/OAVM but shall not be entitled to cast their vote again.



- d) Voting rights shall be reckoned on the paid up value of shares registered in the name of the member /beneficial owner (in case of electronic shareholding) as on the cut-off date i.e. November 21, 2020.
- e) A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date, i.e. November 21, 2020 only shall be entitled to avail the facility of e-voting / remote e-voting.
- f) Any person who becomes a member of the Company after dispatch of the Notice of the Meeting and holding shares as on the cut-off date i.e November 21, 2020 may obtain the User ID and password from **Bigshare Services Private Limited** (Registrar & Transfer Agent of the Company).
 - The Scrutiniser, after scrutinizing the votes cast during the meeting and through remote e-voting, will, not later than 48 Hours of conclusion of the Meeting, make a consolidated scrutiniser's report and submit the same to the Chairman. The results declared along with the consolidated scrutiniser's report shall be placed on the website of the Company (i.e. www.whbrady.in) and on the website of CDSL www.evotingindia.com. The results shall simultaneously be communicated to the Stock Exchanges.
- g) Subject to receipt of requisite number of votes, the Resolutions shall be deemed to be passed on the date of the Meeting, i.e. November 28, 2020.

The instructions for members for voting electronically are as under:-

- 1. The voting period begins on November 25, 2020 (9:00 a.m. IST) and ends on November 27, 2020 (5:00 p.m. IST). During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of November 21, 2020 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- 2. Shareholders who have already voted prior to the meeting date would not be entitled to vote at the Meeting.

The shareholders should log on to the e-voting website www.evotingindia.com

- 3. Click on Shareholders / Members
- 4. Now Enter your User ID
 - a. For CDSL: 16 digits beneficiary ID,
 - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
 - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- 5. Next enter the Image Verification as displayed and Click on Login.

If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.

6. If you are a first time user follow the steps given below:

,	1 0	
FOR MEMBERS H	OLDING SHARES IN DEMAT FORM AND PHYSICAL FORM	
PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)	
	Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the sequence number (refer serial no. printed on the name and address sticker/Postal Ballot Form/mail) in the PAN field.	
	• In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. E.g. If your name is Ramesh Kumar with serial number 1 then enter RA00000001 in the PAN field.	
DIVIDEND BANK DETAILS		
OR DATE OF BIRTH (DOB)	• If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (iv).	

- 7. After entering these details appropriately, click on "SUBMIT" tab.
- 8. Members holding shares in physical form will then reach directly the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- 9. For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- 10. Click on the EVSN for the relevent "W. H. Brady & Company Limited" on which you choose to vote.
- 11. On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- 12. Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- 13. After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- 14. Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- 15. You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- 16. If Demat account holder has forgotten the changed password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- 17. Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. Apple and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.
- 18. Note for Non Individual Shareholders and Custodians

Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.

A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk. evoting@cdslindia.com.

After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.

The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.

A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.

Alternatively Non Individual shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer and to the Company at the email address viz; maheshsoni@gmj.co.in or cs@bradys.in if they have voted from individual tab & not uploaded same in the CDSL e-voting system for the scrutinizer to verify the same.

In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com.

BR ADYS Quality, Our Legacy

W. H. BRADY & CO. LTD.

All grievances connected with the facility for voting by electronic means may be addressed to Mr. Rakesh Dalvi, Manager, (CDSL,) Central Depository Services (India) Limited, A Wing, 25th Floor, Marathon Futurex, Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel (East), Mumbai - 400013 or send an email to helpdesk.evoting@cdslindia. com or call 1800225533.

INSTRUCTIONS FOR SHAREHOLDERS VOTING ELECTRONICALLY DURING THE AGM ARE AS UNDER:

- a. The procedure for e-voting on the day of the AGM is same as the instructions mentioned above for Remote e-voting.
- b. Only those shareholders, who are present in the AGM through VC/OAVM facility and have not cast their vote on the Resolutions through remote e-voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM.
- c. If any Votes are cast by the shareholders through the e-voting available during the AGM and if the same shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.
- d. Shareholders who have voted through Remote e-voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.

The instructions for shareholders attending the AGM through VC / OAVM are as under:

Shareholder will be provided with a facility to attend the AGM through VC/OAVM through the CDSL e-Voting system. Shareholders may access the same at https://www.evotingindia.com under Shareholders / Members login by using the remote e-voting credentials. The link for VC/OAVM will be available in shareholder/members login where the EVSN of Company will be displayed.

The Members can join the AGM in the VC/OAVM mode 30 minutes before the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The facility of participation at the AGM through VC/OAVM will be made available to members on first come first served basis.

- 1. Shareholders are encouraged to join the Meeting through Laptops / I-Pads for better experience.
- 2. Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- 3. Shareholders who would like to express their views/ask questions during the meeting may register themselves as a speaker by sending their request in advance at least 7 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at cs@bradys.in.
- 4. The shareholders who do not wish to speak during the AGM but have queries may send their queries in advance 7 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at cs@bradys. in. These queries will be replied to by the company suitably by email.
- Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting. The Company reserves the right to restrict the number of speakers depending on the availability of time for the AGM.

Registered Office:

Brady House, 4th Floor, 12-14, Veer Nariman Road, Fort, Mumbai - 400 001.

CIN: L17110MH1913PLC000367

Tel: +91 22 2204 8361; Fax: +91 22 2204 1855

Email: bradys@mtnl.net.in; Website: www.whbrady.in November 03, 2020 For and on behalf of the Board W. H. Brady & Co. Ltd.

PAVAN G. MORARKA Chairman & Managing Director (DIN: 00174796)

ANNEXURE "A" TO NOTICE

DETAILS OF DIRECTORS SEEKING APPOINTMENT / RE-APPOINTMENT PURSUANT TO REGULATIONS 26(4) AND REGULATION 36(3) OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015 AND CLAUSE 1.2.5 OF SECRETARIAL STANDARDS ON GENERAL MEETINGS (INFORMATION AS ON MARCH 31, 2020)

Name of the Director	Ms. Chitralekha Hiremath		
Date of Birth	19/02/1959		
Date of first Appointment	21/05/2019		
Qualifications	B.A (English), Post graduate diploma in advertising and mass communications.		
Brief resume & Nature of expertise in specific functional areas	She has more than 23 years of experience in Executive Search, Computer Training as well as Communication Strategy.		
Terms and conditions of Re-appointment	Pursuant to Section 160 & 161 of the Act and Articles of Association of the Company.		
Directorships of other Listed Companies as on March 31, 2020	Nil		
Membership/ Chairmanship of Committees of Listed Companies as on March 31, 2020	Nil		
No. of shares held: (a) Own (b) For other persons on a beneficial basis	Nil		
Relationship with other Directors / Key Managerial Personnel	Not related to any Director/Key Managerial Personnel		
Number of meetings of the Board attended during the Financial Year 2019-20	4 (Four)		



DIRECTORS' REPORT

То

The Members,

The Board of Directors are pleased to present the Company's 107th Annual Report together with the annual audited financial statements (standalone and consolidated) for the financial year ended March 31, 2020.

1. FINANCIAL HIGHLIGHTS

The Company's financial performance for the year ended March 31, 2020 is summarized below:

(Rs. In Lakhs except EPS)

PARTICULARS	Standalone		Consolidated	
PARTICULARS	2019- 2020	2018- 2019	2019- 2020	2018- 2019
Gross Income	3359.88	2323.18	6842.97	6002.49
Profit before Depreciation, Finance Costs, Exceptional Items and Taxation	567.42	595.65	1129.83	1066.14
Less: Depreciation and Amortisation expense	115.46	85.82	192.35	187.43
Profit before Finance Costs, Exceptional Items and Taxation	451.96	509.82	937.48	878.71
Less: Finance costs	75.42	116.44	162.54	234.35
Profit /(Loss) before Exceptional Items and Taxation	376.54	393.39	774.94	644.36
Add: Exceptional Items	-	-	-	-
Profit before Taxation	376.54	393.39	774.94	644.36
Less: Tax Expense	56.12	88.16	91.14	133.56
Profit/(Loss) for the year after tax from the continuing operation	-	-	683.80	510.80
Profit/(Loss) after tax from the discontinued operation	-	-	(182.44)	-
Profit /(Loss) for the year	320.42	305.23	501.36	510.80
Other comprehensive income/(loss)	(16.30)	(6.62)	(24.36)	1.90
Total Other comprehensive income/(loss) for the year	304.12	298.61	477.00	512.70
Earnings per share (in Rs.):				
Basic / Diluted from Continuing Operation	-	-	26.82	20.03
Basic / Diluted from Discontinued Operation	-	-	(7.15)	-
Basic / Diluted from Continued and Discontinued Operation	12.57	11.97	19.66	20.03

2. FINANCIAL PERFORMANCE

A. Standalone

The gross turnover of your Company stood at Rs. 3359.88 Lakhs for the year ended March 31, 2020 as against Rs. 2323.18 Lakhs in the previous year. The Company made a net profit of Rs. 320.42 Lakhs for the year ended March 31, 2020 as compared to the net profit of Rs. 305.23 Lakhs in the previous year.

B. Consolidated

The consolidated turnover of your Company was Rs. 6842.97 Lakhs for the year ended March 31, 2020 as against Rs. 6002.49 Lakhs in the previous financial year. The Company made a consolidated net profit of Rs. 683.80 Lakhs for the year ended March 31, 2020 as compared to the net profit of Rs. 510.80 Lakhs in the previous year.