

# ANNUAL REPORT 2021-22



YUG DECOR LIMITED

YUG CHALE YUGO TAK...



### **YUG-COL ULTRA**

It gives excellent bonding strength to wood joining.  
Its bond exhibits an outstanding heat and water resistant.  
It gives best performance on hot press application.

### **YUG-COL WATER RESISTANT**

It is ideal for area exposed to moisture and humidity like  
bathrooms, kitchens, ship building and coastal areas.

### **YUG-COL WOOD GLUE**

It is used for all wood-working / furniture industry, plywood industry,  
handicraft industry, textile industry, paper and paper products.

### **BISON BOND**

It is used in wood-working / furniture industry, handicraft industry,  
paper and paper products, textile industry and other allied industries and  
also for domestic household applications.



## **PREMIUM RANGE ADHESIVES**



## **HEATPROOF ADHESIVE**

# **HEATPRO+**

**HEATPRO+ HEATPROOF ADHESIVE**

### **Ideal for Vertical Lamination**

Type of Adhesive - Synthetic Rubber Based Adhesive

Type of Industry - Furniture Industry and Footwear Industry

Usage - Fixing Laminate Sheets to Wood and Other Surfaces

**NON - STAINING | QUICK DRYING | GOOD COVERAGE**

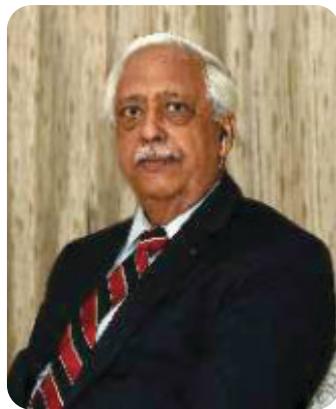


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## FOUNDER'S MESSAGE



Dear Valued Shareholders,

I hope you and your loved ones are safe, healthy and vaccinated.

The past two years is a period of Patience and Resilience. The journey through the year under review was not smooth. The adverse impact of armed conflict, different waves of Pandemic and climate changes had brought out the fragile nature of the global environment. This multidimensional crisis tested our patience and resilience. However, when during the period of this last two years when it was occurred that events or situations were getting out of control, India was able to bounce back each time, a testimony to our nation's resilience, which was a result of our hundreds years of native history and a century of achievements.

At YUG, we take immense pride in being resonant and significant in the fastest moving world, during the journey of 19 years. During our journey, many times we may have stumbled a few times and we were able to get back on feet on our feet. Our patience and resilience made us strong and determined to thrive back. The Company demonstrated a rebound in revenues and overall profitability, driven by a strong focus on prudent cost and cash management and improved efficiencies. The Company timed its strategy by keeping a track on changes in the raw material prices and maintained adequate inventories to avoid purchasing them at higher prices as prices of the most of the raw materials drove up during the second half of the year. These steps enabled us to keep running the wheels of momentum amidst a challenging year. As opposed to waiting for business to trickle in, we were pro-active in reaching out to our customers both existing and new as well as looked for new geographies. This unrelenting pursuit resulted in a steady pick-up in volumes gradually month on-month through the year.

In the prevailing time, our first concern was to ensure the well-being of our people. We instantly adopted a Covid-19 appropriate behaviour at the workplace and around us to curtail the spread of the virus and accelerate, in whatever little way, the economic momentum of the nation.

As an organisation, we have left no stone unturned to ensure value creation for our stakeholders. Our strategy entails around having the expansion plans in place to meet anticipated growth in demand of the products of the Company now and in near future. I have no doubt that we will continue to work diligently in our efforts towards turning headwinds into tailwinds taking us a few notches higher.

Before closing, I would like to thank our management team and our employees for their hard work and contribution. Their support is the cornerstone of our achievements.

I would also like to take this opportunity to express my gratitude to our suppliers, customers, our bankers, government authorities and to you, our shareholders, for the unwavering trust and support reposed in us. We will be delighted if you continue accompanying us in our journey as we work towards building the 'Yug' of tomorrow.

Warm Regards,

A handwritten signature in blue ink, appearing to read "Santoshkumar R. Saraswat".

Santoshkumar R. Saraswat  
Founder & Director



## OVERVIEW

# 19

Years of Excellence



Yug Decor Limited is a young and dynamic organization manufacturing different kind of adhesives-synthetic binders, synthetic rubber adhesives, synthetic resin adhesives, natural rubber adhesives, footwear adhesives under the brand name of 'Yug-Col'.



The company leads the vision being the forerunner of inspiring decor and partnering with consumers to transform their living space through an interior design book of interior designers and architects, which can help them in either hiring their services or getting inspiration from them about their design concept. This concept is being presented under the brand name of 'Yug-Designs'.

## INFRASTRUCTURE & MANUFACTURING UNIT

### INFRASTRUCTURE :

Yug Decor Limited - Registered Office is located in Ahmedabad, Gujarat.

### MANUFACTURING UNIT :

Our manufacturing facility is located in SANTEJ, near Ahmedabad, Western India and is equipped with Hi Tech process and Quality Control equipments.

We are confident of maintaining our record of past achievement in newer areas with innovative solutions for our customers, by thoroughly understanding the specific applications and carefully engineering the product to suit them.



## VISION MISSION AND VALUES

### OUR VISION

We are committed to producing high quality products and providing high quality service thus setting high industry standards for other competitors.

### OUR MISSION

Actively partner with our customers to provide innovative and sustainable technical solutions to help them increase productivity, reduce costs and minimize risks.

### OUR VALUES

It is a continuous learning organization, and believes in sharing knowledge.

Focus on customer's need.

Provide quality products and services.

Conduct business with integrity and fairness.

Continually train our employees and improve our processes.

Reward employees on merit and promote teamwork.

Maintain safe and healthy working environment.

## ETHICAL AND SOCIAL RESPONSIBILITY

### Society in General

We recognize its responsibility towards society and obligations towards environment protection. It treats this at par with concern management practices in accordance with government regulation and international practices.

### Employees

Ethical responsibility towards employees shall be discharged on the following guidelines

- Uphold egalitarian values at work
- High concern for health and family life
- Balance between work and family life
- Provide growth opportunities by enhancing knowledge and training

### Government

We believe that the regulations implemented by the Government are in the best interest of the country and therefore we will fulfill our obligation towards the nation by Abiding by the law of the land paying taxes and dues fully timely and honest.

### Business Associates

We believe in nurturing relationship with customers, vendors bankers, shareholders, creditors, channel partners, etc. based on partnership and win-win approach.

### Quality Policy

Our Company strives to develop products through extensive Research Development teamwork and leadership efforts with a common goal of achieving TOTAL CUSTOMER SATISFACTION. Sharing in line with the above belief and commitment we shall endeavor:

To create value for customers , employees and shareholders by producing quality products at the lowest cost by employing standard operational procedure and continuous improvement techniques.

## BRANDS & PRODUCTS



Yug Chale Yugo Tak

### SYNTHETIC RESIN ADHESIVES



YUG-COL ULTRA

YUG-COL WATER RESISTANT

YUG-COL WOOD GLUE

GOOD BOND

BISON BOND



SUPER JOR

BLUE BOND

PVC BOND

BANDHAN BOND

FIXOL

### SYNTHETIC RUBBER ADHESIVES



SR-99

SR-55

SR-44

SPRAY ADHESIVE

HEATPRO+

### FOOTWEAR ADHESIVES



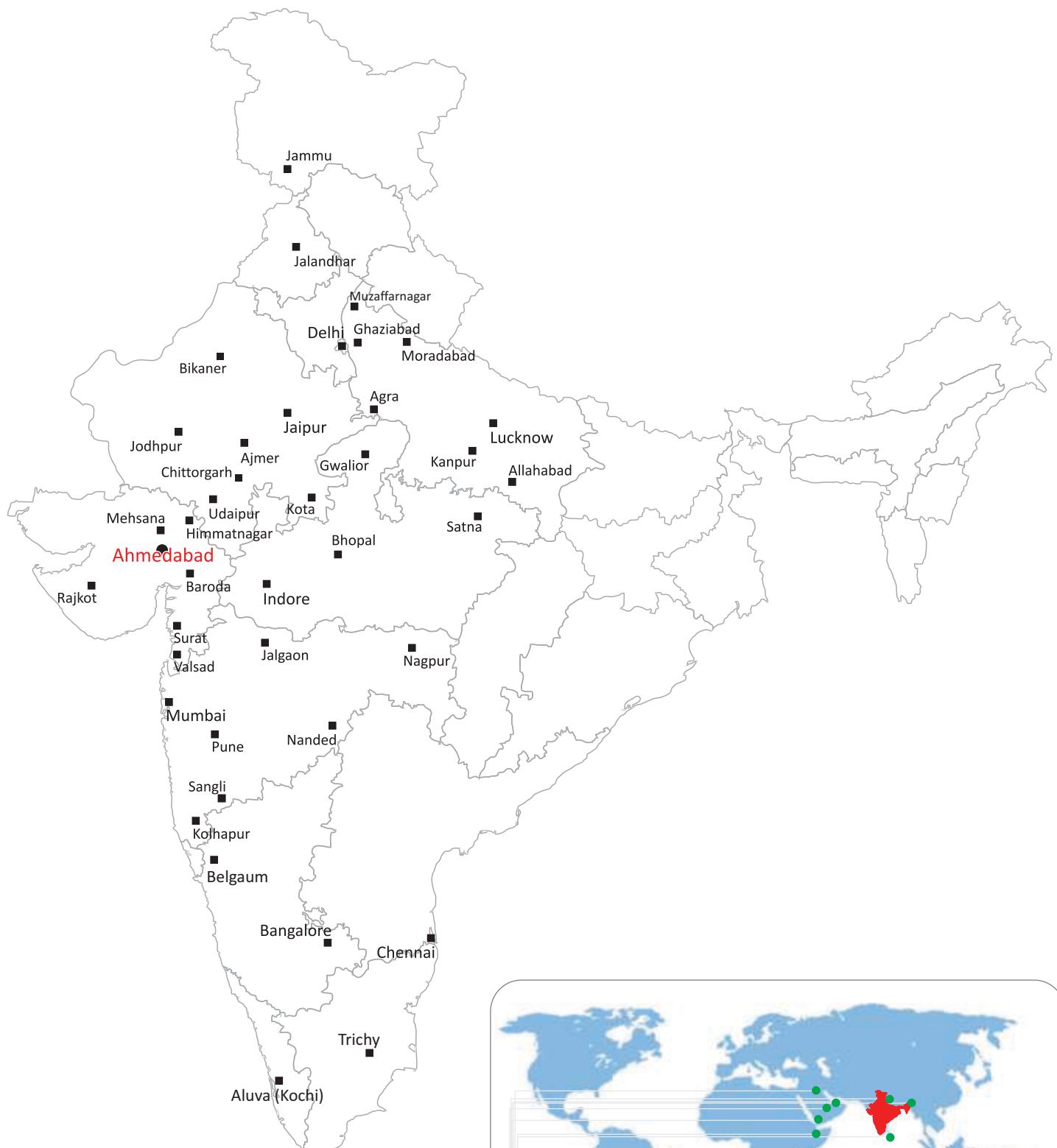
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PU-2009

NR-107

## OUR PRESENCE



# CORPORATE INFORMATION

## BOARD OF DIRECTORS

**Mr. Chandresh S. Saraswat** (DIN: 01475370)

**Ms. Ankita Chandresh Saraswat** (DIN: 05342198)

**Mr. Santosh Kumar Saraswat** (DIN: 00236008)

**Mr. Abhay Rameshchandra Shrivastava** (DIN: 07719944)

**Mr. Rajesh G. Shah** (DIN: 09254647) (Appointed w.e.f. 10<sup>th</sup> September, 2021)

**Ms. Zarna Shah** (DIN: 08805309) (Resigned w.e.f. 6<sup>th</sup> August, 2021)

**Chairman & Managing Director**

**Whole Time Director**

**Non-Executive Director**

**Independent Director**

**Independent Director**

**Independent Director**



**Mr. Chandresh S. Saraswat**  
**Chairman & Managing Director**

Educational Qualification | B.A, P.G.D.M.

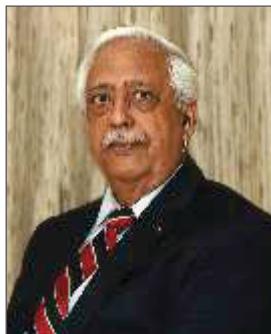
**Mr. Chandresh Santosh Kumar Saraswat**, aged 56 years, is the Managing Director of the company. He has completed his Bachelor of Arts from Rajasthan University. He has more than 35 years of experience in the field of marketing with the different companies engaged in the business of timber, ply-boards and FMCG. He joined Yug Decor Limited in the year 2007 as Managing Director of the company. He is the driving force for the uninterrupted growth and reputation of the company. He looks after the overall management, procurement of raw material, marketing, production and sales of products of the company.



**Ms. Ankita Chandresh Saraswat**  
**Whole-Time Director**

Educational Qualification | M.B.A

**Ms. Ankita Chandresh Saraswat**, aged 31 years, is the Whole-Time Director of the Company. She has completed her M.B.A from Amity University, in the stream of Marketing and Human Resources. She joined Yug Decor Limited and taking almost care of human resource activities in the organization. With her management skills, she manages the brand of the Company as well as she generates the new customers and maintain the relationship with old customers of the Company.



**Mr. Santosh Kumar Saraswat**  
**Non Executive Director**

Educational Qualification | Diploma in Mechanical Engineering

**Mr. Santosh Kumar Saraswat**, aged 81 years, is the Non Executive Director of the Company. He has completed his Diploma in Mechanical Engineering from Aligarh University. He is an Indian Railway Service of Signal Engineers - Retired (IRSSE-Retd.) person. He has more than 18 years of Experience in the Field of Chemical and Adhesive Industry. He is the founder-Director of the Company- "Yug Decor Private Limited" incorporated in the year 2003 (Now "Yug Decor Limited"), at which he started the business of Adhesive and Laminates.

**Mr. Abhay Shrivastava**  
**Independent Director**

Educational Qualification | B. Sc., Master in Marketing Management

**Mr. Abhay Shrivastava**, aged 59 years, is an Independent Director of our company. He has completed his Bachelor's in science stream and Master's in marketing management from the University of Bombay. He has an extensive knowledge and expertise of Indian market and consumers, for cross-section of the Industries and product categories. He has more than three decades of experience in the corporate world in the areas of brand management, sales, strategy, product re-engineering, value engineering, human resources, production, general management, channel design & developments, media planning & training, MIS and market research. He has worked with the leading MNC'S and domestic organizations. At present he is working with the Solutions Management Consultant as a Senior Consultant.

**Mr. Rajesh Shah**  
**Independent Director**

Educational Qualification | B.COM., LL.B. Special

**Mr. Rajesh G. Shah**, aged 59 years, has completed his Bachelor of Commerce (B.COM) and Bachelor of Law (LL.B. Special) both from Gujarat University. He has a rich experience of more than 35 years in the field of Tax Advisory and Tax Consultancy. He worked as a tax adviser at a practicing firm for more than 15 years and then set up his own practice in the year 2000. He also works as a Tax Consultant for several Private and Public, including Listed Companies.

## MANAGEMENT TEAM

**Mr. Lokeshkumar Edival**

**Ms. Nidhi Devesh Bhatt**

**Chief Financial Officer**

**Company Secretary & Compliance Officer**