10th Annual Report 2003-04

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Zicom Assurance

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Board of Directors

Manohar Bidaye - Chairman

Pramod V. Rao - Managing Director

Sateesh Sunke - Director

Harish Nayak - Director

Mukul Desai - Director

N. V. Tapare - Alternate Director to Harish Nayak (w.e.f. 21-08-2003)

Vijay G. Kalantri - Additional Director (w.e.f. 01-12-2003)

Asst. Company Secretary .

Purvi P. Vasha

Auditors

P. Raj & Co.

Chartered Accountants

Bankers

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Union Bank of India

Registered Office

Zicom House, 45-Chimbai Road, Off Hill Road,

Behind St. Andrews Church, Bandra (West), Mumbai-400 050.

Tel.: (022) 2645 4841, 2645 2784 / 85, 2651 5571/72 Fax: (022) 2645 4842

E-mail: corporate@zicomsecure.com

Website: www.zicom.com

Registrar & Share Transfer Agent

Big Share Services Private Limited

E-2, Ansa Industrial Estate, Sakivihar Road,

Saki Naka, Andheri (East), Mumbai - 400 072.

Tel.: (022) 2847 3474, 2847 3747 Fax: (022) 2847 5207

E-mail: bigshare@bom7.vsnl.net.in

Zicom Assurance

Together to a secure world \$\\\\$



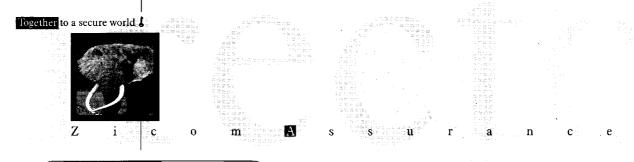
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Contents

Directors
AGM Notice & Explanatory Statement
Directors' Report
Management Discussion and Analysis
Corporate Governance Report
Auditor's Certificate on Corporate Governance
Auditor's Report
Balance Sheet27
Profit and Loss Account
Schedules Forming Part of the Accounts
Cash Flow Statement

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Directors

I. Mr. Manohar Bidaye

Mr. Manohar Bidaye is a Master of Commerce (M.Com) from the University of Bombay, has a General Degree in Law (LLB-Gen.) and is also a Senior Member of The Institute of Company Secretaries of India.

Mr. Manohar Bidaye is a Promoter and Chairman of Zicom Electronic Security Systems Limited. At Zicom, he is involved in overall Corporate Planning, Strategy Forming and Implementation, Financial Management, Banking, Accounts, Taxation and Legal aspects.

He has been practicing as Company Secretary since 1989 and has varied experience in Corporate Counselling and developed expertise in Corporate Law and Taxation Laws.

As a Consultant, he has been instrumental in setting up and associated with many projects and rendered services in Corporate Restructuring, Mergers and Amalgamations, Rupee & Other Currency Fund Tie-ups, Public and Preferential Issues, SEBI & Listing Requirements, Foreign Collaborations & Tie-ups, Strategic Business Partnerships, Business Strategy Planning & Timely Implementation.

II. Mr. Pramod V. Rao

Mr. Pramod V. Rao is a Promoter and Managing Director of Zicom. He is a Science Graduate and has over 19 years of marketing experience in various conceptual product categories like packaging items, beverage vending machines, modern electronic communication equipments and electronic security systems.

He looks after the day-to-day affairs of the Company and is responsible for identifying strategic international business partners, strategy planning, overall marketing and sales functions.

III. Mr. Sateesh Sunke

Mr. Sateesh Sunke, Director, is a Science and Law Graduate. He has been associated with Zicom since its inception.

Prior to joining Zicom, he was Senior Vice President at BOI Finance Ltd. He has 25 years of banking experience especially in Foreign Exchange, Merchant Banking and Advances. At Zicom, during his tenure as Whole-time Director, he has looked after HR, Liaison, Administrative and Commercial functions. He has been solely responsible for putting in place Zicom's HR policies and systems to build a dedicated team of employees.

IV. Mr. Harish Nayak

Mr. Harish Nayak has received his Masters of Science in Electrical Engineering from Oregon State University, USA and Bachelors of Engineering in Electronics & Communication from Manipal Institute of Technology, India.

Mr. Harish Nayak is a Co-founder, a member of the Board of Directors and the Vice-President, Marketing of Maranti Networks Inc. based in Silicon Valley, USA. He has over 13 years of experience in the computing, communications and networking industry.

Prior to co-founding Maranti Networks, he was Director of Marketing / Product Management for iReady Corporation, where he has devised corporate strategy and business model for products and services (ISP and ASP services for non-PC devices and industrial applications), led product management team and established several key customer and partner relationships. Prior to iReady he led the marketing teams for Information Appliances Group and Cyrix Group at National Semiconductor. He has held senior marketing management positions at Cirrus Logic, Pico Power and Intel; and was in the Pentium Microprocessor design team at Intel.

V. Mr. Mukul Desai

Mr. Mukul Desai is a Bachelor of Commerce from the University of Bombay and is a Fellow Member of the Institute of Chartered Accountants of India (FCA).

He has been practicing as Chartered Accountant since,1982 and has varied experience in the field of Audits & Taxation, and developed expertise in Corporate Law Matters, Direct and Indirect Taxation Laws, Corporate Finance Structuring, etc.

As a professional, he has been actively involved in advising setting up and running of many projects and rendered services in Corporate Restructuring, Fund Tie-ups, Public Issues, Corporate Strategy and Planning.

At present he is involved in whole time practice as Chartered Accountant, specialized in Audit and Taxation matters.

VI. Mr. R.S. Hugar

Mr. R. S. Hugar, a postgraduate in Econometrics from Pune University, brings with him vast experience of three and half decades in Banking and Finance.

Mr. Hugar's illustrious career, in Banking started at Bank of Maharashtra from January 1967, where he worked for 25 years in various capacities.

In the role as General Manager and Chief Vigilance Officer at Union Bank of India, Mumbai, a special assignment from Government of India for 3 1/2 years, he made significant contribution for improving the standards of vigilance mechanism and Inspection / Audit machinery.

He was the Chairman and Managing Director of Corporation Bank. By systematic orchestrating the whole men and machinery, Mr. Hugar ensured thumping success of Bank's Initial Public Offer. He also took lead role in introducing number of technology based innovative products. These significant performances have placed the bank in "Number One" spot in the entire banking sector comprising of 93 PSBs, Private Sector Corporation and Foreign Banks.

In recognition of Mr. Hugar's role and services as a Chief Executive of Corporation Bank, the following meritorious awards have been conferred by national/international organization:

- "Award for Excellence as Top Professional Manager" in February 1999 at Delhi by the Institute of Marketing and Management, an internationally reputed institution.
- "International Gold Star Award" by India International Friendship Society, UK on 25th June 1999 at London under Banking and Finance category.
- "Dadabhai Naoroji New Millennium International Award" by Dr. Dadabhai Naoroji Parliamentary Centenary Celebrations Committee, Delhi in June 1999 for Excellence and Lifetime achievement.
- "Best Finance Man of the Year 1998-1999" by National foundation of Indian Engineers, New Delhi, for the outstanding performance in Banking sector and charismatic leadership qualities.

VII. Mr. N.V. Tapare

Mr. N.V.Tapare is Bachelor of Science and Bachelor of Law. He is practicing as an Advocate and Sales Tax Consultant, after taking voluntary retirement as Deputy Commissioner Sales Tax in 2001. At present he is considered as one of the leading Sales Tax Consultant in Mumbai.

VIII. Mr. Vijay G. Kalantri

Mr. Vijay G. Kalantri is G.C.D. and Diploma Holder in Textile and Industrialist by Profession. He has been actively involved with various Industries and Government Bodies in different capacities like President of All India Association of Industries, Indian Council of Foreign Trade, Indo Polish Chamber of Commerce & Industry and Indo-Mauritius Chamber of Commerce and Industry; Vice-President of MVIRDC World Trade Centre and Bowling Alley Association; Chairman of India-Unido Industries Council and Standing Committee on Power; Managing Committee Member of FICCI; Advisory Board Member of Primary Market of SEBI, Advisory Board of Corporate Governance, Committee of SIDBI, Advisory Board Member of Small Industries Development Bank of India, Member of Reserve Bank Committees on: Standing Committee on Small Scale Industry, on Exchange Control, on All India Export Advisory Committee, Member of Steel Consumer Council, M/s. BSE Derivatives Segment Council Board, Member of Central Council of Customs & Excise. Also, he is National Advisory Board Member of Small Industries Development Bank of India and Employees State Insurance Corporation. Besides, he is on the Board of various leading Companies.

In past also he has been associated with various leading organizations, banks and other Bodies Corporate. He has been honoured with various prestigious awards by Institutions and Organizations representing Industry, Government Bodies and Socio-Economic Institutions. He has successfully organized/attended National and International Conferences, Seminars and Workshops.

AGM Notice & Explanatory Statement

Notice is hereby given that the Tenth Annual General Meeting of the Members of ZICOM ELECTRONIC SECURITY SYSTEMS LIMITED will be held on Wednesday, the 15th day of September, 2004, at 4.00 p.m., at Hotel Atithi, 77 A & B, Nehru Road, Vile Parle (East), Mumbai – 400 099, to transact the following business:

AS ORDINARY BUSINESS:

- 1) To receive, consider and adopt the Audited Balance Sheet as at March 31,2004 and the Profit and Loss Account for the year ended on that date, together with the Reports of the Board of Directors and the Auditors thereon.
- 2) To declare Dividend on Shares.

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- 3) To appoint a Director in place of Mr. Manohar Bidaye, who retires by rotation, and being eligible, offers bimself for re-appointment.
- 4) To appoint a Director in place of Mr. Mukul Desai, who retires by rotation, and being eligible, offers himself for re-appointment.
- 5) To appoint Auditors to hold office from the conclusion of this meeting, until the conclusion of the next Annual General Meeting of the Company, and to fix their remuneration.

AS SPECIAL BUSINESS:

- 6) To consider and if thought fit, to pass with or without modifications, the following resolution as an Ordinary Resolution:
 - "RESOLVED THAT Mr. Vijay G. Kalantri, who was appointed by the Board, as an Additional Director with effect from 1st December, 2003, pursuant to Section 260 of the Companies Act, 1956 and who holds the office as such up to this Annual General Meeting; and in respect of whom the Company has received a notice in writing from a member pursuant to Section 257 of the said Act proposing candidature of Mr. Vijay G. Kalantri for the office of a Director, be and is hereby appointed as a Director of the Company liable to retire by rotation."
- 7) To consider and if thought fit, to pass with or without modifications, the following resolution as a Special Resolution:
 - "RESOLVED THAT pursuant to the applicable provisions, if any, of the Companies Act, 1956 (including any statutory modifications or re-enactment thereof for the time being in force), the Guidelines of the Securities and Exchange Board of India (hereinafter referred to as "SEBI") on Employees Stock Option Scheme / Plan and other relevant laws, rules, regulations and guidelines as may be prescribed by other appropriate authorities and subject to such consents, permissions and sanctions required if any, from appropriate authorities or bodies; consent of the Company be and is hereby given to close / terminate the Employees Stock Option Scheme (hereinafter referred to as "ESOS") of the Company, formed in pursuance of the special resolution passed at the Annual General Meeting held on 22nd September, 2000, and covering equity stock options, convertible into Equity Shares of the aggregate nominal face value not exceeding Rs.50,00,000/- (Rupees fifty lakhs only) to the present and future employees and Directors of the Company.

RESOLVED FURTHER THAT the Board of Directors be and is hereby authorized to take all the necessary steps in this regard and to do all such other acts, deeds, matters and things that are required to be done by the Company to implement this resolution; including to delegate the authority of the Board hereby granted to any of its Committee or any individual Director or officer of the Company."

By Order of the Board of Directors

MANOHAR BIDAYE Chairman

Place: Mumbai. Date: June 30, 2004.

Regd, Office: Zicom House, 45-Chimbai Road, Off Hill Road, Behind St. Andrews Church, Bandra (West), Mumbai-400 050.

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NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF, AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY.
- 2. The instrument appointing proxy, in order to be effective, must be lodged at the Company's registered office not less than 48 hours before the time of the Meeting.
- 3. Members / Proxies should bring with them the Attendance Slip duly filled in for attending the meeting. Members who hold shares in dematerialized form are requested to bring their Client ID and DP ID numbers for easy identification of attendance at the meeting.
- 4. The Register of Members and Share Transfer Books of the Company will remain closed from Wednesday, September 08, 2004 to Wednesday, September 15, 2004 (both days inclusive), to decide the entitlement of shareholders for payment of dividend that may be declared at the Annual General Meeting. In respect of shares held in physical form as well as demat form, dividend will be paid to those shareholders / deemed members, whose names shall appear on the Register of Members or on statement of beneficial ownership furnished by depositories, at the end of business hours on September 07, 2004.
- 5. The explanatory statement pursuant to Section 173 (2) of the Companies Act, 1956 giving material facts in respect of special business as set out under Item Nos. 6 & 7 is annexed herewith, and forms part of this notice.
- 6. All documents referred to in this Notice are open for inspection of the members at the registered office of the Company on all working days between 11.00 a.m. to 1.00 p.m., up to the date of the Annual General Meeting and during the time of the meeting.
- 7. Those members, who have not encashed their dividend warrant in respect of the interim dividend for the year 1999-2000 and dividends for the year 2000-2001, 2001-2002 and 2002-2003, are requested to contact the Registrar & Share Transfer Agent of the Company or the Registered Office of the Company for revalidation of the Dividend Warrants. Pursuant to the amended provisions of the Companies Act, 1956, the unpaid dividend will be transferred on the specified dates to the Investors' Education and Protection Fund set up by the Central Government. Once the dividend is transferred to the above fund, no claim shall lie against the Company or the said fund in respect of individual amounts, which remain unclaimed or unpaid for a period of seven years from the date, the dividend became due for payment and no payment shall be made in respect of any such claims.
- 8. As required under clause 49 of the listing agreement, the details of the Directors seeking reappointment are given under paragraph no. 8 of the Corporate Governance Report as also under the heading "Directors" in the Annual Report,

REQUEST TO THE MEMBERS:

- 1. Members desiring any information at the Annual General Meeting are requested to write to the Company at least 7 (Seven) days in advance, so as to enable the Company to keep the information ready.
- 2. As a measure of economy, copies of the Annual Report will not be distributed at the Annual General Meeting. Members are requested to bring their copies of the Annual Report to the Meeting.
- 3. Members are requested to inform immediately any change in their address to the Company either at its Registered Office, or to the Registrar & Share Transfer Agent. In case their shares are held in Dematerialised form, the information should be passed on to their respective Depository Participants without any delay.
- 4. The Company is offering the facility of Electronic Clearing Service (ECS) for members residing in cities specified by the Reserve Bank of India for payment of dividend that may be declared at the ensuing Annual General Meeting. The members may write to the Company for ECS mandate form and submit the same duly filled in and signed for receiving the credit of dividend in electronic mode. In the absence of ECS mandate form from the members, the Company will pay dividend by crediting to the Bank Account of the member as per the details provided by the Depository.
- Members are requested to furnish their Bank Account details to the Company/Depository Participants to enable the Company to print the same on the dividend warrants.

05

EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956, ANNEXED TO AND FORMING PART OF THE NOTICE.

ITEM NO. 6:

Mr. Vijay G. Kalantri was appointed as an Additional Director by the Board of Directors of the Company w.e.f. 1st December, 2003. As per the provisions of Section 260 of the Companies Act, 1956, the term of office of Mr. Vijay G. Kalantri expires on the date of the Tenth Annual General Meeting, i.e. 15th September, 2004. The Company has received a notice pursuant to Section 257 of the Companies Act, 1956 from a member proposing candidature of Mr. Vijay G. Kalantri for the post of Director of the Company at the ensuing Tenth Annual General Meeting.

Mr. Vijay G. Kalantri is G.C.D. and Diploma Holder in Textile and Industrialist by Profession. He has been actively involved with various Industries and Government Bodies in different capacities. He is President of All India Association of Industries, Indian Council of Foreign Trade, Indo – Polish Chamber of Commerce & Industry and Indo-Mauritius Chamber of Commerce and Industry; Vice-President of MVIRDC World Trade Centre and Bowling Alley Association; Chairman of India-Unido Industries Council and Standing Committee on Power; Managing Committee Member of FICCI; Advisory Board Member of Primary Market of SEBI, Advisory Board of Corporate Governance, Committee on SIDBI, Advisory Board Member of Small Industries Development Bank of India, Member of Reserve Bank Committees on: Standing Committee on Small Scale Industry, on Exchange Control, on All India Export Advisory Committee, Member of Steel Consumer Council, M/s. BSE – Derivatives Segment Council Board, Member of Central Council of Customs & Excise, Also, he is National Advisory Board Member of Small Industries Development Bank of India and Employees State Insurance Corporation. Besides, he is on the Board of various leading Companies.

In past also, he has been associated with various leading organizations, banks and other Bodies Corporate. He has been honoured with various prestigious awards by Institutions and Organisations representing Industry, Government Bodies and Socio-Economic Institutions. He has successfully organised/attended National and International Conferences, Seminars and Workshops.

Your Directors feels that the continuation of Mr. Vijay G. Kalantri on the Board of the Company will immensely benefit the Company by his knowledge and experience and therefore, recommends his appointment for your approval. Except Mr. Vijay G. Kalantri, who is proposed to be appointed as a Director under this item, no other Director of the Company is in any way concerned or interested in the above resolution.

Item No. 7:

The members are aware that at the Extra-Ordinary General Meeting of the Company held on 1st February, 2000, authority was granted to the Board of Directors to issue, offer and allot equity stock options, convertible into Equity Shares of the aggregate nominal face value not exceeding Rs.50,00,000/- (Rupees fifty lakhs only) to the present and future employees and Directors of the company under an Employees' Stock Option Scheme (hereinafter referred to as "the ESOS"), on the terms and conditions as set out in the special resolution read with relevant Explanatory Statement. The said resolution was superseded by a Special resolution passed by the members at the Annual General Meeting of the Company held on 22nd September, 2000, approving inter alia the revised terms and conditions for the ESOS, as stated in the said special resolution read with the relevant Explanatory Statement thereto.

In pursuance to the said authority, an ESOS for the eligible employees of the Company was formed. Further, a Compensation Committee of the Directors was constituted to implement the scheme. Also, Zicom Employees Stock Option Trust was formed, to whom 5,00,000 stock options were issued for granting to the eligible employees on the terms and conditions to be decided by the Compensation Committee.

Accordingly, the trust had offered options for 159,400 Equity Shares to the Company's employees as per eligibility criteria fixed under the scheme. Against each of such option, the eligible employee was entitled to acquire one share of Rs. 10 /- each at a price of Rs. 33/- per share. Such options were to be exercised in two parts, i.e. 50% in the first year and 50% in the second year from the date of vesting of the options. However, as the price of the Company's share was not attractive, no employee of the Company exercised his option to acquire Equity Share of the Company at the said price. As the ESOS has not been successful due to higher acquisition price for share, the Board of Directors of the Company at its meeting held on 30th June, 2004, has decided to terminate aforesaid ESOS of the Company.

Your Directors recommend the above resolution for your approval.

No Director of the Company is in any way concerned or interested in the above resolution.

By Order of the Board of Directors

MANOHAR BIDAYE

Chairman

Place: Mumbai. Date: June 30, 2004.

Regd. Office: Zicom House, 45-Chimbai Road, Off Hill Road, Behind St. Andrews Church, Bandra (West), Mumbai-400 050.

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Directors' Report

To the Members,

Your Directors have pleasure in placing before you their Tenth Annual Report together with the Audited Accounts of the Company for the financial year ended March 31, 2004.

FINANCIAL RESULTS:

(Rs. in Lacs)

Particulars	Current year ended	Previous year ended `
	March 31, 2004	March 31, 2003
Net Sales / Income from Operations	4084.28	3155.76
Other Income	2.33	7.94
Total Income	4086.61	3163.70
Total Expenditure	3481.05	2610.88
Gross Profit Before Interest & Depreciation	605.56	552.82
Interest & Finance Charges	12.80	16.79
Gross Profit Before Depreciation and Taxation	592.76	536.03
Depreciation	152.36	123.98
Provision for Taxation:		
Current Year	107.00	<mark>11</mark> 0.00
Deferred	18.33	34.32
Taxation of earlier years	1.27	2.15
Net Profit after Taxation	313.80	265.58
Add : Balance Brought Forward from Previous Year	318.66	173.92
Less: Intangible Assets Amortised	41.56	<u> </u>
Profit Available for Appropriation	590.90	439.50
APPROPRIATIONS:	1	
Transfer to General Reserve		10.00
Dividend	40.94	98.25
Tax on Dividend	5.24	12.59
Balance of Profit Carried Forward to Balance Sheet	544.71	318.66

DIVIDEND:

With a view to deploy the resources of the Company in new ventures, the Board has been conservative in recommending dividend and has proposed dividend @5%, i.e. Rs.0.50 per share on 81,87,100 Equity Shares for your approval, as against @12%, i.e. Rs.1.20 per share paid in the previous year. This will absorb total amount of Rs.46,18,036/- (including Rs.5,24,486/- towards tax on dividend) as against Rs.1,10,83,287/- (including Rs.12,58,767/- towards tax on dividend) in the previous year.

OPERATIONS:

Your Directors are pleased to report that the year under review witnessed increase in turnover by 29.42%, i.e. from Rs. 31,55,75,203/- in the previous year to Rs. 40,84,27,848/-. The profit before tax at Rs. 4,40,39,672/-compared to Rs. 4,12,04,803/- in the previous year shows an increase of 6.88% as against a jump of 31% in the previous year. After providing for current year's taxation at Rs. 1,07,00,000/- (Rs. 1,10,00,000/- in previous year) and Rs. 18,33,376/- for deferred tax (Rs. 34,32,048/- in previous year) and taxation for earlier years Rs. 1,26,768/- (Rs. 2,14,805/- in the previous year), the net profit after tax comes to Rs. 3,13,79,528/- as against Rs. 2,65,57,950/- in the previous year, which indicates an increase of 18.15% compared to the previous year's increase in profit of 22%.

The increase in turnover has been on account of concerted efforts on the part of the Company to focus on large projects of Government and Public Sector Undertakings with Strategic Marketing.

BUSINESS DEVELOPMENTS AND PROSPECTS:

Your Company continued to focus in the domain of Electronic Security Systems with emphasize on Private Sector players such as Banks, Multinational Corporate, Industry, BPOs, Call Centres, Shopping Malls, Multiplexers, Retail Outlets, Jewellery Outlets, etc. and Public Sector players such as Oil Majors, Nuclear and Thermal Power Corporations, DRDOs, Aviation Authorities etc. Further, the Company has decided to launch a unique retail business plan under which it will offer a predetermined security configuration on monthly service charges. During the year the Company has also ventured into Card Personalization operations, another area in the domain of security. In the very first year of this venture, the Company has got orders for Card Personalization from UTI-Investors Services Limited for PAN Cards and NSSN Cards.

The performance of the Company covering various aspects of its business operations in the year ended 31st March, 2004 and prospects for the Company's business in the future has been dealt with at length in a separate section titled "Management Discussion and Analysis", forming part of the Corporate Governance Report, as stipulated in Clause 49 of the Listing Agreement with the Stock Exchange, Mumbai.

FINANCE:

During the year with the increase in turnover of the Company, the working capital requirements have also gone up. However, Company has judiciously used various working capital facilities to keep the interest burden at the minimum level.

DIRECTORS:

Mr. Vijay G. Kalantri, who was appointed as an Additional Director of the Company effective from 1st December, 2003, holds his office as such upto the date of the ensuing Annual General Meeting. The Company has received a notice pursuant to Section 257 of the Companies Act, 1956, proposing his candidature at the ensuing Annual General Meeting as a Director liable to retire by rotation. Mr. Sateesh Sunke resigned from the Whole-time Directorship of the Company as "Director-HRD & Admin." with effect from 30th April, 2004. The Board place on record his contributions as Whole-time Director of the Company.

Pursuant to the provisions of the Companies Act, 1956 and Article 110 of the Articles of Association, Mr. Manohar Bidaye and Mr. Mukul Desai will be retiring by rotation at the ensuing Annual General Meeting. However being eligible, they have offered themselves for re-appointment.

Your Directors recommend the appointment / re-appointment of the above Directors for your approval.

AUDITORS:

The Statutory Auditors of the Company M/s. P. Raj & Co., Chartered Accountants, retire at the conclusion of the ensuing Annual General Meeting of the Company and have given their consent for re-appointment. The Company has also received an eligibility certificate from them as prescribed under Section 224(1B) of the Companies Act, 1956. Your Directors recommend their re-appointment for your approval.

STATUTORY INFORMATION:

(A) CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

- i) The Company is not required to furnish the prescribed information under Section 217(1)(e) of the Companies Act, 1956, relating to the Conservation of Energy and Technology Absorption, as the Company does not fall under the Industries included in Schedule to the relevant rules. However, your Directors report that the operations of the Company do not involve much use of energy. The Company makes every possible effort to conserve energy at all levels of its operations.
- ii) The Company has not imported any technology during the year.
- iii) The Company has earned Rs. 31,13,615/- (Previous Year Rs. Nil) in foreign currency, and has spent Rs. 3,45,24,380/- (Previous year Rs. 3,12,63,327/-) in foreign exchange during the year under review on accrual basis. The details of these foreign exchange expenditures are available at item nos. 12, 13 & 14 of Schedule 15, being Notes Forming Part of the Accounts.

07