

AWAKE ALWAYS

Zicom Electronic Security Systems Ltd. ANNUAL REPORT 2018-19

TABLE OF CONTENTS

| CORPORATE INFORMATION | 1 |
|------------------------------------|----|
| CHAIRMAN'S COMMUNIQUE` | 2 |
| NOTICE | 3 |
| DIRECTORS' REPORT | 9 |
| CORPORATE GOVERNANCE REPORT | 30 |
| MANAGEMENT DISCUSSION AND ANALYSIS | 50 |
| STANDALONE FINANCIAL STATEMENTS | 52 |
| CONSOLIDATED FINANCIAL STATEMENTS | 88 |

Forward-Looking Information

In this Annual Report we have disclosed forward-looking information to enable investors to comprehend our prospects and take informed investment decisions. This report and other statements - written and oral - that we periodically make contain forward looking statements that set out anticipated results based on the managements plans and assumptions. We have tried wherever possible to identify such statements by using words such as anticipates, estimates, expects, projects, intends, plans, believes,

and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward looking statements will be realised, although we believe we have been prudent in our assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind. We undertake no obligation to publicly update any forward looking statements, whether as a result of new information, future events or otherwise.

CORPORATE

Board Of Directors

Mr. Manohar Bidaye Chairman

Mr. Pramoud Rao Managing Director

Mr. K. D. Hodavdekar Independent Director

Mr. Anil Khanna Independent Director

Ms. Tanvi Joshi Director (upto August 14, 2019)

Mr. Dhaval Mehta Independent Director (w.e.f. March 08, 2019)

Mr. Mukul Desai Independent Director (upto December 11, 2018)

Mr. Prabhakar Dalal Independent Director (upto August 31, 2018)

Mrs. Sharada Sundaram Nominee Director (upto September 27, 2018)

Registered Office

501, Silver Metropolis, Western Express Highway, Goregaon East, Mumbai 400063. Tel.: (022) 42904290 Fax: (022) 42904291 Email: <u>investors@zicom.com</u> Website: <u>www.zicom.com</u> CIN: L32109MH1994PLC083391

Registrar and Share Transfer Agent

Bigshare Services Private Limited 1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis Apartments (next to Keys Hotel), Marol Maroshi Road, Andheri East, Mumbai 400059. Tel.: (022) 62638200 Faax: (022) 62638299 Email: investor@bigshareonline.com

Chief Financial Officer Mr. Ayalin Nadar

Company Secretary Ms. Kunjan Trivedi

Statutory Auditors S M M P & Associates, Chartered Accountants

Bankers

IDBI Bank Limited Bank of Baroda Union Bank of India Central Bank of India Allahabad Bank Saraswat Co-op Bank Ltd.

chairman's **COMMUNIQUE`**

Dear Shareholders,

India's GDP in financial year 2018-19 is estimated to have grown by around 7 percent. While this is good achievement in the global context, it falls marginally short of expectations due to various macro economic factors. These include volatility of crude prices, unpredictable currency fluctuations, etc. International Monetary Fund (IMF) and Asian Development Bank (ADB) had cut India's growth forecast citing global and domestic headwinds. According to IMF latest projection, the Indian Economy is estimated to grow @ 7 percent in 2019 and 7.2 percent in 2020. ADB had also lowered India's GDP growth forecast to 7 percent for the current year on the back of fiscal shortfall concerns. The private sector is recovering from adverse impact of demonetisation and implementation of GST. The economy also had to grapple with funding crunch for NBFC's, deceleration in the agriculture and widening of fiscal and current account deficit. The country is facing the biggest threat of rising unemployment. However the current situation is different from 1991 when the country faced severe economic crisis on the external front. The current slowdown in the Indian Economy is cyclical and growth will pick up in 1-2 years. The Government has announced many reforms and the success whereof depends on its implementation.

On the positive side the uncertainty thrown up by the polls now behind us with decisive mandate in general election and the country is refocusing on its primary goal of building new future for all its citizens. We at Zicom, are still saddened with legacy issues caused by geo-political situation in the Middle East, acute scarcity of resources to rebuild business back to normal, mismatch of expectations between lenders of the group and various investors introduced by the Company. Currently the business operations of Middle East & India except Zicom SaaS are moving to standstill zone. The business environment of Parent Company has substantially undergone change over the last 2 years due to implementation of Make in India initiative of the Government. Many Chinese manufactures have directly established themselves by setting up large manufacturing facility to drive the growth in the Indian market. On one hand, market for the security equipment's is expanding rapidly; the margin is falling down due to stiff competition and price sensitive nature of channel partners. The Company is negotiating with Chinese manufacturers to set up manufacturing base using Company's brand awareness, market reach and relationship with Channel partners. The legacy business of project which was sold to Schneider in 2010 has also undergone change with size of the project growing bigger and bigger. Although the Company receives many enquiries, it is handicapped due to non-availability of working capital to execute such large projects. Therefore it's time to look at the business model which works on fewer resources without hassle of inventory. Today technology is undergoing lot of changes and traditional business model will soon get outdated. We are therefore focussing on building capabilities around data analytics, cloud, machine learning and artificial intelligence.

Zicom SaaS continues to support the Company with positive cash flow and the interest of Investors are still alive in this business model. During the year under review, Zicom SaaS succeeded in renewing its major contracts with the customers. The Company succeeded in retaining its position in the market by holding on to its major customers. The Company is negotiating with bankers to explore the possibility of divestment of Zicom SaaS to prospective Investors and settlement of debts of both Parent Company and its subsidiaries Zicom SaaS in India. We are quite hopeful that bankers will come to terms by realising the current challenges before business to arrive at amicable One Time Settlement.

Phoenix International WLL, Doha, Qatar, subsidiary of Zicom has stopped executing its projects due to severe economic crisis caused by embargo on Qatar initiated by UAE & Kingdom of Saudi Arabia. Most of the projects in Qatar are standstill as there is no road connectivity due to geo-political situation. Almost 90% of the employees have been expatriated with settlements and the Company is working with local partners and bankers to bail out the company.

Unisafe Fire Protection Specialists L.L.C., Dubai another large subsidiary of Zicom has also been impacted adversely due to non-revival of UAE economy since last 4 years. Unisafe has put in place all contingency plans to reduce its employee strength substantially and its infrastructure in small Emirates. The company has filed various legal cases for recovery of its dues.

To infuse resources in the Group for its revival, the management is working relentlessly with interested investors to work out various model of investments.

Team Zicom is working passionately together in this difficult circumstances to keep the business and its value intact.

On behalf of the entire Zicom team, I'm sincerely thankful to all stakeholders and well-wishers for sticking with us through a challenging year. With your support, we are confident of scaling new heights in the coming years.

Manohar Bidaye Chairman

NOTICE is hereby given that the Twenty Fifth Annual General Meeting of the Members of ZICOM ELECTRONIC SECURITY SYSTEMS LIMITED will be held on Monday, September 30, 2019, at 3:30 p.m., at its Registered Office at 501, Silver Metropolis, Western Express Highway, Goregaon (East), Mumbai 400063, to transact the following business:

ORDINARY BUSINESS:

- 1. To receive, consider and adopt:
- a. the Audited Financial Statements of the Company for the financial year ended March 31, 2019, together with the Reports of the Board of Directors and Auditors thereon; and
- b. the Audited Consolidated Financial Statements of the Company for the financial year ended March 31, 2019 together with the Report of Auditors thereon.

and in this regard, pass the following resolutions as **Ordinary Resolutions**:

- a. "RESOLVED THAT the Audited Financial Statements of the Company for the financial year ended March 31, 2019 and the Reports of the Board of Directors and Auditors thereon laid before this meeting, be and are hereby considered and adopted."
- b. "**RESOLVED THAT** the Audited Consolidated Financial Statements of the Company for the financial year ended March 31, 2019 and the Report of Auditors thereon laid before this meeting, be and are hereby considered and adopted."
- 2. To appoint Mr. Manohar Bidaye (DIN: 00010699), who retires by rotation, as a Director and being eligible, offers himself for re-appointment and in this regard, pass the following resolution as an **Ordinary Resolution**:

"**RESOLVED THAT** pursuant to the provisions of Section 152 and other applicable provisions of the Companies Act, 2013, Mr. Manohar Bidaye (DIN: 00010699), who retires by rotation at this meeting, be and is hereby appointed as a Director of the Company, liable to retire by rotation."

SPECIAL BUSINESS:

3. Appointment of Mr. Dhaval Mehta as an Independent Director

To consider and if thought fit, to pass the following resolution as an **Ordinary Resolution**:

"RESOLVED THAT pursuant to the provisions of Sections 149, 152 read with Schedule IV and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014, and the applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, including any statutory modification(s) or re-enactment(s) thereof for the time being in force, Mr. Dhaval Mehta (DIN: 07501194), who was appointed as an Additional Director pursuant to the provisions of Section 161 of the Companies Act, 2013 and in respect of whom the Company has received a notice in writing under Section 160 of the Companies Act, 2013, from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director, not liable to retire by rotation and to hold office for a period of two years commencing March 8, 2019 to March 7, 2021.

RESOLVED FURTHER THAT the Board of Directors be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

By Order of the Board of Directors

Kunjan Trivedi

Company Secretary

Place: Mumbai Date: August 14, 2019

Registered Office:

501, Silver Metropolis, Western Express Highway, Goregaon (East), Mumbai 400063.

NOTES:

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING ("THE MEETING") IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON A POLL INSTEAD OF HIMSELF / HERSELF; AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE FORM OF PROXY FOR THE ANNUAL GENERAL MEETING IS ENCLOSED. PROXY IN ORDER TO BE VALID MUST BE RECEIVED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTY EIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING.

A PERSON CAN ACT AS A PROXY ON BEHALF OF MEMBERS NOT EXCEEDING FIFTY AND HOLDING IN AGGREGATE NOT MORE THAN TEN PERCENT OF THE TOTAL SHARE CAPITAL OF THE COMPANY CARRYING VOTING RIGHTS. A MEMBER HOLDING MORE THAN TEN PERCENT OF THE TOTAL SHARE CAPITAL OF THE COMPANY CARRYING VOTING RIGHTS MAY APPOINT A SINGLE PERSON AS PROXY AND SUCH PERSON SHALL NOT ACT AS A PROXY FOR ANY OTHER PERSON OR SHAREHOLDER.

- The relative Explanatory Statement pursuant to Section 102(1) of the Companies Act, 2013, in respect of Special Business to be transacted at the Meeting as mentioned at Item No. 3 of the Notice is annexed herewith and forms part of this Notice.
- Corporate Members intending to send their authorized representative to attend the Meeting are requested to send a duly certified true copy of the Board Resolution authorizing such representative to attend and vote on their behalf at the ensuing Annual General Meeting.
- 4. The requirement to place the matter relating to appointment of Auditors for ratification by Members at every Annual General Meeting is done away with vide Notification dated May 7, 2018 issued by the Ministry of Corporate Affairs, New Delhi. Accordingly, no resolution is proposed for ratification of

appointment of Auditors, who were appointed in the Annual General Meeting held on September 21, 2017.

- 5. Mr. Manohar Bidaye is interested in the Ordinary Resolution set out at Item No. 2 of the Notice with regard to his re-appointment. Except for Mr. Bidaye, none of the other Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in the Ordinary Business set out under Item No. 2 of the Notice.
- 6. Members / Proxies should bring with them the attendance slip duly filled in for attending the Annual General Meeting and produce the same at the entrance of the meeting hall. Members who hold shares in dematerialized form are requested to bring their Client ID and DP ID for easy identification of attendance at the Meeting. They are also requested to bring their copy of Annual Report at the Meeting as no extra copy will be provided. Only bonafide Members of the Company whose names appear on the Register of Members / Proxy holders, in possession of valid attendance slip duly filled and signed will be permitted to attend the Meeting. The Company reserves the right to take all steps as may be deemed necessary to restrict non-members from attending the Meeting.
- 7. In order to protect the Members from fraudulent encashment of dividend demand drafts, the Members are requested to furnish their Bank Account Number, the name of the Bank and Branch where they would like to deposit the dividend demand drafts for encashment, whenever dividend is declared by the Company.

These particulars will be printed on the dividend demand draft besides the name of the Members, so that these dividend demand drafts cannot be encashed by anyone other than the Member.

The above mentioned details should be furnished by the first / sole holder, directly to their respective Depository Participant (DP) in respect of shares held in dematerialized form and in case of shares held in physical form to the Registrar & Share Transfer Agent of the Company viz. M/s. Bigshare Services Pvt. Ltd. at 1^{st} Floor, Bharat Tin Works Building, Opp. Vasant Oasis Apartments (next to Keys Hotel), Marol Maroshi Road, Andheri East, Mumbai 400059.

- 8. Members holding shares in dematerialized form are requested to provide their latest bank account details (Core Banking Solutions Enabled account number, 9 digit MICR and 11 digit IFS Code) to their respective DP. Members holding shares in physical form are requested to provide their latest bank account details (Core Banking Solutions Enabled account number, 9 digit MICR and 11 digit IFS Code) alongwith their Folio No. to the Company's Registrar & Share Transfer Agent.
- 9. Members are requested to notify immediately any change in their residential status, address, signature and / or Bank details, in respect to their physical holdings, to the Registrar & Share Transfer Agent of the Company; and in case of shares held in dematerialized form, to their respective DP.

The Company and / or its Registrar & Share Transfer Agent will not entertain any direct request from Members holding shares in dematerialized form, for change of address and contact details, transposition of names, deletion of name of deceased joint holder, change in the bank account details and such other updates which can be done only by the DP with whom the Members are having demat account. While making payment of Dividend, Registrar & Share Transfer Agent is obliged to use only the data provided by the DP, in case of such demateralized shares.

- 10. SEBI has mandated that securities of listed companies can be transferred only in dematerialized form w.e.f. April 01, 2019. Accordingly, the Company / Registrar & Share Transfer Agent has stopped accepting any fresh lodgment of transfer of shares in physical form. Members holding shares in physical form are advised to avail of the facility of dematerialisation.
- 11. Members holding shares under multiple folios in the identical order of names are requested to consolidate their holdings into one folio.
- 12. Non-Resident Indian Members are requested to inform about the following immediately to the Company or its Registrar & Share Transfer Agent or the concerned DP, as the case may be, of:
- The change in the residential status on return to India for permanent settlement;
- b. Particulars of their bank account maintained in India with complete name, branch, account type, account number and address of the bank with pin code number, if not furnished earlier.
- Members must quote their Folio No./Client ID and DP ID and contact details such as e-mail address, contact no., etc. in all their correspondence with the Company/Registrar & Share Transfer Agent.
- 14. Members are informed that Securities and Exchange Board of India (SEBI), has mandated to quote Permanent Account Number (PAN) in all the transactions in the securities market, which includes transfer/transmission of securities. Therefore, for any transfer/transmission of shares, the transferee(s) / legal heirs(s) are required to furnish a copy of their PAN to the DP.
- 15. Members holding shares in physical form:
- a. are required to submit their Permanent Account Number (PAN) and bank account details to the Company/Registrar & Share Transfer Agent, if not registered with the Company as mandated by SEBI.
- b. are advised to register the nomination in respect of their shareholding in the Company.
- c. are requested to register/update their e-mail address with the Company/Registrar & Share Transfer Agent for receiving all communications from the Company electronically.
- 16. Members holding shares in electronic form:
- a. are requested to submit their PAN and bank account details to their respective DPs with whom they are maintaining their demat accounts.

- b. are advised to contact their respective DPs for registering the nomination.
- c. are requested to register / update their e-mail address with their respective DPs for receiving all communications from the Company electronically.
- 17. Pursuant to Section 124 of the Companies Act, 2013, the amount of dividend which remains unpaid / unclaimed for a period of seven years is to be compulsorily transferred to the "Investor Education and Protection Fund (IEPF)", constituted by the Central Government.

Member(s) who have not yet encashed their dividend is / are requested, in their own interest, to immediately write to the Registrar & Share Transfer Agent of the Company or to the Company, for claiming their outstanding dividend for the Financial Year 2011-12 (which is due for transfer to IEPF on September 29, 2019) and subsequent years. The dividend for the aforesaid year shall be paid only on receipt of request and satisfactory compliance of the requisite procedure. Member(s) may refer to point no. xvii under General Shareholders' Information in the Corporate Governance Report wherein details of transfer of unclaimed dividend to IEPF have been provided.

The details of unpaid and unclaimed dividend lying with the Company as on September 24, 2018 (date of the last Annual General Meeting) has been uploaded on Company's website <u>www.zicom.com</u> in accordance with the requirements of relevant Investor Education and Protection Fund (Uploading of information regarding unpaid and unclaimed amounts lying with companies) Rules, 2012 and the same has also been uploaded on Ministry of Corporate Affairs website <u>www.mca.gov.in.</u>

Further, pursuant to the provisions of Section 124 of the Companies Act, 2013 read with Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, all shares on which dividend has been unclaimed for seven consecutive years or more are required to be transferred to IEPF. In the event of transfer of shares and the unclaimed dividends to IEPF, Members are entitled to claim the same from IEPF by submitting an online application in the prescribed Form IEPF-5 available on the website <u>www.iepf.gov.in</u> and sending a physical copy of the duly signed Form IEPF-5 to the Company along with the requisite documents enumerated in the Form IEPF-5. Members can file only one consolidated claim in a financial year as per the IEPF Rules.

- 18. All documents referred to in this Notice and Explanatory Statement annexed herewith are open for inspection by the Members at the Registered Office of the Company on all working days between 11:00 a.m. to 1:00 p.m., upto the date of the Meeting and during the time of the Meeting.
- The Registers / records under the Companies Act, 2013, which are required to be made available for inspection at the Annual General Meeting will be made available accordingly.

- 20. Brief profiles of the Directors proposed to be re-appointed / appointed vide Item Nos. 2 and 3 of this Notice are as under:
 - i) Mr. Manohar Bidaye (DIN: 00010699), M.Com.; LL.B. and C.S. (aged 55 years)

Manohar Bidaye is the Chairman and co-founder of Zicom. He steers the organisation in its strategic vision to be one of the most admired organisations. He also oversees Zicom's forays into allied fields.

He is a Masters in Commerce from University of Mumbai and a senior Member of the Institute of Company Secretaries of India since 1989. He also has a Degree in General Law.

He successfully established himself as a Consultant in Corporate Laws and Finance. In 1994, he co-founded Zicom to venture into electronic security industry. It was his vision and able guidance that drove Zicom from the nascent stage of the industry to one of the leading electronic security solutions provider in India. With his vision and ambition, Zicom successfully ventured into fire security business in Gulf region, and today it is one of the most reputed fire security solutions providers in GCC Countries.

He is a proud recipient of the prestigious "Yashashree 2008" award given by the Maharashtra Times, in recognition and honour of his achievements across various industry segments and "Marathi Bhushan Udyog Award 2012" given by Marathi Vyapari Mitra Mandal and Secona Shield Lifetime Achievement Award 2019 powered by Secutech India.

ii) Mr. Dhaval Mehta (DIN: 07501194), B.Com.; D.T.M.; D.M.M. (aged 54 years)

Dhaval Mehta is an Advertising Professional with over 34 years of experience. He has networked with distinguished people in the Corporate, Media, Bollywood, Sports and Business Enterprises of India. He is a Partner at Kreate Advertising which provides 360 degree creative and advertising solutions across Media. Over the years he has covered various sectors from Agriculture, FMCG, Fashion, Real Estate to Services. Mr. Mehta's core strengths include Brand building, BTL Promotions, Direct Marketing, Exhibitions, etc.

Dhaval Mehta is a Commerce Graduate from Mumbai University. He has topped in Diploma in Transport Management from Patel Institute of Transport Management, Mumbai and has ranked in Top 10 in Diploma in Marketing Management from Jamnalal Bajaj Institute of Management, Mumbai. He is the recipient of THE GOLDEN GLOBE AWARD for ethical practices and philosophy.

Further details of these Directors, pursuant to Regulation 36 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, are given in the Corporate Governance Report forming part of the Annual Report.

 Members are requested to visit the website of the Company <u>www.zicom.com</u> for viewing the quarterly and annual financial results and other information on the Company. For investor-

related queries, communication may be sent by an e-mail to investors@zicom.com.

- 22. Members are requested to send their queries, if any, relating to the accounts, to reach the Company's Registered Office atleast ten days before the Annual General Meeting, so that the information could be compiled in advance.
- 23. In case of joint holder(s) attending the Meeting, only the joint holder higher in the order of names will be entitled to vote.
- 24. Attendance slip, proxy form and the route map of the venue of the Meeting are annexed hereto. Members / Proxy holders / Authorized representatives are requested to fill in details and affix their signatures at the space provided therein and surrender the attendance slip at the venue of the Meeting. Proxy / Authorized representatives of Members should state on their attendance slip as 'Proxy' or 'Authorized Representative' as the case may be.

25. Voting through electronic means:

- A. Pursuant to Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014 as substituted by the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide its Members, the facility to exercise their right to vote, for the business to be transacted, as mentioned in this Notice of the Twenty Fifth Annual General Meeting, by electronic means. In this regard, the Company has appointed Central Depository Services Limited (CDSL) for providing e-voting facility. Accordingly, the Members (holding shares both in physical and dematerialized form as on the cut-off date mentioned herein below) are requested to exercise their vote for the business to be transacted in this Notice of the Annual General Meeting by electronic means through the e-voting facility. It is hereby clarified that it is not mandatory for a Member to vote using the e-voting facility. A Member may avail of the facility at his / her / its discretion, as per the instructions provided herein.
- B. The Facility for voting shall be made available at the Meeting either through electronic voting system or ballot or polling paper and the Members attending the Meeting who have not cast their vote by remote e-voting shall be entitled to exercise their right at the Meeting.
- C. Members who have already cast their vote by means of remote e-voting prior to the Meeting may attend the Meeting but shall not be entitled to cast their vote again at the Meeting. In case a Member who has already cast vote through remote e-voting also casts vote again at the Meeting, then vote cast through remote e-voting shall be considered.

The instructions for e-voting are as under:

 The voting period begins on September 27, 2019 (9:30 a.m.) and ends on September 29, 2019 (5:00 p.m.). During this period Members of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of September 20, 2019, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.

- ii. The Members who have already voted prior to the Meeting date would not be entitled to vote at the Meeting venue.
- iii. The Members should log on to the e-voting website <u>www.evotingindia.com.</u>
- iv. Click on "Shareholders" tab.
- v. Now Enter your User ID
- a. For CDSL: 16 digits Beneficiary ID
- b. For NSDL: 8 character DP ID followed by 8 digits Client ID
- c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- vi. Next enter the Image Verification as displayed and Click on Login.
- vii. If you are holding shares in dematerialized form and had logged on to <u>www.evotingindia.com</u> and voted on an earlier voting of any company, then your existing password is to be used.

.

viii. If you are a first time user, follow the steps given below:

| For Members Physical Form | holding shares in Dematerialized Form and |
|---|--|
| PAN | Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders) |
| | Members who have not updated their PAN with the Company / Depository Participant are requested to use the first two letters of their name and the 8 digits of the sequence number (refer serial no. printed on the name and address sticker) in the PAN field. |
| | In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. E.g. If your name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field. |
| Dividend Bank Details OR Date of Birth (DOB) | Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your Demat account or in the Company records in order to login. |
| | If both the details are not recorded with the Depository or Company please enter the Member ID / Folio Number in the Dividend Bank details field as mentioned in instruction (v). |

- After entering these details appropriately, click on "SUBMIT" tab.
- x. Members holding shares in physical form will then reach directly the Company selection screen. However, Members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL

platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.

- xi. For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- xii. Click on the EVSN of <ZICOM ELECTRONIC SECURITY SYSTEMS LIMITED> on which you choose to vote.
- xiii. On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- xiv. Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- xv. After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- xvi. Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- xvii. You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- xviii. If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password and enter the details as prompted by the system.
- xix. Shareholders can also cast their vote using CDSL's mobile App m-Voting. The m-Voting App can be downloaded from Google Play Store, Apple and Windows phone. Please follow the instructions as prompted by the Mobile App while voting on your mobile.

$xx. \ \ \, \text{Note for Non-Individual Shareholders and Custodians}$

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI, etc.) and Custodian are required to log on to <u>www.evotingindia.com</u> and register themselves as Corporates.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to <u>helpdesk.evoting@cdslindia.com.</u>
- After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- The list of accounts linked in the login should be mailed to <u>helpdesk.evoting@cdslindia.com</u> and on approval of the accounts they would be able to cast their vote.
- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the Scrutinizer to verify the same.
- xxi. In case of any queries, grievances or issues regarding e-voting,

you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at <u>www.evotingindia.com</u>, under Help Section or write an email to <u>helpdesk.evoting@cdslindia.com</u>.

xxii. In case a person has become a Member of the Company after dispatch of AGM Notice but on or before the cut-off date for e-voting i.e. September 20, 2019, he / she may obtain the User Id and Password in the manner as mentioned in (i) to (xxi) above.

In case of Members receiving the physical copy:

- 1. Please follow all steps from Sl. No. (i) to Sl. No. (xx) above to cast vote.
- The voting period begins on September 27, 2019 (9:30 a.m.) and ends on September 29, 2019 (5:00 p.m.). During this period Members of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of September 20, 2019, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- In case of any queries, grievances or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at <u>www.evotingindia.com</u>, under Help Section or write an email to <u>helpdesk.evoting@cdslindia.com</u>.
- D. The voting rights of Members shall be in proportion to their shares in the paid-up equity share capital of the Company as on the cut-off date of September 20, 2019.
- E. A person who is not a Member as on the cut-off date should treat this Notice for information purposes only.
- F. In case of Joint Holders, attending the Meeting only such joint holder who is higher in the order of names will be entitled to vote at the Meeting.
- G. Once the vote on a Resolution is cast by the Member, the Member shall not be allowed to change it subsequently.
- H. Ms. Purvi Vasha, Practising Company Secretary (Membership No. 14069) has been appointed as the Scrutinizer to scrutinize the e-voting process in a fair and transparent manner.
- I. The Scrutinizer shall, immediately upon conclusion of voting at the General Meeting, would count the votes cast at the Meeting, thereafter unblock the votes cast through remote e-voting in the presence of atleast two witnesses not in employment of the Company and make not later than three days of conclusion of the Meeting, a Consolidated Scrutinizer's Report of the total votes cast in favour or against, if any, to the Chairman or a person authorised by him in writing who shall countersign the same; and announce the results on the voting.
- J. The results declared along with the Scrutinizer's Report shall be placed on the Company's website <u>www.zicom.com</u> and on the website of CDSL <u>www.evotingindia.com</u> immediately after the results are declared. The Company shall simultaneously forward the results to BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE"), where the shares of the Company are listed.
- 26. In order to communicate speedily and effectively the important and relevant information and events, the Members are hereby requested to register their e-mail address(es) and changes

therein from time to time, through any of the following manner:

- a. Company's Website: By visiting the website <u>www.zicom.com</u> and following link on the Home Page → Investors Relations → Go Green
- Email Intimation: By sending an email to <u>investors@zicom.com</u> and mentioning the Name(s) and Folio Number/Client ID and DP ID
- c. To the Company: By a written communication addressed to the Company Secretary at the Registered Office of the Company

Upon registration of the e-mail address(es) by the Members, the Company will send them Notices, Annual Report and other documents and communications meant for Members via electronic mode/e-mail.

Further, the communications/documents will also be made available on the Company's website <u>www.zicom.com</u> for download by the Members.

EXPLANATORY STATEMENT

The following Explanatory Statement, pursuant to Section 102(1) of the Companies Act, 2013 (the Act) sets out all material facts relating to the business mentioned at Item No.3 of the accompanying Notice dated August 14,2019.

Item No.3:

Pursuant to Section 161 and other applicable provisions of the Companies Act, 2013 read with Rules thereunder and read with Article 114 of the Articles of Association of the Company, the Board of Directors, on the recommendation of the Nomination and Remuneration Committee, through Circular Resolution dated March 08, 2019, appointed Mr. Dhaval Mehta (DIN: 07501194) as an Additional Director of the Company, effective that date, in the capacity of an Independent Director.

Pursuant to the provisions of Section 161 of the Companies Act, 2013, Mr. Dhaval Mehta will hold the office upto the date of the ensuing Annual General Meeting. He will also be an Independent Director under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The Company has received from Mr. Dhaval Mehta-(i) consent in writing to act as a Director in Form DIR-2 pursuant to Rule 8 of Companies (Appointment & Qualification of Directors) Rules, 2014; (ii) intimation in Form DIR-8 in terms of Companies (Appointment & Qualification of Directors) Rules, 2014, to the effect that he is not disqualified under sub-section (2) of Section 164 of the Companies Act, 2013; and (iii) a declaration to the effect that he meets the criteria of independence as provided in sub-section(6) of Section 149 of the Companies Act, 2013 and under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The resolution seeks approval of the Members for the appointment

of Mr. Dhaval Mehta as an Independent Director of the Company, not liable to retire by rotation, upto March 7, 2021 pursuant to Section 149 and other applicable provisions, if any, of the Companies Act, 2013 and the Rules made thereunder

In the opinion of the Board of Directors, Mr. Dhaval Mehta fulfills the conditions for his appointment as an Independent Director, specified in the Act, Rules made thereunder and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Mr. Dhaval Mehta is independent of the Management and possesses appropriate skills, experience and knowledge.

A brief resume of Mr. Dhaval Mehta, nature of his expertise in specific functional areas and names of companies in which he holds directorships and memberships chairmanships of Board Committees, shareholding and relationships between directors inter-se as stipulated under Regulation 36 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standards on General Meetings (SS-2), issued by The Institute of Company Secretaries of India,, are provided in para II (F) of the Corporate Governance Report forming part of the Annual Report

A copy of the draft letter of appointment of Mr. Dhaval Mehta as an Independent Director setting out the terms and conditions is available for inspection by the Members at the Company's Registered Office, on working days during the normal business hours, upto the date of the Meeting.

The Board considers that his association with the Company would be beneficial to the Company and it is desirable to appoint Mr. Dhaval Mehta as an Independent Director

Mr. Dhaval Mehta is interested in the proposed resolution for his appointment as an Independent Director to the extent of the Fees, and other permitted payments and benefits which he may get in his capacity as an Independent Director of the Company. Except him and his relatives, no other Director, Key Managerial Personnel or their relatives, are interested or concerned, financially or otherwise, in the Resolution set out at Item No. 3

The Board recommends the Ordinary Resolution as set out at Item No. 3 of the Notice for your approval.

By Order of the Board of Directors

Kunjan Trivedi Company Secretary

Place: Mumbai Date: August 14, 2019

Registered Office:

501, Silver Metropolis, Western Express Highway, Goregaon (East), Mumbai 400063.