

14<sup>th</sup> ANNUAL  
REPORT  
2006-2007

"THE WAY IS IN THE TRAINING"

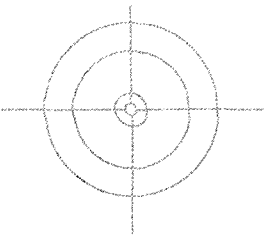


Report  [zenreport.com](http://zenreport.com)



being there...

**ZEN TECHNOLOGIES LIMITED**



"THE WAY IS IN THE TRAINING"



Zen (zen) n. [[Jpn <Chin *ch'an*, ult. <Sans *dhyāna*,  
thinking, meditation]] a variety of Buddhism,  
seeking to attain an intuitive illumination of mind  
and spirit through meditation.

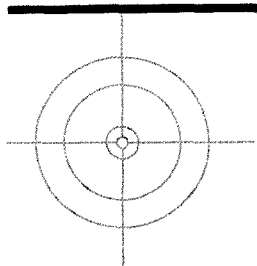
- From Webster's New World Dictionary



## being there...

Our training simulators mimic situations realistically. The combat situations are patterned in such a way that the trainee benefits immensely. It is said that the best training is actual combat experience in a battlefield. Zen simulators artificially duplicate the actual combat scenarios so realistically that personnel trained get the feeling of actually **being there...**





## OUR PRODUCTS

ZEN has been at the forefront of applying new technologies and developing new products and is actively involved in indigenisation of technologies, which are helpful for Indian security forces and civilian simulation market.

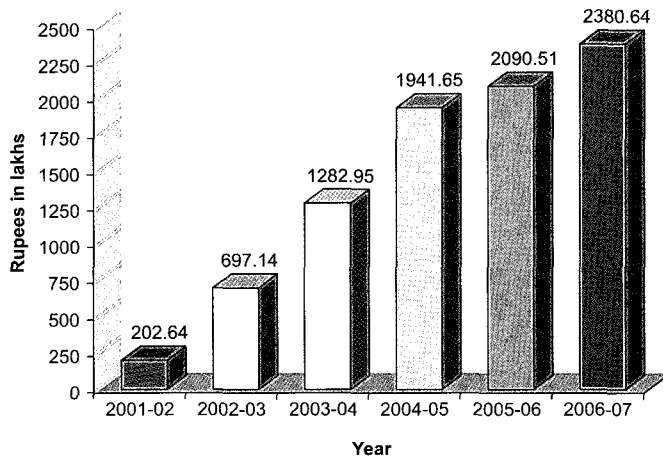
### LIST OF PRODUCTS

- ZEN Advanced Weapon Simulator (ZEN AWeSim)
- ZEN Small Arms Training Simulator (ZEN SATS)
- ZEN Basic Driving Simulator (ZEN BDS)
  - ZEN Driving Training Simulator (ZEN DTS)
  - ZEN Tactical Engagement Simulator (ZEN TacSim)
  - ZEN Hand Grenade Simulator (ZEN HE36S)
  - ZEN Forward Observer Simulator (ZEN FOS)
  - ZEN Anti Tank Guided Missile Simulator (ZEN ATGM Sim)
  - ZEN Radar Scan Converter (ZEN RSC)
  - ZEN BMP-II Integrated Missile Simulator (ZEN BMP- II IMS)
  - ZEN BMP-II Driving Simulator (ZEN BMP -II DS)

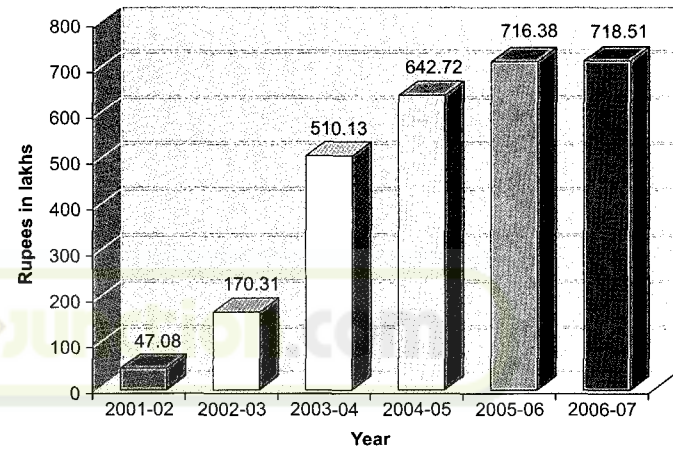


## PERFORMANCE OF THE COMPANY AT A GLANCE

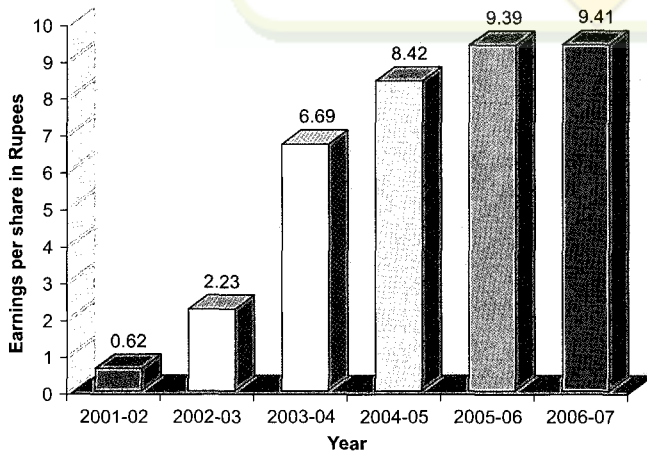
### TOTAL INCOME



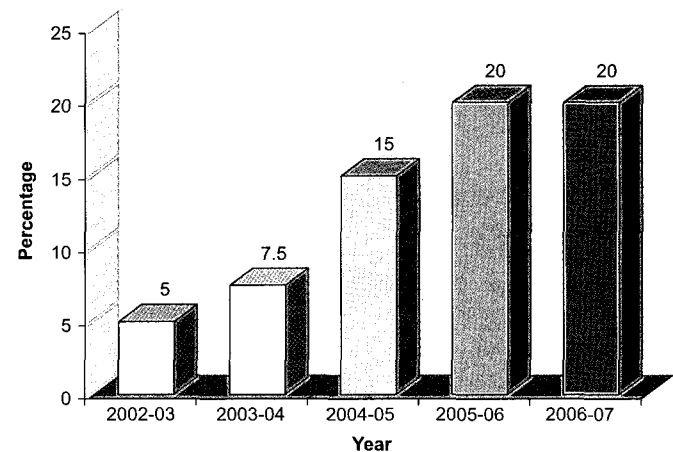
### PROFIT AFTER TAX

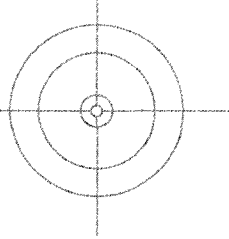


### EPS

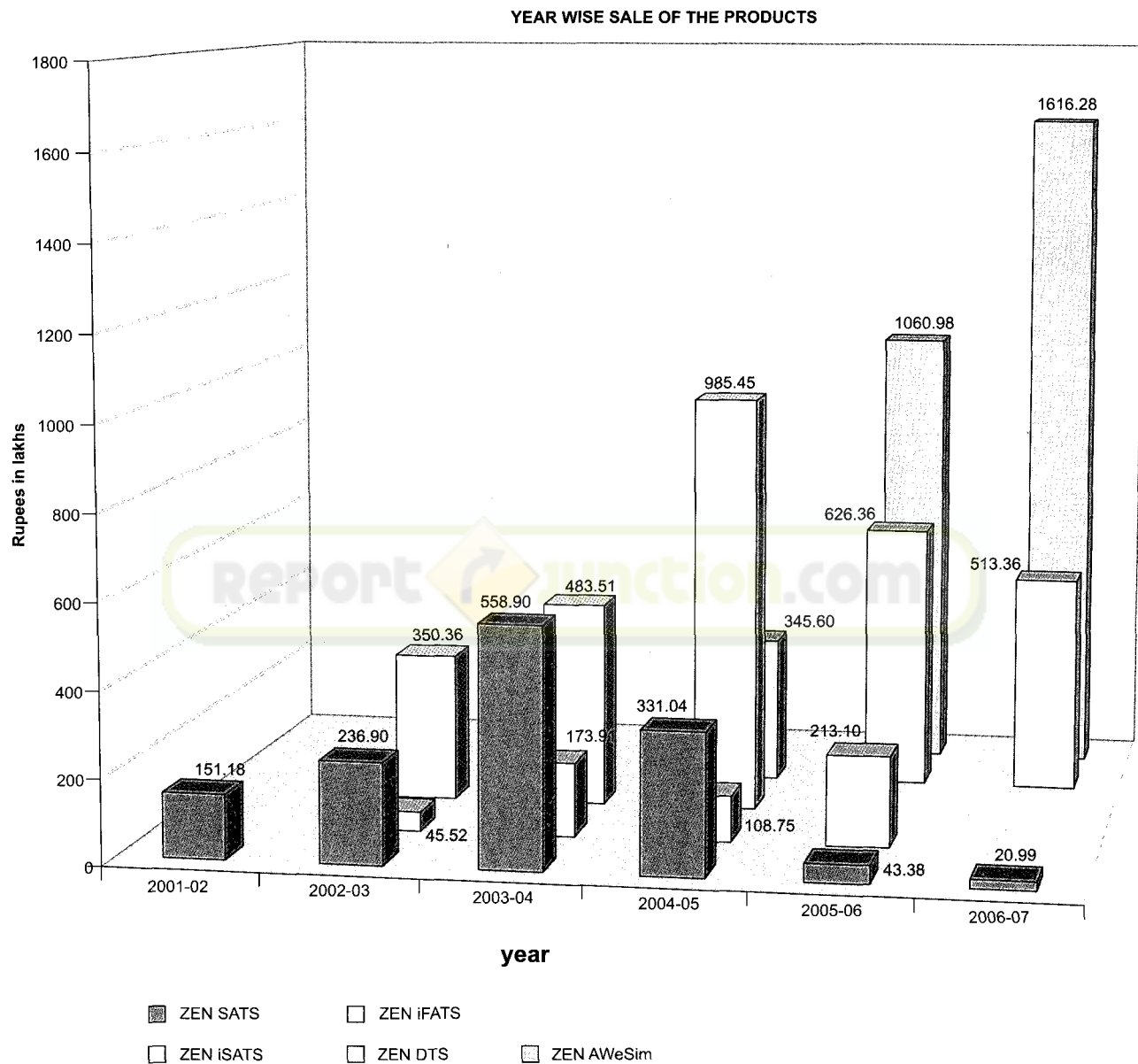


### DIVIDEND





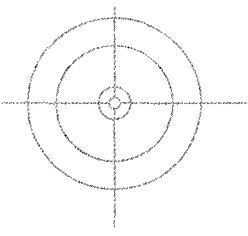
## PRODUCT WISE SALES



ZEN SATS, ZENiSATS, ZENiFATS, ZEN DTS and ZEN AWeSim have been commercialised in the year 1998, 2002, 2002, 2004 and 2006 respectively.

ZEN AWeSim has superseded ZEN iFATS and is being offered with advanced options for training.

|                           |  |
|---------------------------|--|
| <b>Registered Office</b>  | C-63, Industrial Estate<br>Sanathnagar, Hyderabad-500018, A.P., INDIA<br>Phone : 91- 40 - 23814894, 23813294<br>Fax : 91- 40 - 23813694<br>Email id : info@zentechnologies.com<br>Website : www.zentechnologies.com                          |
| <b>Board of Directors</b> | Mr Ashok Atluri - Chairman and Managing Director<br>Mr M Ravi Kumar - Whole-Time Director<br>Dr P Kotaiah - Director<br>Cmde S Rao - Director<br>Mr D Satish Babu - Director   |
| <b>Company Secretary</b>  | Mrs Y Shobha Rani  |
| <b>Auditors</b>           | Gokhale & Co.,<br>Chartered Accountants<br>Basheerbagh, Hyderabad-500 029  |
| <b>Bankers</b>            | Corporation Bank<br>Indian Bank<br>Oriental Bank of Commerce   |
| <b>R &amp; D Division</b> | B-42, Industrial Estate<br>Sanathnagar, Hyderabad-500018, A.P., INDIA<br>Phone : 91- 40 - 23814894, 23813294<br>Fax : 91- 40 - 23813694  |
| <b>Registrars</b>         | Sathguru Management Consultants Private Limited<br>Plot No.15, Hindi Nagar<br>Behind Saibaba Temple<br>Punjagutta, Hyderabad - 500 034<br>Phone : 91- 40 - 2335 6507 / 6975 / 0586<br>Fax : 91- 40 - 2335 4042<br>Email id: sta@sathguru.com |
| <b>Listing</b>            | The Hyderabad Stock Exchange Limited, Hyderabad  |
| <b>Permitted Trading</b>  | The Bombay Stock Exchange Limited, Mumbai  |



## BOARD COMMITTEES

### Audit Committee

Dr P Kotaiah - Chairman  
 Cmde S Rao - Member  
 Mr D Satish Babu - Member

### Compensation/Selection Committee

Mr D Satish Babu - Chairman  
 Dr P Kotaiah - Member  
 Mr M Ravi Kumar - Member  
 Mr Feroz Bhote - External Expert

### Share Transfer & Investor

Mr D Satish Babu - Chairman

### Grievance Committee

Mr Ashok Atluri - Member  
 Mr M Ravi Kumar - Member





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## NOTICE

Notice is hereby given that the Fourteenth Annual General Meeting of the members of Zen Technologies Limited will be held on Friday, the 28 September 2007, at 10.30 a.m. at B-42, Industrial Estate, Sanath Nagar, Hyderabad - 500 018, to transact the following business:

### ORDINARY BUSINESS

1. To receive, consider and adopt the audited Balance Sheet as at 31 March 2007 and the Profit and Loss Account for the year ended on that date together with the Reports of Directors and Auditors thereon.
2. To declare dividend for the financial year ended 31 March 2007.
3. To appoint a Director in place of Mr M Ravi Kumar, who retires by rotation and, being eligible, offers himself for re-appointment.
4. To appoint M/s Gokhale & Co., Chartered Accountants as Statutory Auditors, to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to authorize the Board to fix their remuneration.

### SPECIAL BUSINESS

5. To consider and, if thought fit, to pass with or without modifications, the following resolution as an Ordinary Resolution:

"RESOLVED THAT in accordance with the provisions of Sections 198, 269, 309, 310 and Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956, the consent of the Company be and is hereby accorded for the revision in payment of remuneration to Mr Ashok Atluri, Managing Director with effect from 01 October 2007 on the following terms and conditions:

|                    |   |  |
|--------------------|---|--|
| <b>SALARY</b>      | : | Rs. 1,25,000/- (Rupees One Lakh Twenty Five Thousand only) per month.  |
| <b>COMMISSION</b>  | : | Commission @ 3 % on the net profits of the Company calculated as per the provisions of Section 349 & 350 of the Companies Act, 1956. |
| <b>PERQUISITES</b> | : | In addition to the above, he shall be entitled to the following perquisites classified into three categories A, B & C as follows:    |

#### CATEGORY - A:

The following perquisites given in this Category shall be allowed in addition to the salary and restricted to a maximum amount of Rs. 10,00,000/- (Rupees Ten Lakhs only) per annum.

- a) House Rent Allowance: House Rent Allowance at the rate of forty percent of salary. The expenditure incurred by the company on gas, electricity, water and furnishing shall be evaluated as per the Income Tax Rules, 1962 subject to a ceiling of ten percent of the salary.
- b) Medical Reimbursement: Expenses incurred for self and family, subject to a ceiling of one month's salary in a year or three month's salary over a period of three years.
- c) Leave Travel Concession: For self and family, once in a year incurred in accordance with the rules specified by the Company.