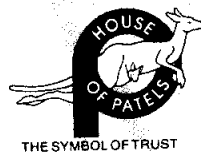


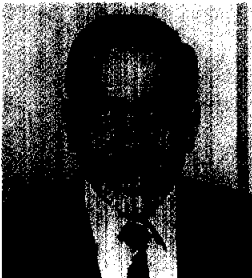
# ANNUAL REPORT 2000-2001



**WALL STREET  
FINANCE LTD.**



**A. S. PATEL**  
Chairman

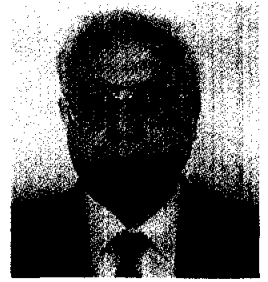


**S. KUMAR**  
Vice-Chairman

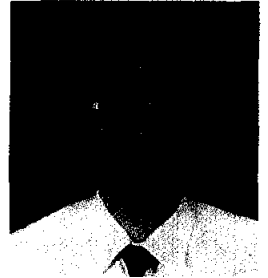


**P. S. G. NAIR**  
Whole-time Director

**F. S. BROACHA**  
Director



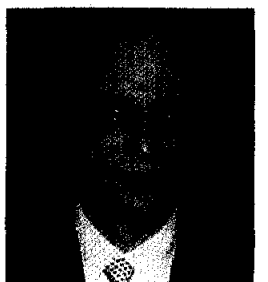
**VINOD AGNANI**  
Director



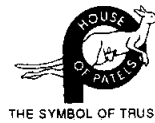
**MOHAMMED TARIQ**  
Director



**D. K. CONTRACTOR**  
Advisor



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**WALL STREET  
FINANCE LTD.**
**CHAIRMAN**
*Mr. A. S. Patel*
**VICE-CHAIRMAN**
*Mr. Sushil Kumar*
**WHOLE-TIME DIRECTOR**
*Mr. P.S.G. Nair*
**DIRECTORS**
*Mr. F.S. Broacha*
*Mr. Mohammed Tariq*
*Mr. Vinod Agnani*
**AUDITORS**

M/s. Anil A. Mehta & Company  
Chartered Accountants, Mumbai

**LEGAL ADVISORS**

M/s. Crawford Bayley & Company  
Mr. F.S. Broacha

**BANKERS**

Bank of Baroda  
Karnataka Bank Ltd.  
Vijaya Bank  
Development Credit Bank Ltd.  
Central Bank of India  
State Bank of Bikaner and Jaipur  
IndusInd Bank Ltd.  
The Bank of Rajasthan Ltd.  
Punjab National Bank  
Allahabad Bank

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**REGISTERED AND CORPORATE OFFICE**

'Natasha',  
52 Hill Road,  
Bandra (West),  
Mumbai - 400 050.

**REGISTRARS AND SHARE TRANSFER AGENTS**

Computronics Financial Services ( I ) Limited.  
1, Mittal Chambers,  
Nariman Point,  
Mumbai-400 021.

14th Annual General Meeting : Thursday, 27th day of September, 2001 at 11.30 a.m. at the  
Sheila Raheja Hall, Rotary Service Centre,  
Juhu Tara Road, Santacruz, Mumbai - 400 049

*Members are requested to bring their copy of the  
Annual Report to the Annual General Meeting*



## 14TH ANNUAL REPORT 2000-2001

### NOTICE

NOTICE is hereby given that the 14<sup>th</sup> Annual General Meeting of the members of WALL STREET FINANCE LIMITED will be held at the Sheila Raheja Hall, Rotary Service Centre, Juhu Tara Road, Santacruz, Mumbai-400 049, on Thursday, the 27th day of September, 2001 at 11.30 a.m to transact the following business:

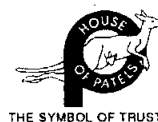
1. To receive, consider and adopt the audited Balance Sheet and the Profit and Loss Account as at and for the year ended 31<sup>st</sup> March, 2001 and the Reports of the Directors and Auditors thereon.
2. To appoint a Director in place of Mr. F.S. Broacha, who retires by rotation, and being eligible, offers himself for re-appointment.
3. To appoint a Director in place of Mr. Sushil Kumar, who retires by rotation, and being eligible, offers himself for re-appointment.
4. To appoint auditors to hold office from the conclusion of this Meeting till the conclusion of the next Annual General Meeting of the company, and to fix their remuneration.
5. To consider and, if thought fit, to pass, with or without modifications, the following resolution as an Ordinary Resolution:  
 "RESOLVED that Mr. Vinod Agnani, an Additional Director of the Company who, under section 260 of the Companies Act, 1956, holds office only upto the date of this Annual General Meeting and in respect of whom the Company has received a Notice in writing under section 257 and other applicable provisions, if any, of the said Act, proposing his candidature for the office of Director, be and is hereby appointed a Director of the Company."
6. To consider and, if thought fit, to pass, with or without modifications, the following resolution as an Ordinary Resolution:  
 "RESOLVED that consent of the members be and is hereby accorded, pursuant to the provisions of Sections 269, 198, 309, 310 and other applicable provisions, if any, of the Companies Act, 1956 (hereinafter referred to as "the Act") to the appointment of Mr. P.S.G.Nair as the Whole-time Director of the Company, for a period of two years and thirty one days, with effect from 1<sup>st</sup> March, 2001 upto 31<sup>st</sup> March, 2003, on the terms and conditions, including expressly the remuneration payable to him in case of absence or inadequacy of profits in any year, as set out in the draft Agreement between the Company and Mr. P.S.G. Nair produced at this meeting and, for the purpose of identification, initialled by the Chairman hereof;  
 RESOLVED FURTHER that the Board of Directors of the Company be and are hereby authorised to execute the Agreement, in terms of the said draft, with such alterations, changes and/or variations in the remuneration payable to Mr. P.S.G. Nair as may be agreed between the Directors and Mr. P.S.G.Nair provided that the said remuneration as altered, changed or varied shall be within the limits prescribed therefor Under Schedule XIII of the Act for the time being and from time to time in force."
7. To consider and, if thought fit, to pass, the following resolution, with or without modifications, as a Special Resolution:  
 "RESOLVED that Clause III of the Memorandum of Association of the Company be and is hereby altered by inserting new sub-clause marked (63), after the existing sub-clause (62), in Part 'C' of Clause III of the said Memorandum of Association, reading as follows:  
 "To carry on business as agents, brokers, canvassers, factors, trustees or managers for sellers, buyers, manufacturers, tradesmen, and persons or companies engaged in or carrying out all kinds of guarantee and indemnity business and all kinds of insurance business including, without limiting the generality thereof, life, fire, marine, vehicular, accident, employer's liability, workmen's compensation, disease, sickness, survivorship, failure of issue, burglary and robbery, theft, fidelity and transit insurance, and to undertake and carry out all kinds of agency, brokering or commission business'."
8. To consider and, if thought fit, to pass the following resolution, with or without modifications, as a Special Resolution:  
 "RESOLVED that pursuant to section 149 (2A) and other applicable provisions, if any, of the Companies Act, 1956, approval of the Company be and is hereby accorded to the Board of Directors for commencing or undertaking the business set out in new sub clause (63) of Part 'C' of Clause III of the Memorandum of Association of the Company, as and when the Board of Directors deems fit."

Registered Office :  
 'Natasha', 52 Hill Road,  
 Bandra (West),  
 Mumbai-400 050.

Dated : 30<sup>th</sup> July, 2001

By order of the Board

**Sushil Kumar**  
 Vice-Chairman


**WALL STREET  
FINANCE LTD.**
**NOTES :**

1. The relevant Explanatory Statement as required by Section 173 of the Companies Act, 1956 is annexed hereto.
2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF, AND A PROXY NEED NOT BE A MEMBER.
3. The Register of Members and Share Transfer Books of the Company will remain closed from 20<sup>th</sup> September, 2001 to 27<sup>th</sup> September, 2001 (both days inclusive).
4. In order to be effective, proxies must be deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.
5. Pursuant to section 205A of the Companies Act, 1956, ("the Act") all unclaimed / unpaid dividends upto the Final Dividend for 1993-94 have been transferred to the General Revenue Account of the Central Government. Shareholders who have not yet encashed the dividend warrants for the said period are requested to claim their amounts from the Registrar of Companies, Maharashtra, at Mumbai. Shareholders are hereby also informed that pursuant to the amendment of the Act w.e.f. 31.10.1998, the Company will be obliged to transfer any money lying in the Unpaid Dividend Account, which remains unpaid or unclaimed for the period of seven years from the date of such transfer to the Unpaid Dividend Account, to the credit of the Investors' Education and Protection Fund ("the Fund") to be established by the Central Government. In accordance with section 205C of the Act, no claim shall lie against the Company or Fund in respect of individual amounts of dividends remaining unclaimed and unpaid for a period of seven years from the dates they became first due for payment and no payment shall be made in respect of any such claims.

**INFORMATION ABOUT DIRECTORS TO BE APPOINTED / RE-APPOINTED**

- |   |   |  |
|---|---|--|
| 1) <b>NAME</b>                                    | : MR. VINOD AGNANI  |  |
| <b>AGE</b>  | : 49 Years  |  |
| <b>QUALIFICATIONS</b>                             | : B.Com, A.C.A.   |  |
| <b>EXPERTISE</b>                                  | : Vast experience in the fields of Finance, Accountancy, Audit and Income Tax Act and rules and regulations thereunder.   |  |
| <b>PARTICULARS OF APPOINTMENT/ RE-APPOINTMENT</b> | Mr. Vinod Agnani was appointed as the Additional Director of the company with effect from 30 <sup>th</sup> April, 2001.<br>Members' approval is sought for his appointment as the Director of the company at the ensuing Annual General Meeting.  |  |
| <b>OTHER DIRECTORSHIPS</b>                        | <b>NAME OF THE COMPANY</b><br>1) Fine Tune Trading Pvt. Limited<br>2) K.P.M. Exim Trading Pvt. Limited  | <b>POSITION HELD</b><br>Director<br>Director   |
| 2) <b>NAME</b>                                    | : MR. SUSHIL KUMAR  |  |
| <b>AGE</b>  | : 55 Years  |  |
| <b>QUALIFICATIONS</b>                             | : M. Sc.  |  |
| <b>EXPERTISE</b>                                  | : Vast experience in the fields of Logistics, Transportation of Goods, Finance, Couriers, Construction, Management Consultancy and General Administration.  |  |
| <b>PARTICULARS OF APPOINTMENT/ RE-APPOINTMENT</b> | Mr. Sushil Kumar is the Director of the company since 25 <sup>th</sup> April, 1986 and presently the Vice-Chairman of the Board of Directors.<br>Mr. Sushil Kumar is retiring by rotation at the ensuing Annual General Meeting and is proposed to be re-appointed as the Director of the company at the said Annual General Meeting. |  |
| <b>OTHER DIRECTORSHIPS</b>                        | <b>NAME OF THE COMPANY</b><br>1) Patel On-Board Couriers Limited<br><br>2) Patel Roadways Limited<br>3) Wall Street Securities & Investments (India) Ltd.   | <b>POSITION HELD</b><br>Vice-Chairman & Whole-time Director<br>Vice-Chairman<br><br>Director |





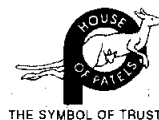
## 14TH ANNUAL REPORT 2000-2001

- 3) **NAME** : MR. P.S.G. NAIR  
**AGE** : 57 Years  
**QUALIFICATION** : B.Sc. (Hons.), A.C.A  
**EXPERTISE** : Vast experience in the fields of Accountancy, Audit, Finance, Forex, Company Law and Taxation matters.  
**PARTICULARS OF APPOINTMENT/RE-APPOINTMENT** : Appointed by the Board of Directors as the Whole-time Director, with effect from 1<sup>st</sup> March, 2001 upto 31<sup>st</sup> March, 2003, subject to approval of members at the General Meeting. Members' approval is sought for the appointment of Mr. P.S.G. Nair as the Whole-time Director at the ensuing Annual General Meeting.

OTHER DIRECTORSHIPS :	NAME OF THE COMPANY	POSITION HELD
	1) Wall Street Housing & Finance Corporation Ltd.	Director
	2) Wall Street Securities & Investments (India) Ltd.	Director
	3) Yasmin Finance & Trading Pvt. Ltd.	Director
	4) Transways Combines Pvt. Ltd.	Director
	5) Patel Management Consultancy Pvt. Ltd.	Director
	6) Wall Street Leasing & Finance Pvt. Ltd.	Director
	7) Springfield Hotels Limited	Director
	8) Patel Tank Farms Limited	Director

- 4) **NAME** : MR. F.S. BROACHA  
**AGE** : 63 Years  
**QUALIFICATION** : B.A., L.L.B, Advocate  
**EXPERTISE** : Vast experience in the legal field. Mr. Broacha specialises in Company Law matters and related Corporate Laws and rules and regulations framed there under.  
**PARTICULARS OF APPOINTMENT/RE-APPOINTMENT** : Mr. Broacha is Director of the company since 19<sup>th</sup> August, 1995. Mr Broacha is retiring by rotation at the ensuing Annual General Meeting and is proposed to be re-appointed as the Director of the company at the said Annual General Meeting.

OTHER DIRECTORSHIPS :	NAME OF THE COMPANY	POSITION HELD
	1) Haldyn Glass Limited	Director
	2) Fouress Engineering (I) Limited	Director
	3) Tainwala Chem. & Plast. (I) Limited	Director
	4) Haldyn Glass (Gujarat) Limited	Director
	5) Lex Financial Services Limited	Director
	6) Tainwala Polycontainers Limited	Director
	7) Kharsundi Chemicals Pvt. Limited	Director
	8) The Rubber Products Limited	Director
	9) RAS Propack Lamipack Limited	Director
	10) Concept Communications Limited	Director
	11) Melwani Finance Limited	Director
	12) Wall Street Global Invest. Opportunities Fund	Director
	13) Goodvalue Softwares and Systems Limited	Director



**WALL STREET  
FINANCE LTD.**

## **ANNEXURE TO THE NOTICE**

### **Explanatory Statement as required by Section 173 of the Companies Act, 1956**

#### **Item No. 5**

Mr. Vinod Agnani was appointed as an Additional Director of the Company, at the Meeting of the Board of Directors of the Company held on 30<sup>th</sup> April, 2001. The Company has received a Notice along with Rs. 500/- from one of the shareholders of the Company proposing the candidature of Mr. Vinod Agnani for the office of the Director of the Company under section 257 of the companies Act, 1956.

*Mr. Vinod Agnani is a practising Chartered Accountant and has vast experience in the fields of Accountancy, Finance and Taxation laws.*

Your Directors feel that his presence on the Board will be beneficial to the Company and therefor recommend the passing of the resolution at item no. 5 of the Notice.

Save and except Mr.Agnani, none of the Directors is interested in the passing of the Resolution at this item.

#### **Item No. 6**

Your Directors have, subject to the approval of the Company's members in the general meeting, appointed Mr. P.S.G.Nair as the Whole-time Director of the Company, for a period of two years and thirty one days from 1<sup>st</sup> March, 2001 upto 31<sup>st</sup> March, 2003, on the terms and subject to the conditions set out in the draft agreement referred to in the resolution.

The material terms, including remuneration, of the said Agreement are as follows:

(A) PERIOD: 2 years and 31 days with effect from 1<sup>st</sup> March, 2001 to 31<sup>st</sup>March, 2003.

(B) REMUNERATION:

- (i) A Basic salary of Rs. 25000/- with liberty to the Board to withhold increments or to grant more than one increment per year;
- (ii) Unfurnished residential accommodation leased or licensed by the Company or, in lieu thereof, a house rent allowance of Rs. 10,000/- per month;
- (iii) Use of a motor-car with driver for the Company's business;
- (iv) Benefit of the Company's Provident Fund Scheme and the Superannuation or Annuity Fund Scheme for the time being in force;
- (v) Gratuity in accordance with the Rules of the Company;
- (vi) 24 days Privilege leave with full pay and allowances for each completed year of service, the said leave being accumulatable and encashable;
- (vii) Leave Travel Allowance for self and the family as per the Rules of the Company;
- (viii) Personal Accident Insurance cover at the cost of the Company, provided that the actual premium thereof does not exceed Rs 1000/- per year;
- (ix) Use of telephone at the residence of the Whole-time Director provided that the cost of personal long distance calls, if any, shall be reimbursed by the Whole-time Director to the Company;

Provided that the under mentioned perquisites, namely:

- (a) contributions to Provident Fund, Superannuation Fund or Annuity Fund to the extent these, singly or put together, are not taxable under the Income-tax Act, 1961;
- (b) Gratuity payable at the rate not exceeding half a months salary for each completed year of service; and
- (c) encashment of leave, at the end of the Whole-time Director's tenure of service, shall not be included in the computation of the prescribed limit set out in the Schedule XIII.

The remuneration including the perquisites above mentioned shall, nevertheless, be paid as minimum remuneration for any financial year in case of absence or inadequacy of profits for such year.

(C) OTHER TERMS:

- (i) The Whole-time Director shall, subject to the superintendence, control and direction of the Board of Directors of the Company, handle the finance and such other affairs, except the operations and new products, as delegated by the Board of Directors.
- (ii) The Whole-time Director shall not, without Board's approval, engage himself in any business, occupation or employment competing with the company's business.



## 14TH ANNUAL REPORT 2000-2001

- (iii) The Whole-time Director shall not divulge or disclose any confidential information or knowledge as to the business and affairs of the Company.
- (iv) In the event of the death of the Whole-time Director during the term of the Agreement, the Company shall pay to his legal heirs, his full salary and other emoluments for that month and for three months thereafter.
- (v) Both parties are entitled to terminate the agreement by giving 90 day's notice in writing.

The Company has been advised that the appointment and the payment of remuneration to Mr. P.S.G. Nair, as the Whole-time Director of the Company will not require the approval of the Central Government in terms of section 269 and other applicable provisions, if any, read with schedule XIII to the Companies Act, 1956.

Mr. P.S.G. Nair is an Honours Graduate from Science faculty and an Associate member of the Institute of the Chartered Accountants of India and has more than three decades of experience in the fields of Accounting, Audit, Finance, Forex, Mobilisation of Resources and Taxation and Company Law Matters.

Your Directors are of the view that the appointment of Mr. P.S.G. Nair as the Whole-time Director of the Company will be in the interest of the Company and accordingly, commend the resolution at item no. 6 of the Notice for the approval of the members.

The draft Agreement between the Company and Mr. P.S.G. Nair, is available for the inspection of members at the Registered Office of the Company between 10.30 a.m. to 12.30 p.m. on all working days except Saturdays.

Mr. P.S.G. Nair is concerned or interested in the passing of the resolution at item no.6 of the Notice as it relates to his appointment as the Whole-time Director of the Company and the payment of the remuneration to him as the Whole-time Director. No other Director of the Company is concerned or interested in passing of the resolution at this item.

This explanation together with the accompanying Notice shall be treated as an abstract under section 302 of the Companies Act, 1956.

### Item No. 7 and 8

Your Directors consider it desirable to diversify the activities of the Company into other fields in the long term interest of the Company. Accordingly, it is felt that it will be in the Company's interest to diversify into the field of insurance brokering, with the opening of the vast insurance sector to private enterprise in line with the Government of India's liberalization policy.

The insurance sector is expected to grow at a rapid rate. Insurance brokering, being a part of the service industry, is not capital oriented. As you know the Company is engaged in the service industry so that looking to the growing trend in insurance business and the already available existing managerial and servicing infrastructure of the Company, your Directors feel that the Company will be eminently suited to diversify its activities into the proposed new field.

Sub-clause (20) in Part 'B' of the Memorandum of Association contains a power to undertake business as agents and brokers for insurers. However, the Company has been advised that, as an incidental or ancillary power, the ambit of sub-clause (20) is restricted in the exercise of the same towards the attainment of the main objects set out in the Memorandum and the proposed new activity, as constituting a new and separate business, requires specific empowerment under part 'C' of the Company's Memorandum in terms of the proposed new sub-clause (63).

Your Directors are of the opinion that the new business can, inter alia, conveniently and advantageously be combined with the present business of the Company, and will enable the Company to carry on its business more economically or more efficiently, and will be in the Company's interest and, hence, commend the resolution at item no.7 for your acceptance.

As the business proposed to be commenced under the sub-clause (63) may be deemed to be not germane to the business carried on by the Company, it is necessary to obtain Members' approval therefor under section 149 (2A) of the Companies Act, 1956 and hence, the special resolution at item no. 8 of the Notice.

A print of the Company's Memorandum of Association is available for inspection of members at the registered office of the Company between the hours of 10.30 a.m. and 12.30 p.m. on all working days except Saturdays.

None of the Directors of the Company is concerned or interested in the passing of the resolutions at item no. 7 and 8 of the Notice.

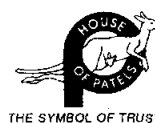
Registered Office :  
'Natasha', 52 Hill Road,  
Bandra (West),  
Mumbai-400 050.

Dated : 30<sup>th</sup> July, 2001

By order of the Board

**Sushil Kumar**  
Vice-Chairman




**WALL STREET  
FINANCE LTD.**

## DIRECTORS' REPORT

To,  
The Members of Wall Street Finance Limited

Your Directors are pleased to present the 14<sup>th</sup> Annual Report of your Company alongwith the Audited Statement of Accounts for the year ended 31<sup>st</sup> March, 2001.

### FINANCIAL RESULTS

The financial results of the company for the year under review are summarised below:

	<i>(Rs. in lacs)</i>	
	<b>Year ended 31<sup>st</sup> March, 2001</b>	<b>Year ended 31<sup>st</sup> March, 2000</b>
Profit before Interest, Depreciation and Tax	<b>727.84</b>	1215.09
Less : Interest	<b>449.63</b>	555.86
Profit before Depreciation and Tax	<b>278.21</b>	659.23
Less : Depreciation	<b>161.57</b>	306.59
Operating Profit	<b>116.64</b>	352.64
Less : Provision for NPA as per RBI guidelines	<b>60.24</b>	307.17
Net profit / (loss) before tax	<b>56.40</b>	45.47
Less : Provision for tax	<b>7.00</b>	-
Net profit / (loss) after tax	<b>49.40</b>	45.47
Less : Prior years adjustments	<b>7.21</b>	4.99
Add : Balance brought forward	<b>(152.85)</b>	(193.33)
Profit available for appropriation / (loss)	<b>(110.66)</b>	(152.85)
Proposed Appropriations :		
Dividend	-	-
Balance of Profit / (loss) carried to balance sheet	<b>(110.66)</b>	(152.85)

### DIVIDEND

In view of the brought forward losses and in order to conserve the resources of the company and deploy the same for the future requirements, your Directors do not recommend Dividend for the year under review. The dividend @ 10% payable to Cumulative Convertible Preference Shareholders has also not been provided for. This will be considered as and when we declare dividend on equity shares.

### OPERATIONS

The Non-Banking Finance Companies sector continues to face major hurdles, due to slow down in the economy in the later half of the financial year. Though the Company has completely phased out the NBFC activities, the Company is concentrating on recovery of overdues from existing parties and repayment of its liabilities.

The Company has been one of the leading exporters of surplus currencies through Authorised Dealers. In the last couple of years the forex turnover has declined due to high volatility in the movement of the currencies and non-availability of the currencies at competitive rates. The circumstances were beyond our control and hence the forex business has gone through a lean period.

As mentioned in the previous report, the Company has tied-up with Western Union Financial Services for Money Transfer Business, which has shown encouraging results. From a modest beginning of 298 transactions in the first year, for an aggregate value of Rs.0.95 crores, it has reached 17,000 transactions, aggregating to Rs. 53.00 crores at the end of the year under review. The Company is confident that the appointment of sub-agents for the Money Transfer Business will also fetch good margins in the coming years.

Besides the core activity of forex, the Company is also very much in the Haj business. We are one of the leading players in the Haj business, which gives additional profits, though seasonal in nature.



## 14TH ANNUAL REPORT 2000-2001

### DIRECTORS' REPORT *(Contd....)*

#### ACCOUNTS

Observations in the Auditors' Report read with relevant Notes forming part of the Accounts are self explanatory and give the required information.

The Company has made a provision of Rs. 60.24 crores for the year ended 31.03.2001, towards Non-Performing Assets and has complied with the directives issued by the Reserve Bank of India regarding capital adequacy, asset classification and restrictions on credit and investments.

The Company has two distinct activities of Financing and Money changing. In the case of Money changing activities, the general accounting principles which are considered appropriate are adopted whereas in the case of financial services, prudential norms (Reserve Bank Directions) 1998 are adopted for making provisions.

#### RESOURCE MOBILISATION

The Company is in a position to raise enough credit lines at reasonable cost for forex activities. The Company is low geared and can raise funds for its core activities. The Company has converted the Cumulative Convertible Preference Shares into Equity Shares at face value, though the average six months high and low prices of the shares quoted on the Stock Exchange, Mumbai, are much below the face value. This shows the confidence of the Promoters in the Company.

The Company has definite plans to reduce the high cost on fixed deposits over a period of 2 to 3 years. In the meantime, we have reduced the rate of interest from 15% to 12% w.e.f. 1.10.2000 and also taken other measures like non-acceptance of deposits for a period of less than 2 years. This will reduce the quantum of deposits in the coming year.

The Company is also liquidating part of the blocked assets to improve the cashflows for operations and to reduce high cost deposits. During the year, the Company has further reduced the loans taken for Hire Purchase/Leasing activities, as on 31/3/2001 to Rs.2.36 crores as compared to Rs. 10.7 crores originally availed by the Company.

#### FUTURE PROSPECTS

The concentration on the core activity i.e. Forex has started yielding results mainly because of reduction in duty on import of Gold in the recent budget, which started generating more currencies for the Company to pick up. The Company is also negotiating for pick-up of currencies with various banks and institutions on an all India basis which will reduce the transportation cost and holding time of the currencies for sizeable parcel for exports. The Company's efforts to appoint sub-agents for inward remittance scheme have started yielding results and we are confident that by the end of this year, we will become one of the formidable agents for Western Union in India with substantial number of sub-agents and volume of business. Aggressive marketing of Traveller's Cheques will also improve retail business in the coming years.

The interest and depreciation cost will continue to reduce in the coming years which will further add to our bottom line. The Company is also exploring the possibility of introducing various non-fund based activities during the current year.

#### GENERAL

The Company is now a Registered Non-Banking Finance Company and is required to meet various requirements and prudential norms of Reserve Bank which are duly complied with.

Our Company is granted licence for acceptance of deposits though our focus is on reduction of deposits.

During the year the Company has reduced the deposits from Rs.22.07 crores to Rs. 19.48 crores, a net outflow of Rs. 2.59 crores.

The Company has complied with all prudential norms such as SLR requirements, submission of various returns to RBI, Mumbai and no default is made in regard to repayment of deposits and interest thereon. The company continues to enjoy at par facilities for payment of interest on fixed deposits for the benefit of our deposit holders.

The Company continues to have credit rating from Fitch Ratings India Pvt. Ltd. (erstwhile Duff & Phelps Credit Rating India Private Ltd.) which is 5 notches higher than the minimum investment grade.